

IMPORTANT NOTE

- Demo Dataset is already emailed to all the registered participants.
- After the Webinar, Participants material (including PPT and PBIX file) will be emailed to registered participants.
- Others may email us at <u>trainings@kaizenanalytic.pk</u> to request for participants material.
- Leave your comments in the chat and our team will answer it on the spot.

ABOUT ME

- Member of Institute of Cost and Management of Pakistan (Qualified in 2005)
- Over 17 years of experience in 360 degree Areas of Finance

(Data Analytics, Corporate/Public Finance, Internal Audit, Supply Chain, Business Process, Finance Modelling, and Capacity Development)



- in https://www.linkedin.com/in/muhammad-kashif-aa40556/
- https://www.facebook.com/KaizenAnalytic
- ceo@kaizenanalytic.pk





OUR SERVICES PORTFOLIO

Capacity Development

Finance and Business Professionals



Project Implementation

Data Driven Decision

Making



TODAY'S WEBINAR

Section 1: Banking Analytics

Section 2: Demo Dataset – E

Section 3: Way Forward

Basic Banking Analytics



Section 1 Banking Analytics



Banking Analytics

Analytics can help:

Which customer products are performing the best?

Which regions are hitting their sales targets?

How does Region A compare to other regions?

Are we originating low quality loans?

How we can better manage fraud effectively?

How to measure customer and product profitability?

How we can identify "high-potential" prospects and customers?

How to improve the ability to target products and services to prospects or

customers?

Banking Analytics

KPI's may include:

- Operating Expenses As A Percentage
 Of Assets
- Assets Under Management (AUM)
- Percentage Of AUM Above Benchmark
- Return On Equity
- Return On Assets (ROA)
- Client Survey Score
- Average Time To Close Issues

- New Account Setup Error Rate
- Accounts Opened With Insufficient Documentation
- Total Volume Of Accounts
- AUM Per Employee
- Operating Profit Per Employee
- Sales Per Branch
- Number Of Workflow Processes
 Implemented



Section 2 **Basic Banking Analytics** in Power Bl (Demo Dataset)



Key Pillars of Power BI

- Data Transformation
- Data Modeling
- DAX Functions
- Data Visualization

Level

NA

Beginner

Intermediate

Intermediate

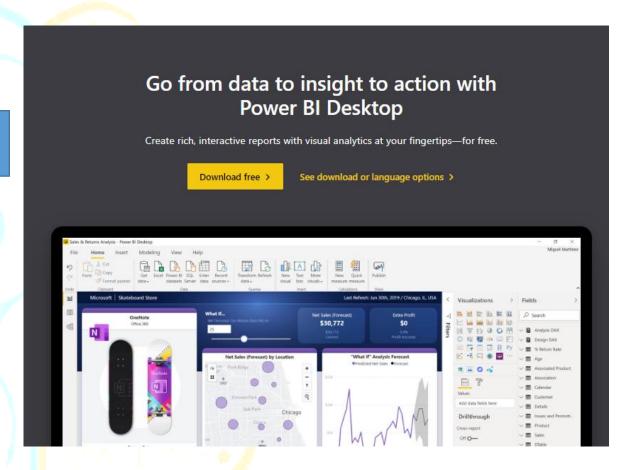


Download Power BI

Download Link

https://powerbi.microsoft.com/en-us/desktop/

- Review the Dataset
- Move to Power BI





Section 3 Way Forward Premium Training Courses



Premium Training Workshops

- Power BI for Finance Professionals
- Advance Financial Reporting and Analysis in Power BI
- Advance Budgeting and Costing in Power BI
- Advance Working Capital Analysis in Power BI
- Management Cockpit in Power BI
- Storytelling with Data for Finance Professional

MORE INFO: Email at trainings@kaizenanalytic.pk or WhatsApp at +92-331-9664911



THANK YOU

Connect to Trainer

in https://www.linkedin.com/in/muhammad-kashif-aa40556/

Connect to Power BI for Finance and Business Professionals

in https://www.linkedin.com/groups/12459235/

Connect to Us

- in https://www.linkedin.com/company/kaizen-analytic
- https://www.facebook.com/KaizenAnalytic

Email to us

trainings@kaizenanalytic.pk



Contact us:

KAIZEN ANALYTIC LLP

Office 53, M-2, Eden Tower, Main Boulevard Road Gulberg III Lahore

trainings@kaizenanalytic.pk

+92-331-9664911