





# John Donut

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## OBJECTIVE

Motivated and eager student with plentiful experience in sales looking for a Marketing and Sales position. Skillful in analyzing data to create efficient marketing strategies to increase sales and maximize profits.

## PROFESSIONAL EXPERIENCE

April 2020 – Present

### Independent Online Sales Associate

- Maintained an upbeat, positive attitude in a busy, customer-focused environment.
- Communicated customer complaints, requests and feedback to company management for swift resolution
- Managed and sold nearly 300+ items totaling over six figures in sales, while maintaining a customer feedback score of 100%

May 2020 – Present

### Operations Manager

- Identified procedure or process changes required to improve performance and productivity
- Managed input and output of inventory, keeping detailed inventory logs of customer sales
- Established positive and effective communication among unit staff and organization leadership

## EDUCATION

**University of California, San Diego– La Jolla, California**  
B.S. International Business, June 2025 Minor in Supply Chain Management

## ADDITIONAL SKILLS

- Written Communication
- Documentation Skills
- Customer Consultation
- Basic Knowledge of HTML, CSS, and JavaScript

