

# Michael Sacks

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## Employment

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### Clarkson University

Assistant Professor of Economics and Financial Studies 2020-present  
Affiliated Faculty, Institute for a Sustainable Environment

### University of Louisville

Visiting Assistant Professor 2018-2020

### West Virginia University

Visiting Assistant Professor 2016-2018

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## Education

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### University of California, Irvine

*Ph.D. Economics* Irvine, CA 2011 – 2016

### University of California, Irvine

*M.A. Social Sciences: Mathematical Behavioral Sciences* Irvine, CA 2011 – 2014

### Towson University

*B.S. Economics, summa cum laude & departmental honors* Towson, MD 2006 – 2010

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## Fields of Expertise

- Public Economics; Social Dynamics; Political Economy; the Economics of Identity, Culture, and Religion; Game Theory; Industrial Organization.

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## Publications

1. (2021) Incentives for the Over-Provision of Public Goods. *Journal of Economic Behavior and Organization*, 191, pp. 197-213.
2. (2021) The Economics of Religious Communities (with Jean-Paul Carvalho). *Journal of Public Economics*, 201, Article No. 104481.
3. (2018) Going Along or Going Independent? A Dynamic Analysis of Nonprofit Franchising (with Jiawei Chen). *B.E. Journal of Economic Analysis and Policy*, 18(2).
4. (2017) Education, Identity, and Community: Lessons from Jewish Emancipation (with Jean-Paul Carvalho and Mark Koyama). *Public Choice*, 171(1), pp. 119-143.
5. (2015) Competition between open source and proprietary software: strategies for survival. *Journal of Management Information Systems*, 32(3), pp. 268-295.

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## Ongoing Research

1. Radicalization (with Jean-Paul Carvalho, revise and resubmit, 2nd round, *The Economic Journal*).
2. Reimbursing Consumers' Switching Costs in Network Industries (NET Institute working paper #16-13, with Jiawei Chen, Under Review).
3. Failed Secular Revolutions: Religious Belief, Competition, and Extremism (with Jean-Paul Carvalho and Jared Rubin, Under Review).
4. Dynamic Price Competition and Evolutionary Behavior with Search (with Blake Allison)
5. Incubation and the emergence of identity-based organizations.
6. Collective Action with Intersectional Identities.
7. Searching for Extremists (with Jean-Paul Carvalho).
8. Partial Foreclosure in Multisided Platforms.

## Teaching

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- Clarkson University: Intermediate Microeconomics, Economics of Innovation, Industrial and Supply Chain Economics, Industrial Organization and the Supply Chain (graduate).
- University of Louisville: Principles of Macroeconomics, Honors Seminar: Global Economic Issues, Economics of Entrepreneurship, Economics of Antitrust, Game Theory.
- West Virginia University: Principles of Microeconomics, Principles of Macroeconomics, Intermediate Microeconomics, Mathematical Economics.
- UC Irvine: Intermediate Economics II, Probability and Statistics for Economics II, Game Theory I.

## Professional Service

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- Referee - *B.E. Journal of Economic Analysis and Policy*, *Canadian Journal of Economics*, *Contemporary Economic Policy*, *Eastern Economic Journal*, *Economics of Governance*, *Industry and Innovation*, *Journal of Comparative Economics*, *Journal of Economic Behavior and Organization*, *Journal of Institutional Economics*, *Journal of Management Information Systems*, *Journal of Public Economic Theory*, *Journal of Public Economics*, *Public Choice*, *Scandinavian Journal of Economics*, *Scientific Reports*, *Social Choice and Welfare*, *Social Science Journal*,
- Undergraduate Policy Committee, Clarkson University (2022-present),
- Undergraduate Recruiting Committee, Clarkson University (Chair, 2022-present),
- Economics Coordinator, Mathematical Economics Major, Clarkson University (2021-present),
- Faculty Advisor, Omicron Delta Epsilon International Economics Honors Society (2021-present),
- Graduate Studies Committee - West Virginia University Economics Department (2017-2018),
- Graduate student liaison - UC Irvine Economics Department,
- Mentor for incoming graduate students - UC Irvine Economics Department,

- Coordinator - Institute for Mathematical Behavioral Sciences (IMBS) Friday Seminar Series (2014-2016); Twelfth, Thirteenth, and Fourteenth Annual IMBS Graduate Student Conference (2014-2016).

## Presentations

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- **2023** ASREC Conference, Society for the Advancement of Economic Theory Annual Conference.
- **2022** 2022 ASREC Europe Conference.
- **2020** Louisiana State University, Clarkson University.
- **2019** U.S. Federal Trade Commission, U.S. Department of Justice.
- **2018** University of Central Arkansas, 16th Annual International Industrial Organization Conference, Christopher Newport University.
- **2017** 2017 North American Summer Meeting of the Econometric Society, 15th Annual International Industrial Organization Conference.
- **2016** European Association for Research in Industrial Economics 43rd Annual Conference, Western Economic Association 91st Annual Conference, IMBS Seminar, UC Irvine.
- **2015** UC Irvine: Theory, History, and Development, IMBS and Institute for the Study of Religion, Economics, and Society (Chapman University) Workshop on the Economics of Religion and Culture, Towson University.
- **2014** UC Irvine: Theory, History, and Development, Twelfth Annual IMBS Graduate Student Conference, Tenth Annual California Graduate Student Conference: Center for the Study of Democracy, IMBS Seminar, UC Irvine (2x).
- **2013** IMBS Seminar, UC Irvine.

## Awards

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- Outstanding New Teacher Award, Clarkson University (2023),
- Summer Grant, NET Institute (2016),
- Jean-Claude Falmagne Dissertation Award, UC Irvine (2016),
- A. Kimball Romney Award for outstanding graduate paper: “Public and Club Goods When Private Costs Have Negative Externalities,” UC Irvine (2016),
- Sheen T. Kassouf Fellowship for best graduate student, UC Irvine (2015-2016),
- Dissertation Completion Fellowship, UC Irvine (2016),
- Outstanding TA Award, UC Irvine (2014),
- IMBS Service Award (2014, 2015, 2016),
- Merit Fellowship in Economics, UC Irvine (Spring, 2015),
- UC Irvine Summer Research Fellowship (2014, 2015),

- Merit Fellowship in Economics, UC Irvine: (2011-2016),
- Social Science Tuition Fellowship, UC Irvine (2011),
- Provost's Scholarship Towson University (2006-2010),
- Departmental Honors, Economics, Towson University (2010).