## Notes — Week 1

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## Period 3

- 1. There is no such thing as a  $f^{***}$  lunch
  - Everything has a cost (i.e. opportunity cost)
- 2. People respond to incentives
  - Incentives motivate people to do things (can be negative or positive)
- 3. The fundamental problem facing all societies is scarcity
- 4. Given the problem of scarcity, all societies must answer the three basic questions:
  - What to produce
  - How to produce
  - For whom to produce
- 5. Command economies have the government decide what, how, and for whom to produce goods
- 6. Factors of Production (Necessary for production to take place):
  - Land (gifts of nature)
  - Labor
  - Capital