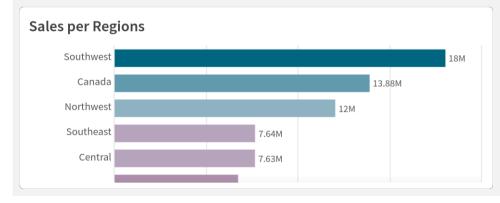


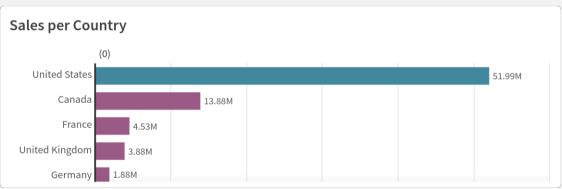


## Sales By Territories

## Sales by Category and Region

Region Q	Category Q				
	Accessories	Bikes	Clothing	Components	
Australia	18760.37	1168981.11	34073.18	169210.19	
Canada	110711.96	11271186.19	362307.87	2131426.94	
Central	43928.62	6536258.98	147895.83	905303.43	
France	46714.18	3506213.6	125774.9	849137.01	
Germany	33976.54	1462632.57	68853.06	312281.22	
Northeast	47615.73	5498188.77	157957	1011592.89	
Northwest	51208.19	10073074.75	194352.48	1686187.03	
Southeast	42183.15	6505513.94	160058.11	930851.35	
Southwest	104753.35	14961309.42	351500.56	2583552.77	
United Kingdom	39254	3085673.83	111283.06	646832.07	





## Sales **Q** Category **Q** Subcategory Bib-Shorts Bike Racks Bike Stands Bottles and Cages Accessories Clothing 8.8% 12.1% Caps Chains **Bottom Brackets** Brakes Bikes 31.5% Components 47.6% Derailleurs Cleaners Cranksets Fenders Forks Gloves Handlebars Headsets Sales Density by Region (Weighted by Quantity) \* Calculated measure (KPI) Sales • Sales is 0. Density layer Weighted by Relative importance Quanity 53.93 • The total Sales is 77.55M. • The top Product is Mountain-200 Black, 38 with Sales that is 3.8% of the total. • The top 68 Product represents ASI 79.8% of Sales. • The bottom 160 Product produce 5% of Sales.

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SOUTH AMERICA

2000 km

\* Currently showing a limited data set.