

## **Moontrace Investor Relations**

## Dear Investors,

At Moontrace, we understand that early-stage investment is not just about capital — it's a partnership of vision, belief, and long-term conviction. We deeply value the trust our investors place in us, especially in an emerging domain like Post-Quantum Cryptography.

To reflect that trust with fairness, transparency, and alignment, we have adopted a structured, founder-conscious equity approach.

Our Funding Instrument: iSAFE Notes (Cap + Discount)

We prefer to use the 100x VC's Standard iSAFE (India Simple Agreement for Future Equity) for all early-stage investment rounds, with:

- **Valuation Cap:** Ensures that your early belief is rewarded you'll convert equity at a fair ceiling, even if the company's valuation grows rapidly.
- **Discount Rate:** As an early backer, you'll receive a 10–20% discount on shares compared to new investors in our priced round.

This structure simplifies early financing, reduces legal complexity, and aligns incentives — allowing us to focus on product, team, and traction.

## Interested in Investing?

Reach out to: bharat@moontrace.in

We'd be glad to send you a deck, demo, and draft iSAFE note.

## Regards,

Bharat Raghuvanshi