

DAYANIDI SURESH

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TAMIL NADU, INDIA.



SUMMARY

- Results-proven, a collaborative manager with 1.5 + years of experience in managing business operations for employees and other local companies.
- Adept at developing marketing strategies and hiring IT personnel.
- Proficient in supervising and performing various duties to meet production deadlines.
- Specialized in simulation modeling, adaptive machine knowledge, and software development.
- Skilled in presenting information clearly and effectively. Experienced and able to work in teams following agile practices. Analytical person, purposeful, collaborator and thrive in a collaborative work environment.

CORE STRENGTHS

Business analyst	Project management	Operational research
People coordinator	Talent acquisition	Outsource management
Analytical thinking	Marketing management	Optimistic investor
Cross-cultural competency	Value chain	Cost Control

EDUCATION

Master of Business Administration

Graduation July 2022

(Dual specialization – Operations & Systems) – 8.9 %

KV Institute of Management & Information Studies Business School, Coimbatore, Tamil Nadu, India.

Bachelor of Technology in Mechanical Engineering – 7.3%

Dec 2020

SNS College of Engineering, Coimbatore, Tamil Nadu, India.

12th Standard - 6.5%

May 2016

Holy Cross Matriculation Hr. Sec School, Salem, Tamil Nadu, India.

10th Standard - 7.8%

May 2014

RIMS Matriculation Hr. Sec School, Krishnagiri, Tamil Nadu, India.

TECHNICAL SKILLS

- Project management : LMS, HRM, ERP, Microsoft Dynamics 365
- Modeling Software : AutoCAD, SolidWorks
- Programming Language : C, C++, SQL, HTML
- Operating Systems : Macintosh, Linux, Windows
- Other Software : Microsoft 365 suite, Photoshop

WORK EXPERIENCE & INTERNSHIPS

Business Analyst Intern

Mar 2022 – Jun2022

Purple Quay Global, Chennai, Tamil Nadu

Business Analysts at the purple quay are subject matter experts that build the bridge between our business and clients, immersing in the market to understand problems and find innovative solutions. Be ready to navigate the complex relationships that make the business world run and find the actionable insights that result in great business decisions.

Key Responsibilities:

- Aligns all functional business requirements (User Stories) across the critical systems involved in the business service.
- Responsible for all documentation related activities/artifacts involved with the story solutioning
Work closely with the product owner to streamline the backlog and get the acceptance criteria reviewed and approved.
- The guide team in the agile process on clarifying the queries while producing technically
- Understand the business needs of customers and should be able to translate them into the application and operational requirements.
- Documentation (BDR, FRD) and translating customer business functions and processes.

- Create solutions to problems for the business, and accordingly must effectively be able to communicate with a variety of business areas
- Evaluate the needs and ensure that the implementation team has gathered comprehensive details they require for creating and implementing the system
- with the product owner, architects, and development teams to ensure that business, quality, and functional goals met with each product release
- Conduct knowledge sessions with the team on the Banking and Payments domain.
- Work closely with the other core team members (developers, testers, & scrum masters) to ensure the day-to-day sprint activities by answering requirement-related queries.

Assistant Human Resource
Enova Software & Hardware Pvt. Ltd., Coimbatore, Tamil Nadu

Aug 2021 – Jan 2022

Creative and innovative thinker with effective human resources management and goal setting abilities combined with superior leadership, team building, communication, interpersonal, and presentation skills. Initiative-taking with the ability to excel in a demanding environment; Communicate effectively at all levels and manage competing priorities.

Key Responsibilities

- Accomplished in improving employer branding and training programs by working with the IT department to plan, design, and develop the company's HRMS (Human Resource Management System) training site for a reliable and sustainable value chain between companies and employees.
- Drove innovation and operational efficiencies to create a best-in-class talent acquisition organization.
- Collaborate with the business by understanding market drivers, competitive landscape, and alignment to business needs
- Oversee recruitment process, allocation of work, and workload management for a team of recruiters to ensure maximum effectiveness. Provide day-to-day guidance on recruiting processes, creative solutions, or tools for challenging searches,
- Efficient in planning and developing **on-the-job training programs** for line employees and **career development programs for managers** with a focus on retaining existing talent and reducing employee resignation.
- **Identifying the talents** and aspirations of individual employees and providing coaching aimed at motivating them to undertake the necessary training required to advance their careers within the company.
- Handling employee terminations, grievances, and other inconvenient situations in a sensitive, fair, and respectful manner by **collaborating closely with legal counsel, supervisors, and management.**

Associate Team Lead
United Pro, Med Solutions, Krishnagiri, Tamil Nadu

Sep 2020 - Mar2021

Generated cold calling and made effective sales, prepared budget forecasts, and achieved targets for the assigned goal. Gained confidence to interact with the senior level management and maintained good customers relationship.

Key Responsibilities

- Accomplished in achieving a **high boosting revenue and sales leads by 35%.**
- Managed the initial communication with a prospect to uncover the **appropriate needs and articulated the value proposition** and established an appropriate **value chain between the company and clients.**
- Maximized the **efficiency** of the service providers, people, locations, ERP systems, and processes.
- Generated the sales & lead information relating to BPO services.

MAJOR ACCOMPLISHMENTS & AWARDS

- 2021 - Decreased the rejection of employees and increased employee retention by adapting adequate techniques at Enova IT Solutions, Coimbatore, Tamil Nadu.
- 2020 - Elected as Chairman for the ROTARACT, an international organization at VK Institute of Management & Information Studies Business School, Coimbatore, Tamil Nadu.
- 2019 - Represented Afghanistan in Model United Nations, an educational simulation at SNS College of Technology, Coimbatore, Tamil Nadu.
- 2016 - Topped and awarded with "Academic Topper Scholarship" at SNS College of Technology, Coimbatore, Tamil Nadu.

EXTRA-CURRICULAR ACTIVITIES

- Worked in the capacity of **Director, Entrepreneurship and Development Cell (EDC)** 2017 & 2018 at SNS College of Engineering, Coimbatore, Tamil Nadu.
- Worked in the capacity of **Joint Treasurer, Mechanical Engineering Association** 2017 – 2019 at SNS College of Engineering, Coimbatore, Tamil Nadu.

INDUSTRIAL VISIT& TRAINING'S

- Visited Gurucharan Industries at Mangalore, Karnataka.
- Visited Hyundai Motor Plaza at Ekkaduthangal, Chennai, Tamil Nadu.
- Six Sigma training at Akshaya College of Engineering & Technology, Coimbatore, Tamil Nadu.