

Marc-Philipp Eichhorn

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Education

Georgetown University, McDonough School of Business

Washington, D.C., USA | Aug 2024 – May 2025

- Master of Science in Management | Merit Scholar
- GPA: 4.00/4.00

UC Berkeley and Sciences Po Paris Dual Bachelor's Degree

Berkeley, CA, USA & Paris, France | Aug 2019 – May 2023

- Combined cumulative GPA: 3.89/4.00 | Dean's list at UC Berkeley
- B.A. in Financial Economics – Political Economy from UC Berkeley & B.A. in Economics from Sciences Po Paris
- Conducted Quantitative Economics Research Paper under the supervision of Professor Benjamin Schoefer of UC Berkeley

St. Columba's College Boarding School

Dublin, Ireland | Aug 2016 – Jun 2018

- Scored 589/625 points – Equivalent to 43/45 IB points (99th percentile – CAO Ireland ranking)
- College Prefect in 12th grade, Hockey Captain of 1st team in 12th grade, and Head of House in 12th grade

Work Experience

Bryan Garnier & Co Investment Banking Off-Cycle Analyst – ECM

New York, NY, USA | Feb 2024 – Jul 2024

- Assisted in transatlantic capital raising activities for companies within the healthcare and consumer space
 - Select Transaction Experience
 - (Live deal): \$80m equity capital raise for a UK based baby consumer brands developer; Independently prepared weekly client presentations and assisted in detailed Q&A process
 - (Live deal): SEK 750m Nasdaq IPO for Cinclus Pharma, a Swedish based-biopharmaceutical company; Focused on filling Investor book and assisting Senior Bankers during Management Presentations

Jefferies Investment Banking intern – M&A Generalist

Frankfurt, Germany | Oct 2023 – Dec 2023

- Part of the team that acted as buy-side and sell-side advisor in four M&A deals with a transaction volume of >\$13bn
 - Select Transaction Experience
 - (Live deal): Sell-side for two private equity funds with a combined AUM of >\$220bn, selling a \$11bn healthcare Asset; Conducted detailed precedent transaction analysis and prepared various PPT deal materials
 - (Live deal): Sell-side for a Germany-based chemicals manufacturer; Assisted in managing entire Q&A process, building initial deal materials, and maintaining the deal tracker independently

Bryan, Garnier & Co Investment Banking intern – Private Markets

New York, NY, USA | Mar 2023 – Jun 2023

- Prepared weekly US office deal pipeline slides, prepared stock analysis for Equity Sales Partner, and assisted M&A team
- Identified suitable US Investors for client owning a trading exchange for artwork; Presented findings to Senior Management

KPMG Strategy Consulting intern – Private Equity Deal Advisory

Munich, Germany | May 2022 – Aug 2022

- Private Equity specialized team focused on buy-side & sell-side Commercial Due Diligence's for PE clients
- Successful buy-side support for acquisition of an international software company by a Private Equity firm for €80m

Leadership & Volunteering Experience

Frello-Supply Co-Founder

Cologne, Germany | Apr 2021 – Oct 2023

- Frello is an online marketplace for French wine houses to sell their products on the German and Dutch market
- Led initial investor talks, secured partnership with 8 champagne houses, and led company to >€65k revenue in Year 1
- Negotiated partnership with Hoxton hotel chain and concluded sponsorship with international Emmy Awards judging event

Sciences Po Paris Entrepreneurship & Business Club Director of Operations

Paris, France | Aug 2020 – May 2021

- I was responsible for the coordination of all events organized by the association
- Led organization of events such as “Breaking into Consulting” and “Breaking into IB” as part of alumni panels

Reims Economics Society Director of Communications

Reims, France | Aug 2020 – May 2021

- Led multiple advertising campaigns e.g., led advertising campaign for students to attend the Warwick Economics Forum

Care4Calais Volunteer

Calais, France | Jun 2020– Jul 2020

- Part of the team that provided daily humanitarian aid to refugees living in Belgium and Northern France

Extra-curricular

Sports

- Former professional field hockey player for Irish 1st division team “Three Rock Rovers (TRR)”
- Won Irish national indoor championships in 2018
- Today: Competitive tennis and competitive soccer

Linguistics

- Fluent in English & French (C2) | Native in German

Skills and Interest

- MS Office, S&P Capital IQ, Bloomberg and R
- Supporting soccer, furniture design, and gastronomy