

TESTING IN TABLEAU (Screenshots)

ERP Dashboard

1. Here we are checking the profit by state.

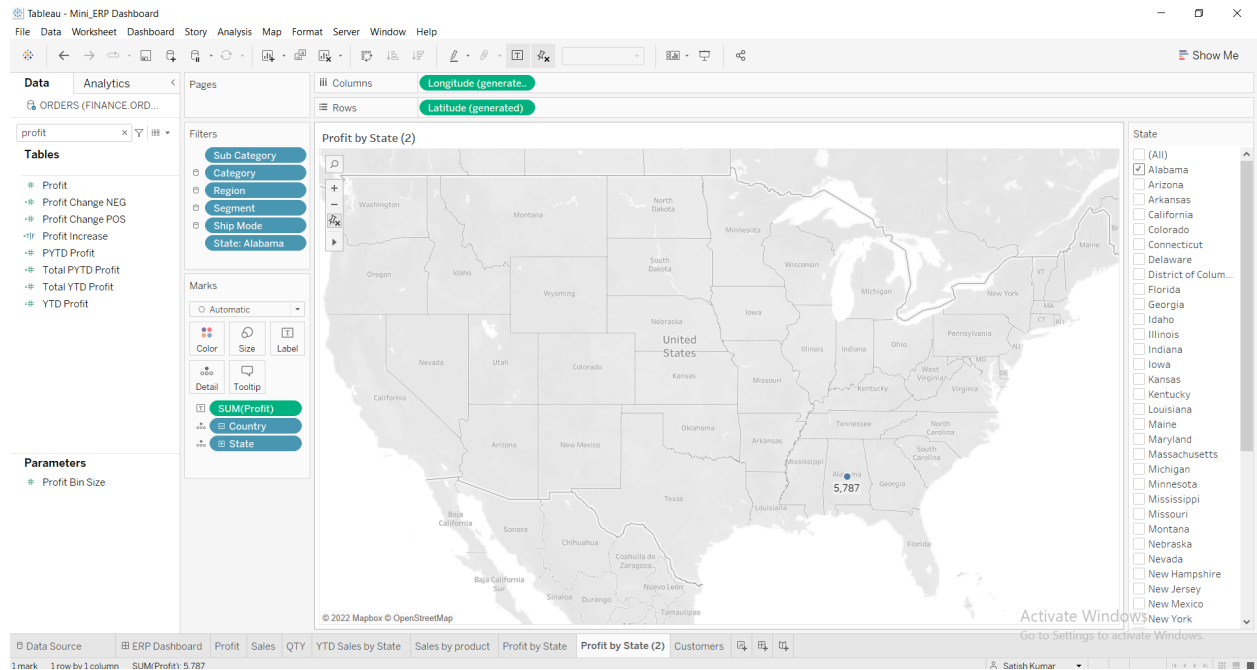
-> Filtering the state by Alabama.

	K1	State																	
	F	G	H	I	J	K	L	M	N	O	P	Q			R	S	T	U	V
	ID	Customer Name	Segment	Country/Region	City	State	Postal Code	Region	Product ID	Category	Sub-Category	Product Name			Sales	Quantity	Discount	Profit	
1	SC-20770	Stewart Carmichael	Corporate	United States	Decatur	Alabama	35601	South	OFF-AP-10002118	Office Supplies	Appliances	Baby cot			208.16	1	0	56.2032	
2	SC-20770	Stewart Carmichael	Corporate	United States	Decatur	Alabama	35601	South	OFF-BI-10002309	Office Supplies	Binders	dressing			16.74	3	0	8.0352	
3	RL-19615	Rob Lucas	Consumer	United States	Montgomery	Alabama	36116	South	TEC-PH-10000984	Technology	Phones	Blood bank refrigerator			979.95	5	0	274.386	
4	RL-19615	Rob Lucas	Consumer	United States	Montgomery	Alabama	36116	South	OFF-BI-10002557	Office Supplies	Binders	dressing			22.75	5	0	11.375	
5	DC-12850	Dan Campbell	Consumer	United States	Florence	Alabama	35630	South	OFF-PA-10002870	Office Supplies	Paper	Automatic Film Processor			12.48	2	0	5.616	
6	IM-15070	Irene Maddox	Consumer	United States	Florence	Alabama	35630	South	OFF-BI-10001191	Office Supplies	Binders	Film Drier			152.76	6	0	74.8524	
7	IM-15070	Irene Maddox	Consumer	United States	Florence	Alabama	35630	South	OFF-SU-10004115	Office Supplies	Supplies	Baby cot			7.27	1	0	1.9629	
8	IM-15070	Irene Maddox	Consumer	United States	Florence	Alabama	35630	South	FUR-CH-10000513	Furniture	Chairs	Patient monitor			1819.86	14	0	163.7874	
9	MC-17425	Mark Cousins	Corporate	United States	Mobile	Alabama	36608	South	OFF-PA-10001685	Office Supplies	Paper	Resuscitation bag			70.98	7	0	34.7802	
10	MC-17425	Mark Cousins	Corporate	United States	Mobile	Alabama	36608	South	OFF-BI-10000666	Office Supplies	Binders	Patient trolley			91.68	3	0	45.84	
11	MC-17425	Mark Cousins	Corporate	United States	Mobile	Alabama	36608	South	OFF-BI-10004352	Office Supplies	Binders	X-ray Cassettes(see annex)			33.75	5	0	16.875	
12	MC-17425	Mark Cousins	Corporate	United States	Mobile	Alabama	36608	South	TEC-MA-10000010	Technology	Machines	Film hopper			3040	8	0	1459.2	
13	AP-10720	Anne Pryor	Home Office	United States	Florence	Alabama	35630	South	OFF-PA-10001526	Office Supplies	Paper	X-ray Cassettes(see annex)			4.98	1	0	2.4402	
14	AS-10225	Alan Schoenberger	Corporate	United States	Montgomery	Alabama	36116	South	OFF-ST-10001522	Office Supplies	Storage	electric			275.97	3	0	11.0388	
15	AS-10225	Alan Schoenberger	Corporate	United States	Montgomery	Alabama	36116	South	TEC-PH-10002352	Technology	Phones	Defibrillator			1394.95	5	0	362.687	
16	AS-10225	Alan Schoenberger	Corporate	United States	Montgomery	Alabama	36116	South	FUR-CH-10003774	Furniture	Chairs	Dental X-ray film processor			545.88	6	0	70.9644	
17	AM-10705	Anne McFarland	Consumer	United States	Auburn	Alabama	36830	South	FUR-CH-10001854	Furniture	Chairs	Darkroom accessories(sets)			350.98	1	0	84.2352	
18	AM-10705	Anne McFarland	Consumer	United States	Auburn	Alabama	36830	South	OFF-PA-10000533	Office Supplies	Paper	Infusion pump			13.08	2	0	6.0168	
19	AM-10705	Anne McFarland	Consumer	United States	Auburn	Alabama	36830	South	OFF-ST-10003716	Office Supplies	Storage	Haemoglobinometer			900.08	4	0	117.0104	
20	RH-19600	Rob Haberlin	Consumer	United States	Huntsville	Alabama	35810	South	TEC-AC-10002345	Technology	Accessories	X-ray safe light			29	2	0	7.25	
21	BF-11080	Bart Folk	Consumer	United States	Montgomery	Alabama	36116	South	OFF-AR-10001954	Office Supplies	Art	Autoclave			14.67	3	0	3.9609	
22	EB-13750	Edward Becker	Corporate	United States	Hoover	Alabama	35244	South	OFF-SU-10000157	Office Supplies	Supplies	Autoclave			477.24	4	0	9.5448	
23	EB-13750	Edward Becker	Corporate	United States	Hoover	Alabama	35244	South	TEC-AC-10004227	Technology	Accessories	ECG Monitor			25.98	2	0	1.5588	
24	CA-11965	Carol Adams	Corporate	United States	Hoover	Alabama	35244	South	OFF-PA-10001547	Office Supplies	Art	Spotlight			15.47	7	0	4.1769	
25	CA-11965	Carol Adams	Corporate	United States	Hoover	Alabama	35244	South	OFF-BI-10001890	Office Supplies	Binders	ECG Monitor			7.16	2	0	3.3468	
26	EH-14185	Evan Henry	Consumer	United States	Decatur	Alabama	35601	South	TEC-PH-10002660	Technology	Phones	Syringe pump			135.98	2	0	33.995	
27	EH-14185	Evan Henry	Consumer	United States	Decatur	Alabama	35601	South	TEC-PH-10003171	Technology	Phones	Syringe pump			44.95	1	0	12.586	
28	KN-16705	Kristina Nunn	Home Office	United States	Auburn	Alabama	36830	South	OFF-AR-10001919	Office Supplies	Art	General X-ray Unit			3.76	2	0	1.0904	
29	PJ-19015	Pauline Johnson	Consumer	United States	Mobile	Alabama	36608	South	FUR-FU-10004415	Furniture	Furnishings	Infant radiant warmer			8.96	0	0	2.7776	
30	JK-15730	Joe Kamberova	Consumer	United States	Mobile	Alabama	36608	South	TEC-AC-10000420	Technology	Accessories	Film hopper			209.97	3	0	71.8988	
31	JK-15730	Joe Kamberova	Consumer	United States	Mobile	Alabama	36608	South	OFF-BI-10001685	Office Supplies	Binders	Patient trolley			91.68	3	0	45.84	

-> Getting the total profit.

Clipboard		Font		Alignment		Number		Styles		Cells		Editing							
U63		=SUM(U2:U62)																	
	F	G	H	I	J	K	L	M	N	O	P	Q			R	S	T	U	V
42	MH-18115	Mick Hernandez	Home Office	United States	Huntsville	Alabama	35810	South	OFF-FA-10003059	Office Supplies	Fasteners	instrument			3.62	2	0	1.1946	
43	MH-18115	Mick Hernandez	Home Office	United States	Huntsville	Alabama	35810	South	OFF-PA-10000994	Office Supplies	Paper	Mobile X-ray unit with Image intensifier			629.1	6	0	301.968	
44	MH-18115	Mick Hernandez	Home Office	United States	Huntsville	Alabama	35810	South	TEC-PH-10002890	Technology	Phones	Ventilator			90.48	2	0	23.5248	
45	DP-13390	Dennis Pardue	Home Office	United States	Tuscaloosa	Alabama	35401	South	OFF-BI-10004728	Office Supplies	Binders	HIV screening machine/ Test kits			33.74	7	0	15.5204	
46	KC-16255	Karen Carlisle	Corporate	United States	Huntsville	Alabama	35810	South	TEC-AC-10003870	Technology	Accessories	Glucose analyzer			1319.96	4	0	527.984	
47	JW-15220	Jane Waco	Corporate	United States	Montgomery	Alabama	36116	South	FUR-FU-10002963	Furniture	Furnishings	Mobile X-ray unit with Image intensifier			10.16	2	0	3.4544	
48	RA-19885	Ruben Ausman	Corporate	United States	Decatur	Alabama	35601	South	FUR-TA-10001086	Furniture	Tables	Vaccine transport box			1215.92	8	0	316.1392	
49	VW-21775	Victoria Wilson	Corporate	United States	Montgomery	Alabama	36116	South	FUR-FU-10001731	Furniture	Furnishings	Syringe pump			21.36	8	0	8.1168	
50	YS-21880	Yana Sorensen	Corporate	United States	Montgomery	Alabama	36116	South	OFF-EN-10001335	Office Supplies	Envelopes	Infusion pump			98.46	9	0	49.23	
51	YS-21880	Yana Sorensen	Corporate	United States	Montgomery	Alabama	36116	South	FUR-TA-10002041	Furniture	Tables	Patient trolley			358.58	2	0	39.4438	
52	MS-17710	Maurice Satty	Consumer	United States	Auburn	Alabama	36830	South	OFF-LA-10003930	Office Supplies	Labels	ceiling mounted.			491.55	5	0	240.8595	
53	MS-17710	Maurice Satty	Consumer	United States	Auburn	Alabama	36830	South	OFF-EN-10003845	Office Supplies	Envelopes	Hot air oven			7.38	2	0	3.3948	
54	SR-20425	Sharelle Roach	Home Office	United States	Tuscaloosa	Alabama	35401	South	FUR-CH-10002647	Furniture	Chairs	Water distiller			141.96	2	0	35.49	
55	FW-14395	Fred Wasserman	Corporate	United States	Huntsville	Alabama	35810	South	OFF-AR-10003217	Office Supplies	Art	Manual Film Processor			19.56	4	0	5.4768	
56	TC-20980	Tamara Chand	Corporate	United States	Decatur	Alabama	35601	South	OFF-PA-10001243	Office Supplies	Paper	Mammography unit			23.92	4	0	11.7208	
57	TC-20980	Tamara Chand	Corporate	United States	Decatur	Alabama	35601	South	TEC-AC-10003198	Technology	Accessories	general			498	5	0	184.26	
58	JK-15370	Jay Kimmel	Consumer	United States	Huntsville	Alabama	35810	South	OFF-ST-10001325	Office Supplies	Storage	Patient trolley			73.36	7	0	19.8072	
59	CB-12025	Cassandra Brandow	Consumer	United States	Decatur	Alabama	35601	South	TEC-AC-10000927	Technology	Accessories	Film hopper			239.92	8	0	23.992	
60	ND-18460	Neil Ducich	Corporate	United States	Huntsville	Alabama	35810	South	OFF-BI-10001787	Office Supplies	Binders	Infusion stand			26.16	4	0	12.8184	
61	MF-17665	Maureen Fritzier	Corporate	United States	Huntsville	Alabama	35810	South	OFF-AR-10000538	Office Supplies	Art	electric			197.05	7	0	59.115	
62	AH-10465	Amy Hunt	Consumer	United States	Decatur	Alabama	35601	South	OFF-LA-10001569	Office Supplies	Labels	instrument			14.94	3	0	6.8724	
63																		5786.825	
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-> Checking the value in Tableau.



2. Checking the sales by product name.

-> Filtering the product name by 'Ventilator'.

R336																		=SUM(R2:R335)	
	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U		
1	Ship Model	Customer ID	Customer Name	Segment	Country/Region	City	State	Postal Code	Region	Product ID	Category	Sub-Category	Product Name	Sales	Quantity	Discount	Profit		
2	Standard Class	RG-14645	Rick Bensley	Home Office	United States	Chicago	Illinois	60610	Central	TEC-AC-10001767	Technology	Accessories	Ventilator	95.976	3	0.2	-10.7973		
3	Standard Class	GB-19465	Greg Guthrie	Corporate	United States	Bristol	Tennessee	37620	South	OFF-BI-10003650	Office Supplies	Binders	Ventilator	157.794	1	0.7	-115.7156		
4	Standard Class	LC-16885	Lena Creighton	Consumer	United States	Roseville	California	95661	West	OFF-FA-10002988	Office Supplies	Fasteners	Ventilator	4.02	2	0	1.9698		
5	First Class	DL-13315	Deffina Latchford	Consumer	United States	New York City	New York	10052	East	OFF-EN-10003296	Office Supplies	Envelopes	Ventilator	361.92	4	0	162.864		
6	First Class	HA-14925	Helen Andreana	Consumer	United States	San Francisco	California	94109	West	OFF-BI-10002557	Office Supplies	Binders	Ventilator	10.92	3	0.2	4.095		
7	Standard Class	JD-15895	Jonathan Doherty	Corporate	United States	Bellevue	New Jersey	7109	East	OFF-PA-10002105	Office Supplies	Paper	Ventilator	32.4	5	0	15.552		
8	Standard Class	JO-15895	Jonathan Doherty	Corporate	United States	Bellevue	New Jersey	7109	East	OFF-PA-10004243	Office Supplies	Paper	Ventilator	56.91	3	0	27.3168		
9	Second Class	PK-18075	Pete Kriz	Consumer	United States	Detroit	Michigan	48227	Central	OFF-ST-10000660	Office Supplies	Storage	Ventilator	194.9	5	0.2	23.3928		
10	Second Class	RB-19360	Raymond Buch	Consumer	United States	Auburn	New York	13021	East	OFF-AB-10000508	Office Supplies	Art	Ventilator	59.52	3	0	15.4752		
11	Standard Class	DB-18210	Dean Braden	Consumer	United States	Houston	Texas	77041	Central	OFF-BI-10000285	Office Supplies	Binders	Ventilator	14.112	9	0.8	-21.168		
12	Standard Class	MG-13145	Mike Gockenbach	Consumer	United States	Philadelphia	Pennsylvania	19134	East	OFF-SU-10002881	Office Supplies	Supplies	Ventilator	666.248	1	0.2	-149.9058		
13	Second Class	EP-13915	Emily Phan	Consumer	United States	Chicago	Illinois	60653	Central	OFF-BI-10002429	Office Supplies	Binders	Ventilator	42.616	7	0.8	-68.1856		
14	Second Class	MG-18355	Nat Gilpin	Corporate	United States	New York City	New York	10011	East	FUR-FU-10003849	Furniture	Furnishings	Ventilator	40.48	2	0	15.7872		
15	Second Class	MG-18355	Nat Gilpin	Corporate	United States	New York City	New York	10011	East	FUR-FU-10000521	Furniture	Furnishings	Ventilator	88.02	3	0	27.862		
16	Standard Class	MR-17545	Mathew Reese	Home Office	United States	Philadelphia	Pennsylvania	19140	East	FUR-FU-10000222	Furniture	Furnishings	Ventilator	129.92	5	0.2	21.1162		
17	Standard Class	PO-19195	Phillina Ober	Home Office	United States	Naperville	Illinois	60540	Central	OFF-BI-10000494	Office Supplies	Binders	Ventilator	3.54	2	0.8	-5.487		
18	Standard Class	BF-11020	Barry Franz	Corporate	United States	Green Bay	Wisconsin	54302	Central	OFF-PA-10002377	Office Supplies	Paper	Ventilator	22.72	4	0	10.224		
19	Standard Class	CC-12430	Chuck Clark	Home Office	United States	Concord	New Hampshire	3301	East	TEC-AC-10003628	Technology	Accessories	Ventilator	29.99	1	0	13.1956		
20	Second Class	HL-15040	Hunter Lopez	Consumer	United States	Houston	Texas	77095	Central	OFF-EN-10001099	Office Supplies	Envelopes	Ventilator	15.648	2	0.2	5.0856		
21	Standard Class	SE-20110	Sanjit Engle	Consumer	United States	New York City	New York	10009	East	TEC-AC-10002473	Technology	Accessories	Ventilator	85.14	3	0	34.9074		
22	Standard Class	SE-20110	Sanjit Engle	Consumer	United States	New York City	New York	10009	East	OFF-AP-10004487	Office Supplies	Appliances	Ventilator	406.6	5	0	113.848		
23	Standard Class	TS-21160	Theresa Swint	Corporate	United States	Toledo	Ohio	43615	East	TEC-PH-10002115	Technology	Phones	Ventilator	118.782	3	0.4	-27.7158		
24	Standard Class	SN-20560	Skye Norling	Home Office	United States	Los Angeles	California	90008	West	OFF-AR-10003732	Office Supplies	Art	Ventilator	19.46	7	0	5.0596		
25	Standard Class	AP-10915	Arthur Pritchep	Consumer	United States	Los Angeles	California	90045	West	TEC-MA-10004241	Technology	Machines	Ventilator	686.32	2	0.2	223.054		
26	Standard Class	KL-16555	Kelly Lampkin	Corporate	United States	Reno	Nevada	89507	West	OFF-AR-10003759	Office Supplies	Art	Ventilator	3.64	2	0	1.638		
27	Standard Class	AA-10315	Alex Avila	Consumer	United States	Minneapolis	Minnesota	55407	Central	OFF-AP-10000576	Office Supplies	Appliances	Ventilator	362.94	3	0	90.735		
28	Standard Class	GM-14680	Greg Matthias	Consumer	United States	Seattle	Washington	98105	West	OFF-AR-10003903	Office Supplies	Art	Ventilator	40.97	1	0	10.6222		
29	Standard Class	PG-18820	Patrick Gardner	Consumer	United States	New York City	New York	10009	East	OFF-FA-10000304	Office Supplies	Fasteners	Ventilator	8.72	4	0	3.5752		
30	Standard Class	BN-11515	Bradley Nguyen	Consumer	United States	Lakeville	Minnesota	55044	Central	OFF-AP-10000466	Office Supplies	Paper	Ventilator	95.994	2	0.7	-63.996		
31	First Class	AB-10600	Ann Blume	Corporate	United States	Tucson	Arizona	85705	West	TEC-MA-10003183	Technology	Machines	Ventilator	99.99	2	0.7	-63.996		

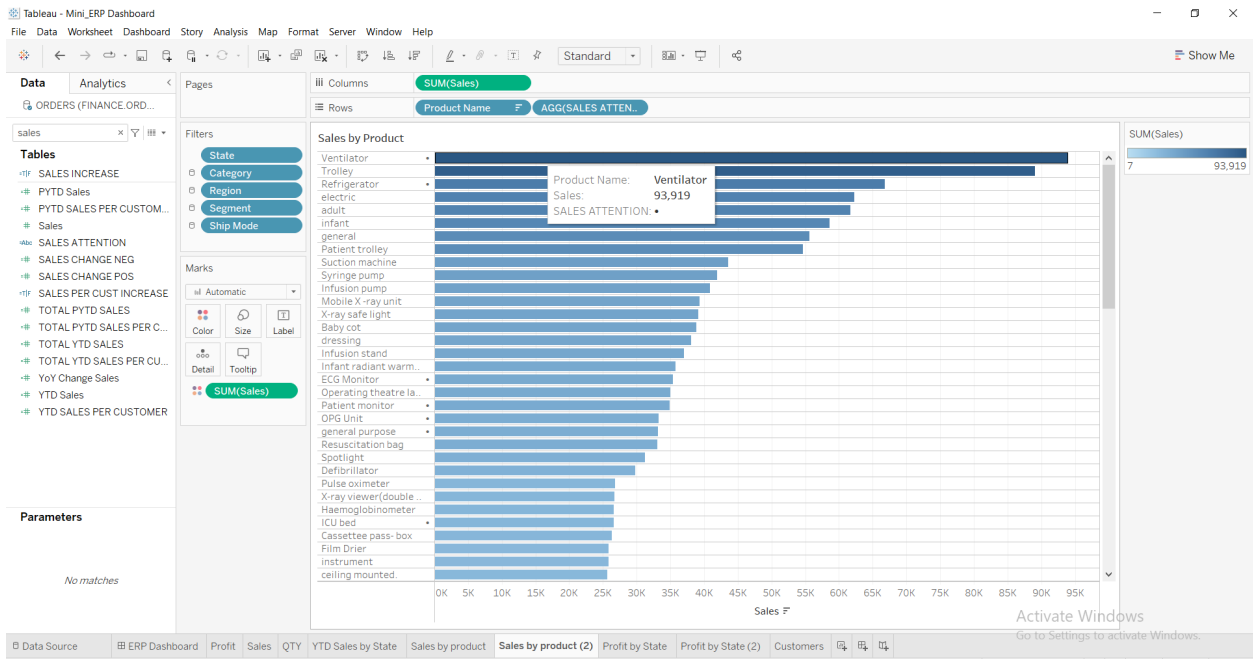
-> Getting the total sales.

Microsoft Excel - opp1.xlsx

Formula Bar: =SUM(R2:R335)

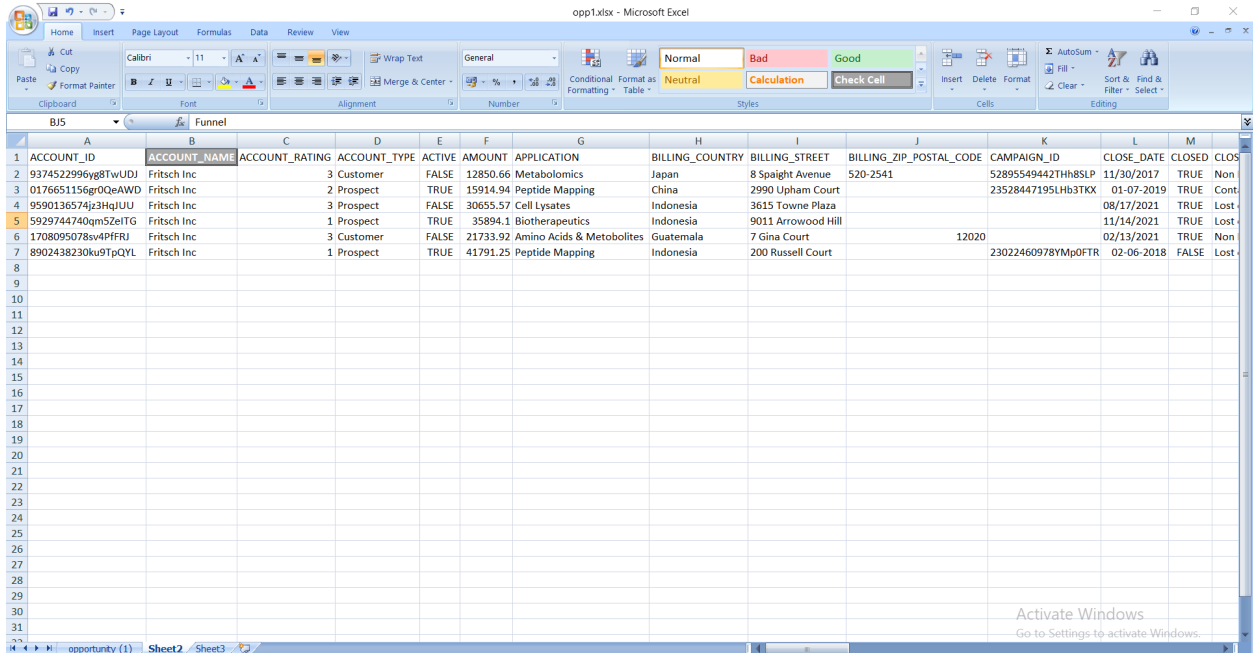
	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U
318	Second Class	CD-12280	Christina DeMoss	Consumer	United States	New York City	New York	10024	East	OFF-PA-10004071	Office Supplies	Paper	Ventilator	110.96	2	0	53.2608
319	Second Class	CD-12280	Christina DeMoss	Consumer	United States	New York City	New York	10024	East	FUR-FU-10004245	Furniture	Furnishings	Ventilator	101.4	5	0	38.532
320	Standard Class	LM-17065	Liz MacKendrick	Consumer	United States	New York City	New York	10024	East	OFF-AR-10002399	Office Supplies	Art	Ventilator	38.34	9	0	15.7194
321	Standard Class	NF-18475	Neil Franz	Home Office	United States	Jacksonville	Florida	32216	South	OFF-PA-10000176	Office Supplies	Paper	Ventilator	91.056	6	0.2	31.8696
322	First Class	PB-18805	Patrick Bzostek	Home Office	United States	Seattle	Washington	98115	West	OFF-BI-10001524	Office Supplies	Binders	Ventilator	83.92	5	0.2	29.372
323	Standard Class	DA-13450	Dianna Arnett	Home Office	United States	Lancaster	Ohio	43130	East	TEC-AC-10002370	Technology	Accessories	Ventilator	3.152	2	0.2	0.4728
324	Standard Class	MS-17365	Maribeth Schnelling	Consumer	United States	Los Angeles	California	90045	West	OFF-AR-10004269	Office Supplies	Art	Ventilator	37.17	9	0	10.4076
325	Standard Class	MS-17365	Maribeth Schnelling	Consumer	United States	Los Angeles	California	90045	West	OFF-AP-10000055	Office Supplies	Appliances	Ventilator	64.96	2	0	19.488
326	Standard Class	FM-14290	Frank Merwin	Home Office	United States	Philadelphia	Pennsylvania	19143	East	TEC-PH-10002645	Technology	Phones	Ventilator	1499.97	5	0.4	-374.9925
327	Standard Class	PF-19225	Phillip Flatmann	Consumer	United States	Atlanta	Georgia	30318	South	TEC-PH-10004434	Technology	Phones	Ventilator	135.95	1	0	39.4255
328	Standard Class	AG-10495	Andrew Gjertsen	Corporate	United States	Saint Petersburg	Florida	33710	South	OFF-PA-10002581	Office Supplies	Paper	Ventilator	173.488	7	0.2	54.215
329	Standard Class	GA-14515	George Ashbrook	Consumer	United States	Dallas	Texas	75220	Central	OFF-PA-10001526	Office Supplies	Paper	Ventilator	3.984	1	0.2	1.4442
330	Standard Class	CY-12745	Craig Yedwab	Corporate	United States	Springfield	Ohio	45503	East	TEC-AC-10002001	Technology	Accessories	Ventilator	895.944	7	0.2	190.3881
331	Second Class	MH-17290	Marc Harrigan	Home Office	United States	Los Angeles	California	90008	West	FUR-FU-10004188	Furniture	Furnishings	Ventilator	511.5	5	0	132.99
332	Standard Class	HR-14770	Hallie Redmond	Home Office	United States	Richmond	Indiana	47374	Central	FUR-FU-10001037	Furniture	Furnishings	Ventilator	18.96	2	0	8.532
333	Standard Class	LP-17095	Liz Preis	Consumer	United States	Fairfield	Ohio	45014	East	FUR-FU-10004306	Furniture	Furnishings	Ventilator	466.32	3	0.2	34.974
334	Standard Class	KH-10510	Keith Herrera	Consumer	United States	San Bernardino	California	92404	West	OFF-PA-10004610	Office Supplies	Paper	Ventilator	29.96	7	0	13.482
335	Standard Class	KN-16705	Kristina Nunn	Home Office	United States	New Rochelle	New York	10801	East	OFF-PA-10001776	Office Supplies	Paper	Ventilator	46.35	5	0	21.7845
336														93918.758			

-> Checking the value in Tableau.

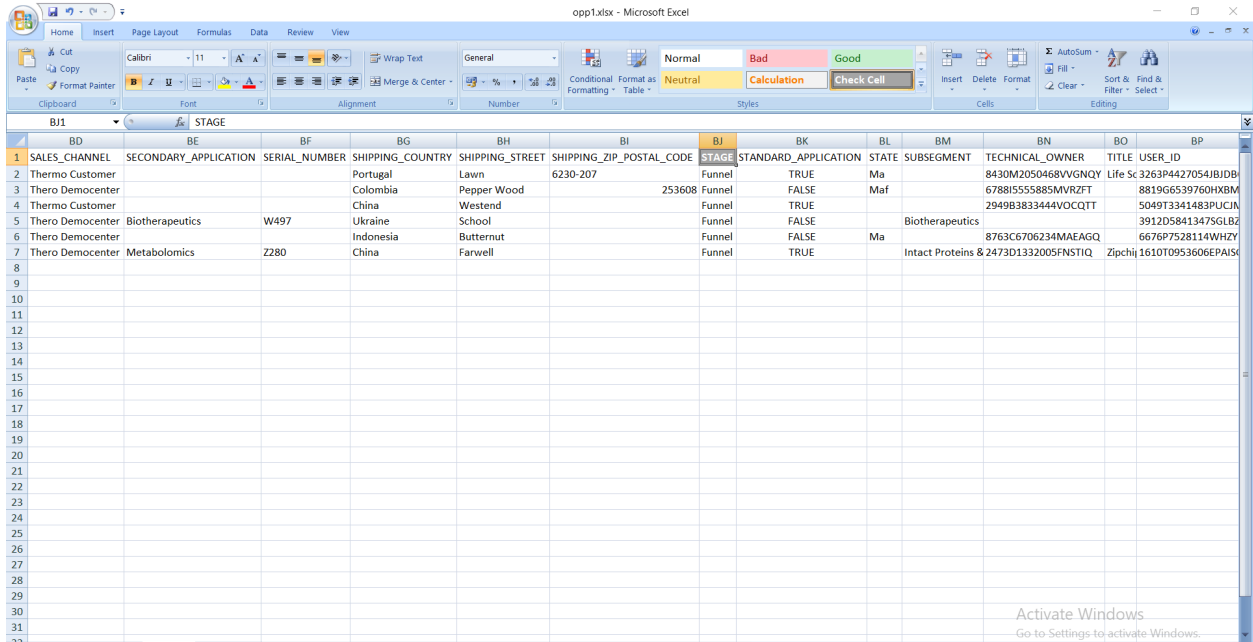


Opportunity Dashboard

-> To check the expected amount by an opportunity stage & by an account name.



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0176651156gr0QeAWD	Fritsch Inc	2	Prospect	TRUE	15914.94	Peptide Mapping	China	2990 Upham Court		23528447195Lhb3TKX	01-07-2019	TRUE	Cont
9590136574jz3HqJUJ	Fritsch Inc	3	Prospect	FALSE	30655.57	Cell Lysates	Indonesia	3615 Towne Plaza			08/17/2021	TRUE	Lost
5929744740qm5ZeITG	Fritsch Inc	1	Prospect	TRUE	35894.1	Biotherapeutics	Indonesia	9011 Arrowood Hill			11/14/2021	TRUE	Lost
1708095078sv4PFfRJ	Fritsch Inc	3	Customer	FALSE	21733.92	Amino Acids & Metabolites	Guatemala	7 Gina Court	12020		02/13/2021	TRUE	Non
8902438230ku9TpQYL	Fritsch Inc	1	Prospect	TRUE	41791.25	Peptide Mapping	Indonesia	200 Russell Court		23022460978YmPqFTR	02-06-2018	FALSE	Lost



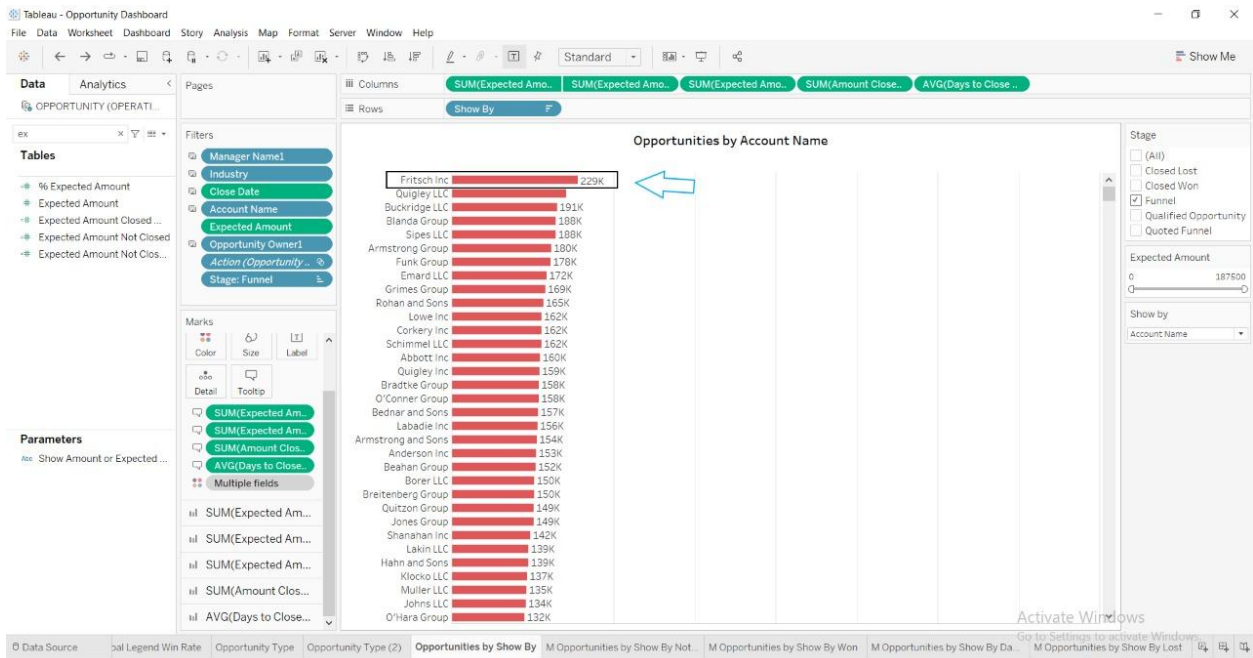
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Thermo Customer			Portugal	Lawn	6230-207	Funnel	TRUE	Ma		8430M2050468VGNQY	Life Sc	3263P4427054JBIDB
Thero Democenter			Colombia	Pepper Wood	253608	Funnel	FALSE	Maf		678815555885MVRZFT		881966539760HXBM
Thermo Customer			China	Westend		Funnel	TRUE			2949B3833444VOCQTT		5049T3341483PUCIA
Thero Democenter	Biotherapeutics	W497	Ukraine	School		Funnel	FALSE		Biotherapeutics			3912D58413475GLBZ
Thero Democenter			Indonesia	Butternut		Funnel	FALSE	Ma		8763C6706234MAEAGQ		6676P7528114WHZY
Thero Democenter	Metabolomics	Z280	China	Farwell		Funnel	TRUE		Intact Proteins &	2473D1332005FNSTIQ	Zipchj	1610T0953606EPAIS

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	P	Q	R	S	T	U	V	W	X	Y	Z	AA
	CREATED_BY_ID	CREATED_BY_LEAD_CONVERSION	CREATED_DATE	DAYS_OPEN	DEPARTMENT	DIVISION	EXPECTED_AMOUNT	FISCAL_QUARTER	FISCAL_YEAR	FORECAST_CATEGORY	FORECAST_CATEGORY_1	FORECAST_O_C
1		TRUE	06/25/2021			Admin	70560.1	2	2021	Closed		FALSE
2	76195142212QHw8TCE	TRUE	03/28/2018				17265.55	1	2018	Pipeline	Pipeline	FALSE
3		TRUE	09-01-2017				71881.84	4	2021	Pipeline		FALSE
4		TRUE	06-09-2019				79344.79	1	2017	Closed		FALSE
5	81698277859ZVd6UJG	TRUE	03/30/2021		Field Application Scientists	Education	77448.41	3	2019	Pipeline		FALSE
6	78636552690HGh7JKE	TRUE	01/21/2018			Education	16874.91	2	2017	Closed	Pipeline	FALSE
7							333377.6					
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Sum of expected amount

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Pipeline Dashboard

-> To calculate the amount collected by Billing Country and by Opportunity stage.

=SUM(V2:V98)											
A	B	C	D	E	F	G	H	I	J	K	
ACCOUNT_ID	ACCOUNT_NAME	ACCOUNT_RATING	ACCOUNT_TYPE	ACTIVE	AMOUNT	APPLICATION	BILLING_COUNTRY	BILLING_STREET	BILLING_ZIP_POSTAL_CODE	CAMPAIGN_ID	
2037243156qg7DsYXN	Collier, Moen and Jacobi	2	Prospect	TRUE	18099.66	Amino Acids & Metabolites	Afghanistan	1620 Stephen Center		7162533929YBc8Z	
6896850618uz1GmPiX	Kessler, Krajcik and Walker	3	Prospect	FALSE	80665.9	Biotherapeutics	Afghanistan	321 Algoma Parkway			
2316368279eu5BfAGD	Beer, Dooley and Klein	3	Prospect	FALSE	10150.31	Biotherapeutics	Afghanistan	6337 Hoepker Circle		1998214162OOMs0	
9670570442mp3laDAC	Williamson-Kihn	2	Customer	FALSE	37737.06	Amino Acids & Metabolites	Afghanistan	20928 North Terrace			
7078250343ab0FhMMF	Kunze LLC	2	Prospect	TRUE	21280.92	Cell Lysates	Afghanistan	3 2nd Crossing		97440580969RM6e	
5945848167xqEuBTf	Schaefer-Spinka	3	Prospect	TRUE	20075.98	Amino Acids & Metabolites	Afghanistan	8298 Leroy Place			
0587558407lk2BKJDM	Schneider, Veum and Glover	1	Prospect	FALSE	5781.67	Intact Proteins & Antibodies	Afghanistan	23160 Pawling Plaza			
5600420635vdADDEOE	Brekke Group	1	Customer	TRUE	20299.55	Intact Proteins & Antibodies	Afghanistan	45 Northridge Alley			
3122489422ic9PHNYQ	Mante, Beatty and Wuckert	2	Prospect	FALSE	52138.43	Intact Proteins & Antibodies	Afghanistan	45 Luster Lane			
575293761ch5OrJHH	Cummings, West and Yundt	2	Prospect	TRUE	63935.05	Cell Lysates	Afghanistan	11548 Buell Alley		08843428290KYR6v	
4998875496vv8GUJYA	Beer and Sons	2	Prospect	FALSE	79944.16	Intact Proteins & Antibodies	Afghanistan	73794 Tennyson Avenue			
0846879012nm0YhYNV	Emard Group	3	Prospect	FALSE	65749.21	Cell Lysates	Afghanistan	4082 Dawn Park			
1851656472lm2BnPTe	Bradtko and Sons	1	Prospect	FALSE	57891.92	Metabolomics	Afghanistan	77739 Warbler Point		2797234594SRqb7h	
5087272637vv4AwDVR	Marvin-Dibbert	1	Customer	TRUE	62250.09	Metabolomics	Afghanistan	65710 Warbler Junction			
8975256284tz25OTN	Lehme and Sons	2	Customer	FALSE	47950.54	Metabolomics	Afghanistan	9 Oxford Avenue			
4263290558uh8WPdQX	Bednar Inc	1	Customer	FALSE	15782.28	Peptide Mapping	Afghanistan	6766 Beilfuss Plaza			
873520069c9HqHJAX	Jakubowski Group	2	Prospect	FALSE	82063.89	Biotherapeutics	Afghanistan	48 Dennis Avenue			
1371273902zd4KqJAX	Kunde, Sporer and Kutch	3	Customer	TRUE	30330.3	Peptide Mapping	Afghanistan	1204 Declaration Point		62430014515AHm8	
7393005861kz5MnSAM	Rutherford and Sons	3	Customer	TRUE	42475.29	Peptide Mapping	Afghanistan	556 Westerfield Court			
0517556650sn6JnJQJ	Miller Group	2	Prospect	FALSE	87743.26	Intact Proteins & Antibodies	Afghanistan	9406 Manley Trail		77224375980CLH0X	
8250702299go4ScSAD	Kohler-Graham	1	Prospect	FALSE	25819.25	Intact Proteins & Antibodies	Afghanistan	839 Dahle Alley			
239047328dm1FXGJG	Ondricka-Buckridge	3	Customer	FALSE	47183.63	Cell Lysates	Afghanistan	85 Maywood Lane			
3230118306gh5HSTR	Sawayn Inc	1	Customer	TRUE	75587.51	Cell Lysates	Afghanistan	4 Hayes Court			
2072181771el7LvFWB	Cronin and Sons	1	Prospect	FALSE	41038.08	Peptide Mapping	Afghanistan	8 Kenwood Plaza			
3950174013pf0UxZLE	Streich LLC	3	Customer	FALSE	69384.74	Biotherapeutics	Afghanistan	9111 Magdeline Point		662268549095f8SiY	
88792027271av3YqOVJ	Bins-Feil	1	Prospect	FALSE	57286.17	Intact Proteins & Antibodies	Afghanistan	7106 Green Pass		97317959189LDv8B	
4134875647dz9WQVWR	Borer-Wilderman	2	Prospect	FALSE	13060.09	Biotherapeutics	Afghanistan	95475 Artisan Terrace			
6494191507ta8OgWBE	Bode Inc	2	Customer	TRUE	88392.32	Peptide Mapping	Afghanistan	231 Vahlen Drive		09874818978RT0oL	
8108903493fp25tRKO	Mante, Heidenreich and McKenzie	2	Customer	FALSE	10168.83	Intact Proteins & Antibodies	Afghanistan	32 Butterfield Hill			
8707541311eh7EaDFH	Mraz Inc	3	Prospect	FALSE	48854.59	Biotherapeutics	Afghanistan	0221 Riverside Alley			

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81	FALSE	09/18/2017		Marketing		4239.89	2	2021	Closed		TRUE	454026
82	TRUE	03/21/2017				66412.17	3	2019	Closed		FALSE	844050
83	FALSE	03/22/2021				62468.2	3	2017	Omitted		TRUE	399089
84	FALSE	02-02-2021	38		Admin	32736.53	2	2019	Pipeline	Pipeline	FALSE	756814
85	TRUE	09/26/2017		Sales & Business Development	Admin	6161.04	1	2019	Omitted	Pipeline	FALSE	166105
86	TRUE	05/27/2020				45972.83	1	2018	Closed		TRUE	526458
87	TRUE	07/26/2021	23			23439.82	4	2018	Closed		FALSE	669886
88	FALSE	10/26/2020		Sales	Admin	80455.29	2	2019	Closed	Closed	FALSE	764262
89	FALSE	04-06-2018	10	Sales		43631.38	1	2021	Pipeline		TRUE	673070
90	TRUE	09/19/2018				51130.11	1	2019	Closed		FALSE	817053
91	FALSE	03-08-2017				58535.76	4	2019	Pipeline		TRUE	064816
92	FALSE	09-11-2018				5145.08	4	2021	Omitted		FALSE	793018
93	FALSE	03/28/2020				59775.39	4	2019	Pipeline		TRUE	701837
94	TRUE	02/17/2021			Education	24075.99	1	2021	Closed	Omitted	FALSE	963548
95	TRUE	09-09-2017		Marketing		49200.94	1	2017	Closed		TRUE	312852
96	TRUE	10-04-2018		Field Application Scientists		3801.87	4	2021	Omitted		TRUE	314868
97	TRUE	09/30/2018		Sales & Business Development	Education	62297.89	3	2018	Omitted	Closed	FALSE	495254
98	TRUE	05-10-2017				89128.24	3	2018	Pipeline		FALSE	964396
99						4255393.84						
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