# Matt's Interview Response Framework

## Code

**Are you capable?**

**Goal:** Demonstrate you have the ability to get the job done.

- Focus on your **logic**
- Walk the interviewer through **your process**
- Last resorts:
  - Google
  - StackOverflow

## Algorithm

**Are you knowledgeable?**

**Goal:** Show that you know how to use the tool or concept during problem solving.

- **How you answer** is more important than the actual answer.
- **Frame as how you would use the algorithm** (not as the inner workings)
- **Focus on results** using the algorithm (what does it get me? vs how it works)

## Business

**Can you work with us?**

**Goal:** Convey your understanding of the needs of business leaders &

- Business leaders **rarely** care about models & accuracy
- Business leaders **ALWAYS** care about **business results (KPIs)**
- **BSPF** can help
- Focus on working as a **team**

## Motivation

**Are you right for us?**

**Goal:** Build rapport with the interviewer by showcasing your story.

- Communicate in **stories**
- Be **honest & truthful**
- Demonstrate **integrity**
- Express that you **researched the company** & that you believe their goals are in-line with your values.