



# **PERFORMANCE METRICS Part-3**

**LECTURE 18** 

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Performance Metrics in presence of a class of interest

sensitivity = 
$$\frac{n_{11}}{n_{10} + n_{11}}$$
 = true positive fraction  
specificity =  $\frac{n_{00}}{n_{00} + n_{01}}$  = true negative fraction

- ROC (receiver operating characteristic) curve
  - Used to plot {sensitivity, 1-specificity} points as the cutoff value increases
  - Top left corner points reflect wanted performance



- Open Excel and RStudio
- Rank Ordering of records for class of interest
  - Based on estimated probabilities of class membership

- Lift curve is used to display the effectiveness of the model in rank ordering of cases
  - Constructed using validation partition scores



- Cumulative lift curve or gains chart
  - Used to plot cumulative no. of cases on x-axis and cumulative no. of true positive cases on y-axis
  - Plot displays the lift value of the model for a given no. of cases w.r.t the random selection (probability value of class membership determines the reference line)
- Open Excel and RStudio
- Decile Chart
  - Alternative plot to convey the same information as gains chart

- Open RStudio
- Asymmetric Misclassification Costs
  - When misclassification error for a class of interest is more costly than for the other class
  - Example, misclassifying a customer as false positive who is actually likely to respond to the promotional offering
    - Opportunity cost of foregone sale vs. costs of making an offer (profit of ₹20 for a ₹ 100 item vs. ₹1 scenario)
  - Misclassification rate is not appropriate metric in this case



- Asymmetric Misclassification Costs
  - Other considerations
    - Costs of analyzing data
    - Actual net value impact per record
    - New Goal: minimization of costs or maximization of profits
- Open Excel
- How to improve actual classifications by incorporating asymmetric misclassification costs?
  - Change the rules of classification e.g. cutoff value



Performance Metrics based on asymmetric misclassification costs

average misclassification cost = 
$$\frac{c_0 n_{0.1} + c_1 n_{1.0}}{n}$$

- Measures average cost of misclassification per observation
- Where c<sub>i</sub> is cost of misclassifying a class i observation

# Key References

- Data Science and Big Data Analytics: Discovering, Analyzing, Visualizing and Presenting Data by EMC Education Services (2015)
- Data Mining for Business Intelligence: Concepts, Techniques, and Applications in Microsoft Office Excel with XLMiner by Shmueli, G., Patel, N. R., & Bruce, P. C. (2010)

# Thanks...