

NAVI EDU 演讲稿

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开场故事 / Opening Story (Slide 1)

中文： 各位朋友，还记得那首诗吗？"Do not go gentle into that good night"——不要温和地走进那个良夜。今天我想和大家分享一个关于质疑、思考与创新的故事。

我是Anna Wang，曾经是个"坏学生"，现在站在这里，代表NAVI EDU申请GIGA千兆加速器项目。我们要做的，就是弥补传统教育的不足，在学习与创造之间找到那个黄金平衡点。

English: My friends, do you remember that poem? "Do not go gentle into that good night." Today I want to share with you a story about doubting, reflecting, and innovating..

I'm Anna Wang, once a "bad student," now standing here representing NAVI EDU for the GIGA Gigabit Accelerator Program. What we're doing is making up for the shortcomings of traditional education, finding that golden balance between learning and creation.

引发思考 / Provoking Thought (Slide 2)

中文： 在我开始之前，让我问你们一个问题。你们觉得我们在做什么产品？

是教育软件？是游戏？还是金融产品？其实...我们做的是梦想。我们做的是可能性。

English: Before I begin, let me ask you a question. What do you think our product is?

Educational software? A game? A financial product? Actually... we're building dreams. We're building possibilities.

我的故事 / My Story (Slide 3)

中文： 让我告诉你们我是怎么走到今天的。想象一下，一个在高考制度下挣扎的孩子，每天被分数绑架，被固定思维折磨。那就是曾经的我。

但是你知道吗？有时候，正是这种痛苦让你看到了问题的本质。我从CHU到NTU，再到成为AI产品经理，最后研究Calabi-Yau流形——每一步都在思考同一个问题：教育到底应该是什么样的？

English: Let me tell you how I got here. Imagine a child struggling under the exam system, kidnapped by scores every day, tortured by fixed mindset. That was me.

But you know what? Sometimes it's exactly that pain that lets you see the essence of the problem. From CHU to NTU, then becoming an AI Product Manager, finally researching Calabi-Yau manifolds—every step was thinking about the same question: what should education really look like?

核心困境 / Core Dilemma (Slide 4)

中文： 这就是我想和大家探讨的核心问题：在我们现在的教育体系里，那些爱问“为什么”的孩子，那些有奇思妙想的孩子，他们怎么生存？他们的创造力去哪儿了？

我见过太多聪明的孩子被磨成了考试机器。这不是教育，这是谋杀——谋杀好奇心，谋杀创造力。

English: This is the core issue I want to explore with you: In our current education system, what happens to those children who love asking "why"? Those children with wild imaginations? How do they survive? Where does their creativity go?

I've seen too many brilliant children ground down into exam machines. This isn't education—it's murder. Murder of curiosity, murder of creativity.

种子的比喻 / The Seed Metaphor (Slide 5)

中文： 但是我相信，每个孩子都是一颗种子。你给他合适的土壤，充足的阳光，他就会长成参天大树。

我们的解决方案很简单：让学生自主学习，让他们互相连接。你知道为什么学校基础设施有差异？因为我们还在用工业时代的思维做信息时代的教育。孩子们是流水线上的商品。

我们要做的就是打破这个格局。

English: But I believe every child is a seed. Give them the right soil, sufficient sunlight, and they'll grow into towering trees.

Our solution is simple: let students learn autonomously, let them connect with each other. You know why school infrastructure varies? Because we're still using industrial-age thinking for information-age education. Children are like products being mass-produced on a production line.

What we're doing is breaking that pattern.

科学发现 / Scientific Discovery (Slide 6)

中文：现在我要告诉你们一个令人震惊的发现。我们都知道，我们的起源源于遗传物质的划分和分化，因此我们从数学的角度对整个过程进行了建模。在细胞层面上，使用了螺旋函数，而在组织层面上，则实施了一种博弈收敛设计来确保分化。

实验结果是可喜的，这也成为了我们整个项目设计的数学基础。

English: Now I'm going to tell you about a shocking discovery. We all know that we originated from the division and differentiation of genetic material, so we modeled this entire process from a mathematical perspective. On the cellular level, spiral functions were utilized, while on the tissue level, a game convergence design was implemented to ensure differentiation. The results of the experiment were gratifying and served as the mathematical foundation for the overall design of our project.

人生的游戏 / The Game of Life (Slide 7)

中文：在复杂的数学建模之外，形成了我们全新的教育认知。毕竟谁会比人体更擅长上万年的学习和创造呢？

你们有没有想过，人生其实就是一个巨大的游戏？

在这个游戏里，你不断地学习，不断地创造，不断地成长。你的每个技能，每个经历，每个思考，最终都会汇聚在一起，让你成为独一无二的自己。

这就是我们产品的核心理念。

English: Beyond the complexities of mathematical modeling, a completely new understanding of education has emerged. After all, who could possibly surpass the human body in terms of its ability to learn and create over thousands of years?

Have you ever thought that life is actually one massive game?

In this game, you constantly learn, constantly create, constantly grow. Every skill, every experience, every thought you have will eventually converge to make you uniquely yourself.

This is the core philosophy of our product.

游戏化革命 / Gamification Revolution (Slide 8)

中文： 所以我们做了什么？人类最成熟的博弈论诞生了金融工具。所以我们把学习变成了交易，把知识变成了货币，把创造变成了投资。

听起来疯狂？不，这才是创造！我们用模拟金融的方式，让孩子们在游戏中学习，在学习中创造，在创造中成长。

English: So what did we do? The most mature form of game theory in human history has given rise to financial instruments. So we turned learning into trading, knowledge into currency, creation into investment.

Sounds crazy? No, this is creation! We use simulated finance to let children learn through gaming, create through learning, grow through creating.

平台展示 / Platform Demo (Slide 9)

中文： 你们看到的这个界面，不是普通的交易平台。这是知识的华尔街，智慧的纳斯达克！

e代币在这里不是虚拟货币，是学习成果的量化体现。每一次交易，都是一次思维的碰撞；每一次涨跌，都是知识价值的重新评估。

English: What you're seeing isn't an ordinary trading platform. This is the Wall Street of knowledge, the NASDAQ of wisdom!

e tokens here aren't virtual currency—they're quantified learning achievements. Every trade is a collision of minds; every rise and fall is a revaluation of knowledge.

黄金比例的奥秘 / The Golden Ratio Mystery (Slide 10)

中文： 你们知道为什么我们选择1.618这个黄金比例吗？

因为这个数字藏着宇宙的秘密！从向日葵的花瓣到贝壳的螺纹，从人体的比例到星系的结构，这个比例无处不在。

我们的教育哲学也基于这个比例：应用知识、拓展思维、减轻焦虑。这不是巧合，这是自然的法则！

English: Do you know why we chose 1.618, the golden ratio?

Because this number holds the universe's secret! From sunflower petals to shell spirals, from human proportions to galaxy structures, this ratio is everywhere.

Our educational philosophy is also based on this ratio: applying knowledge, expanding thinking, reducing anxiety. This isn't coincidence—it's natural law!

内容生态 / Content Ecosystem (Slide 11)

中文： 看看我们的内容创作中心！量子计算、GPT训练、Web3分析、创新思维...

这不是简单的课程列表，这是未来的知识地图！每一个模块都是一个世界，每一篇内容都是一次探险。

我们在建造的不是学校，是探索未知的太空站！

English: Look at our content creation center! Quantum computing, GPT training, Web3 analysis, innovative thinking...

This isn't just a course catalog—it's a map of future knowledge! Every module is a world, every piece of content is an adventure.

We're not building schools—we're building space stations for exploring the unknown!

数据的魔力 / The Magic of Data (Slide 12)

中文： 这些数字会说话！127.5小时学习，78.8小时创作，15篇发布内容，3个NFT收藏...

你看到的不只是数据，是一个学习者的成长轨迹！这个1.618的黄金比例追踪器告诉我们，这个学生已经找到了学习和创造的完美平衡。

English: These numbers speak! 127.5 hours learning, 78.8 hours creating, 15 published contents, 3 NFT collections...

You're not just seeing data—you're seeing a learner's growth trajectory! This 1.618 golden ratio tracker tells us this student has found the perfect balance between learning and creation.

经济模型 / Economic Model (Slide 13)

中文： 但是光有梦想还不够，我们还需要可持续的经济模型。

你担心通胀？我们有e币系统！它像血液一样在各个项目间流动，保持生态的平衡。这个设计和我们的螺旋函数理论完美吻合——一切都在收敛，一切都在平衡。

English: But dreams alone aren't enough—we need a sustainable economic model.

Worried about inflation? We have the e coin system! It flows like blood between projects, maintaining ecosystem balance. This design perfectly aligns with our spiral function theory—everything converges, everything balances.

实时交易 / Live Trading (Slide 14)

中文： 这就是我们的交易引擎！现在e代币1.25美元，你可以实时买入。

但这不是投机，这是投资未来！每一次交易背后，都是一个学习者的努力，一个创造者的梦想。

English: This is our trading engine! e tokens at \$1.25 right now, you can buy in real-time.

But this isn't speculation—this is investing in the future! Behind every trade is a learner's effort, a creator's dream.

智能导师 / AI Mentors (Slide 15)

中文： 最后，让我告诉你们我们最骄傲的创新：每个学习模块都有专门的知识图谱构建师，配合AI智能代理。

想象一下，每个学生都有一个专属的AI导师，它了解你的学习风格，知道你的兴趣点，能够为你量身定制学习路径。

这不是科幻小说，这就是我们正在做的事情！

English: Finally, let me tell you about our proudest innovation: every learning module has dedicated knowledge graph architects, working with AI agents.

Imagine every student having a personalized AI mentor that understands your learning style, knows your interests, and can customize learning paths just for you.

This isn't science fiction—this is what we're building right now!

产品架构 / Product Architecture (Slide 16)

中文： 我们的核心模块包括黄金比例引擎、智能内容系统和用户身份管理。技术栈配置采用 React + TypeScript前端，Node.js + PostgreSQL后端，定制轻量级游戏引擎，以及差分隐私技

术。

English: Our core modules include the Golden Ratio Engine, Intelligent Content System, and User Identity Management. Technology stack configuration uses React + TypeScript frontend, Node.js + PostgreSQL backend, custom lightweight gaming engine, and differential privacy technology.

操作方式 / How to Operate (Slide 17)

中文： 那么，如何运行我们的项目呢？

English: So, how do we proceed with our project?

服务模式 / Service Models (Slide 18)

中文： 我们提供两种主要服务：网络服务的开源保障，以及游学项目的质量保证。

English: We provide two main services: open-source assurance for internet services, and quality assurance for study tours.

Navigator游学项目 / Navigator Study Program (Slide 19)

中文： Navigator游学项目致力于拓宽视野、培养兴趣、播种希望。通过利用网站的知识图谱，快速构建学生产业蓝图。同时，作为开源网站的线下质量保障，采用半合约链式增长模式，为当地社区创造就业机会和收入。

English: The Navigator Study Program is dedicated to broadening perspectives, cultivating interests, and sowing hope. Building a student industry blueprint quickly by leveraging the knowledge graph of the website. At the same time, as an offline quality assurance for an open-source website, the semi-contractual chain-like growth model is employed to create job opportunities and generate income for the local community.

财务计划 / Financial Plan (Slide 20)

中文： 我们的财务计划是什么？

English: What is our financial plan?

投资回报 / Investment Returns (Slide 21)

中文: 我们的内部收益率达到329.4%，回收期仅需3.6个月，极短的回收期意味着极低的风险。3年净现值为21.5万美元，具有显著的长期价值。投资倍数达到66.5倍，盈利能力极强。投标地方政府项目只需要一份工资。

English: Our Internal Rate of Return reaches 329.4%, with a payback period of only 3.6 months - an extremely short payback with very low risk. The 3-year NPV is \$215,960, showing significant long-term value. Investment multiple reaches 66.5x, demonstrating extremely strong profitability. To bid on local government projects, all that is required is a salary.

资金使用计划 / Funding Usage Plan (Slide 22)

中文: GIGA 5万美元资金使用计划：产品开发2万美元，试点扩展1.75万美元，团队成长1.25万美元。关键里程碑包括：1000名活跃学习者，50名教师培训，完成开源代码发布，5国试点部署。

English: GIGA \$50,000 Funding Usage Plan: Product Development \$20,000, Pilot Expansion \$17,500, Team Growth \$12,500. Key Milestones include: 1,000 active learners, 50 teachers trained, complete open source code release, 5-country pilot deployment.

愿景 / Our Vision (Slide 23)

中文: "新教育将基于对个体差异的尊重，让每个人沿着自己的热情探索世界。"

教育是释放人类潜能的关键。通过尊重个体差异和激发内在智慧，我们正在为新时代的教育体系奠定基础。

我们正在行动，这是我们在西安研学基地为铁一曲江小学生们进行研学的场景。我们希望有更多的机会可以向大家推广我们的项目。

English: "New education will be based on respect for individual differences, allowing each person to explore the world along their own passion."

Education is key to unlocking human potential. By respecting individual differences and inspiring inner wisdom, we're laying the foundation for a new era's educational system.

We are actively working on this project. This is a scene from our educational study program for primary school students from Tieyi Jujiang in the Xi'an study base. We hope for more opportunities to promote our project to a wider audience.

结语 / Closing (Slide 24)

中文： 感谢大家的聆听！这就是我们NAVI EDU的愿景——在学习与创造之间找到理想的平衡。我们期待与GIGA千兆加速器项目合作，共同推动教育创新的未来。

English: Thanks for listening! This is NAVI EDU's vision - finding the ideal balance between learning and creation. We look forward to collaborating with the GIGA Gigabit Accelerator Program to drive the future of educational innovation together.