# **GRAY BOULWARE**

Technical Product Manager | Full Stack Developer

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LINKEDIN | GITHUB | PORTFOLIO

### SOFTWARE SKILLS

LANGUAGES: Java, JavaScript, Python, HTML, CSS FRAMEWORK: React, Flask, Express, Java Spring

**DATABASE & LIBRARIES:** MongoDB, Node, MySQL, SQL **TOOLS:** Jira & Confluence, Azure/AWS, Git/Github

## **TECHNICAL COMPETENCIES**

- Certified Scrum Product Owner
- Certified Scrum Master
- Agile/Scrum SDLC
- HIPAA Compliance

- SQL & Python Data Analytics
- Data-backed Communication
- Requirement Gathering/Writing
- API & Hardware Interfacing
- Leadership & Coaching
- Solution Delivery
- Stakeholder Management
- Product Documentation

## **EDUCATION**

## Coding Dojo – Full-Stack Web Development

#### **Technologies Learned**

- Daily Algorithm Practice
- Fundamentals of Full-Stack Web App Development
- Object-Oriented Programming (OOP) and Functional Programming Paradigms
- Agile SDLC practice via personal project weeks
- Reading Documentation to implement frameworks, libraries, and APIs

### **WORK EXPERIENCE**

## Real Geeks — Sr. Product Manager, API

Dallas, TX | 03/2022 - 08/2022

Dallas, TX | 02/2023 - 05/2023

#### **Duties**

- Lead all Scrum Ceremonies and supported cross-functional Scrum Team as Scrum Master & Product Owner
- Created Product Documentation for Engineering and Design and managed Product Backlog priorities, wrote epics and user stories
- Utilized customer discovery techniques for problem scoping and discovery, scoped out API needs from available data sources
- Researched market conditions, trends, competitors, and analyzed opportunities through data and SWOT analysis

### **Key Projects and Accomplishments**

- Created a testable MVP from scratch within 2 months ...
- Successfully implemented a Customer Development strategy for testing our MVP and establishing reference customers among some of the nation's highest performing real estate agents
- Learned Python to automate concierge MVP to overcome lack of engineering resource

## **TrueMed IT** — Sr. Technical Product Owner

Dallas, TX | 12/2017 - 02/2022

#### **Duties**

- Lead all Scrum Ceremonies and supported cross-functional Scrum Team as Scrum Master & Product Owner
- · Consulted with clients and stakeholders to develop solutions to meet their business objectives via product increments
- Collaborated with Engineering, clients, and customers to gain consensus on solutions, architecture and product roadmaps
- Created product documentation & Standard Operating Procedures company-wide and managed Product Backlog priorities, wrote epics and user stories and created or Approved all UI/UX Design
- Lead all interfacing and integration projects, including problem analysis, technical scoping, HIPAA compliance, & all documentation & solutioning
- Trained & Coached other Product Owners & Business Analysts

## **Key Projects and Accomplishments**

- Turned a version 0.1 startup with 2 customers into a scaling SaaS platform nearing 100 organic customers by 2022 through high-value product increments and creative interfacing solutions
- Lead operations restructuring to Scrum/Agile frameworks, leading to near 200% increase in work efficiency
- Lead the 1st team to implement working HL7 interface with Beckman Coulter's Remisol Middleware in North America as principal technical solutioning resource and project lead
- Developed custom solution to hardware-software interfacing that enabled expanded growth opportunities, increasing our TAM by at least 50%
- Designed UI/UX, documented all technical requirements, and roadmapped development efforts for Infectious Disease, Blood
   Wellness, and COVID-19 LIS functionality, exponentially increasing our value prop and dramatically lowering our customers' costs