

Michael Sacks

Updated: June 29, 2021

David D. Reh School of Business
377 Snell Hall
Clarkson University
Potsdam, NY 13699

E-mail: msacks@clarkson.edu
Website: <http://www.michaelsacks.com>
Phone: (315) 268-6427

Employment

Clarkson University

Assistant Professor of Economics and Financial Studies 2020-present
Affiliated Faculty, Institute for a Sustainable Environment

University of Louisville

Visiting Assistant Professor 2018-2020

West Virginia University

Visiting Assistant Professor 2016-2018

Education

University of California, Irvine

Ph.D. Economics Irvine, CA 2011 – 2016

University of California, Irvine

M.A. Social Sciences: Mathematical Behavioral Sciences Irvine, CA 2011 – 2014

Towson University

B.S. Economics, summa cum laude & departmental honors Towson, MD 2006 – 2010

Fields of Expertise

- Public Economics; Social Dynamics; the Economics of Identity, Culture, and Religion; Game Theory; Industrial Organization.

Publications

1. (conditionally accepted) The Economics of Religious Communities (with Jean-Paul Carvalho). *Journal of Public Economics*.
2. (2018) Going Along or Going Independent? A Dynamic Analysis of Nonprofit Franchising (with Jiawei Chen). *B.E. Journal of Economic Analysis and Policy*, 18(2).
3. (2017) Education, Identity, and Community: Lessons from Jewish Emancipation (with Jean-Paul Carvalho and Mark Koyama). *Public Choice*, 171(1), pp. 119-143.
4. (2015) Competition between open source and proprietary software: strategies for survival. *Journal of Management Information Systems*, 32(3), pp. 268-295.

Ongoing Research

1. Radicalization (with Jean-Paul Carvalho, revise and resubmit, *The Economic Journal*).

2. Incentives for the Over-Provision of Public Goods (revise and resubmit, *Journal of Economic Behavior and Organization*).
3. Searching for Extremists (with Jean-Paul Carvalho).
4. Reimbursing Consumers' Switching Costs in Network Industries (NET Institute working paper #16-13, with Jiawei Chen, under review).
5. Incubation.
6. Composition Effects in Platforms with Population Heterogeneity.
7. Dynamic Price Competition and the Evolution of Consumer Search Behavior (with Blake Allison and Jerrod Anderson).

Teaching

- Clarkson University: Intermediate Microeconomics, Economics of Innovation, Industrial and Supply Chain Economics.
- University of Louisville: Principles of Macroeconomics, Honors Seminar: Global Economic Issues, Economics of Entrepreneurship, Economics of Antitrust, Game Theory.
- West Virginia University: Principles of Microeconomics, Principles of Macroeconomics, Intermediate Microeconomics, Mathematical Economics.
- UC Irvine: Intermediate Economics II, Probability and Statistics for Economics II, Game Theory I.

Professional Service

- Referee - *B.E. Journal of Economic Analysis and Policy*, *Canadian Journal of Economics*, *Contemporary Economic Policy*, *Eastern Economic Journal*, *Economics of Governance*, *Industry and Innovation*, *Journal of Economic Behavior and Organization*, *Journal of Institutional Economics*, *Journal of Management Information Systems*, *Journal of Public Economic Theory*, *Social Choice and Welfare*, *Social Science Journal*,
- Faculty Advisor, Omicron Delta Epsilon International Economics Honors Society (2021-present),
- Graduate Studies Committee - West Virginia University Economics Department (2017-2018),
- Graduate student liaison - UC Irvine Economics Department,
- Mentor for incoming graduate students - UC Irvine Economics Department,
- Coordinator - Institute for Mathematical Behavioral Sciences (IMBS) Friday Seminar Series (2014-2016); Twelfth, Thirteenth, and Fourteenth Annual IMBS Graduate Student Conference (2014-2016).

Presentations

- **2020** Louisiana State University, Clarkson University.
- **2019** U.S. Federal Trade Commission, U.S. Department of Justice.

- **2018** University of Central Arkansas, 16th Annual International Industrial Organization Conference, Christopher Newport University.
- **2017** 2017 North American Summer Meeting of the Econometric Society, 15th Annual International Industrial Organization Conference.
- **2016** European Association for Research in Industrial Economics 43rd Annual Conference, Western Economic Association 91st Annual Conference, IMBS Seminar, UC Irvine.
- **2015** UC Irvine: Theory, History, and Development, IMBS and Institute for the Study of Religion, Economics, and Society (Chapman University) Workshop on the Economics of Religion and Culture, Towson University.
- **2014** UC Irvine: Theory, History, and Development, Twelfth Annual IMBS Graduate Student Conference, Tenth Annual California Graduate Student Conference: Center for the Study of Democracy, IMBS Seminar, UC Irvine (2x).
- **2013** IMBS Seminar, UC Irvine.

Awards

- Summer Grant, NET Institute (2016),
- Jean-Claude Falmagne Dissertation Award (2016),
- A. Kimball Romney Award for outstanding graduate paper: “Public and Club Goods When Private Costs Have Negative Externalities” (2016),
- Sheen T. Kassouf Fellowship for best graduate student, UC Irvine (2015-2016),
- Dissertation Completion Fellowship, UC Irvine (2016),
- Outstanding TA Award, UC Irvine (2014),
- IMBS Service Award (2014, 2015, 2016),
- Merit Fellowship in Economics, UC Irvine (Spring, 2015),
- UC Irvine Summer Research Fellowship (2014, 2015),
- Merit Fellowship in Economics, UC Irvine: (2011-2016),
- Social Science Tuition Fellowship, UC Irvine (2011),
- Provost’s Scholarship Towson University (2006-2010),
- Departmental Honors, Economics, Towson University (2010).