

Maclean Ankhelyi

Entrepreneurial data analyst with a passion for creating data-driven solutions

(916) 220-6810 | macleanankhelyi@gmail.com | [Personal Website](#) | [Github](#) | [LinkedIn](#)

Skills

Programming Languages/Libraries: SQL, Python, R, Numpy, Pandas, Selenium, matplotlib

Tools/Platforms: Tableau, Power BI, Excel, Hubspot, SAP, Git/Github, Jupyter Notebooks

Techniques: Statistical Analysis, Predictive Analysis, Monte Carlo Simulation, A/B Testing, Forecasting

Work Experience

Outgo Inc | Seattle, WA

Founding Carrier Sales Rep | November 2023 — Present

- Founding Carrier Sales representative at this financial technology startup, focusing on B2B sales with small and medium-sized trucking companies
- Developed SQL queries to uncover insights in our sales processes and make recommendations
- Analyzed trends in the cost of acquisition for different client sizes to guide strategy
- Achieved 127% attainment rate in Q1 '24

Convoy Inc | Seattle, WA

Business Analyst | August 2021 — October 2023

- Focused on growing company business with large carrier accounts resulting in over \$250,000 in savings
- Developed 75+ SQL queries and dashboards to guide decision-making and track metrics
- Engineered high-level and detailed process maps for cross-functional teams, pinpointing critical areas for product support and driving efficiency improvements across the organization.
- Scraped the FMCSA database to identify ideal customer profiles to target resulting in over 50 company contracts
- Conducted tech demos with company owners to guide product integrations and establish operations processes

Siemens Mobility Inc | Sacramento, CA

Supplier Quality Engineer | October 2019 — August 2021

- First Quality Engineer dedicated to a plant production line
- Conducted Root Cause Analysis to initiate Corrective Actions, Preventative Actions, and Continuous Improvements (CAPACI) within our Quality Management System
- Extracted, cleaned, and analyzed data from SAP to identify supplier quality trends with plant executives
- Improved the supplier quality impact on passenger railcar production hours by 36%

Education

University of Portland, B.B.A in Operations Research | August 2015 — May 2019

Relevant Coursework: Business Analytics, Optimization, R Programming and Simulation, Project Management, Decision Modeling, Systems Design & Analysis

Projects

Third Estate Records – Founder and owner of Electronic Record Label (2015-2019)

Maps and Meta-Analysis – Co-Founder / Product Manager (2023 - present)

Certifications/Awards

IBM Data Science Professional Certificate - Coursera - Anticipated completion: 06/24

Certified Associate in Project Management (CAPM) - PMI - Credential ID: 3707515 - Awarded: 11/22/2023

Eagle Scout / Order of the Arrow – Boy Scouts of America, Troop 1855, Folsom, CA (2014)