PROJECT REPORT TEMPLATE

IMPLEMENTING CRM FOR RESULT TRACKING OF A CANDIDATE WITH INTERNAL MARKS

1 INTRODUCTION

1.1 Overview

A Implementing CRM for result tracking of a candidate with Internal Marks should be able to create all base data including Semester ,Candidate, Course and Lecturer ,Lecturer should have the ability to create Internal marks ,Dean, Who is the one of the lecturer ,Should be the only one with ability to update Internal Results, Re- evaluation can be initialized by Candidate for all Internal Results . Now only dean can update the marks after re- evaluation.

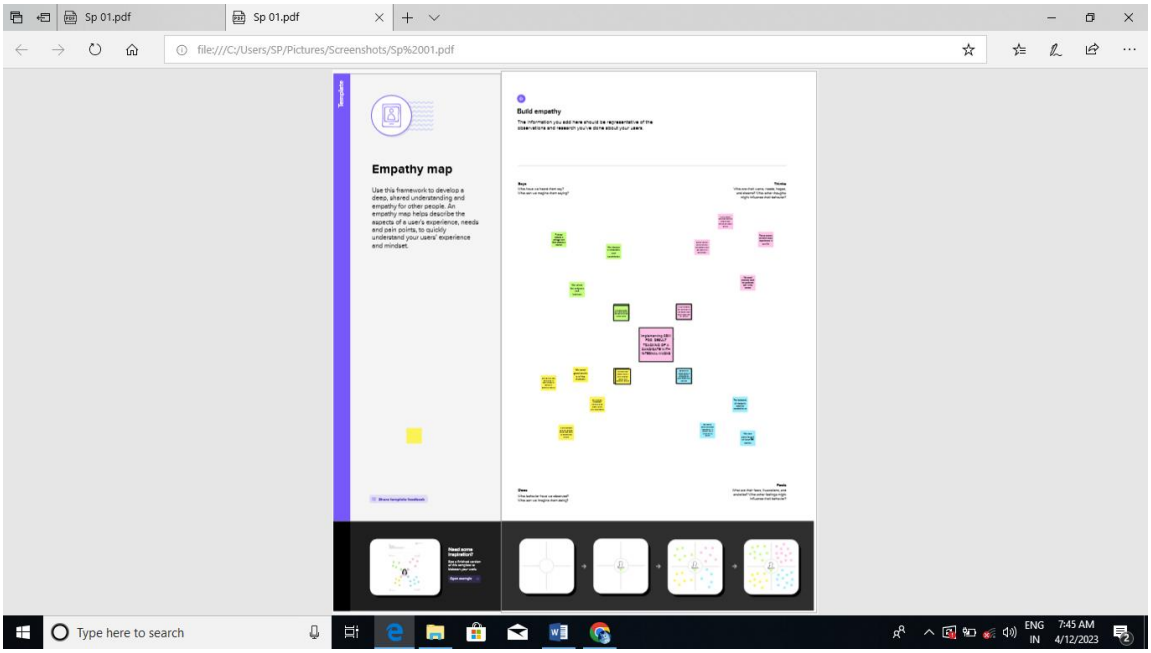
1.2 Purpose

Depending on the type of the internal marks

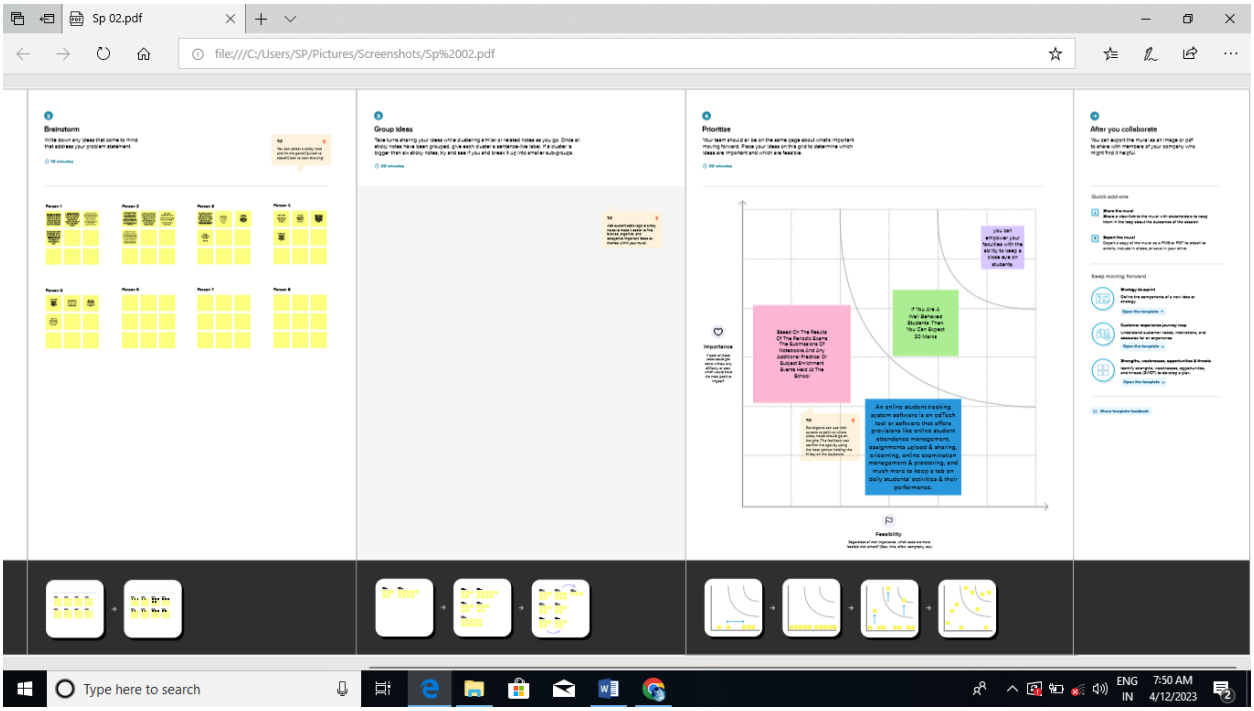
- ❖ Improve the Students marks
- ❖ Improve the student activities and give a qualified education
- ❖ Lecturer should be can understand the Students mindset.

2 Problem Definition & Design Thinking

2.1 Empathy Map



2.2 IDEATION & BRAINSTROMING MAP:



3 RESULT

3.1 DATA MODEL:

OBJECT NAME	FIELDS IN THE OBJECT
SEMESTER	FIELD LABEL: DATA TYPE Semester Name: Text Course(lookup): Text
CANDIDATE	FIELD LABEL: DATA TYPE Candidate name: Text Candidate ID: Text Semester name: Text Internal results(look up): Text
COURSE DEATAILS	FIELD LABEL: DATA TYPE Course Name: Text Course ID: Text

LECTURER DETAILS

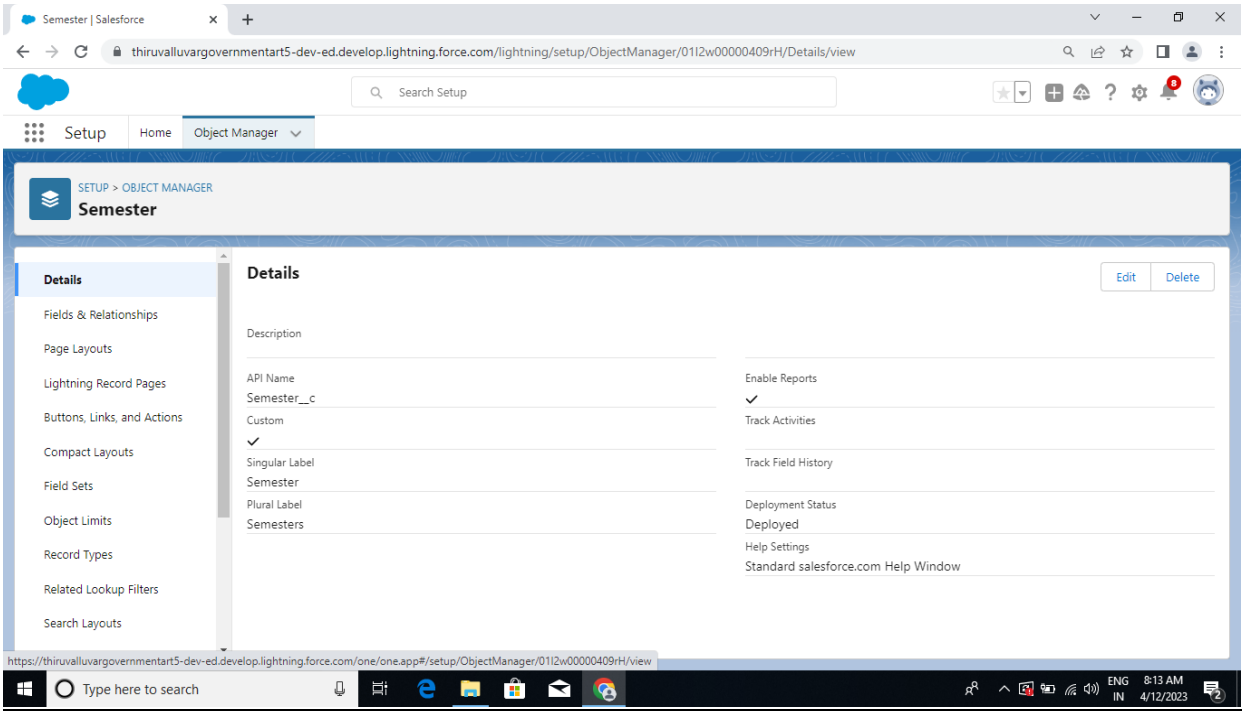
FIELD LABEL	DATA TYPE
Lecturer Role	Text
Lecturer Name	Text
Course ID	Text
Course(lookup)	Text

INTERNAL RESULTS

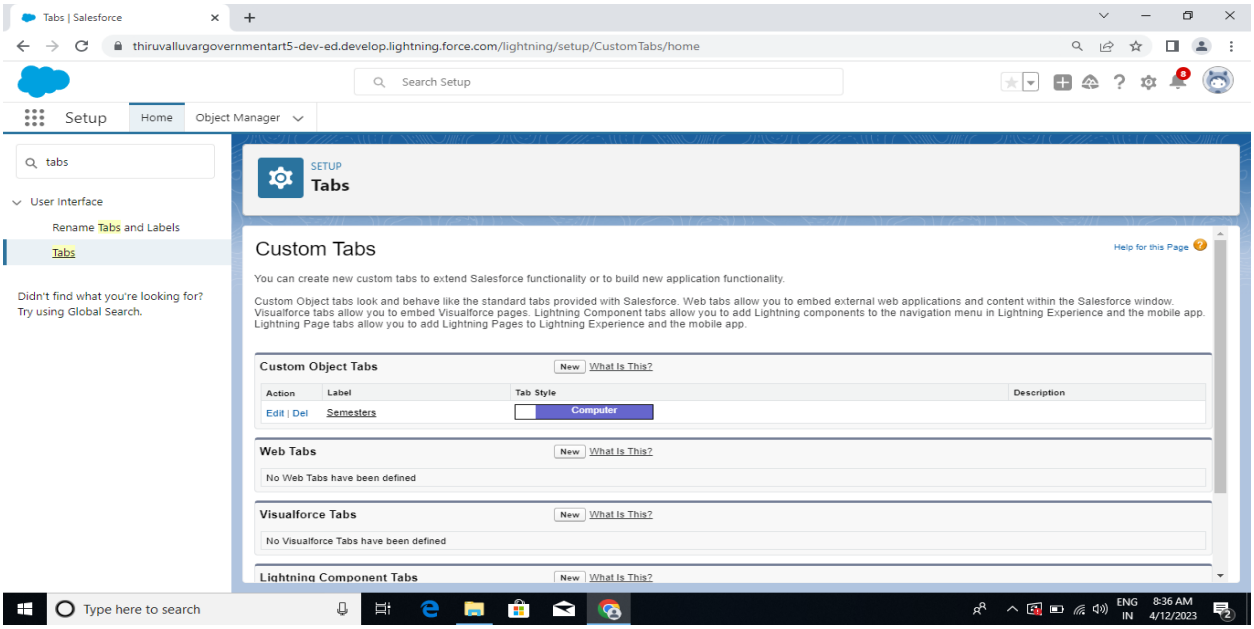
FIELD LABEL	DATA TYPE
Candidate Name	Text
Candidate ID	Text
Marks	Text

3.2 ACTIVITY & SCREENSHOT :

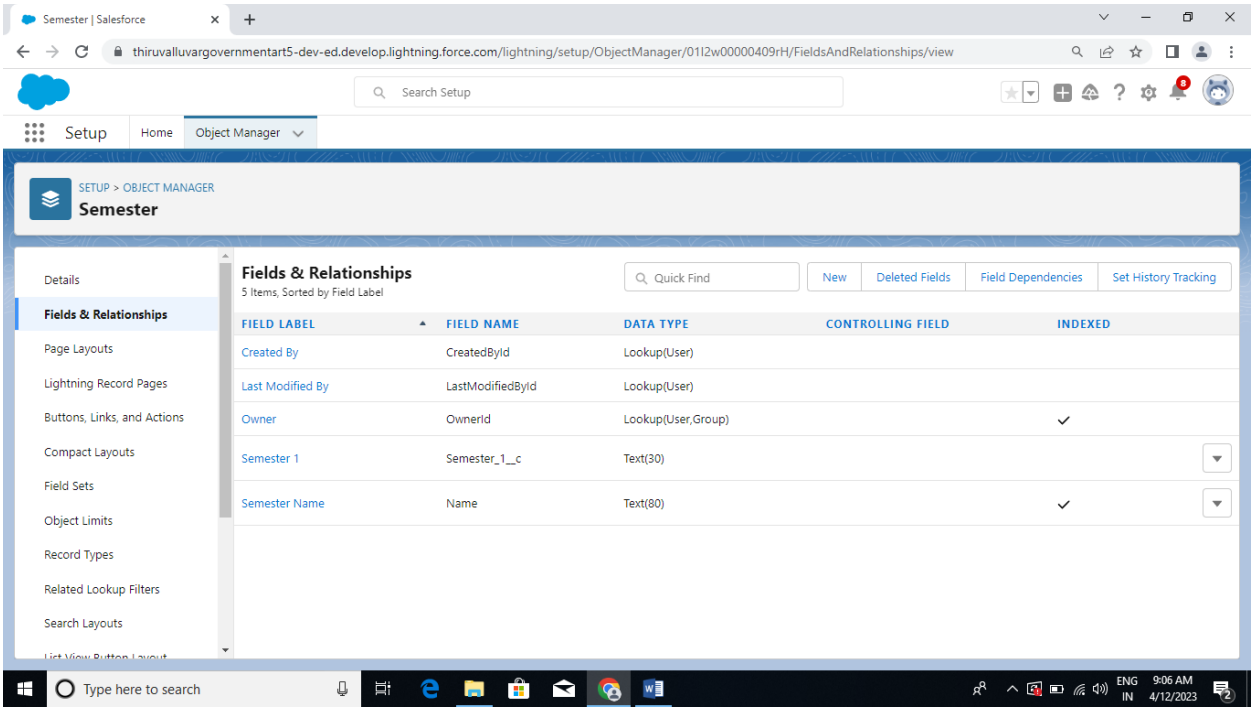
CRETION OF SEMESTER OBJECT



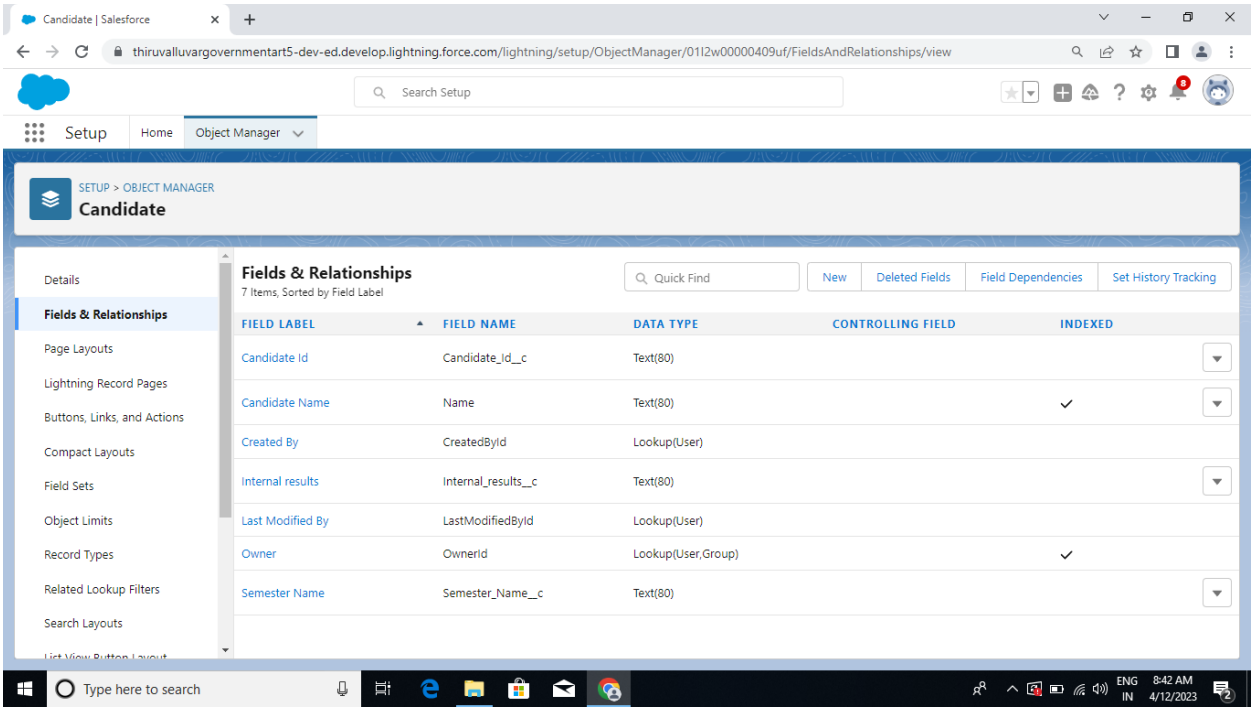
CREATION OF CUSTOM TABS:



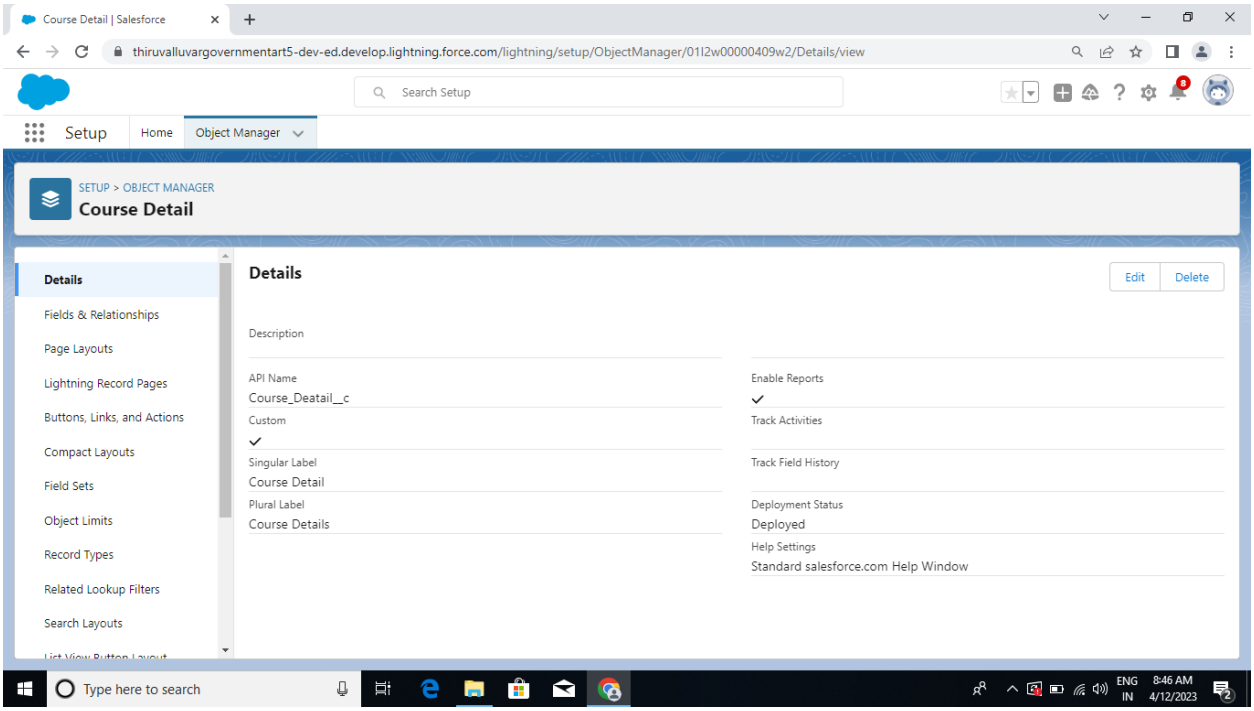
CREATION OF SEMESTER



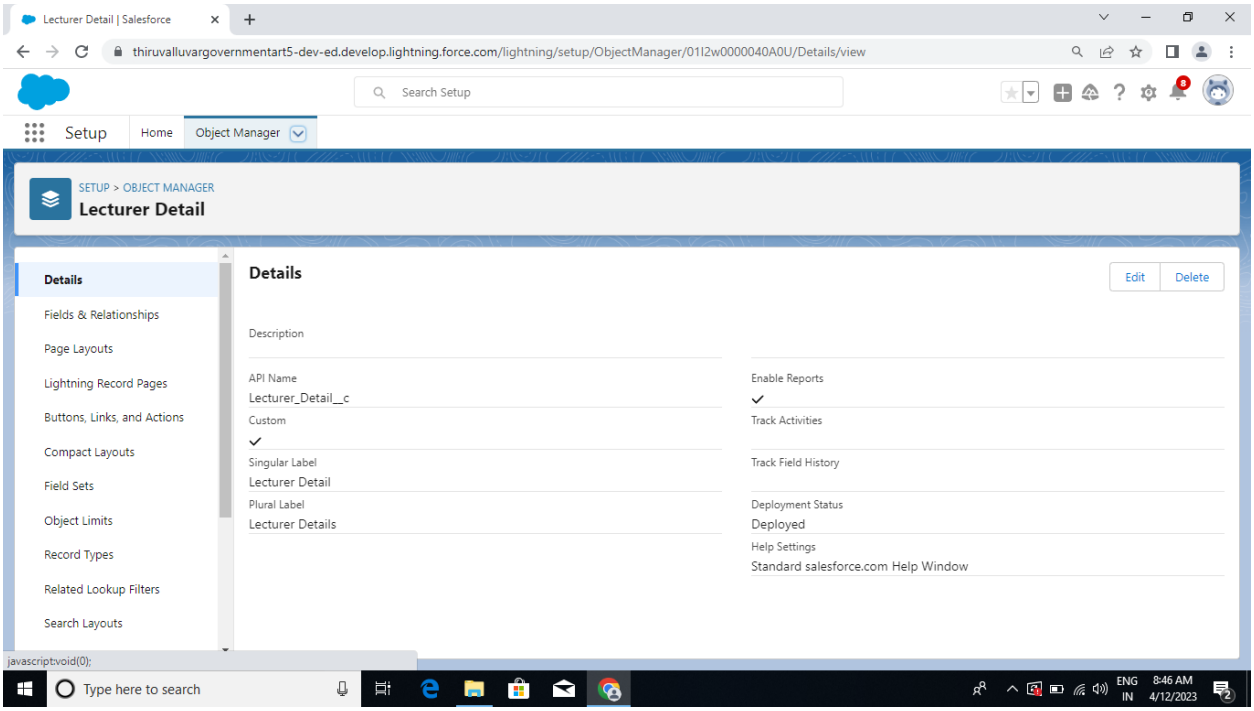
CREATION OF CANDIDATE:



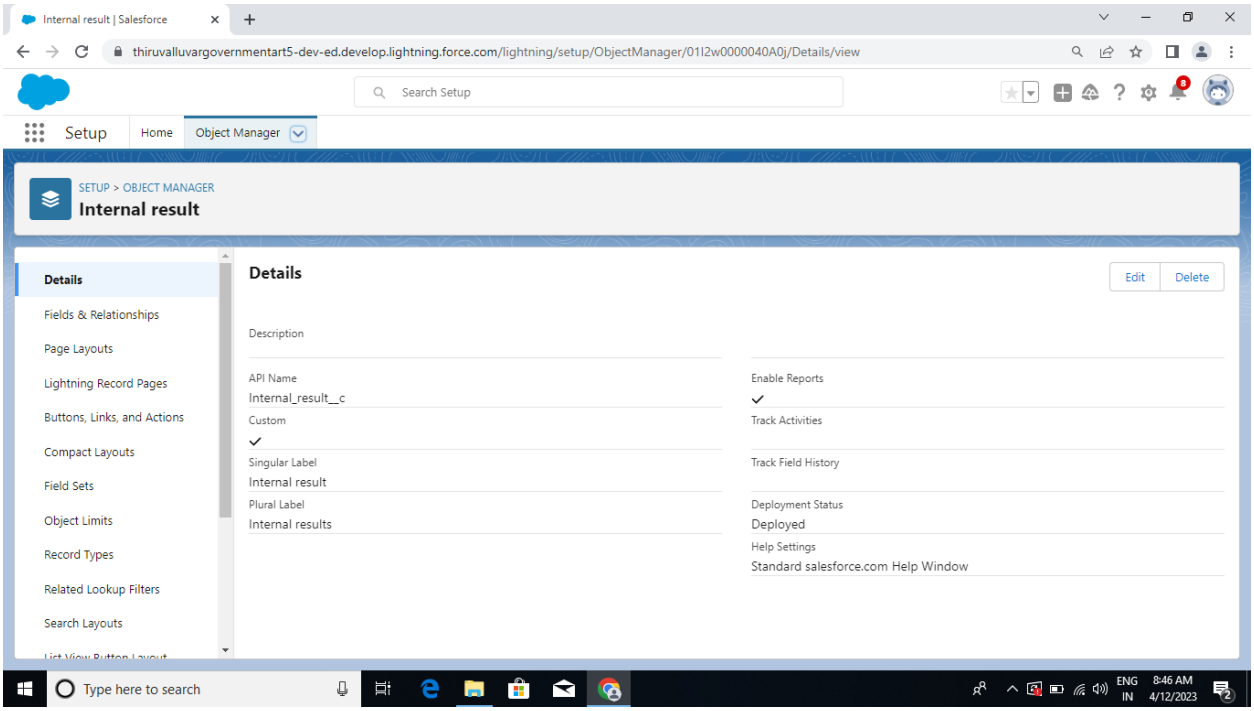
CRATION OF COURSE DETAILS:



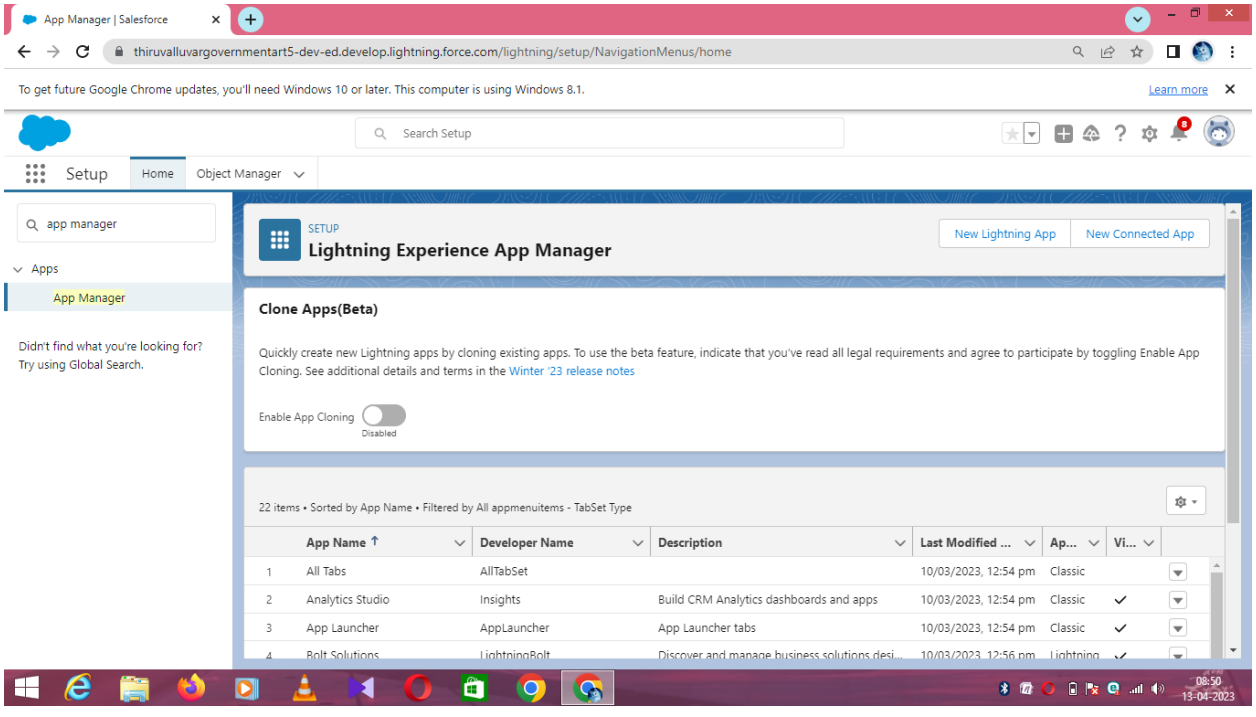
CREATION OF LECTURER DEATAILS:



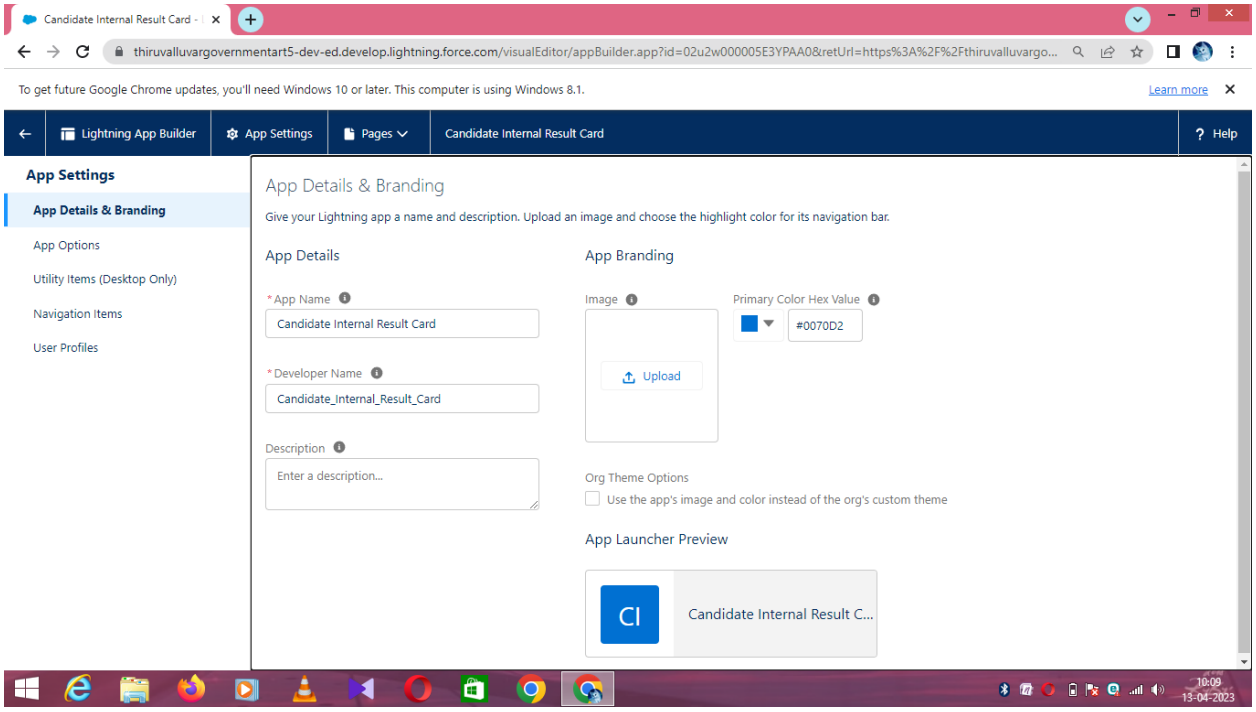
CREATION OF INTERNAL MARKS:



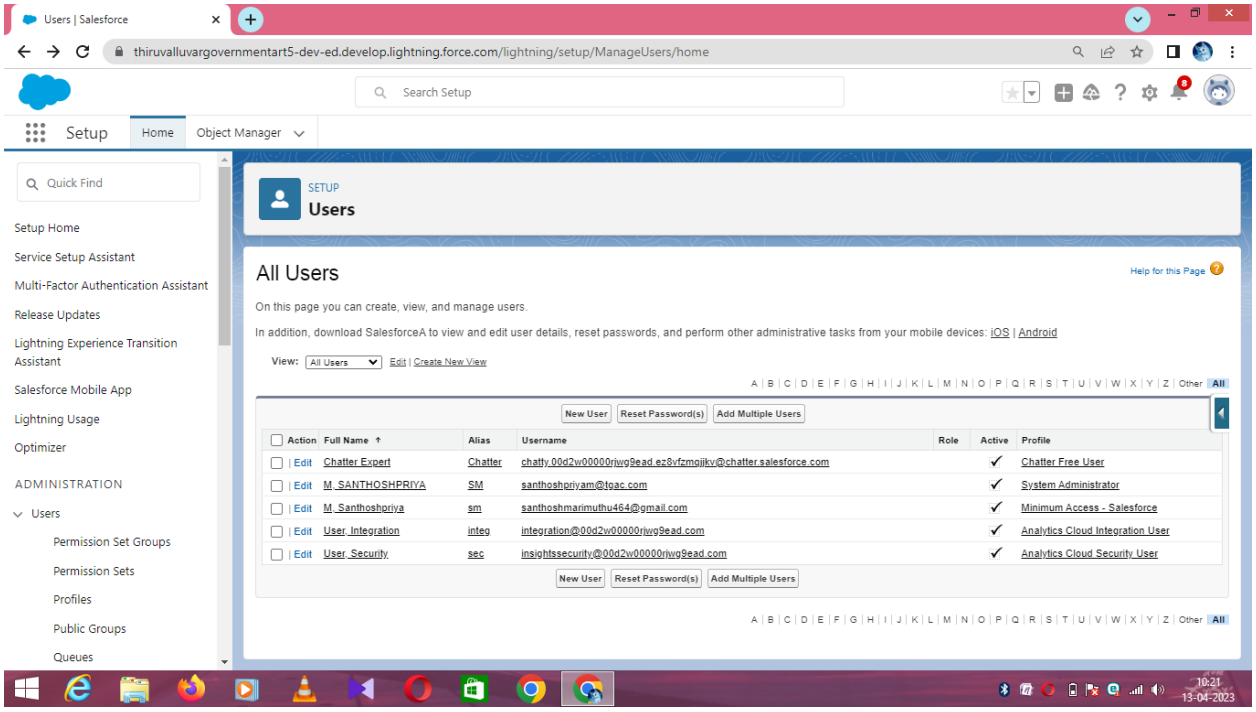
CREATION OF LIGHTNING APP:



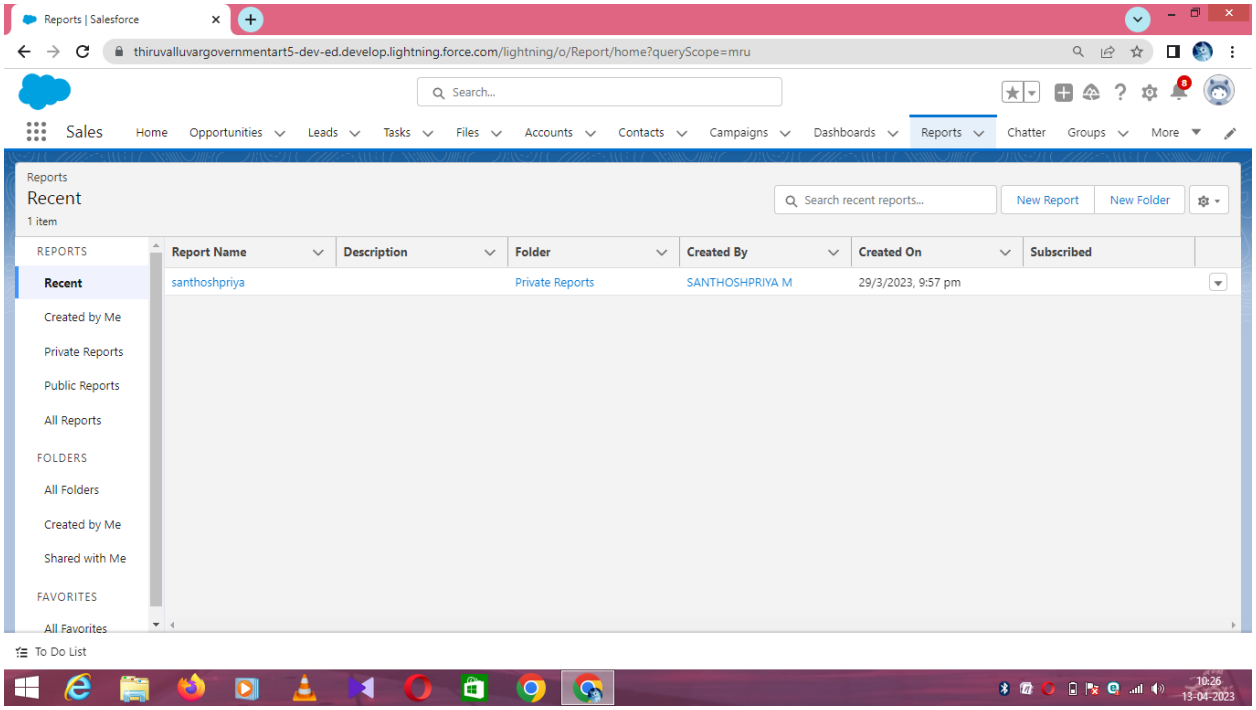
CREATE THE CANDIDATE INTERNAL RESULT CARD APP:



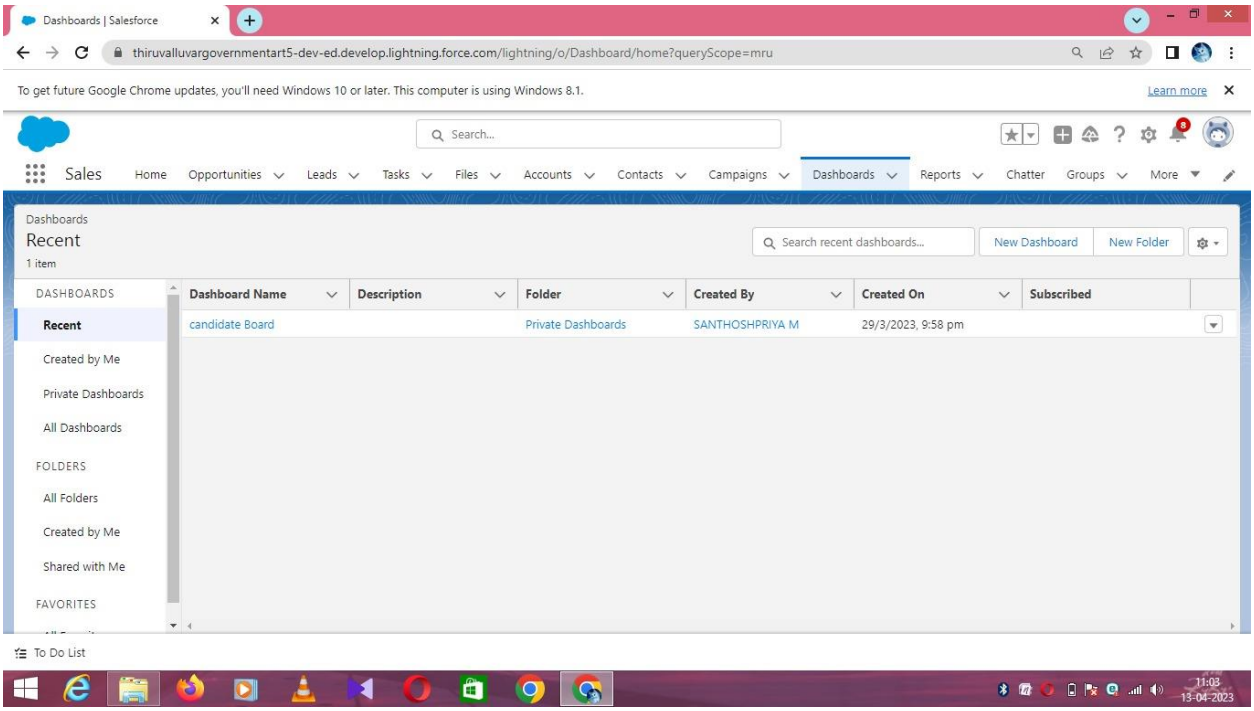
CREATING A USERS:



CREATE A REPORT:



CREATE A DASHBOARD:



4 **TRAILHEAD PROFILE PUBLIC URL**

Team Lead : https://trailblazer.me/id/ang200
Team Member 1: https://trailblazer.me/id/som111
Team Member 2: https://trailblazer.me/id/mee936
Team Member 3: https://trailblazer.me/id/kkk128
Team Member 4: https://trailblazer.me/id/pts777

5 ADVANTAGES

- It reduces the weightage of external assessments.
- Your marks obtained by your assignment or other co-curricular activities or your behavior most important.
- The marks you obtained in your exam or theory is external marks. For practical exam there is both internal marks and external marks.
- The internal assessment helps to give credit in the final assessment.

DISADVANTAGE

- It will lose its importance due to unfairness, favoring a student, and bias-ness.
- Also in the hand of the inexperienced and insincere teacher, it can cause harm to students.

- They are chances that teacher may isuse it for their own benefits.

6 APPLICATIONS

A Implementing CRM for result tracking of a candidate with Internal marks should be able to create all base data including Semester ,Candidate, Course and Lecturer, Lecturer should have the ability to create Internal marks ,Dean, Who is the one of the lecturer, Should be the only one with ability to update Internal Results, Re-evaluation can be initialized by Candidate for all Internal Results. Now only dean can update the marks after re-evaluation

. • Students become more attentive during lectures

• Fear and anxiety about exams in students is reduced and it makes students more ready for their final or external exams.

• Students can evaluate themselves and correct their mistakes, which should not be done in final exams.

• It reduces the weightage of external exams.

7 CONCLUSION

"Internal marks Assessment System" is a web Application , it is a php based project, and the main goal of the project is to automate particular student internal marks calculations. This system is an alternative to the existing paper work calculation of internal marks.

8 FUTURE SCOPE

The future of Salesforce looks bright as the demand for Salesforce professionals continues to grow. With the increasing adoption of cloud technology and the growth of customer relationship management (CRM) systems, there will be a growing need for Salesforce expertise in the coming years.

In addition, the company is constantly innovating and adding new features and capabilities to its platform, which will create new job opportunities and career paths for those trained in Salesforce. As more companies turn to Salesforce to manage customer interactions, it's likely that the demand for Salesforce experts will only increase. Therefore, learning Salesforce can be a smart career move for individuals looking for a lucrative and stable career in the technology field.

So, if you want to learn salesforce for free then you must go for Intellipaat's salesforce video training which would definitely help you to learn the salesforce fundamentals in the best and effective manner