Mariam Joan

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MBA graduate with growing knowledge of computer science fundamentals including data structures, algorithms, and increasing skill set in the following programming languages: HTML5, CSS3, Javascript, JQuery, Bootstrap, Firebase, Node Js, MySQL, Handlebars, MongoDB, Express, GitHub, Google Cloud Platform

EDUCATION

UCLA, Full Stack Development Certificate, Los Angeles, CA   **9/2017 - 2/2018**
An intensive boot camp dedicated to designing and building web applications from client side to server side with additional learning of fundamental computer science concepts and terminologies

University of Saint Mary, MBA [GPA 4.0], Leavenworth, KS
Berklee College of Music, BA, Music Business Management, Boston, MA

APPLICATIONS BUILT

Physical Web Museum, Google (Art Exhibit), Contributing Developer
- Beacon web application for museums
- HTML, CSS, Javascript, Handlebars, Express, Node, MySQL, Passport
- https://quiet-woodland-20976.herokuapp.com/

Friend Finder, Sole Developer
- Web application which allows individuals to find a match based on previous user survey data.
- HTML, CSS, Javascript, MySQL, Express, Node
- https://immense-headland-77373.herokuapp.com/

NASA Fireball Data API, Sole Developer
- Web application to view NASA Fireball data via JSON and view recent NASA tweets
- HTML, CSS, Javascript, MySQL, Express, Node, API
- https://morning-chamber-73839.herokuapp.com/

EMPLOYMENT

SAGE PUBLISHING, Thousand Oaks, CA (Private)   **12/17/2015 to Present**
- Achieved sales $1.7M YTD at 98% of 2017 goal
- Goal Achiever Award, 2016 - 102% sales 2016 target [$1.5M], grew territory 4%, Q4 sales increased 7%
- Exceeding 300+ cold and follow-up calls weekly, earning top annual recognition for call volume

Work with professors from 200+ colleges and universities [Troy University, Emory University, Wake Forest University] to discuss publishing their research, curriculum planning, textbook adoptions [resources, course packs, ebooks] developing courses within disciplines of psychology, sociology, research methods, political science, business, management, communication, criminal justice, homeland security, and human services. Critical thinking, concise and clear messages, cost effective products and digital services for both student and professor.