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## Asset allocation

As at 06 March 2023

The asset allocation shows how your investment is split between assets as a result of your unit trust allocation after the proposed contribution. Asset allocation information is provided by ProfileData and may differ from the latest fund factsheets. These values are calculated using more decimal places than are displayed. You may find small rounding differences when attempting to reconcile individual components back to totals.

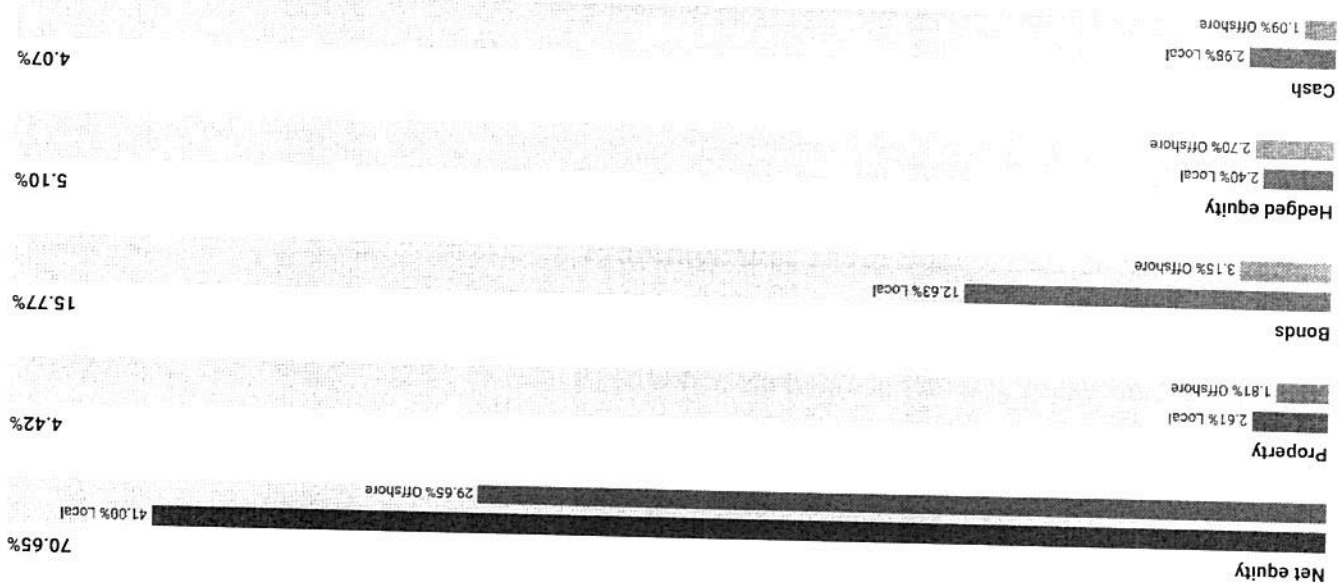
## Lump sum and monthly debit order contribution

Your growth assets, comprising net equity and property, total 75.07%.

### Total local/offshore



### Asset allocation breakdown



### Asset allocation per unit trust

Unit trust	Allocation	Allan Gray Balanced Fund				PortfolioMetrix BCI Balanced Fund of Funds (Class A)				Proportionate asset allocation			
		Local	Offshore	Local	Offshore	Local	Offshore	Local	Offshore	Local	Offshore	Local	Offshore
	50.00%	47.60%	0.90%	7.90%	4.80%	4.50%	-	22.30%	0.20%	34.40%	4.32%	17.35%	-
	50.00%	47.60%	0.90%	7.90%	4.80%	4.50%	-	37.00%	3.41%	37.00%	3.41%	1.99%	-
								41.00%	2.61%	41.00%	2.61%	12.63%	2.40%
								29.65%	1.81%	29.65%	1.81%	3.15%	2.70%
												1.09%	-
													-

## Investment performance and risk

As at 02 March 2023

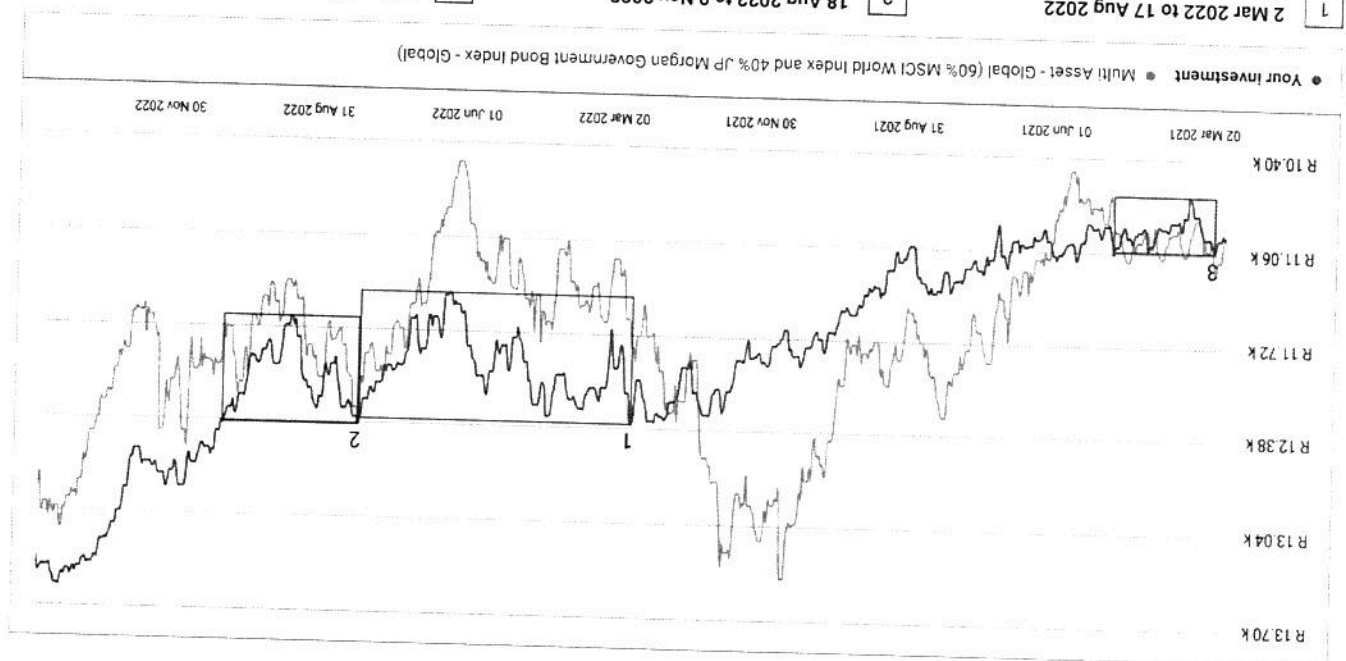
Performance information is provided by ProfileData. Where the fee class of your unit trust has been in existence for less than five years and an older fee class exists and is applicable, the performance and risk shown is for the older fee class.

Information shown in Rands unless otherwise indicated

### Lump sum and monthly debit order contribution

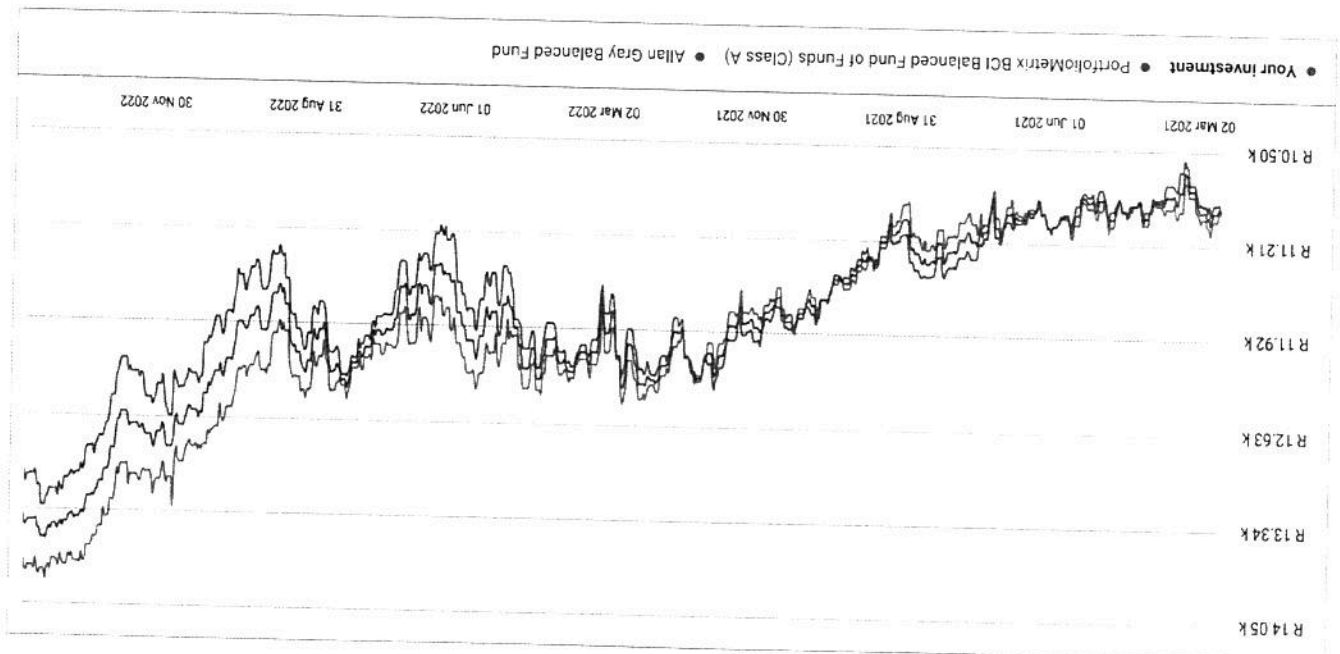
#### Investment performance and drawdown

The graphs below show what the movement and total Rand value of your lump sum and monthly debit order contribution of R 10 936.75 would have been if it had been invested on 02 March 2021 and all distributions were reinvested.



- 1 2 Mar 2022 to 17 Aug 2022  
If you had invested R 10 000 at the start of this period, you would have lost R 727.63 over 16 weeks and it would have taken you 8 weeks to recover your losses.
- 2 18 Aug 2022 to 9 Nov 2022  
If you had invested R 10 000 at the start of this period, you would have lost R 605.63 over 5 weeks and it would have taken you 6 weeks to recover your losses.
- 3 9 Mar 2021 to 10 May 2021  
If you had invested R 10 000 at the start of this period, you would have lost R 351.99 over 2 weeks and it would have taken you 7 weeks to recover your losses.

## Unit trust performance



## Lump sum and monthly debit order contribution

### Investment performance and risk

This section shows a comparison between the performance and risk of your investment, selected unit trusts and benchmark based on performance and risk information.

Unit trust	Annualised return			Risk and performance measures since 02 March 2021	
	3 years	5 years	Annualised return	Maximum drawdown (recovery) <sup>1</sup>	
Allan Gray Balanced Fund	13.71%	8.25%	11.89%	6.1%	(8wks)
PortfolioMetric BCI Balanced Fund of Funds (Class A) <sup>2</sup>	-	-	9.21%	9.6%	(21wks)
Your investment <sup>3</sup>	13.71%	8.25%	10.56%	7.3%	(8wks)
Multi Asset - Global (60% MSCI World Index and 40% JP Morgan Government Bond Index - Global)	11.20%	14.50%	8.46%	21.4%	(-)

### Notes

- The maximum drawdown is the maximum percentage decline in the value of an investment (including interest and dividends) over a period. The number of weeks it took for the investment to recover from the decline is shown in brackets, where applicable.
- The section above does not show information for PortfolioMetric BCI Balanced Fund of Funds (Class A) as the unit trust(s) is less than 3 years old. The overall investment amount has been adjusted by the contribution of the excluded unit trust(s). It does not include unit trusts that do not have sufficient performance history for the selected period.
- The overall investment amount has been adjusted by the contribution of the excluded unit trust(s). It does not include unit trusts that do not have sufficient performance history for the selected period.

Unit trust and unit trust benchmark performance

As at 31 December 2022

In the tables below, the unit trust performance and unit trust benchmark performance is provided by the relevant unit trust manager. Where the fee class of your unit trust has been in existence for less than five years and an older fee class exists and is applicable, the performance shown is for the older fee class.

These performance figures may differ from those in the daily tables shown above, since the various unit trust managers upload their data every quarter.

Unit trust	Inception date	3-year annualised returns	5-year annualised returns	Since inception annualised return
		Fund Benchmark	Fund Benchmark	Fund Benchmark
Allan Gray Balanced Fund	1999	10.50%	8.40%	6.90%
PortfolioMetrix BCI Balanced Fund of Funds (Class A) <sup>1</sup>	2020	-	-	10.06%
				11.53%

Notes

<sup>1</sup> Information for the PortfolioMetrix BCI Balanced Fund of Funds (Class A) is not shown above as the unit trust does not have data available for these periods.  
 For more information on a specific unit trust and/or its benchmark, please refer to the relevant fund factsheet.

As at 06 March 2023

Initial fees

The table(s) below shows any applicable financial adviser or unit trust initial fees that will be applied.

Monthly debit order contribution		R 1 000.00
Initial financial adviser fee		R 5.75
Estimated amount invested after fees		R 994.25
<b>Rands (ZAR)</b>		

The fees shown in this section are calculated according to the amount(s) you have allocated to the unit trust(s) in your selection and the value of your initial investment.

initial investment.

Notes

- 1 These fees are expressed as a weighted average using the percentage allocated to each unit trust. All fees shown include value-added tax (VAT), where applicable.
- 2 The annual investment management fee shown is the unit trusts' latest available Total Investment Charge (TIC), less any administration fee deducted within the unit trust for the administration we perform. The TIC is not a separate fee, but is a measure of the actual expenses incurred by the unit trust, including the investment management fee and Transaction Costs, where available.
- 3 This is the total fee charged by Allan Gray for ongoing administration. It includes both the administration fee(s) charged within your selected unit trust(s) and the administration fee(s) deducted separately from your investment account.
- 4 This fee is paid to your financial adviser, NISHAN MAIBCHUND.

The table below shows the unit trust(s) where there is an administrative charge included in the investment management fee. This is indicated as a rebate. Third-party unit trust managers pass these rebates on to Allan Gray for the administration that we do and we pass them on to our investors. Monetary value shows what the amount of the rebate would be if R1 000 were invested in that unit trust for a year. The fees shown in the Consolidated fee table already account for rebates, where applicable.

Unit trust	
Allan Gray Balanced Fund	
Rebate	0.23%
Rebate if R 1 000.00 were invested for one year	R 2.30

## Investor declaration

I confirm that my financial adviser has explained all the information provided in this investment overview and I have read and understood all the information provided.

Signature of investor



2023-03-06

Date



## Effective Annual Cost

As at 06 March 2023

The Effective Annual Cost (EAC) is a measure which has been introduced to allow you to compare the estimated impact of charges on investment returns when you invest in different financial products. It is expressed as an annualised percentage. The EAC is made up of four components, which are added together, as shown in the table below. The effects of some of the charges may vary, depending on your investment period. The EAC calculation assumes that an investor terminates their investment in the financial product at the end of the relevant periods shown in the table.

### EAC for your investment

Impact of future charges <sup>1</sup>	Investment assumed to end after			
	Next 1 year	Next 3 years	Next 5 years	Next 10 years
Investment management <sup>2</sup>	1.15%	1.15%	1.15%	1.15%
Advice	2.01%	1.55%	1.43%	1.34%
Administration <sup>3</sup>	1.21%	1.14%	0.72%	0.50%
Other	0.00%	0.00%	0.00%	0.00%
Effective Annual Cost	4.37%	3.84%	3.30%	2.99%

### Notes

- 1 The calculation of the EAC takes account of inflation and includes value-added tax (VAT), where applicable.
- 2 This is the Total Investment Charge (TIC) of your investment, calculated by weighting the individual TICs of the unit trust(s) you have selected and reduced by any applicable investment manager rebates\*. The TIC is equal to the Total Expense Ratio (TER) plus Transaction Costs over the last three years. The TER is the annualised percentage of the unit trusts' average assets under management that has been used to pay expenses in the unit trust.
- 3 This is the total fee charged by Allan Gray for ongoing administration. It includes both the administration fee(s) charged within your selected unit trust(s) and the administration fee(s) deducted separately from your investment account. The level of this administration fee depends on your total market value across all the local and offshore platform investments linked to your investor number.
- \* Where administration fees are charged within the unit trust, the unit trust manager passes these fees on to Allan Gray in the form of a rebate to compensate us for the administration that we do. We pass these rebates on to you by offsetting them against the administration fees payable on your investment account.



## Investing in unit trusts via the Allan Gray Investment Platform

The Allan Gray Investment Platform provides access to a focused range of unit trusts from Allan Gray and other investment managers. You can invest in unit trusts for most of your financial goals, from saving for longer-term needs, to meeting your shorter-term objectives. You should make sure your selection meets your investment needs and risk profile.

Your selected unit trusts invest into various asset classes such as equities, bonds, property and cash, in line with their investment mandates. These underlying assets have different levels of risk and return associated with them. You should carefully consider the composition of your investment to make sure it is appropriate for your goals. Too high a proportion of volatile assets, such as equities, means you could face a greater risk of losing capital. On the other hand, as risky

### Contact details

Please contact our Client Service Centre on 0860 000 654 or +27 (0) 21 415 2301, email [info@allangray.co.za](mailto:info@allangray.co.za) or [www.allangray.co.za](http://www.allangray.co.za)

For more information, see the Terms and conditions of your investment available online at [www.allangray.co.za](http://www.allangray.co.za)

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# ALLANGRAY

**Fund managers:** Julian Ariss, Jacques Blair, Rory Kurtsier-Jacobson, Jim Acker  
(Most foreign assets are invested in Orbis funds) Inception date: 1 October 1999

## Allan Gray Balanced Fund

31 January 2023

### Fund description and summary of investment policy

The Fund invests in a mix of shares, bonds, property, commodities and cash. The Fund can invest a maximum of 45% offshore. The Fund typically invests the bulk of its foreign allowance in a mix of funds managed by Orbis Investment Management Limited, our offshore investment partner. The maximum net equity exposure of the Fund is 75%, and we may use exchange-traded derivative contracts on stock market indices to reduce net equity exposure from time to time. The Fund is managed to comply with the investment limits governing retirement funds. Returns are likely to be less volatile than those of an equity-only fund.

ASISA unit trust category: South African – Multi Asset – High Equity

### Fund objective and benchmark

The Fund aims to create long-term wealth for investors within the constraints governing retirement funds. It aims to outperform the average return of similar funds without assuming any more risk. The Fund's benchmark is the market value-weighted average return of funds in the South African – Multi Asset – High Equity category (excluding Allan Gray funds).

### How we aim to achieve the Fund's objective

We seek to buy shares at a discount to their intrinsic value. We thoroughly research companies to assess their intrinsic value from a long-term perspective. This long-term perspective enables us to buy shares which are shunned by the stock market because of their unexciting or poor short-term prospects, but which are relatively attractively priced if one looks to the long term. If the stock market offers few attractive shares we may increase the Fund's weighting to alternative assets such as bonds, property, commodities and cash, or we may partially hedge the Fund's stock market exposure. By varying the Fund's exposure to these different asset classes over time, we seek to enhance the Fund's long-term returns and to manage its risk. The Fund's bond and money market investments are actively managed.

### Suitable for those investors who

- Seek steady long-term capital growth
- Are comfortable with taking on some risk of market fluctuation and potential capital loss, but typically less than that of an equity fund
- Wish to invest in a unit trust that complies with retirement fund investment limits
- Typically have an investment horizon of more than three years

### Minimum investment amounts\*

Initial lump sum per investor account	R50 000
Additional lump sum	R1 000
Debit order**	R1 000

\* Lower minimum investment amounts apply for investments in the name of an investor younger than 18. Please refer to our website for more information.

\*\* Only available to investors with a South African bank account.

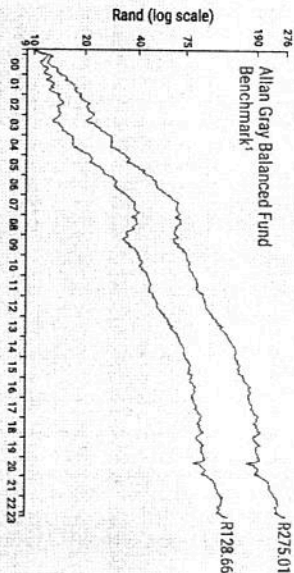
Minimum disclosure document and quarterly general investors' report issued: 9 February 2023

### Fund information on 31 January 2023

Fund size	R173.0bn
Number of units	568 810 215
Price (net asset value per unit)	R138.62
Class	A

### Performance net of all fees and expenses

Value of R10 invested at inception with all distributions reinvested



1. The market value-weighted average return of funds in the South African – Multi Asset – High Equity category (excluding Allan Gray funds). Source: Morningstar, performance as calculated by Allan Gray as at 31 January 2023. From inception to 31 January 2013 the benchmark was the market value-weighted average return of the funds in both the Domestic Asset Allocation Medium Equity and Domestic Asset Allocation Variable Equity sectors of the previous ASISA Fund Classification Standard, excluding the Allan Gray Balanced Fund. Source: Micropal.

2. This is based on the latest available numbers published by BESS as at 31 December 2022.
3. Maximum percentage decline over any period. The maximum drawdown occurred from 20 January 2020 to 23 March 2020 and maximum benchmark drawdown occurred from 20 January 2020 to 23 March 2020. Drawdown is calculated on the total return of the Fund/benchmark (i.e. including income).
4. The percentage of calendar months in which the Fund produced a positive monthly return since inception.
5. The standard deviation of the Fund's monthly return. This is a measure of how much an investment's return varies from its average over time.
6. These are the highest or lowest consecutive 12 month returns since inception. This is a measure of how much the Fund and the benchmark returns have varied per rolling 12-month period. The Fund's highest annual return occurred during the 12 months ended 30 April 2006 and the benchmark's occurred during the 12 months ended 30 April 2006. The Fund's lowest annual return occurred during the 12 months ended 31 March 2020 and the benchmark's occurred during the 12 months ended 28 February 2009. All rolling 12-month figures for the Fund and the benchmark are available from our Client Service Centre on request.

% Returns	Fund	Benchmark	CPI inflation <sup>1</sup>
Cumulative:			
Since inception (1 October 1999)	2650.1	1185.6	252.6

Annualised:			
Since inception (1 October 1999)	15.3	11.6	5.6
Latest 10 years	9.6	8.2	5.2
Latest 5 years	7.8	7.5	4.9
Latest 3 years	11.9	10.4	5.4
Latest 2 years	14.5	11.7	6.6
Latest 1 year	12.9	8.5	7.2
Year-to-date (not annualised)	5.2	6.7	0.4
Risk measures (since inception)			
Maximum drawdown <sup>2</sup>	-25.4	-23.3	n/a
Percentage positive months <sup>3</sup>	70.0	67.5	n/a
Annualised monthly volatility <sup>4</sup>	9.5	9.4	n/a
Highest annual return <sup>5</sup>	46.1	41.9	n/a
Lowest annual return <sup>6</sup>	-14.2	-16.7	n/a

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# ALLAN GRAY

**Fund managers:** Ben van Aarts, Jacques Jant, Roy Kuitert-Jacobson, Tim Aker  
 (Most foreign assets are invested in Orbis funds) Inception date: 1 October 1999

## Allan Gray Balanced Fund

31 January 2023

### Meeting the Fund objective

The Fund has created wealth for its long-term investors. Since inception and over the latest 10- and five-year periods, the Fund has outperformed its benchmark. The Fund experiences periods of underperformance in pursuit of its objective of creating long-term wealth for investors, without taking on greater risk of loss than the average balanced fund.

### Income distributions for the last 12 months

To the extent that income earned in the form of dividends and interest exceeds expenses in the Fund, the Fund will distribute any surplus biannually.	30 Jun 2022	31 Dec 2022
Cents per unit	107.1483	215.5546

### Annual management fee

Allan Gray charges a fee based on the net asset value of the Fund excluding the portion invested in Orbis funds. The fee rate is calculated daily by comparing the Fund's total performance over the last two years, to that of the benchmark.

**Fee for performance equal to the Fund's benchmark:** 1.00% p.a. excl. VAT

For each percentage of two-year performance above or below the benchmark we add or deduct 0.1%, subject to the following limits:

**Maximum fee:** 1.50% p.a. excl. VAT  
**Minimum fee:** 0.50% p.a. excl. VAT

This means that Allan Gray shares in approximately 20% of annualised performance relative to the benchmark.

A portion of the Fund may be invested in Orbis funds. Orbis charges performance-based fees within these funds that are calculated based on each Orbis fund's performance relative to its own benchmark. Orbis pays a marketing and distribution fee to Allan Gray.

### Total expense ratio (TER) and transaction costs

The annual management fees charged by both Allan Gray and Orbis are included in the TER. The TER is a measure of the actual expenses incurred by the Fund over a one and three-year period (annualised). Since Fund returns are quoted after deduction of these expenses, the TER should not be deducted from the published returns (refer to page 4 for further information). Transaction costs are disclosed separately.

### Top 10 share holdings on 31 December 2022 (SA and Foreign) (updated quarterly)<sup>7</sup>

Company	% of portfolio
British American Tobacco	5.4
Glencore	4.3
Naspers <sup>8</sup>	4.0
Woolworths	2.9
AB InBev	2.8
Netbank	2.4
Sasol	2.0
Sibanye-Stillwater	1.9
Rengro	1.7
Mondi Plc	1.7
Total (%)	29.1

### Total expense ratio (TER) and transaction costs (updated quarterly)

TER and transaction costs breakdown for the 1- and 3-year period ending 31 December 2022	1yr %	3yr %
Total expense ratio	1.68	1.09
Fee for benchmark performance	1.02	1.02
Performance fees	0.47	-0.07
Other costs excluding transaction costs	0.03	0.03
VAT	0.16	0.11
Transaction costs (including VAT)	0.07	0.08
Total investment charge	1.75	1.17

### Asset allocation on 31 January 2023<sup>7</sup>

Asset class	Total	South Africa	Africa ex-SA	Foreign ex-Africa
Net equities	66.9	45.2	2.9	18.8
Hedged equities	10.2	4.8	0.0	5.4
Property	1.1	0.9	0.0	0.2
Commodity-linked	3.0	2.4	0.0	0.6
Bonds	12.2	7.9	1.4	2.9
Money market and bank deposits	6.6	4.5	0.0	2.1
Total (%)	100.0	65.7	4.2	30.1 <sup>9</sup>

7. Underlying holdings of Orbis funds are included on a look-through basis.

8. Includes holding in Prosus NV.

9. The Fund can invest a maximum of 45% offshore. Market movements may periodically cause the Fund to move beyond these limits. This must be corrected within 12 months.

### Since inception, the Fund's month-end net equity exposure has varied as follows:

Minimum	(February 2000) 49.3%
Average	63.1%
Maximum	(May 2021) 72.9%

Note: There may be slight discrepancies in the totals due to rounding.



# ALLAN GRAY

**Fund managers:** Duncan Artus, Jacques Plant, Rory Kutscher-Jacobson, Tim Akker  
(Most foreign assets are invested in Orbis funds) **Inception date:** 1 October 1999

## Allan Gray Balanced Fund

31 January 2023

The Fund returned 8.2% for the fourth quarter and 8.1% for the 2022 calendar year. This compares with the benchmark returns of 7.1% for the quarter and 0.1% for the year. We are pleased with the strong recovery in relative performance and have now meaningfully outperformed the average manager in our benchmark over one, three and five years.

It is common for pundits to make economic forecasts as a year draws to a close, for the next 12 months and beyond. At Allan Gray, we shy away from this practice, because we feel there are too many unknowns. We could certainly make some educated guesses but that is what they would ultimately be: guesses. The economy is a complex system, and there are a multitude of interrelated factors that need to be considered.

Even if we did know one or more of these factors with certainty, we are not sure it would help with predicting market outcomes. By way of example, in 2020, when the world was under lockdown in response to the COVID-19 pandemic, the US economy shrank by 3.5% in real terms and the S&P 500 delivered a return of 18.4% in US dollars.

Contrast that with 2022. At the end of the third quarter, the US economy was growing at 3.2% and continued to have a tight labour market with unemployment below 4%. Yet the S&P 500 fell 18.1%.

Historically, across markets, there is very little correlation between economic outcomes and market returns. This is because markets are forward looking, and investor sentiment plays a huge role in driving investment returns, particularly in the short term. It is not enough to know what the economy will do. You also need to know what expectations are already priced in.

How do we get around this uncertainty? We look at the current environment and the prices on offer today. We consider the risks and range of possible outcomes, acknowledging full well that there are risks and outcomes we cannot reasonably foresee. Most importantly, we focus on the price we pay: Is the price we are paying today discounting a favourable or unfavourable future? Are the potential risks on the horizon already priced in, or could a bout of turbulence materially disrupt the investment case for the asset?

A quick glance at some of the risks we are concerned about and how we are positioning the Fund highlights our philosophy in practice:

- **Inflation:** We do not know if high inflation will prove to be persistent or transitory over the coming years. As a result, we are largely avoiding assets where a positive outcome of inflation falling rapidly is already priced in.

Therefore, we continue to avoid developed market nominal government bonds, many of which still trade at real negative yields despite the sell-off in 2022. Our preference remains corporate debt and South African government bonds. In South Africa, long-term economic risks persist, but one is at least being compensated with a high nominal and real yield (10.8% and 3.4% at year end on the 10-year bond). In addition, we own a number of companies that trade at undemanding multiples, healthy dividend yields and historically have had strong pricing power. Therefore, if inflation proves to be persistent, these companies will be able to protect their earnings in real terms. Examples in our top 10 include British American Tobacco and AB InBev.

- **Energy:** Globally, we have some ambitious and admirable targets to wean ourselves completely off fossil fuels over the coming decades with the risks from climate change increasing the urgency to transition. Unfortunately, as we have acutely learnt in Europe over the past 12 months, going cold turkey isn't an option, as we haven't invested enough in renewable and cleaner alternatives to displace our existing base of fossil fuel infrastructure. We believe a number of old-economy energy companies have a role to play in the energy transition, yet they continue to be shunned by the wider investment community. Glencore is particularly interesting in this regard in that it produces over 100 million tonnes of coal each year but is also one of the largest producers globally of cobalt, zinc, nickel and copper. These commodities are integral to the renewable energy transition. When you buy Glencore today, you are paying an extremely low price for the coal-producing assets, and very little upside is priced into the company's suite of commodities integral to a cleaner future. Offshore, we are finding value in energy and energy infrastructure-related companies like Schlumberger and Kinder Morgan, which trade at very undemanding multiples.

In summary, we do not know what the future holds, and we manage the risks accordingly. By being patient and disciplined, we strive to buy only those assets where the risk-to-reward opportunity is skewed heavily in our favour and there is a large margin of safety. We won't always get it right but focusing on the price we pay is the best way to protect and grow capital over the long term.

During the quarter the Fund bought Nedbank and Mondi, and sold British American Tobacco and Glencore.

**Commentary contributed by Rory Kutscher-Jacobson**

**Fund manager quarterly  
commentary as at  
31 December 2022**

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## Management Company

Allan Gray Unit Trust Management (RF) (Pty) Ltd (the "Management Company") is registered as a management company under the Collective Investment Schemes Control Act 45 of 2002, in terms of which it operates unit trust portfolios under the Allan Gray Unit Trust Scheme, and is supervised by the Financial Sector Conduct Authority (FSCA). The Management Company is incorporated under the laws of South Africa and has been approved by the regulatory authority of Botswana to market its unit trusts in Botswana, however, it is not supervised or licensed in Botswana. Allan Gray (Pty) Ltd (the "Investment Manager"), an authorised financial services provider, is the appointed investment manager of the Management Company and is a member of the Association for Savings & Investment South Africa (ASISA).

The trustee/custodian of the Allan Gray Unit Trust Scheme is Rand Merchant Bank, a division of FirstRand Bank Limited. The trustee/custodian can be contacted at RMB Custody and Trustee Services. Tel: +27 (0)11 301 6335 or [www.rmb.co.za](http://www.rmb.co.za).

## Performance

Collective investment schemes in securities (unit trusts or funds) are generally medium- to long-term investments. The value of units may go down as well as up and past performance is not necessarily a guide to future performance. Movements in exchange rates may also cause the value of underlying international investments to go up or down. The Management Company does not provide any guarantee regarding the capital or the performance of the Fund. Performance figures are provided by the Investment Manager and are for lump sum investments with income distributions reinvested. Actual investor performance may differ as a result of the investment date, the date of reinvestment and dividend withholding tax.

## Fund mandate

Funds may be closed to new investments at any time in order to be managed according to their mandates. Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. The funds may borrow up to 10% of their market value to bridge insufficient liquidity.

## Unit price

Unit trust prices are calculated on a net asset value basis, which is the total market value of all assets in the Fund, including any income accruals and less any permissible deductions from the Fund, divided by the number of units in issue. Forward pricing is used and fund valuations take place

at approximately 16:00 each business day. Purchase and redemption requests must be received by the Management Company by 14:00 each business day to receive that day's price. Unit trust prices are available daily on [www.allangray.co.za](http://www.allangray.co.za).

## Fees

Permissible deductions may include management fees, brokerage, securities transfer tax, auditor's fees, bank charges and trustee fees. A schedule of fees, charges and maximum commissions is available on request from Allan Gray.

## Total expense ratio (TER) and transaction costs

The total expense ratio (TER) is the annualised percentage of the Fund's average assets under management that has been used to pay the Fund's actual expenses over the past one- and three-year periods. The TER includes the annual management fees that have been charged (both the fee at benchmark and any performance component charged), VAT and other expenses like audit and trustee fees. Transaction costs (including brokerage, securities transfer tax, Share Transactions, Totally Electronic (STRATE) and FSCA Investor Protection Levy and VAT thereon) are shown separately. Transaction costs are necessary costs in administering the Fund and impact Fund returns. They should not be considered in isolation as returns may be impacted by many other factors over time, including market returns, the type of financial product, the investment decisions of the investment manager, and the TER. Since Fund returns are quoted after the deduction of these expenses, the TER and transaction costs should not be deducted again from published returns. As unit trust expenses vary, the current TER cannot be used as an indication of future TERs. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. Instead, when investing, the investment objective of the Fund should be aligned with the investor's objective and compared against the performance of the Fund. The TER and other funds' TERs should then be used to evaluate whether the Fund performance offers value for money. The sum of the TER and transaction costs is shown as the total investment charge (TIC).

## Compliance with Regulation 28

The Fund is managed to comply with Regulation 28 of the Pension Funds Act 24 of 1956. Exposures in excess of the limits will be corrected immediately, except where due to a change in the fair value or characteristic of an asset, e.g. market value fluctuations, in which case they will be corrected within a reasonable time period. The Management Company does not monitor compliance by retirement funds with section 19(4) of the Pension Funds Act (item 6 of Table 1 to Regulation 28).

## Foreign exposure

This fund may invest in foreign funds managed by Otis Investment Management Limited, our offshore investment partner.

## FTSE/JSE All Share Index

The FTSE/JSE All Share Index is calculated by FTSE International Limited ("FTSE") in conjunction with the JSE Limited ("JSE") in accordance with standard criteria. The FTSE/JSE All Share Index is the proprietary information of FTSE and the JSE. All copyright subsisting in the FTSE/JSE All Share Index values and constituent lists vests in FTSE and the JSE jointly. All their rights are reserved.

## MSCI Index

Source: MSCI. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used as a basis for other indexes or any securities or financial products. This report is not approved, endorsed, reviewed or produced by MSCI. None of the MSCI data is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such.

## Important information for investors

**Need more information?**  
You can obtain additional information about your proposed investment from Allan Gray free of charge either via our website [www.allangray.co.za](http://www.allangray.co.za) or via our Client Service Centre on 0860 000 654.





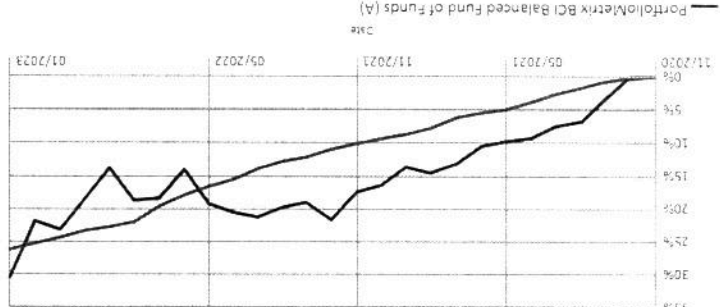
## INVESTMENT OBJECTIVE

The objective is to offer investors a moderate to high long-term total return with a focus on investment growth by investing across asset classes.

## INVESTMENT POLICY

The portfolio's net equity exposure will range between 0% and 75% of the portfolio's net asset value. Investments to be included in the portfolio will, apart from assets in liquid form, consist of participatory interests and other forms of participation of local and global collective investment schemes, or other similar schemes operated in territories with a regulatory environment which is to the satisfaction of the manager and trustee of a sufficient standard to provide investor protection at least equivalent to that in South Africa and which is consistent with the portfolio's primary objective, investing in equity securities, property and property related securities, non-equity securities, money market instruments, bonds and other interest bearing instruments and securities.

## PERFORMANCE (Net of Fees)



Cumulative (%)	1 Year	3 Years	5 Years	10 Years	Since Inception
Fund	9.58	30.47			
Fund Benchmark	12.56	26.26			

Annualised (%)	Fund	Fund Benchmark
	9.58	12.56
	13.17	11.46

## Risk Statistics

Fund	1 Year	3 Years	Standard deviation	Maximum drawdown
			11.86%	-6.10%
			21.67%	0.13%

MONTHLY RETURNS (%)	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
2023	7.0	-	-	-	-	-	-	-	-	-	-	-	7.04
2022	2.2	0.6	1.8	-0.6	-1.1	-4.4	3.8	0.3	4.1	4.1	3.9	-1.1	0.13
2021	3.5	3.1	0.7	1.7	0.4	0.7	2.4	1.3	-0.8	2.4	0.9	3.6	21.67
2020	-	-	-	-	-	-	-	-	-	-	-	-	0.00

## FUND INFORMATION

Portfolio Manager:	Portfoliomatrix Asset Management
Launch date:	07 Dec 2020
Portfolio Value:	R 227 607 913
NAV Price (Fund Inception):	100 cents
NAV Price as at month end:	126.47 cents
JSE Code:	PMBFFA
ISIN Number:	ZA000292488
ASISA Category:	SA Multi Asset High Equity
Fund Benchmark:	CPI + 5% p.a.
Minimum Investment Amount:	None
#Monthly Fixed Admin Fee:	Refer page 2 notes
Valuation:	Daily
Valuation time:	08:00 (T+1)
Transaction time:	14:00
Regulation 28:	Yes

## FEE STRUCTURE

Annual Service Fee:	0.67% (incl. VAT)
Performance Fee:	None
* Total Expense Ratio (TER):	Sep 22 : 1.23% (PY: 1.29%)
Performance fees incl in TER:	Sep 22 : 0.00% (PY: 0.00%)
Portfolio Transaction Cost:	Sep 22 : 0.13% (PY: 0.20%)
Total Investment Charge:	Sep 22 : 1.36% (PY: 1.49%)

## Income Distribution (cpu)

Date of Income Declaration:	30 June/31 December
Date of Income Payment:	2nd working day of Jul/Jan
Term	Risk
1-3 years	Low
3-5 years	Low-Mid
5 years	Mid
7+ years	Mod-High

## RISK PROFILE

Term	Risk
1-3 years	Low
3-5 years	Low-Mid
5 years	Mid
7+ years	Mod-High

- This portfolio holds more equity exposure than a medium risk portfolio but less than a high risk portfolio. In turn the expected volatility is higher than a medium risk portfolio, but less than a high risk portfolio. The probability of losses is higher than that of a medium risk portfolio, but less than a high risk portfolio and the expected potential long term investment returns could therefore be higher than a medium risk portfolio.
- Where the asset allocation contained in this MDD reflects offshore exposure, the portfolio is exposed to currency risks.
- The portfolio is exposed to equity as well as default and interest rate risks.
- Therefore, it is suitable for medium to long term investment horizons.

# PORTFOLIOMETRIX BCI BALANCED FUND OF FUNDS (A)

MINIMUM DISCLOSURE DOCUMENT 31 JANUARY 2023

MANAGED BY: PORTFOLIOMETRIX - AUTHORISED FSP 42383



## PORTFOLIO HOLDINGS

Effective Exposure (%)	As at 31 Dec 2022	Top Holdings (%)	As at 31 Dec 2022
Domestic Equity	34.81	Portfoliomatrix BCI Global Equity For	37.4
Offshore Equity	25.19	Portfoliomatrix BCI SA Equity	35.8
Domestic Bonds	18.90	Portfoliomatrix BCI SA Bond Fund	17.4
Offshore Bonds	4.91	Portfoliomatrix BCI SA Property	3.6
Domestic Property	3.63	Portfoliomatrix BCI GIBI Property For	3.6
Offshore Property	1.66	Portfoliomatrix BCI Global Bond For	1.6
Unit Trusts	0.88		
Offshore Cash	0.57		
Domestic Cash	9.69		
Other	-0.04		

Derivative exposure included above (look-through on underlying funds included) 0.00%

## INFORMATION AND DISCLOSURES

### Risks

Certain investments - including those involving futures, options, equity swaps, and other derivatives - may give rise to substantial risk and might not be suitable for all investors. Where foreign securities are included in the portfolio there may be additional risks such as potential limitations on the availability of market information, exchange risk, tax risk, settlement risk as well as potential limitations on the availability of market information.

### \* Total Expense Ratio (TER)

Please note: A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. Transaction costs are a necessary cost in administering the fund and impacts fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of fund, the investment decisions of the investment manager and the TER. The prior year ("PY") TER and Transaction cost calculations are based upon the portfolio's direct costs for the financial year ended 30 June 2022, whilst the underlying portfolio's ratio and cost calculations are based upon their most recent published figures, being 30 September 2022.

### Effective Annual Cost:

Boutique Collective Investments adopted the ASISA Standard on Effective Annual Cost ("EAC"). The EAC measure allows you to compare charges on your investments as well as their impact on your investment returns prior to investing. For further information regarding the ASISA Standard on Effective Annual Cost and access to the EAC calculator please visit our website at [www.bcis.co.za](http://www.bcis.co.za). BCI calculates the EAC as per the ASISA standard for a period of 3 years up till the most recent TER reporting period.

### Total Investment Charges

#Monthly Fixed Admin Fee: R15 excl. VAT which will apply to all direct investor accounts with balances of less than R100 000 at month end, unless an investor transacts online, in which case no such fee will be levied.

### \* Total Expense Ratio (TER)

Transaction Cost (TC)	Total Investment Charge (TER & TC)
1.23%	1.36%
Of the value of the Fund was incurred as expenses relating to the administration of the Fund.	Of the value of the Fund was incurred as costs relating to the buying and selling of the assets underlying the Fund.
Of the value of the Fund was incurred as expenses relating to the buying and selling of the assets underlying the Fund.	Of the value of the Fund was incurred as costs relating to the investment of the Fund.

### FAIS Conflict of Interest Disclosure

Please note that your financial advisor may be a related party to the co-naming partner and/or BCI. It is your financial advisor's responsibility to disclose all fees he/she receives from any related party. The portfolio's TER includes all fees paid by portfolio to BCI, the trustee, the auditors, banks, the co-naming partner, underlying portfolios, and any other investment consultants/managers as well as distribution fees and LSP rebates, if applicable. The portfolio's performance numbers are calculated net of the TER expenses. The investment manager earns a portion of the service charge and performance fees where applicable. In some instances portfolios invest in other portfolios which form part of the BCI Scheme. These investments will be detailed in this document, as applicable.

### Investment Manager

Portfoliomatrix Asset Management SA (Pty) Ltd is an authorised Financial Service Provider FSP 42383.  
 - Additional information, including application forms, annual or quarterly reports can be obtained from BCI, free of charge or can be accessed on our website [www.bcis.co.za](http://www.bcis.co.za).  
 - Valuation takes place daily and prices can be viewed on our website ([www.bcis.co.za](http://www.bcis.co.za)) or in the daily newspaper.  
 - Actual annual performance figures are available to existing investors on request.  
 - Upon request the Manager will provide the investor with portfolio quarterly investment holdings reports.

### Management Company Information

Boutique Collective Investments (RF) (Pty) Limited  
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 Bellville, 7530

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 +27 (0)21 914 1880 + Fax: 086 502 5319  
 + Email: [clientservices@bcis.co.za](mailto:clientservices@bcis.co.za) + [www.bcis.co.za](http://www.bcis.co.za)

### Custodian / Trustee Information

The Standard Bank of South Africa Limited  
 Tel: 021 441 4100

**BOUTIQUE**  
**+ COLLECTIVE**  
**INVESTMENTS**





## About PortfolioMetric

PortfolioMetric is a global investment management business. Launched in 2010, we continue to support and empower advisers to provide bespoke and scalable investment solutions to their clients. Our proprietary integrated technology platform and investment management capability are the cornerstones to our offering.

Our investment proposition focuses on sound asset allocation theory and pragmatic, common sense implementation to create reliable investment strategies across asset classes and multi asset portfolios.

Our pioneering efforts have been recognised through multiple industry awards, including those for innovation, investment performance and process, disruption, client service and adviser satisfaction.

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Boulique Collective Investments (RF) (Pty) Ltd ("BCL") is a registered Manager of the Boulique Collective Investments Scheme, approved in terms of the Collective Investments Schemes Control Act, No 45 of 2002 and is a full member of ASISA. Collective Investment Schemes in securities are generally medium to long term investments. The value of participatory interests may go up or down and past performance is not necessarily an indication of future performance. BCL does not guarantee the capital or the return of a portfolio. BCL reserves the right to close the portfolio to new investors and can engage in borrowing and scrip lending. A schedule of fees, charges and maximum commissions is available on request. BCL reserves the right to close the portfolio to new investors and can engage in managing's change into account. Income distributions are declared on the ex-dividend date. Actual investment performance based on the initial fees charge applicable, the actual investment date, the date of reinvestment and dividend withholding tax BCL retains full legal responsibility for the third party named portfolio. Although reasonable steps have been taken to ensure the validity and accuracy of the information in this document, BCL does not accept any responsibility for any claim, damages, loss or expense, however it arises, out of or in connection with the information in this document, whether by a client, investor or intermediary. This document should not be seen as an offer to purchase any specific product and is not to be construed as advice or guidance in any form whatsoever. Investors are encouraged to obtain independent professional investment advice before investing with or in any of BCL's products. Access the BCL Privacy Policy and the BCL Terms and Conditions on the BCL website (www.bcls.co.za). A fund or funds is a portfolio that invests in portfolios of collective investment schemes that levy their own charges, which could result in a higher fee structure.