THRESHOLD HOUSING LINK

(Registered Charity No 1017599)

JOB DESCRIPTION- BUSINESS MANAGER

Responsible to: The CEO

Hours to be worked: 38 hours per week (Normal working hours Mon-Fri between 9.00 & 5.00)

Place of work: 2nd Floor 1 John Street, Swindon, Wiltshire SN1 1RT

Role: Overall responsibility for Threshold's business development, including strategic planning, business systems, new activities and fundraising

Functional Responsibilities:

- 1. To organise all Threshold business development activities in collaboration with the CEO
- 2. To develop a strategic plan for Threshold in collaboration with the CEO & Board of Trustees; producing an annual strategic review
- 3. To develop and maintain efficient business systems & appropriate quality standards within Threshold
- 4. To be responsible for the implementation of Threshold's computer systems
- 5. To be responsible for the health & safety & quality systems
- 6. To be responsible for monitoring & reporting Thresholds performance against appropriate targets & quality standards
- 7. To be responsible for the preparation of annual budgets, monitoring income & expenditure through monthly reporting to the CEO & the Board of Trustees
- 8. To review & update, in collaboration with the CEO, other senior managers & the contracted HR advisors, all Threshold policies, procedures, staff handbook & staff contracts; recommending appropriate changes to take account of any relevant changes in legislation or business requirements
- 9. To administer the Board of Trustees/Directors Management Committee Meetings, upholding confidentiality & business sensitivity
- 10. To produce appropriate statistical information & reports for management committee meetings, grant applications, fund raising & other activities, as required
- 11. To be responsible for external contracts & the procurement of external services, including insurances, leases & other management agreements
- 12. To create & develop marketing material, coordinating all public relations activities; representing Threshold at all appropriate external interfaces in agreement with the CEO
- 13. To develop new business opportunities in line with the agreed business strategy
- 14. To be responsible for fundraising activities in line with agreed financial targets
- 15. To supervise the reception/administration, events, income generation and volunteer roles

Delegated Authority:

- 1) Financial expenditure within agreed budgets and to be a cheque signatory for the KeyScheme+
- 2) To change Threshold business processes to improve the effective operation of the organisation, liaising with the CEO, trustees, senior managers & where necessary with the appropriate team /shift leaders & staff
- 3) To represent Thresholds views and policies with external bodies