

Danial Zaidi

Waterloo, ON

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(306) 351-5961

Education

University of Waterloo

Waterloo, ON

Bachelor of Accounting and Financial Management, Honours

Sept 2019 – April 2024

- Relevant Coursework: *Intro to Computing, Intro to Global Financial Markets, Analytic Methods for Business*

Work Experience

Moore's

Waterloo, ON

Sales Associate (Part-time)

May 2012 – Aug 2012

- Expedite the sale of men's professional wear using sales tactics learned through on-the-job experience to handle transactions averaging \$5000 per shift
- Network with clientele to build strong relationships resulting in a loyal customer base for the company

Region of Waterloo

Waterloo, ON

Financial Analyst Intern – Treasury and Revenue Services

July 2018 – Aug 2018

- Updated the benchmark investment calculation, MPAC income, and mid-year expense reports using Excel and Oracle overall leading to a 25% decrease in completion time
- Leveraged Excel in order to bill clients for use of the region's services; working with transactions of an average of \$2500 per day
- Received mentorship from CFO to facilitate a deeper knowledge of revenue within municipal governments

Alma Shop

Waterloo, ON

Business Development Intern

Feb 2017 – Jan 2018

- Assisted with data entry using Google Sheets to have an easily accessible form for all owners
- Aided founders with various administrative, client, and start-up needs for the venture
- Updated and maintained reports, project details of development, pre-launch platform, and investor plans

Extracurricular Involvement

Accounting and Finance Student Association

Waterloo, ON

External Services - Sponsorship

Sept 2019 – Current

- Communicated and negotiated with various local businesses in order to create new sponsorship relationships resulting in 5 new businesses sponsoring upcoming events
- Organized and communicated with previous sponsors to maintain relationships leading to 12 previous sponsors maintaining relationship with AFSA

UWPM ProdCon – Microsoft Teams

Waterloo, ON

Competitor

Nov 2019 – Nov 2019

- Created and presented a redesign of the onboarding process for new users of Microsoft Teams

Projects

Personal Website github.com (far right)

- Created a personal website using HTML and CSS to...

Wall street bets

- ???/Created a platform to view information on stocks within the NYSE using "???" API and Python

University Expense Calculator

- ???/created a scraper using python to easily display different universities expenses for first years

Skills

Technical Skills: Experience in Microsoft/Google Suite, R, Python, CSS, HTML