

Maclean Ankhelyi

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Education

University of Portland, Class of 2019, Portland, Oregon

B.B.A | Operations and Technology Management

Hard skills

- Statistical Analysis
- Jira
- SQL
- SAP ERP
- Figma

Soft Skills

- Digital Supply Chain
- Contract Negotiation
- Root Cause Analysis
- Project Management
- Entrepreneurship
- Quality Management Systems (QMS)
- Leadership
- Multi-team Collaboration

Experience

Carrier Sales / Brokerage Operations Specialist

Convoy Inc, Seattle, WA

August 2021 – present

- Key program leader focused on growing company business with large carrier accounts
- Managed over 40 large carrier accounts to improve service and margin KPIs
- Developed SQL queries and dashboards to guide decision making and to track metrics
- Lowered truck costs by 13% in outbound long haul freight through long term contracts
- Reduced variable operations cost by an average of 35% on target lanes through fixed-rate buying
- Collaborated with Product Management team to build new features in the core application
- Conducted on-site client product design sessions with medium / large truck companies
- Created and managed over 100 dedicated contracts for carrier accounts at over 15% margin
- Held Quarterly Business Reviews to discuss performance and growth with core carrier accounts

Supplier Quality Engineer

Siemens Mobility Inc, Sacramento, CA

October 2019 – August 2021

- Managed product quality by resolving supplier related quality issues with QMS procedures
- Utilized tools such as SAP and SharePoint to gather data for decision making
- Applied preventive quality methods aimed at risk minimization with suppliers and develop containment strategies for production
- Inspected supplier parts and generate detailed reports for appropriate recipients
- Improved the supplier quality impact to passenger railcar production hours by 36%

Procurement Intern

Clark Pacific Inc, Woodland, CA

May 2018 – August 2018

- Solicited Bid pricing through the Request for Quote process from current and new Suppliers.
- Managed Department Kanban (visual replenishment system) and established VMI systems for new products.
- Worked closely in the process of creating Bill of Materials.
- Issued Request for Informations and Supplier Audit Assessments to new suppliers.
- Saved the company \$5,367 through alternative supplier sourcing and current supplier negotiation

Honors/Achievements

- Eagle Scout / Order of the Arrow – Boy Scouts of America, Troop 1855, Folsom, CA (2014)
- Third Estate Records – Founder and Owner of Independent Electronic Record Label (2015-2019)
- Maps and Meta-Analysis - Co-Founder / Product Manager (2023 - Current)