Finding the cheapest office supplies that meet your needs is a full time job by itself. There are so many choices today. It's a time consuming exercise and often not worth the saving that you make. Time spent on telephone calls, travelling from one shop to another, preparing purchase orders and collecting products is rarely assessed. Many of the savings which we pride ourselves to have achieved are in fact "false savings" because we simply fail to account for the costs related to the resources engaged and time spent to realise such achievement.

The business environment is changing very fast. Competition is becoming fiercer with globalisation Productivity has become an unconditional factor for survival. There is no more places for inefficiencies and hidden costs. To survive and succeed we must start thinking differently. Adjustments to what we are presently doing may not be the best solution even though they have worked successfully in the past. Businesses must concentrate in what they do the best. Time saved in purchasing office supplies can be used more efficiently to improve the procurement, sourcing, stock management and control over the utilisation of your primary products and your services. Many companies and even government bodies have understood the need to review their costs structures and business processes. The financial crisis has certainly been a boosting factor for many organisations. However, be conscious of the need to change is one thing and knowing what and how to change is another thing. This issue small and simple as it may appear can make the whole difference in the success or failures of organisations.

DelOffice Ltd has been established in June 2010 to assist businesses and government institutions in their office supplies needs. We bring a time and costs saving solution and allow organisations to concentrate in what they do best. For this, we have chosen the latest IT technology and partnered with reliable IT specialists to develop high standard IT solutions for our user friendly website. The whole of our processes, from order processing, purchasing, invoicing, logistics organisation to delivery and customer inquiries are fully computerised. So once you place an order, you can relax knowing that your order will be delivered promptly, accurately and efficiently. No need for you to go here and there for small money saving which may cost you more at the end of the day.

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<u>www.deloffice.mu</u> is the bridge between office products suppliers and customers. We aim to be the largest online supplier of office supplies in Mauritius. The number of items available in our web store, already important as a start, will increase as we grow, learn and respond to your needs.



Our policy is to partner only with serious, reliable and trustworthy suppliers and customers no matter their size. We strongly believe in corporate values and business ethics. We don't just sell products, we professionally assist organisations in their office needs and provide useful advice on costs savings solutions.

Besides our easy-to-use website, we have a friendly and helpful customer service team who will be happy to answer any queries you may have, help you select the right product for your needs and also source non-standard and specialised products.

Your satisfaction is our ultimate objective and it is with this business philosophy that we intend to grow and to succeed.