# MICHAEL YIN

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#### PROFESSIONAL SUMMARY

Highly organized and detail-oriented professional with a strong background in project management and a passion for technology. Proven success in coordinating complex projects, optimizing processes, and delivering exceptional client service. Skilled in analyzing data and implementing effective solutions. Strong communication and technological proficiency. Exploring a meaningful career change into the technology industry to better align with my abilities and passion. As a technology hobbyist, I enjoy working with the latest tools and technology, and providing technology support and teachings to those that need it.

### WORK EXPERIENCE

### Informa Financial & Insurance Services Inc.

2023 - 2024Vancouver, BC

Account Executive and Customer Service Representative

- Building relationships with prospective clients and managing existing clients with their group benefits.
- Act as the primary contact for Chambers Plan related questions and assist with administrative inquiries.
- Coordinating internal tasks related to accounts to ensure that clients receive their products and services.

Glentel Inc. 2016 - 2017Burnaby, BC

Jr. I.T. Administrator & Jr. Networking Administrator (MIS Group)

- Provided technical support to company employees and Glentel telecom subsidiaries across the country (i.e. Wireless Wave, Costco Mobile, TBooth, etc...)
- Performed computer imaging and mass deployment of software.
- Built and repaired company computers and printers.
- Modified and installed SonicWALL routers; prepared and modified Oxygen / Agilink modems
- Managed several company projects including the mass deployment of company assets worth in excess of \$125,000.
- Utilized Active Directory, Microsoft Dynamics AX, Sophos, MacOS, Windows, and Linux.

## Vancouver Coastal Health (CST Project)

2019 - 2022

Business Analyst

Vancouver. BC

- Managed a portfolio of over 10 medical specialties, which totaled over 150 medical procedures (PowerPlans).
  - o Organized sessions with healthcare professionals for information gathering, design of product, final validation, and deployment of their requested products.
- Coordinated interdepartmental tasks and communications to ensure project milestones were completed.
- Conducted gap analyses, identified areas for improvement, and implemented process enhancements.
- Successfully led two key deployment projects of PowerPlans at multiple Vancouver Hospitals.

## Freelance Photographer

**Present** 

Vancouver, BC

- Generated client base through various leads.
- Provided excellent customer service and photo quality.
- Active listening to ensure the client's needs and desires were met while I captured their special moments.
  - o Engagements, events, portraits, landscape, etc...

## TEDxQueensU & DECA Queen's

2016 - 2018

Sponsorship Director & Corporate Relations Director

Kingston, ON

- Effectively raised sponsorship funds from previous partnerships and new sponsor acquisitions.
- Collaborated with the executive team in the organization and execution of a successful conference.
- Developed compelling value propositions to secure commitments from renowned speakers.

### **EDUCATION**

**Queen's University** 

2014-2018

Bachelor of Sciences, Life Sciences

Kingston, ON

- Dean's Honour List, 2014-2017 (GPA of 3.75 or above) with a full course load.
- Actively participated in intramural sports including soccer, hockey, and ultimate frisbee.

### **SKILLS & INTERESTS**

- Skills: Troubleshooting; server management; customer service; Python; SQL; technology expertise; computer building, imaging, and management; iOS, MacOS, Windows, Linux proficiency; audiovisual technical proficiency; Adobe Lightroom Classic; project management; cross-functional communication; time management; administrative support; SOP management and documentation; active listening; bilingual (French and English); Microsoft Office programs; collaboration; scheduling & coordination.
- Interests: Technology; media servers; home automation; troubleshooting; computer building and repairs; home theatre technology; iOS; Android; Proxmox; Ubuntu; Windows; MacOS; networking; IT hardware; puzzles; soccer; hockey; ultimate frisbee; travel; photography; photography editing; fantasy sports specialist.