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On Building a Business Around Viable OSS

Our experience at CloudBees and Jenkins

Kohsuke Kawaguchi | Advisor | CloudBees, Inc.
kk@kohsuke.org | @kohsukekawa

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Who am I?

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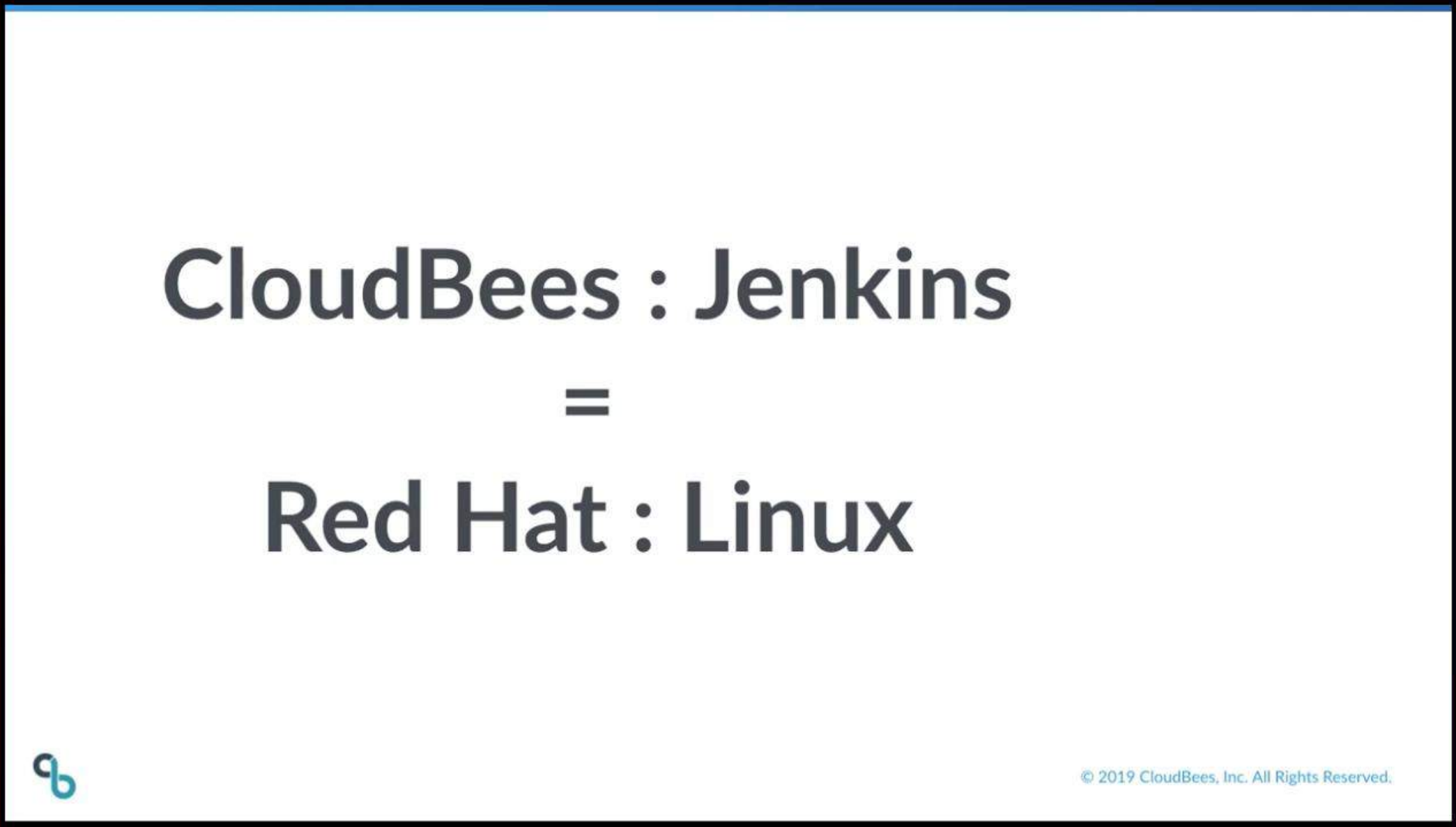
CloudBees : Jenkins
=
Red Hat : Linux
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Who Owns the Project?

What it means, when it matters

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Jenkins Is a Community Owned Project

I'm proud of it, but it does create challenges

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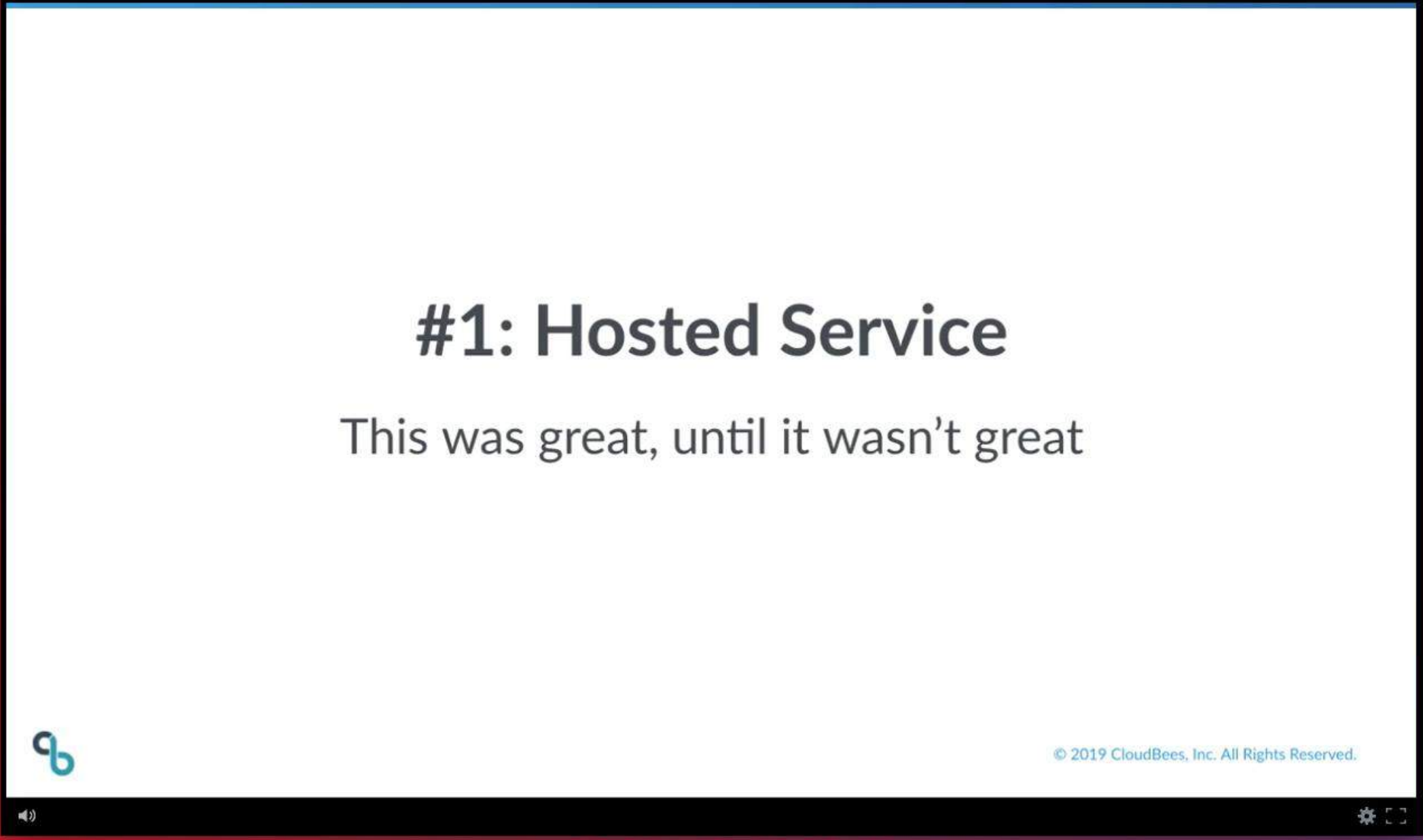
#1: Hosted Service
This was great, until it wasn't great
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#2: Enterprise Version

This was great, until it wasn't great

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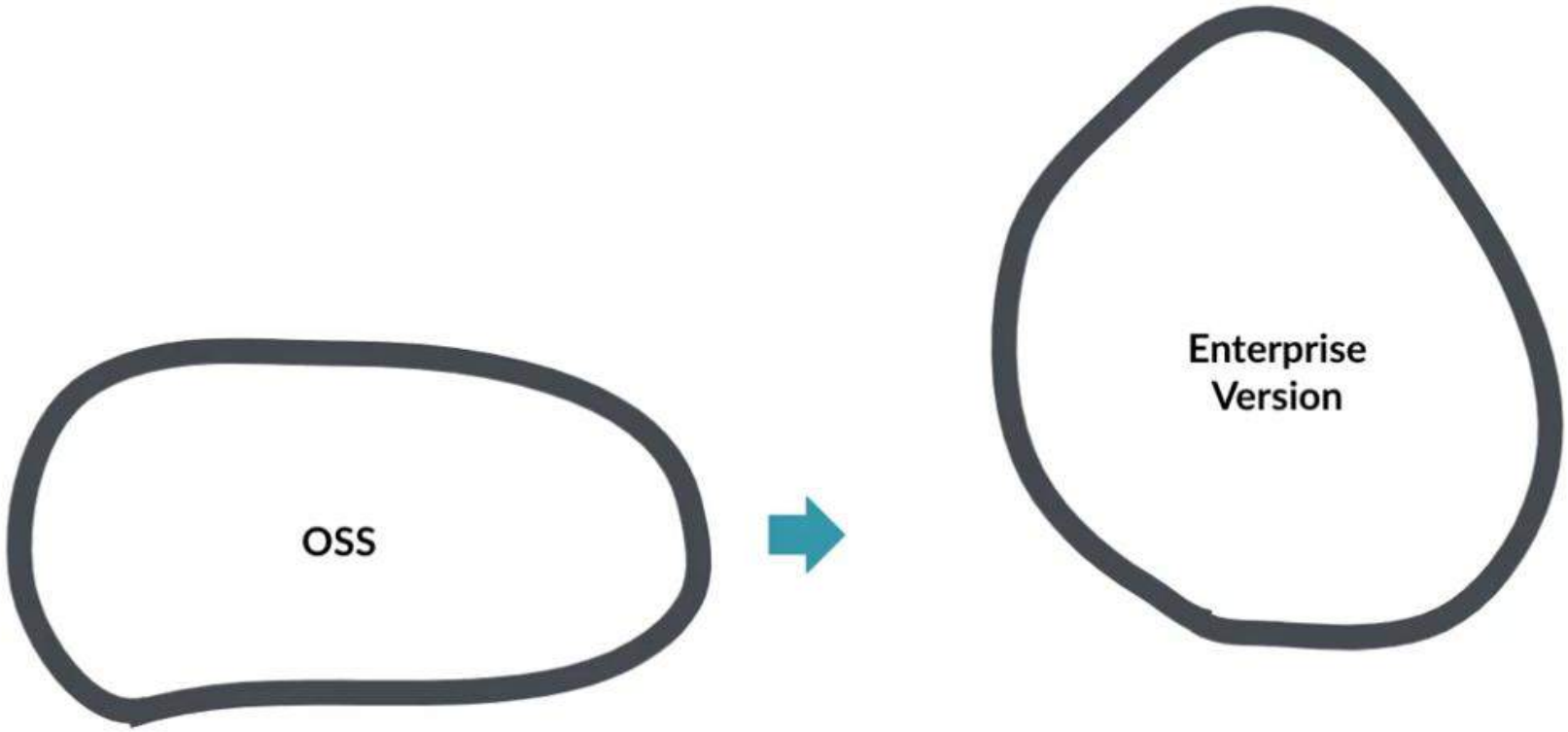

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#3: Support

This is great, if you get there, but it's also not great

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Don’t be faceless
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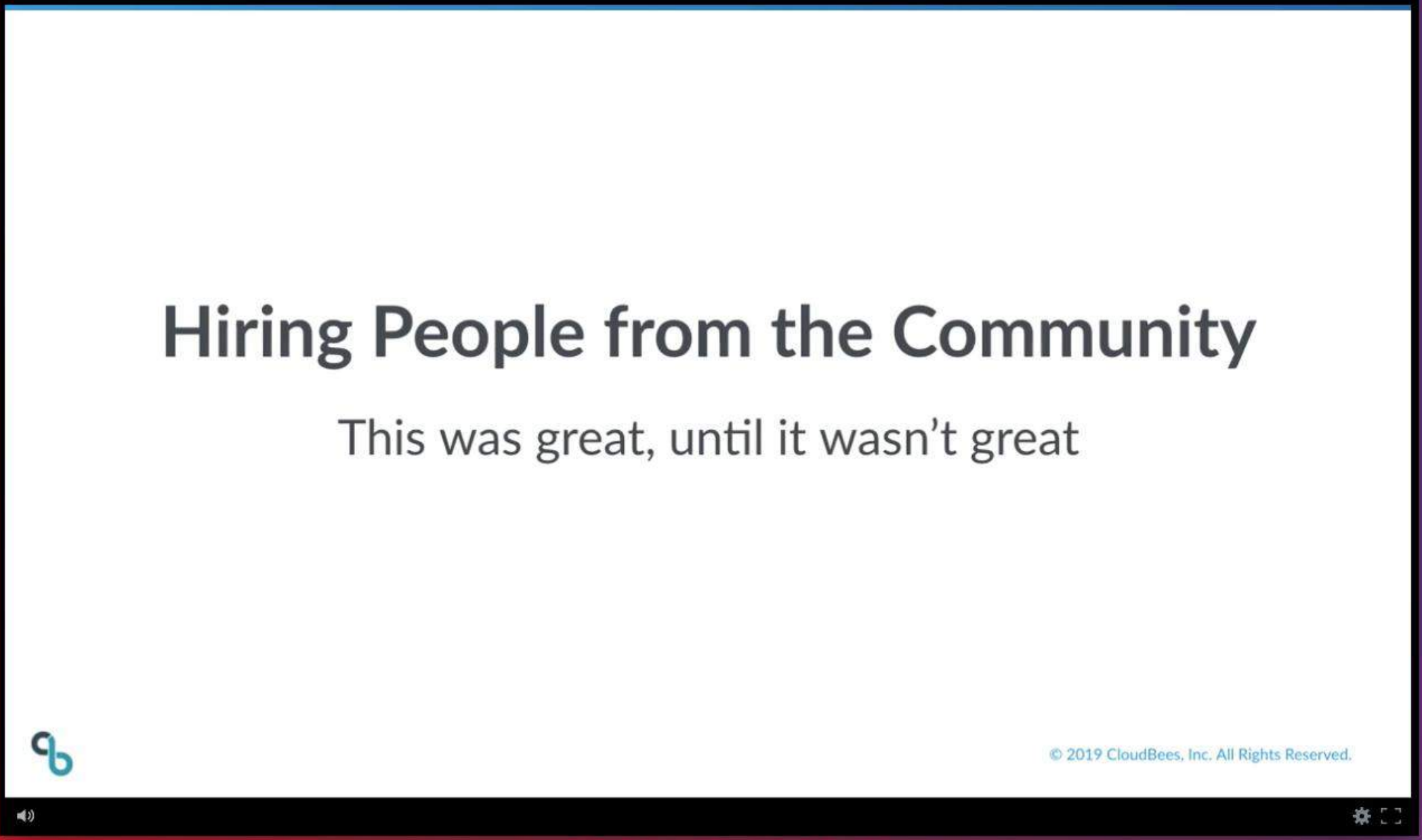
Hiring People from the Community
This was great, until it wasn't great
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Creative Destruction

Must have, beyond a certain size

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Open-source is Eating the World

- Hands down better way of developing software
  - More flexibility
  - Higher quality
  - Faster evolution
- It taps into diverse talent & perspective pool, even if it's not perfect
- Allows more people to work together
- Open-source business complements above

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