



NATIONAL INDEPENDENT CONSULTANTS
OF ELECTRONIC HEALTH RECORDS

CONSULTANT OWNED & OPERATED NETWORK

JULY 2023

WE ARE the healthcare IT consulting firm simplifying & revolutionizing the industry.

At The NICEHR Group, we hold a deep sense of pride in our assemblage of savants who are veritably adept in their respective domains. Our triumph as a healthcare IT consulting firm is chiefly attributable to the knowledge, skills, and experience of our team members.

Our crew members must have a wealth of experience in the healthcare IT sector and a verified history of accomplishments to qualify for the position of consultant at TNG. Additionally, they must possess a profound understanding of EHR systems and other digital technologies, as well as an ardent desire to advance patient care through technology.

Our savants are specialists in their distinct areas of healthcare IT, which include EHR implementation, optimization, and support, along with interoperability, clinical analytics, and revenue cycle management.



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National Independent Consultants Of EHR® Founder

As a seasoned professional in the realm of Electronic Health Records (EHR), I bring over 25 years of expertise and knowledge to the table. Throughout my career, I have continuously expanded my skill set, acquiring proficiency in various EHR systems such as Eclipsys, then Allscripts, now Veradigm, Epic, Cerner, ECW, Meditech, McKesson, Athena, Ge Centricity, among others. With a proven track record in successfully implementing EHR systems and providing comprehensive training, I have become a highly sought-after consultant.

Recognizing the need for enhanced understanding and expertise in the business side of EHR, I invested time and effort in studying and observing the industry. This dedication enabled me to develop a holistic understanding of all aspects of EHR, ranging from sales and system development to analysis, training, and support.

In 2012, I founded The NICEHR Group, an acronym representing the National Independent Consultants Of Electronic Health Records. Fueled by the gaps I identified in the market, particularly in terms of knowledge and expertise, I set out to bridge these divides. Since its establishment, The NICEHR Group has strived to cultivate a network of reputable, certified, and elite savants who share my unwavering commitment to excellence.

At The NICEHR Group, we take immense pride in delivering top-notch service to our clients. Our team of savants consists of industry experts who are dedicated to ensuring the success of every endeavor. We recognize the challenges inherent in the field and work closely with our clients to identify their unique needs, crafting tailored solutions that align with their objectives.

By partnering with The NICEHR Group, you can have confidence in collaborating with a team of consummate professionals who place a premium on excellence and boast an impressive track record. I am honored to be part of this distinguished team, and we are excited to contribute to your achievements in the realm of Electronic Health Records.



Rafael Rodriguez
CEO & Founder

Team

This exceptional team at TNG specializes in catering exclusively to top-level executives within the healthcare industry.

Equipped with extensive experience and a deep understanding of the healthcare landscape, our highly skilled professionals provide strategic guidance and deliver tailored IT solutions that align with your organization's vision and goals.

With their expertise, professionalism, and strong communication skills, our team empowers executives to make informed decisions, drive innovation, and achieve excellence in patient charting. By enhancing the ease and quality of patient care, our solutions ensure a seamless and efficient experience for healthcare leaders.



Victor Roiter

DIRECTOR OF SALES

Spearheading revenue generation and driving business growth through strategic sales initiatives.



Marcos Fermin

PRINCIPAL DIRECTOR OF HUMANS

Guiding and empowering individuals to unlock their full potential within the organization, fostering a culture of growth and excellence.



Lori Mathieu

DIRECTOR OF ACQUISITIONS

Leading strategic initiatives to identify and secure key opportunities for business expansion and growth.



Billy Duc

NETWORK MANAGER

Orchestrating a dynamic network of healthcare IT savants to deliver seamless collaboration and expertise for transformative consulting solutions.

Areas of Opportunities

- 1 Lack an understanding of the Healthcare industry
- 2 Have insufficient knowledge of EHR systems
- 3 Have a limited pool of qualified candidates
- 4 Lack awareness of the candidate's true level of expertise
- 5 Lack personal connection with candidates
- 6 Experience communication and coordination challenges

Proposition

- 1 Knowledge of healthcare regulations
- 2 Experience and knowledge of over 10 EHR systems
- 3 Network 1000 plus savants
- 4 HIPAA Data security and privacy
- 5 Personal connection with network
- 6 Ongoing hands-on EHR systems training

Differentiators

✓ Healthcare IT Consulting Excellence

A Consultant-Owned, Consultant-Operated, and Consultant-Centric Firm driving transformative solutions for optimal client outcomes.

✓ 1,000 plus network of savants

Unparalleled Consulting Power: Harnessing the Strength of a 1,000+ Savants Network, eliminating the need for traditional recruitment.

✓ *DiSchedule

Automated Scheduler that partners up end users with support team members using DiSC predictor to ensure optimal learning and success.

✓ KLIKs

Revolutionary Remote Helpdesk Support with Patented Technology, allowing you to keep 38% of ATE remote, resulting in significant cost savings.

✓ Veterans & Unemployed

A transformative collaboration between The NICEHR Group and the Workforce of America, an innovative Electronic Health Record training program.

Designed to empower veterans, the unemployed, and foster essential healthcare skills for a thriving career.

✓ Training

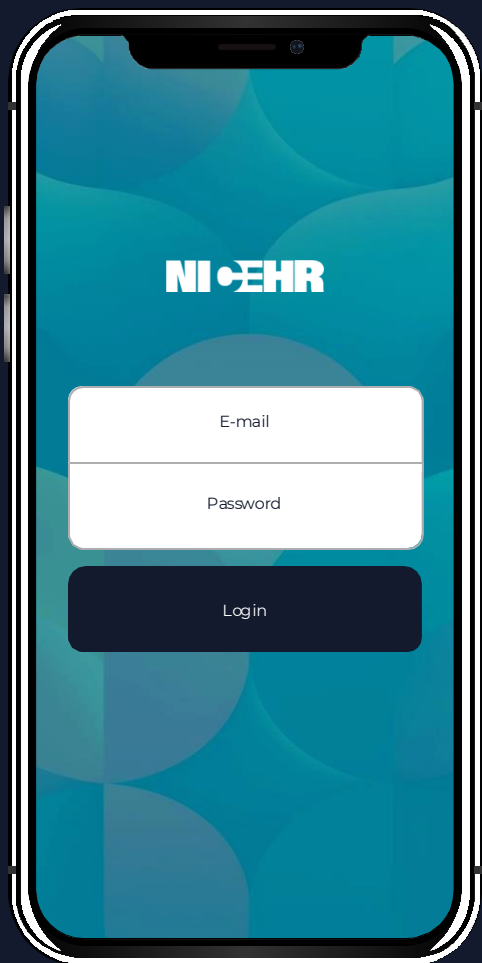
Our expansive savant network stays current with comprehensive training on the latest EHRs, ensuring their expertise remains up to date and proficient.

✓ The NICEHR group App

HIPPA Compliant app. Secure onboarding, fraud prevention, robust training, streamlined communication, evaluation, geo-fencing, scheduling, and time tracking for enhanced productivity and collaboration.

**Patent pending*

The NICEHR Platform



1 Fraud Prevention

Identification will be validated utilizing government issued ID during onboarding and at the start of shift through the NICEHR group APP and platform which is integrated with ID.me

3 Business Communication

Groups are created based on modules. Build a thriving workplace culture with TNG App centralized intranet solution for internal communications, employee engagement, and collaboration.

5 Geo-Fencing

Geo-fencing and IP based permissions. Employees can check in from anywhere with customizable location and IP-based settings.

2 Training

We have built a **robust knowledge base** high quality, relevant, and up-to-date content to provide compelling learning experiences to our network. Mobile and desktop versions.

4 Evaluation

Hospital end user self and TNG assessment. We use the nine-box model that evaluates the potential and performance of an employee, helping us analyze performance and plan for succession or training needs.

6 Schedule

Cloud based time tracking system with accurate records of daily clock-in, breaks, clock-out, and absences. Reports and charts on data such as Scheduled vs. Completed tasks.

Countries of service



Lorem Ipsum Title

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Clients



Experience



Ranking



The NICEHR group has been instrumental in supporting companies who are now KLAS ranked.



Vetting

Invite Only

We do not recruit. Participation in the NICEHR Group is by **invite only**.

Affiliate Savant Network

Affiliate savants that participate in the TNG have worked alongside the founding team of seasoned savants for a minimum 3-5 projects.

Through the experience of working side by side we have been able to provide in depth training to build their skill sets and competencies on all major EHRs creating the best of the best and facilitating their participation as part of this elite group of savants.

Evaluation

Working with them on the floor also as an ATE side by side and through the hospital staff end user evaluation that will take place on the NICEHR group application creates a never before seen level of transparency.



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Workflows & Policies

✓ Client Workflows

We recommend that the healthcare organization utilizes one firm (from pre to post) to analyze, build, train and ate support. This ensures a smooth transition from pre to post EHR implementation.

The same training that end users receive the NICEHR group staff will also receive on the NICEHR group training platform. Access to the training platform will be available to savants once they are on boarded via mobile or desktop.

This way we understand your healthcare organization workflow intimately and will be able to provide optimal support to your team.

✓ Policies

Once we know your policies we ensure our team understand your policies and acknowledges their understanding through the NICEHR group training platform.

THANK YOU



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TheNICEHRGroup.com