S&P 500 - Youtube Trends



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Project Goal:

- Understand how S&P 500 companies are using Youtube as marketing and communications channel to engage with customers, investors, and the public
- Few key outcomes of research study:
 - Understand Industry level video publishing on YouTube. Example Question: Does Consumer packaged goods have a stronger (more committed, more methodical, more successful) Youtube strategy vs. Technology companies?
 - Describe video message content at a high level. For instance, how often do Companies release product launch videos on youtube? How often do they post recruiting videos on YouTube?
 - Which sectors/industries should watch out for their competitors?
 - Youtube marketing strategy/Execution tactics:
 - How frequently do companies use Youtube to communicate to their users
 - Is this part of their ongoing marketing tactics/and or actively managed?
 - When do companies stop broadcasting or when do they produce videos?
 - Generate Interesting League Tables:
 - Video Productions
 - Channel Subscribers
 - Video Views
- Stretch Goals:
 - Deep dive into specific industry (example: Hospitality) and identify issues/recommendations
 - Recommend Youtube emerging channels to companies to promote their products

Data Sets:

- Unfortunately the data is not readily available and we will be using a custom pipeline the team designed to build the data sets. Our intent is to use S&P 500 companies and retrieve the following information:
 - Company Table:
 - Primary Key: Ticker symbol
 - Company Name
 - Address
 - Industry
 - Sub Industry
 - Primary youtube channel
 - Secondary youtube channels listed
 - o Youtube Channel Table:
 - Primary Key: Channel ID of default YouTube channel
 - Channel Name
 - Subscriber Count
 - Views in Total
 - Start Date
 - Number of videos
 - YouTube Video:
 - Primary Key: Video ID
 - Video Name
 - Video Description
 - Publishing Date
 - Video Duration
 - Cumulative View Count
 - Likes vs Dislikes Counts

Research Methodology: Our research methodology is outlined below

Data Acquisition

- Web Crawlers
 - Capture S&P 500 data from Wikipedia
 - o Retrieve company urls
 - Retrieve YouTube urls from company urls
- Manual Checks/Review:
 - For companies missing YouTube channels, manually review and spot check quality
- YouTube API:
 - Pull channel level info
 - · Pull video level info

Data Cleaning

- Company Level:
 - <u>Url</u> standardization
 - Company Address Geocoding
 - Address validation
- YouTube Channel
 - Company landing page validation
 - Invalid Channel removal
- YouTube Video
 - Standardize Dates
 - Standardize names, comments and other relevant data

Recommendations

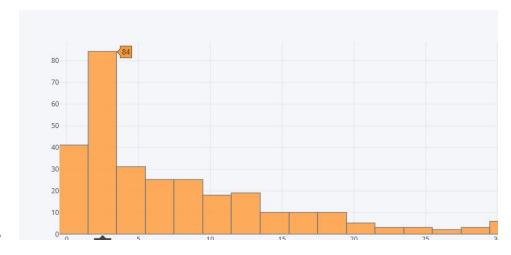
- **Industry Analysis**
 - Benchmarks across various sectors and subsectors
- Industry Deep Dive(Stretch Goal)
- Industry Recommendations for co-branding(Stretch Goal)

Visualizations:

- We will also be able to provide the visualizations of the various analysis in the form of charts and interactive graphs (using plotly package)
- Example 1: Location all the S&P 500 companies.



• Example 2: Histogram on # of channels groups:



Project Risks:

- API limits
 - We are able to pull all the channels for the companies. We need to get videos for each channel and there is a risk that the full data set could exceed our allotted API usage quota (in which case we may need to use a partial data set). To mitigate this risk, we intend to proceed industry by industry, so that any partial set still has value in and of itself.

Appendix & links:

- Youtube API:
 - https://developers.google.com/youtube/v3/getting-started
 - https://medium.com/greyatom/youtube-data-in-python-6147160c5833
- Web scraping using Beautiful Soup
 - https://www.dataguest.io/blog/web-scraping-beautifulsoup/

Initial Data Model:

Companies	(sample)	YT Channels	(sample)	Videos	(sample)
ticker	AAPL	**ticker**	AAPL	**ch_id**	UCE_M8A5yxnLfW0KghEeajjw
Co Name	Apple	**ch_id**	UCE_M8A5yxnLfW0KghEeajjw	**video_id**	IprmiOa2zH8
Homepage		Ch Name	Apple	video_title	IPad Homework (Full Version)
Default YT chann	UCE_M8A5yxnLfW0KghEeajjw	ch_viewcount	456521914	Vid Description	Product launch, etc.
Industry		ch_subcount	6178621	Duration	2min, 20sec
Sub Industry		ch_vidcount	242	video_pub_date	3/27/2018
Location?		ch_commcount	73	Production value	HD
		ch_subs_hidden	FALSE	Vid_viewcount	900000
		id_kind (QC)	youtube#channel	Vid_likes	25000
				Vid_dislikes	2100
		??published at		Vid_comments	Hidden
		??description		id kind (QC)	