

# IFM 2014 Lecture 7

## Global Financial Crisis

Dr Michael Hatcher

Michael.Hatcher "at" glasgow.ac.uk

## Lecture 7

- Background
- Causes and consequences of the Financial Crisis
- Policy implications of the Financial Crisis
- Macro policy and international coordination

# Background to the Crisis

- The Financial Crisis followed a period of global economic stability
- In developed countries, economic growth was steady, inflation was low and stable, and interest rates were at low levels
- This period has become known as the **Great Moderation**
- Many developing countries experienced rapid economic growth, including China, India and parts of Sub-Saharan Africa
- Financial innovation was rapid, banks became more involved in the mortgage loan market, and major stock markets were on the increase

# Background to the Crisis

- Robert Lucas Jr, AEA Presidential Address, 2003:

*Macroeconomics...has succeeded: its central problem of depression prevention has been solved, for all practical purposes, and has in fact been solved for many decades.*

- Gordon Brown, Budget Statement, 2007:

*We will never return to the old boom and bust.*

- In this era of optimism, many households and policymakers came to believe the economy was invincible – including economists

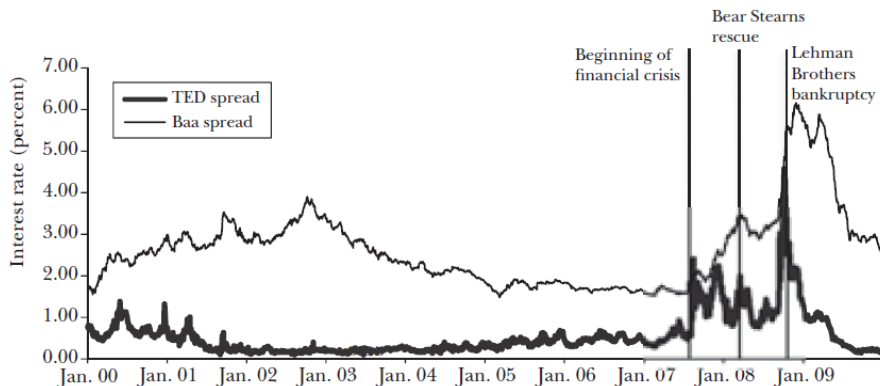
# Background to the Crisis

- Widespread optimism ushered in a period of 'light-touch' regulation and unfettered laissez-faire capitalism
- This provided the backdrop for the worst crisis of the postwar period!
- The Crisis had two main phases:
  - ① Phase I (July 07 to 14 Sep 08) – housing bubble bursts
  - ② Phase II (15 Sep 08 onwards) – collapse of Lehman Bros.
- Let's look at these two phases in greater detail...

# Background to the Crisis: Phase I

- In the first phase, the bursting of the US house price bubble led to the failure of companies holding mortgage-backed securities
- Increased uncertainty about the state of banks' balance sheets (ie toxic assets) led to a rise in credit spreads for banks and corporations
- This led to a Credit Crunch – high borrowing rates and limited supply of credit. This had important implications for the real economy.

# Credit Spreads 2000-2009



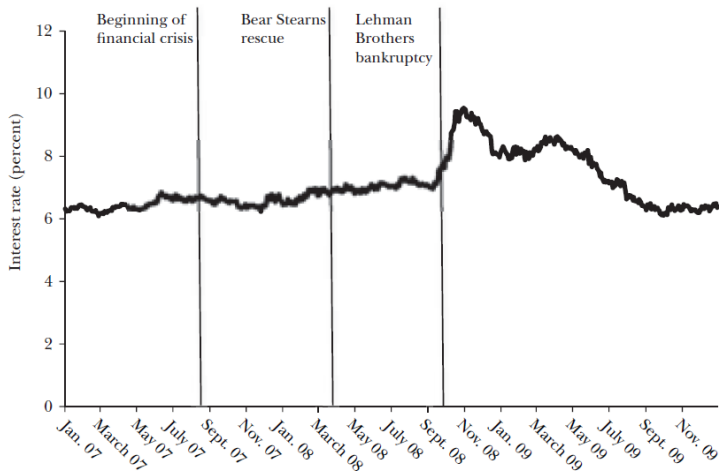
Source: Mishkin (2011)

# Background to the Crisis: Phase II

- Total collapse of confidence in the financial system – both stock markets and commercial banking. As a result, there was a 'flight to quality', as seen in the high demand for US Treasury bonds.
- Again, there were important implications for the real economy
- After the Lehman collapse, corporate bond rates rose sharply and bank lending trended downwards. This was due mainly to the perceived increase in the risk of lending.
- Moreover, demand for loans fell because low asset prices made it far more difficult to find sufficient collateral

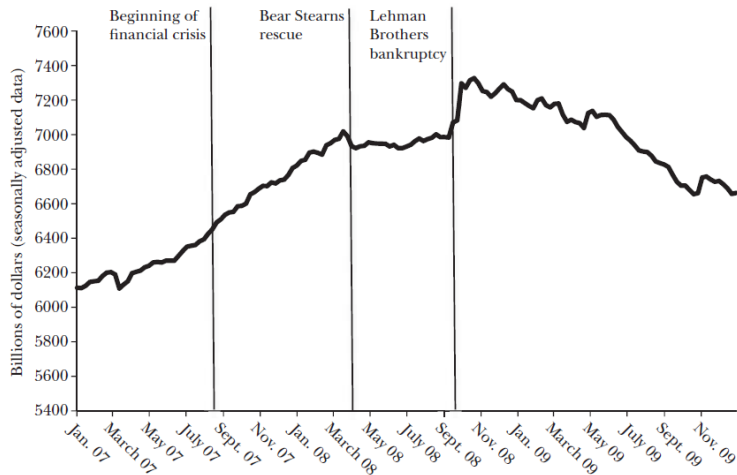


# Corporate bond rates 2007-2009



Source: Mishkin (2011)

# Bank lending 2007-2009



Source: Mishkin (2011)

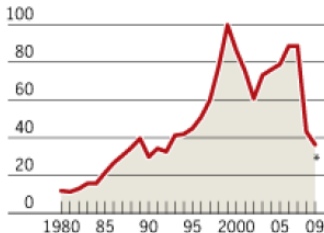
# Global consequences of the Crisis

- The effects of the Crisis were quickly transmitted to other economies around the world
- One reason for this is financial globalization – households, businesses and banks own financial assets in foreign economies
- When these assets fell in value, it reduced their net worth and hence ability to borrow, putting the highly indebted in a difficult situation
- The Crisis was also transmitted through more traditional channels such as global trade

# Global consequences of the Crisis

## Global equity market value as a share of GDP

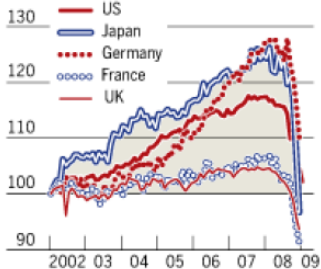
End-year market value of Datastream Total Market index as a % of world GDP



\* 2009 = latest market value as % of 2008 GDP

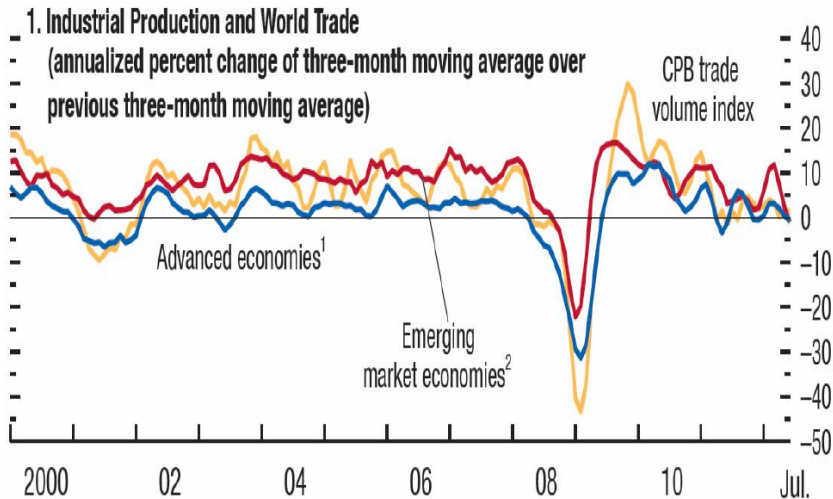
## Manufacturing output

Volume indices (Jan 2002 = 100)



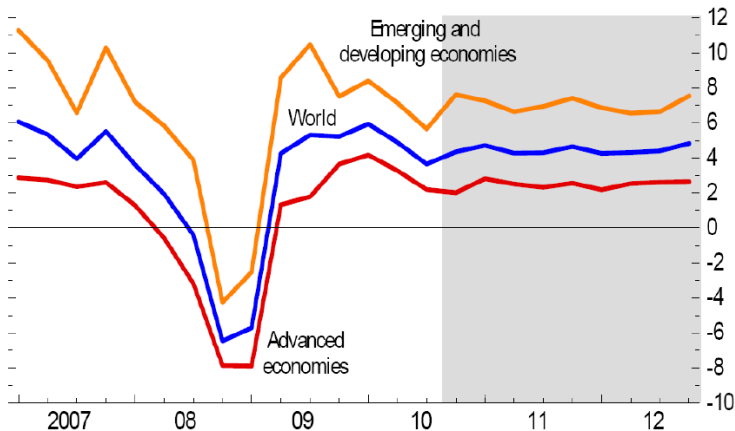
Source: Wolf (2009, FT)

# Global consequences of the Crisis: trade



Source: IMF (2012): World Economic Outlook

# Global consequences of the Crisis: world GDP growth



Source: IMF (2011): World Economic Outlook Update

# Global consequences of the Crisis

- It was mainly the trade channel that transmitted the Crisis to developing and emerging economies with little direct exposure. There were also knock-on effects not felt until much later.
- **Example:** European sovereign debt crisis
- Bailouts, fiscal stimulus packages and lower tax revenues led to a large increase in government indebtedness in Europe
- Concerns about banking sector exposure further increased fear of default in countries such as Greece and Ireland
- Paying high interest rates on government debt due to the fear of default makes the fiscal situation even worse!

# Iceland case study

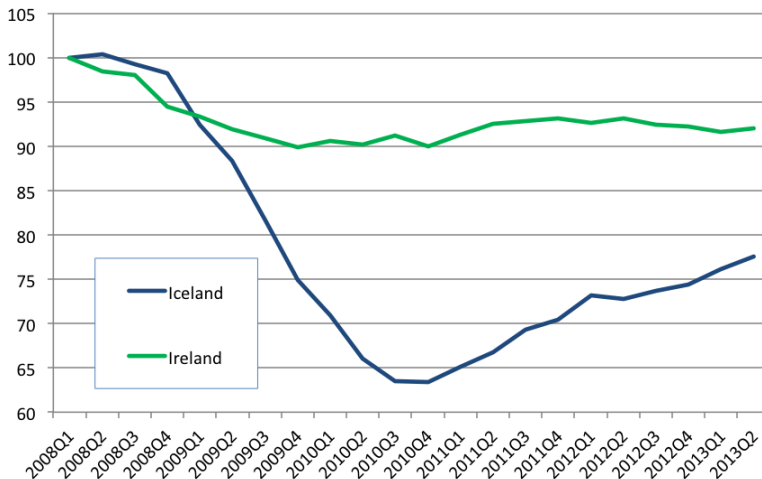
- Icelandic banks grew rapidly from 2000-2008, financed by borrowing in foreign currencies. They had foreign assets worth 8 times GDP.
- The Icelandic Crown started to collapse when the Crisis hit, because investors were concerned about the solvency of the banking sector
- This made it even harder to repay foreign currency debts
- In Oct 2008, the government took control of three of the largest banks to prevent a major collapse
- Soon after, Iceland became the first western country to receive an IMF emergency financial loan since 1976!



# Ireland case study

- The Irish economy had been in a boom since the early 1990s
- Property prices rose dramatically over this period. As a result, Irish banks borrowed heavily from abroad and made property loans.
- When property prices began to fall in the Crisis, the Irish economy went into a deep recession
- Unable to cover its debts with more borrowing, the Irish banking sector had to be 'bailed out' with around 30% of GDP – roughly 5 times the size of the UK bailout
- The result was a 2010 budget deficit of 30.6% of GDP!

# Iceland vs Ireland: Real GDP 2008-2013



Source: Howden (2013, IEA website). Index: 2008Q1 = 100.

# Canada case study

- Canada was not hit hard by the Crisis – it had no bank failures or bailouts, and its recession was not particularly severe
- Bordo et al. (2011) argue that this was mainly because Canada's banking sector had a single powerful regulator
- Canada's banking system also consists of a small number of large institutions whose size and diversification makes them robust
- By contrast, the US banking system is fragmented – it consists of many small institutions who are more vulnerable to shocks
- The US banking system is policed by numerous regulators, and there is a sizeable shadow banking system that is largely unregulated

# Case study conclusions

- The case studies suggest the following lessons:
  - 1 Countries with banking sector booms driven by debt were particularly vulnerable because asset values collapsed and did not cover liabilities
  - 2 The larger the banking sector relative to GDP, the more vulnerable the wider economy to a negative shock in the banking sector
  - 3 The Crisis response is crucial. Ireland had a full-scale bailout and a large increase in government debt. Iceland drew on financial assistance and inflated away debt through double-digit inflation.
  - 4 Strong banking sector regulation helps and so does diversification

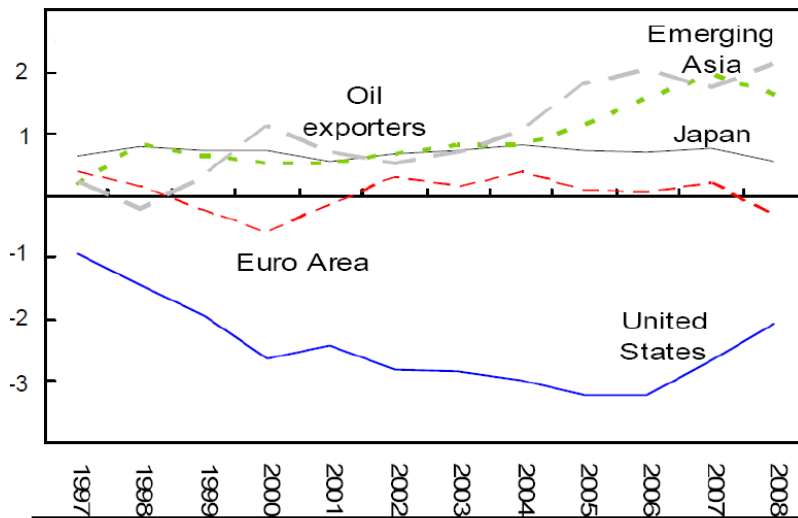
# Causes of the Financial Crisis

- Several different explanations have been put forward for the Crisis
- Economists disagree about what single factor was most important, but there is some consensus on the factors that were the major drivers
- The main explanations are as follows:
  - 1 Global imbalances
  - 2 Monetary policy
  - 3 Ineffective regulation
  - 4 Mispricing of risk and poor incentives

# Reason 1: Global imbalances

- The US current account deficit rose from around 1.5% of GDP in 1995 to around 6.5% in 2005
- The increase in the current account deficit was driven by a dramatic fall in the US savings rate
- This appears to have been driven by households' desire for high consumption today, but it also reflects rising government spending at a time when taxes were cut
- The US current account deficit was made possible by increasing current account surpluses in oil-exporting and emerging Asian economies, especially China

# Current account balances (% world GDP)



Source: IMF (2009, p. 3)

## Reason 1: Global imbalances cont'd

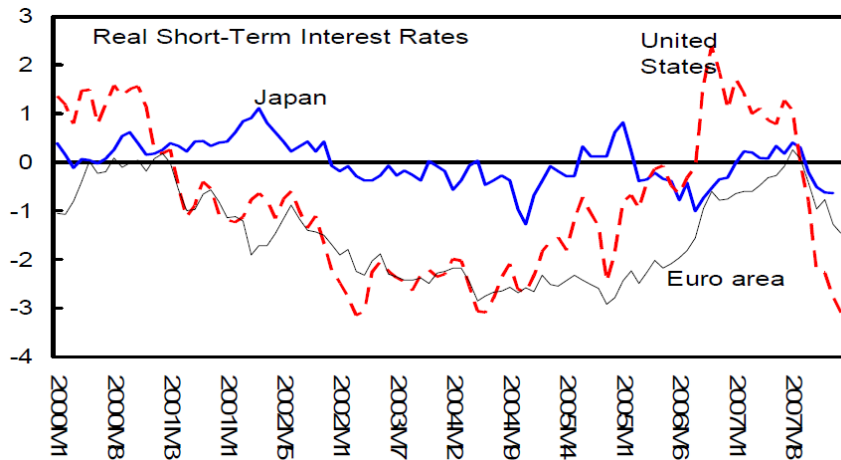
- Savings rates were high in emerging economies as they amassed precautionary reserves to deal with 'suddenstops' (Portes, 2011)
- Because sudden stops are associated with sharp decreases in GDP and credit, policymakers and international institutions encouraged this
- The apparent shortage of reliable and tradable assets made the US the obvious destination for excess savings. High demand for US assets pushed down longer-term interest rates, leading to a 'search for yield'.
- This encouraged investors to move into riskier assets with higher expected returns, but risk ratings on many assets were not reliable



## Reason 2: Monetary policy

- It is argued that monetary policy contributed to the 'search for yield', because central bank rates were low in the decade before the Crisis
- In fact, short-term real interest rates appear to have been negative or near zero in the G3 economies (next slide)
- According to this argument, central banks were complacent about the effects that low interest rates would have upon risk-taking
- The defence is that central bank mandates say they should set interest rates based on inflation and output
- Central banks did a good job of meeting their mandated objectives

# Short-term real interest rates: G3 economies



Source: IMF (2009, p. 3)

## Reason 3: Ineffective regulation

- The IMF argue that deficient regulation was the main culprit
- The charge is that regulators did nothing to prevent the creation of new financial instruments which were riskier than they appeared
- Moreover, widespread use of off-balance-sheet vehicles hid the maturity mismatch of the banking sector from investors, so even the well-informed could not assess the risks!
- In hindsight, regulation should have stopped these practices
- The question now is how regulators should deal with these risks and how much power they should be given

## Reason 4: Mispricing of risk and poor incentives

- Banks moved from an 'originate and hold' model to an 'originate and distribute' model
- Banks paid mortgage brokers an upfront fee for each mortgage they arranged, with no penalties if the loan later went into default
- Under this model, brokers had no incentive to refuse mortgage loans likely to default. Many brokers would also have received large bonuses for meeting short run sales targets.
- The bonuses paid to investment bankers in the City and Wall St were enormous, but they rewarded short-term revenues rather than long-term performance

## Reason 4: Mispricing of risk and poor incentives cont'd

- There were also issues with pricing of risky securities. Ratings agencies were responsible for this, but they used a flawed model.
- Basically, the risk ratings attached to securities were far too low, because they assumed that house prices would continue to rise
- The downside risk if house prices fell was extremely large, but this was not priced-in by risk rating agencies
- This led to much higher demand for risky securities than would otherwise have been the case

# Policy implications of the Financial Crisis

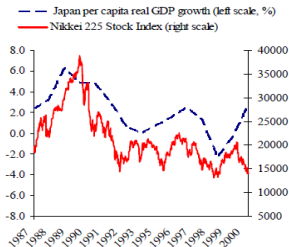
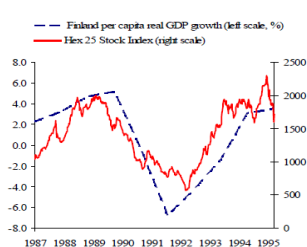
- There are numerous lessons to be learnt from the Crisis, but we will focus on the following:
  - 1 What matters is how the boom is financed and who holds the risk
  - 2 Monetary policy mandates should include financial stability as well as price stability
  - 3 Fiscal policy should be more precautionary in booms to leave fiscal space to fight crises

## What matters is who holds the risk

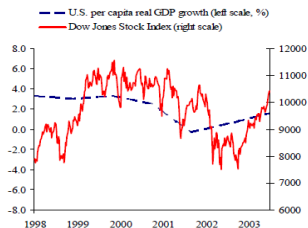
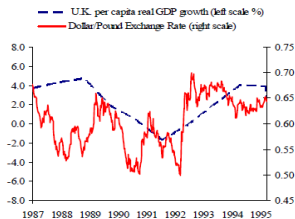
- Not all booms end in disaster, so policy needs to distinguish between 'good booms' and 'bad booms'
- If banks and financial intermediaries have substantial involvement in the boom, then major economic disruption is the likely outcome
- Intuitively, substantial involvement and high leverage will increase exposure in a bust, reducing supply of credit and its increasing its cost
- This is an important mechanism by which financial crises are transmitted to the wider economy, including households and firms

# GDP growth and financial crises (IMF, 2009)

## *Bank-centered Episodes*



## *Non bank-centered Episodes*

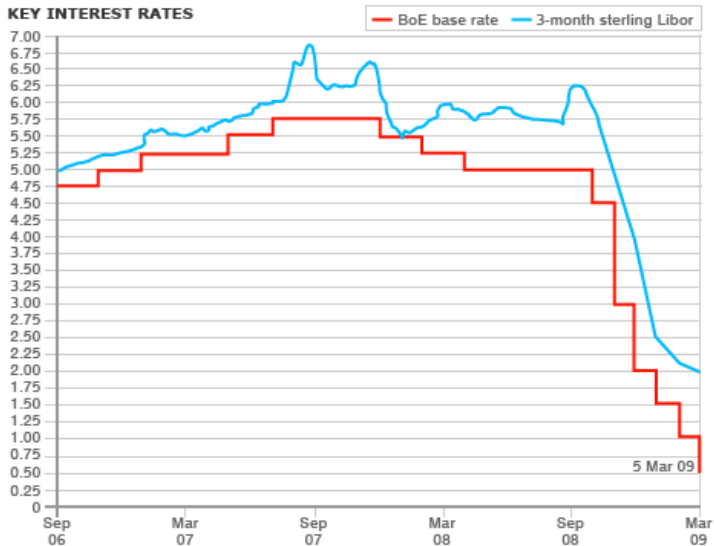




## **Monetary policy mandates should include financial stability**

- Interest rates are a blunt tool in speculative booms and busts
- Denial rates in the subprime mortgage market from 2000-2006 were uncorrelated with the Fed Funds rate
- In the UK, the gap between the Libor and Bank rate increased sharply during the Crisis, and the two rates often moved in opposite directions
- Once interest rates were near the zero lower bound, central banks switched to unconventional policies like quantitative easing (QE)

# Libor and Bank rate (BBC, 2009)



## **Monetary policy mandates should include financial stability**

- Many central banks are introducing 'macroprudential' regimes which give them direct powers to remove or reduce risks that threaten financial system stability (see Tucker et al., 2013)
- Two main features of these regimes are banking sector capital requirements and a countercyclical capital buffer
- Aim of the latter is to make banks more able to cope with unexpected losses in a downturn, so that lending conditions are more favourable
- Relaxing banks' capital requirements in an upturn is sensible, but it is important that they remain stringent enough to alter behaviour

## **Fiscal policy should leave fiscal space to fight crises**

- After the Crisis had hit, many central banks soon reduced their policy rates to almost zero, leaving no room for further cuts
- In theory, we still had fiscal policy to stimulate the economy
- But in practice this was not possible, because government debt levels were already high
- In the UK, fiscal stimulus involved cuts in the basic rate of income tax and VAT, but the focus since then has been on austerity

# Case study: US fiscal response

- There was a relatively small stimulus under Bush, followed by a much larger \$789b package under Obama in 2009
- This consisted of around 2/3 government expenditure and 1/3 tax cuts. The budget deficit and government debt increased to high levels.

**Table 1 – US govt deficit and debt (% GDP)**

Year	Deficit	Debt
2007	−2.7	67.2
2008	−6.7	76.1
2009	−13.0	89.9
2010	−10.5	98.5

Source: Pilbeam, Table 18.6 (p. 514)

- This left little room for additional fiscal stimulus in later years

# Long-term policy implications

- Global rebalancing
  - ① IMF could discourage precautionary saving for sudden stops
  - ② Financial development in emerging economies would reduce fears of sudden stops
- More regulation or better enforcement?
- Better measurement of financial sector activity is needed – and more transparency!

# Macro policy and international coordination

- The lessons of the Financial Crisis need to be implemented, but this is easier said than done
- One issue that arises here is that international coordination is necessary to successfully tackle global economic events
- **Eg:** IMF (2009) argues tax systems are biased towards debt financing, because interest payments are tax deductible in many countries
- Addressing this issue at a global level will require international agreement on tax policy, so that companies cannot escape higher interest payments by moving their debts abroad

## What matters is who holds the risk

- One way to reduce the build up of risk in the financial sector would be to impose stricter capital requirements on banks
- This has been agreed as part of the Basel III rules, which are to be phased in by 27 major economies
- However, implementation was delayed in several major economies, including the UK, US and Russia
- This is due to the difficulties in getting many countries to comply with the same set of rules in a short time, and the IMF has expressed concerns that the rules won't be applied evenly across countries



# Macro policy and international coordination (1) cont'd

- International coordination on banking standards is crucial to prevent banks in one economy exposing other economies to excessive risk
- This is reflected in the creation of an independent European Banking Authority (EBA) to oversee banking regulation in EU countries
- Agreement is difficult because individual countries do not want to risk putting their financial sectors at a competitive disadvantage

# Macro policy and international coordination (2)

## Monetary policy mandates should include financial stability

- An example of international coordination of monetary policy is 8 Oct 2008, when 6 different central banks cut interest rates simultaneously
- Giving monetary policy a mandate for financial stability will require considerable international coordination given the global nature of banking and finance
- In the UK, the Financial Policy Committee (FPC) will implement macroprudential policy
- France and Germany are creating macroprudential bodies in response to recommendations by the European Systemic Risk Board (ESRB)

## **Fiscal policy should leave fiscal space to fight crises**

- In monetary unions, member states cannot set their own interest rates
- As a result, national fiscal policies becomes even more important – as does the need for international coordination of fiscal policy
- In the Eurozone, the Stability and Growth Pact (SGP) and the Fiscal Compact reflect this need
- The SGP failed – it was not adhered to and did not leave enough leeway for stimulatory fiscal policy in the Crisis. It also failed to prevent the Eurozone sovereign debt crisis.

# Macro policy and international coordination: a summary

- The above examples above illustrate how international coordination can be beneficial, and how failure to do so can be disastrous
- The global nature of banking and finance have made international coordination even more important, as highlighted by the Crisis
- Unfortunately, it is a difficult and time-consuming process to get different countries to agree jointly upon policy actions or regulation
- However, the no-coordination case brings its own difficulties:
  - ① The possibility of retaliatory policies
  - ② Increased uncertainty about other countries' policies and outcomes

# Next time...

- Monetary Union
- We will study economic theories which are helpful for deciding whether a country should enter into a monetary union
- We will also consider some real-world examples – EMU and Scottish Independence
- **Advance reading:**
  - 1 Pilbeam Ch. 16.11 to 16.13
  - 2 Pilbeam Ch. 16.18 to 16.20