

# Defining Problems

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- What is a problem statement?
  - A problem statement is a clear, concise description of the issue(s) that need(s) to be addressed by a problem solving team
    - \* Do not write about multiple problems, tackle one thing at a time
    - \* No broad or overly ambitious problems (break into components)
  - Should answer the following questions:
    - \* What is the issue?
    - \* Is there a need for this issue to be addressed?
    - \* Why is this issue worth my attention?
  - Problem statements are important communication tools with the customer and among the team
- What can a good problem statement do?
  - Align efforts towards a common goal
  - Define that goal
  - Establish value in the goal
- Bad Problem Statements
  - Too precise
  - Too vague
- Clients rarely provide well-stated problems
- A good problem statement provides useful information to guide your design process:
  - The issue

- The user
- The real need
- Why we care
- Form and function
- Objective
- Constraints
- Errors, Biases, and Implied Solutions
  - Errors — Incorrect information, faulty or incomplete data, or even simple mistakes
  - Biases — Presumptions about the situation that may prove inaccurate because the client or the users may not fully grasp the entire situation
    - \* *Ex. “Design a bicycle to transport four people on city streets”*
      - Bicycle is limiting
      - City streets is vague
      - And more...
  - Implied Solution — The client’s best and current guess at the answer; these frequently appear in a problem statement
    - \* *Ex. “Develop a material that is able to withstand the extremely high temperatures of space capsule re-entry”*
      - Rewritten: “Protect the astronauts during re-entry into Earth’s atmosphere”
- Understanding Stakeholders
  - User
    - \* A person who will operate what is designed
  - Client
    - \* A person or group or company that wants a design, usually to solve an existing problem
  - Engineer
    - \* Hired by the client to find a solution to the problem
- Understanding Objectives, Functions, and Constraints
  - Often requires asking a series of questions
  - These lead to lists of desired attributes
  - Objective — A feature or behavior that the design should have or exhibit
  - Function — Those things that a designed device or system is supposed to do

- Constraint — A limit or restriction on the design’s behaviors and attributes
- Cause and Effect (Fishbone)
  - Identify potential factors causing an issue
- A very common tool
  - Service (4 S’s)
    - \* Surrounding
    - \* Supplies
    - \* Systems
    - \* Skills
  - Mfg (5 M’s)
    - \* Measurements
    - \* Materials
    - \* Manpower
    - \* Methods
    - \* Machines
  - Product (5<sup>1</sup> P’s)
    - \* Product (or service)
    - \* Price
    - \* Promotion
    - \* Place
    - \* Process
    - \* People (personnel)
    - \* Physical evidence
    - \* Performance
- Fresh Eye Approach
  - Explain the initial problem to someone outside of your design team
    - \* Provides a new perspective
    - \* Identifies what aspects draw attention
    - \* What may be given too much attention
- Kepner-Tregoe (KT) Approach
  - Seeks to reveal four dimensions of the problem:

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<sup>1</sup>Was initially 5, number has still not changed despite an increase in list size

- \* Identify — What?
  - \* Timing — When?
  - \* Location — Where?
  - \* Magnitude — How Much?
- Duncker Diagram
  - Present State → Desired State
    - \* General Solutions which “Make it OK not to...”
    - \* Functional Solutions
    - \* Specific Solutions