



November 17, 2017

Week 14, Class #39

Teams

Mark Seaman

MWF – 10:00-11:30 - Kepner 0095F

# This Week – The Profession

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Last Week

Risk

Monday, 11-27

Teams

Next Week

Final Exam

Wednesday, 11-29

Jobs

Friday, 12-1

Contribution

# The Software Engineering Professional

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- ✧ **craft** - engineering techniques
- ✧ **profession** – humans at work

Like an aircraft with poor aerodynamics,  
is an engineer that cannot work with others.  
Both will crash and burn.

# The Software Engineering Professional

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✧ What skill the most important to your success?

# The Software Engineering Professional

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✧ What skill the most important to your success?

Like an aircraft with poor aerodynamics,  
is an engineer that cannot work with others.  
Both will crash and burn.

# People work in teams

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- ✧ Success is set by social skill
- ✧ Some people accumulate enemies while others gather allies
- ✧ Most engineers are introverts
- ✧ We must learn skills in order to collaborate

# People work in teams

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- ✧ Why do some people succeed often, while other don't?

# Integrated character

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- ✧ Integrity is the ability to respond to life's challenges. -- **Dr Henry Cloud - Integrity**
- ✧ Being a professional is less about what we know and more about what we believe.
- ✧ We act out of what we believe
- ✧ Look at the wake they leave behind



# Emotional Intelligence - EQ

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- ✧ Highly correlated with success and satisfaction
- ✧ EQ can be learned (practice the skills)
- ✧ Emotions occur automatically, but must be managed rationally
- ✧ We are not victims of our own emotions

# What makes up EQ?

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- ✧ personal awareness
- ✧ personal management
- ✧ social awareness
- ✧ social management

# Primal Emotions

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- ✧ Happiness
- ✧ Anger
- ✧ Fear
- ✧ Sadness
- ✧ Shame

# Primal Emotions

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## Ailment

- ✧ Anger
- ✧ Fear
- ✧ Sadness
- ✧ Shame

## Cure

- ✧ Humility
- ✧ Trust
- ✧ Hope
- ✧ Belonging

# EQ in the workplace

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- ✧ integrity
- ✧ self control
- ✧ respect for others
- ✧ balanced interest
- ✧ compassion
- ✧ humility

# Leadership is influence

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- ✧ no title needed
- ✧ people need leadership

x



✧ y

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