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| VC Partners (VCP) |  |

TEAM ESG

A cityscape with water and boats

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**BOUTIQUE ALTERNATIVE INVESTMENT MANAGEMENT & ADVISORY COMPANY**

**About us**

VC Partners is a Vietnam-based alternative asset investment/development platform and advisory firm committed to connecting capital with high-impact opportunities. We design tailored solutions that generate sustainable value for investors and partners alike. Our expertise spans real estate, hospitality, industrial & logistics, healthcare, education, and infrastructure—enabling us to support transformative projects that contribute to Vietnam’s long-term growth.

**Competitive Advantages**

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| Futurestreet | Michael Dooijes  **Proven Track Record**  Our team has consistently delivered strong results in Vietnam real estate, with past projects achieving 20–35% IRRs and 2–3x equity multiples. | **111+ Thousand Brain Knowledge Icon Royalty-Free Images, Stock Photos &  Pictures | Shutterstock Deep Local Knowledge & Relationships**  Through longstanding partnerships with key government and business stakeholders, we offer unmatched insight into domestic demand drivers and regulatory frameworks. |
| 3+ Thousand Sales Pipeline Icon Royalty-Free Images, Stock Photos &  Pictures | Shutterstock  **High Quality Deal Pipeline**  Our network and track record provide access to **exclusive, off-market opportunities**. We are positioned to source, execute, and manage some of the most compelling projects in Vietnam. | **Help Support Icon Simple Line Style Stock Vector (Royalty Free) 1905468667  | Shutterstock**  **Client-Centric Strategy**  By prioritizing clients’ success, we reduce investment risk and strengthen long-term partnerships. Our team provides **post-investment/development support**, ensuring that our clients are well-positioned for sustainable growth in Vietnam. |

**Services:**

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| **Fund Investment & Management** Comprehensive private equity, credit and real estate fund management—from structuring and deployment to portfolio monitoring—focused on delivering superior risk adjusted returns. | **Real Estate Development** End-to-end project development and execution, including investment structuring, legal entitlements, project management, and strategic partnerships, to unlock long-term value in Vietnam’s property sector. |
| **Capital Advisory**  Connecting capital with opportunities through customized fundraising and structuring solutions. | **M&A Advisory**  Unlocking value through strategic **mergers, acquisitions, and divestments**, designed to maximize shareholder outcomes. |

A person in a suit and tie

AI-generated content may be incorrect.**Our Team**

VC Partners was founded by **Mr. Truong The Kiet, CFA, CAIA**, a Vietnamese American investment professional with nearly three decades of experience across the U.S. and Asia-Pacific. He is the Founder of **VC Partners, Five Elements** **Development** and **Vietbridge Capital.**

Mr. Kiet previously served as Director at **Indochina Capital**—Vietnam’s first real estate fund—and as Analyst at **Morgan Stanley**. He has a proven track record in capital advisory, M&A, and real estate development. Holding degrees from **Columbia University** and **Harvard University**, and as a CFA and CAIA charterholder, he combines global expertise with deep local insight to lead VC Partners.

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**Track Record:**

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| **INDUSTRIAL & LOGISTICS** | |
| **Thien Long Factory 1**  **Deal Type:** Industrial Factory Development  **Location:** HCMC  **Details:** 28,000 sqm GFA factory | **Tan Binh IP Warehouse**  **Deal Type:** Warehouse Development  **Location:** HCMC  **Details:** 96,500 sqm Warehouse for lease |
| **HL Cold Storage**  **Deal Type:** Cold storage Facility Development  **Location:** HCMC  **Details:** 20,000 Metric tons capacity | **Ready-Built-Factory**  **Deal Type:** Industrial Factory Development  **GFA:** 50,000 sqm  **Location:** Long An Province |
| **E-Commerce Warehouse**  **Deal Type:** E-Commerce Warehouse Development  **GFA:** 23,616 sqm  **Floor loading capacity:** 5T/sqm  **Location:** Ho Chi Minh City | **Logistics Warehouse**  **Deal Type:** Logistics Warehouse Development  **GFA**: 6,624 sqm  **Floor loading capacity:** 5T/sqm  **Location:** Ho Chi Minh City |
| **HOSPITALITY PROJECTS** | |
| **SUZU HOTEL**  **Site area:** 154 sqm  **GFA:** 1,300 sqm  **Location:** District 1, HCMC  Launched in 2024  **Average occupancy rate:** 90% | **VIGNETTE HOTEL BY IHG**  **Site area:** 254 sqm  **GFA:** 3,300 sqm  **Location:** D1, HCMC  **Estimated launch:** Q4/2025 |
| **Metropole Hotel Hanoi**   * **Deal Type:** Existing Asset Acquisition * Hanoi’s most prestigious 5-star hotel in the heart of the city * 232 rooms, 5,600 sqm of rentable office space, and 400 sqm of retail | **Picture2**  **The Four Seasons Nam Hai**   * **Deal Type:** Hotel Development * **Location:** Vietnam’s famous China Beach, Danang * Covers 31-hectare, Resort complex with 60 luxurious rooms and 47 “for-sale” villas |
| **RESIDENTIAL** | |
| **City Towers**  **Deal Type:** Residential Development  **GFA:** 146,455 sqm  **Site area:** 19,250 sqm  **Location:** District 8, Ho Chi Minh City | **NB Plaza**  **Deal Type:** Residential Development  **GFA:** 112,000 sqm  **Site area:** 19,300 sqm  **Location:** District 8, Ho Chi Minh City |

**Our Partners:**

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**ESG**

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| **Environmental** | **Social** | **Governance** |
| * We are committed to achieving EDGE certification across all buildings and construction projects in our portfolio—driving measurable reductions of 20% in water usage, energy consumption, and embodied energy in materials. * We will deploy rooftop solar systems on our cold storage, logistics and e-commerce facilities, generating clean solar power to support Vietnam’s transition to renewable energy. | **Food Security**   * We will partner with FoodBank Vietnam to improve access to nutritious meals for vulnerable communities, particularly in areas where our projects operate.   **Schools**  Through partnerships with our contractors, we will fund the construction of 20 schools in underserved rural areas and provide scholarships for students, especially children of workers engaged in our projects. | * Our platform operates under a robust governance framework that safeguards investment processes, internal practices, and employee conduct through strict controls and oversight. * We adhere to third-party audits to ensure our financialsare accurate, transparent, and comprehensive. * We maintain a fair and competitive compensation structure, designed to attract and retain top talent while upholding accountability and integrity across all operations. |

**Contact:**

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