

## Bidding Agreement/ Payment and Shipping Requirements for Best of Yemen PCA 2023 and ACE Internet Auction

Best of Yemen 2023 Internet Auction is sponsored by The Alliance for Coffee Excellence, Inc. (ACE) and Qima Coffee. If assistance is required immediately following the auction, please contact: Kathia Lopez [kathia@cupofexcellence.org](mailto:kathia@cupofexcellence.org), Erwin Mierisch [erwin@cupofexcellence.org](mailto:erwin@cupofexcellence.org) and Adeel Qureshi [Adeel@qimacoffee.com](mailto:Adeel@qimacoffee.com)

### Acceptance of Terms and Conditions

Your participation in this auction indicates your review and agreement to the following terms. Should you purchase any Best of Yemen 2023 Internet Auction Coffee lots at this auction you agree to the terms and conditions of purchase and shipping included in this agreement.

### Auction Opening Date and Times

Auction will be open for bidding on August 08<sup>th</sup>, at 10:00AM (London) Your opening time may vary, please check based on 10:00am BST (London) The Auction will be open for bidding at

- 02:00 PST Los Angeles, USA
- 05:00 EST New York, USA
- 10:00 BST London, United Kingdom
- 11:00 CET Amsterdam, Netherlands
- 12:00 AST Sanaa, Yemen
- 13:00 GST Dubai, United Arab Emirates
- 17:00 CST Shanghai, China
- 18:00 JST Tokyo, Japan
- 19:00 AEDT Sydney, Australia

### Coffee Lots

The 33 coffees selected for Best of Yemen 2023 Internet Auction were cupped by an international jury of 70 cuppers from 12 countries.

NATURALS									
Rank	Jury Score	Name	Genetics	Process	Village	Region	Governorate	Altitude	Qty lbs
1	90.20	Muhammad Zidan	Yemenia	Natural	Bani Ofair	Ans	Dhamar	1800-2000	37
2	90.12	Hayma Dakhiliya	Yemenia	Deep fermentation	Hayma Dakhiliya	Hayma Dakhiliya	Sana'a	2000-2200	220
3	90.06	Maghrib Ans	Yemenia	Slow Dried Natural	Bani Ofair	Ans	Dhamar	1800-2000	97
4	89.13	Aljidan	Yemenia	Deep fermentation	Aljidan	Hayma Kharijiya	Sana'a	2200	82
5	89.11	Bani Ofair	Bourbon	Natural	Bani Ofair	Ans	Dhamar	1800-2000	66
6	88.85	Hameed Subaih	Yemenia	Natural	Bait Alal	Hayma Kharijiya	Sana'a	2300	100
7	88.85	Nasir Allahaba	Yemenia	Natural	Bait Alal	Hayma Kharijiya	Sana'a	2300	100
8	88.84	Shamran	Yemenia	Deep Fermentation	Shamran	Haraaz	Sana'a	1800	100
9	88.77	Majid Mathar	Yemenia	Slow Dried Natural	Bait Alal	Hayma Kharijiya	Sana'a	2300	100
10	88.54	Ghailan Saad	SL-28	Deep fermentation	Bani Ofair	Ans	Dhamar	1800-2000	128
11	88.45	Hifthallah Alhaymi	Yemenia	Natural	Aljidan	Hayma Kharijiya	Sana'a	2200	147
12	88.05	Yusuf Rumaim	Yemenia	Natural	Bait Alal	Hayma Kharijiya	Sana'a	2300	100
13	87.89	Amir Ahmed	Yemenia	Natural	Hejrat Alayn	Hayma Dakhiliya	Sana'a	2000-2200	132
14	87.86	Akmat Hizb	Yemenia	Deep Fermentation	Akamat Hizb	Haraaz	Sana'a	2100	100
15	87.72	Abdullah Alriyae	Yemenia	Natural	Al-Riwaa	Hayma Dakhiliya	Sana'a	2200	111
16	87.70	Hashid Abdo	Yemenia	Natural	Bait Alal	Hayma Kharijiya	Sana'a	2300	148
17	87.58	Ali Subaih	Yemenia	Natural	Bait Alal	Hayma Kharijiya	Sana'a	2300	100
18	87.49	Bani Jabri	Yemenia	Natural	Al Mahjar	Hayma Kharijiya	Sana'a	2300	94
ALCHEMY									
Rank	Jury Score	Name	Genetics	Process	Village	Region	Governorate	Altitude	Qty lbs
1	90.31	Mubarak Kulaib XI	Yemenia	Alchemy	Bait Alal	Hayma Kharijiya	Sana'a	2300	167
2	90.31	Al Yair XI	Yemenia	Alchemy	Hayma Dakhiliya	Hayma Dakhiliya	Sana'a	2000-2200	331
3	90.08	Yahya Allahaba XI	Yemenia	Alchemy	Bait Alal	Hayma Kharijiya	Sana'a	2300	263
4	90.07	Al Oubrah XI	Yemenia	Alchemy	Al Oubrah	Hayma Dakhiliya	Sana'a	2200	225
5	89.47	Taweel XI	SL-34	Alchemy	Taweel	Haraaz	Sana'a	2000-2200	346
6	88.98	Aljidan XI	Yemenia	Alchemy	Aljidan	Hayma Kharijiya	Sana'a	2200	100
7	88.59	Sanaf XI	Yemenia	Alchemy	Sanaf	Haraaz	Sana'a	1900	100
8	88.33	Aldo Alqadah XI	Yemenia	Alchemy	Bait Alal	Hayma Kharijiya	Sana'a	2300	180
9	88.16	Shamran XI	Yemenia	Alchemy	Shamran	Haraaz	Sana'a	1800	122
10	88.09	Hayma Kharijiya XI	Yemenia	Alchemy	Al Mahjar	Hayma Kharijiya	Sana'a	2300	100
11	88.01	Kamal Zaid XI	Yemenia	Alchemy	Bait Alal	Hayma Kharijiya	Sana'a	2300	100
12	87.75	Nasir Allahaba XI	Yemenia	Alchemy	Bait Alal	Hayma Kharijiya	Sana'a	2300	168
13	87.59	Alaskar XII	Yemenia	Alchemy	Aljidan	Hayma Kharijiya	Sana'a	2200	194
14	87.57	Abdo Dair XI	Yemenia	Alchemy	Bait Alal	Hayma Kharijiya	Sana'a	2300	138
15	87.45	Bani Ofair XI	Bourbon	Alchemy	Bani Ofair	Ans	Dhamar	1800-2000	331



Pricing for the lots are figured in USD dollars and cents per pound (lb.). A starting bid of \$25.00 USD per pound (lb) for all lots and increasing to \$0.50 USD per pound (lb) has been set by the Best of Yemen representatives from Qima Coffee. All opening bids on all lots must be at the starting price for the lot or at least higher than the opening price per pound (lb) for the lot. Incremental bids must be at \$0.50 USD per pound or greater.

### Bidding, Opening and Closing

Lots will open on a sliding scale biased on international jury scores awarded to the coffees. The bidding page will indicate "OPEN" up to one hour after the starting time, after which a 3-minute countdown clock will begin. A bidder may place multiple or single bids on any or all lots during the open auction or during the 3-minute countdown clock. Each bid on any lot resets the clock to 3 minutes. A clock on the bidding page will indicate the time remaining for the auction. Once there are no more bids on any lot during the 3-minute time window the auction and all lots will close for bidding. No bid is final until the FINISHED notification appears and remains for at least 3 minutes. Once the auction software indicates FINISHED for at least 3 minutes, the highest bid wins the lot and all lots are closed for any additional bidding. At the conclusion of the auction, the buyer for the lot and the person responsible for payment and for shipping coordination will be the bidder placing the highest bid or auto bid for that lot. Should there be two identical auto bids the first auto bid placed wins the lot.

### Proxy and Auto Bids

An auto-bid or proxy feature is available to any bidder wishing to allow the software to place their next highest bid. A bidder can place a high bid on any coffee lot using the auto-bid function. The software will then place a fifty cent higher bid above a competitive bid until the auto bid price is reached. The software will not place any higher auto-bid amount unless there is a competitive bid for that lot. Each Bidder will be able to view the current high bid for a Lot at any time during the Auction. Individual bids once accepted by the auction software, may not be revoked or withdrawn. However, you may cancel an auto-bid to prevent the system from placing further bids on your behalf.

### Communication During and After Auction

Each Bidder will log in using his/her confidential password. All bids will be identified during the auction with a bidding number not a company name. During the auction the software will communicate any outbids, any auction issues, notifications or final successful bids using the email address registered for that bidder. It is the bidder's responsibility to ensure that the registered email is correct. Contact Qima Coffee and ACE staff for verification if uncertain.

### Packing Information

The Best of Yemen 2023 Coffee lots are packed in 10kg vacuum packed bricks and coffees will be shipped in boxes of 1 brick each (10kg per box). Successful bidders will be not charged any extra cost for the packing. The number of 10kg boxes as well as the weight in pounds will be shown. A broken vacuum seal on any package does not warrant a claim or indicate a quality change.

### Financial Responsibility for Payment

The individual bidder placing the highest bid at the close of the auction is responsible for the financial payment to the exporter of the entire lot.



The exporter may at their discretion approve multiple payments and multiple shipping instructions for a single lot the successful bidder must request the approval and submit all the shipping instructions within 7 days of the auction for the exporter to review and approve. If the exporter or the country partner denies the request for any reason the bidder will be held liable for the entire payment regardless of group purchase. If a lot is split and sent to more than one destination the lead bidder will be responsible for any additional costs associated with that export. It is the responsibility of the lead bidder to communicate with the other buyers from the group to ensure payment is made. If any setbacks or complications are encountered regarding payment it is the lead bidders responsibility to ensure payment is made. Should there be any default from the additional group bidders, the lead bidder must assume financial responsibility for the defaulted coffee if no interested buyers are found. No splits will be allowed after payment.

If a lot is split between several buyers and sent to more than one destination, all additional buyers of said lot will be charged with an extra fee per shipment to cover the additional administrative costs associated with the export depending on the transport mode:

- Air cargo: \$200 USD
- Sea freight: \$200 USD

#### Payment Requirements

Full payment is due within 30 (thirty) days after the close of the auction regardless of ship date or method. If payment is not made after 30 days, the exporter will have the right to nullify the sale agreement and offer the coffee to other bidders or interested buyers. In any case, full payment of the lot(s) is required prior to shipment unless other requests are made in writing and approved in advance.

ALL PAYMENTS WILL BE MADE TO:

**US DOLLAR (USD) Account:**

**Account Name: Qima Coffee Ltd**

**Bank: HSBC Bank Plc**

**Branch: Marylebone Road**

**IBAN: GB62HBUK40127684231085**

**SWIFT: HBUKGB4B**

#### Shipping Requirements

Shipping instructions are to be sent to Best of Yemen 2023 Internet Auction within 7 (seven) days of the close of the auction by the successful bidder or the bidder's designated importer. Bidders can nominate any importer.

All lots must be shipped within 60 days of the auction, given the exporting company has received all the needed paperwork to do so. No claim may be made to the exporter, farmer, Alliance for Coffee Excellence, or Qima Coffee on any lot 60 days after the auction.

Best of Yemen lots are shipped EXW, net weight and applicable fees from London, UK, air freight or sea freight. The shipping cost and any applicable fees will be charged to the bidder.



Lots will be shipped as per the instructions and at the cost of the successful bidder. Any changes that result in extra fees will be paid by the buyer.

#### THE EXPORTER FOR BEST OF YEMEN LOTS:

The Best of Yemen 2023 nominated exporter is:

1. Company: Qima Coffee Ltd
2. Address: 21 Warren Street, London, W1T5LT
3. Tax ID: 291844867
4. Contact Name: Adeel Qureshi
5. Contact Number: 07908921432
6. Whatsapp Number (only): 07908921432
7. Email: Adeel@qimacoffee.com
8. Copy to: Kathia Lopez [kathia@cupofexcellence.org](mailto:kathia@cupofexcellence.org), Erwin Mierisch [erwin@cupofexcellence.org](mailto:erwin@cupofexcellence.org)

**All buyers must contact the exporter, coordinators and ACE within 7 days of the close of the auction.**

#### Modification of this Agreement

The Management of the ACE program have the right to modify this Agreement and any policies affecting the website. Any modification is effective immediately upon posting to the website or distribution via electronic mail. Your continued use of the auction or website following the notice of any modification shall be deemed your acceptance of the modification(s)

#### Indemnification, Claims and Disclaimer

Bidding at this auction represents a contract to purchase the coffee. Use of this internet auction and ACE website is at the bidder's own risk. Bidders agrees not to hold the Alliance for Coffee Excellence, Qima Coffee, the provider of software, internet services or telecommunications companies for any consequential, incidental and/or liquidated damages if any that may result from or is claimed to result from, the bidder's participation in the auction. The winning coffees have been ranked and scored in blind cuppings. The winning farm and the specific coffee lot information is submitted by each farmer and is not known to the public until the winning coffees have been disclosed following the completion of cuppings held by the chosen panel. ACE assumes the farm information is correct and up to date but is not responsible should some information change before or after the auction. Bidders should assess the value of each coffee based on quality in the cup and its appropriateness for their company. Farm information is for educational purposes only but can be used to help sell the winning coffees. All quality claims must be made within 10 days of delivery. No claim can be made on any coffees 60 days after the close of the auction. For any quality claims, ACE must be contacted directly before any public statements/ posts/ social media articles or any related matters are published to a general audience. A resolution will be amicably sought after between ACE, the buyer, and Qima Coffee. Any public statements/ posts/ social media articles or any other general audience published before contacting ACE will result in a void claim process. Should a valid claim arise, a neutral arbitration panel will be assembled to assess the claim. ACE reserves the right to have the final resolution in any quality claim.