

MARJAN MANASIJEVIKJ

Skopje, Macedonia | (389) 70 204 232 | marjan.manasijevik@yahoo.com | [LinkedIn](#) | [Portfolio](#)

PROFILE

- Supply chain professional with APICS certification and over 15 years of international experience, primarily in the automotive industry.
- Experienced in leading cross functional teams, supporting supplier development and managing customer demands to maintain efficient material flow.
- Proficient in optimizing production control, logistics operations and ERP systems using continuous improvement methods.
- Focused on developing MP&L strategies and supporting the Industry 4.0 transformation initiatives.

WORK EXPERIENCE

Central Planning Manager

February 2017 – present

KEMET Electronics, Macedonia

- Lead material planning and logistics operations across 7 EMEA plants, standardizing planning and production control processes.
- Manage central planning team, acting as a key partner to the IT department to support the global supply chain strategy, with a focus on performance improvement and data driven decisions.
- Lead strategic products and line transfers between regions, delivering 24–37% production cost reductions. Build roadmaps, coordinate cross functional teams and align IT functions with business needs.
- Analyze customer schedules and contractual agreements to forecast demand accurately for major automotive OEMs, including Daimler, Audi, Lucid, and Rivian.
- Supporting supplier development and handle escalation processes to mitigate supply chain risk.

MP&L Manager

February 2016 – January 2017

Visteon Electronics, Macedonia

- Led a diverse team of over 25 professionals responsible for procurement, production planning, inventory control and warehousing for automotive customers.
- Developed and monitored KPIs, delivering strong performance including 99% inventory accuracy, 99.5% on time delivery and 100% delivery accuracy to the customers by optimizing material supply and inventory management processes.
- Managed department budget, quarterly forecasting, and cost optimization for all operational expenses.
- Supported launch of products and engineering changes by ensuring traceability and minimizing stock loss.

MP&L Supervisor

July 2014 – January 2016

Visteon Electronics, Macedonia

- Supervised the planning team, overseeing Master Production Scheduling (MPS), MRP processes and material procurement.
- Led continuous improvement projects that reduced obsolescence, delivery risks and premium freight costs.
- Worked closely with production teams to maintain material control during plan execution, achieving over 95% production plan hit rate and 95% capacity utilization.

Warehouse Supervisor

February 2012 – July 2014

Johnson Controls, Macedonia

- Applied standardized logistics practices including 5S, FIFO, KANBAN, and automation tools to improve storage and material flow.
- Created and executed strategic warehousing initiatives, achieving WHSE scrap below 0.017% of COGS, significant reductions in waste and optimizing inventory management processes.
- Led the implementation of iCart AGV to ensure uninterrupted supply to production lines.

Trainer – External Collaborator

2011 – 2012

Coordinator of Water supply

2009 – 2010

Chief Dispatcher

2009 – 2010

Net Café Owner

2005 – 2009

Senior Materials Control Specialist

2003 – 2005

Logistic Coordinator

2001 – 2002

Warehouse Foreman

2000 – 2001

Education

- Bachelor of Science in Electronic Engineering (Electronics and Telecommunication) from the University of Skopje, Macedonia.

Core Skills & Certifications

- APICS Certification, Kepner-Tregoe, QRQC, 8D Problem Solving, Kaizen, Value Stream Mapping, Train the Trainer Certification
- Strategic Planning, Project & Risk Management, Process Development, Cross-Functional Leadership, Continuous Improvement
- ERP systems: Oracle, QAD, MFG Pro, MES/iTac, Power BI, Business Objects
- Emerging Technologies & Digital Skills:
Getting certified in "AI for Business Leaders Academy" (LLM prompting, KPI Dashboards automation, Market Research with AI, Automation for Competitive Analysis, AI Productivity Assistant, etc.)

Languages

- English (fluent), Macedonian (native), Serbian (native), French (conversant)