Analyze_ab_test_results_notebook

July 24, 2021

0.1 Analyze A/B Test Results

This project will assure you have mastered the subjects covered in the statistics lessons. The hope is to have this project be as comprehensive of these topics as possible. Good luck!

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Introduction

A/B tests are very commonly performed by data analysts and data scientists. It is important that you get some practice working with the difficulties of these

For this project, you will be working to understand the results of an A/B test run by an e-commerce website. Your goal is to work through this notebook to help the company understand if they should implement the new page, keep the old page, or perhaps run the experiment longer to make their decision.

As you work through this notebook, follow along in the classroom and answer the corresponding quiz questions associated with each question. The labels for each classroom concept are provided for each question. This will assure you are on the right track as you work through the project, and you can feel more confident in your final submission meeting the criteria. As a final check, assure you meet all the criteria on the RUBRIC.

```
#### Part I - Probability
```

To get started, let's import our libraries.

```
[1]: import pandas as pd
  import numpy as np
  import random
  import matplotlib.pyplot as plt
  %matplotlib inline
  #We are setting the seed to assure you get the same answers on quizzes as we
      → set up
  random.seed(42)
```

- 1. Now, read in the ab_data.csv data. Store it in df. Use your dataframe to answer the questions in Quiz 1 of the classroom.
 - a. Read in the dataset and take a look at the top few rows here:

```
[2]: # Read and show dataset

df = pd.read_csv('ab_data.csv')

df.head()
```

```
[2]:
       user_id
                                  timestamp
                                                 group landing_page
                                                                     converted
         851104 2017-01-21 22:11:48.556739
                                               control
                                                            old_page
        804228 2017-01-12 08:01:45.159739
                                                                              0
                                                           old_page
     1
                                               control
     2
         661590 2017-01-11 16:55:06.154213 treatment
                                                           new_page
                                                                              0
         853541 2017-01-08 18:28:03.143765
                                            treatment
                                                           new_page
                                                                              0
         864975 2017-01-21 01:52:26.210827
                                               control
                                                           old_page
                                                                              1
```

b. Use the below cell to find the number of rows in the dataset.

```
[3]: df.shape # The shape of the dataset
```

- [3]: (294478, 5)
 - c. The number of unique users in the dataset.

```
[4]: # show the number of unique users
df['user_id'].nunique()
```

- [4]: 290584
 - d. The proportion of users converted.

```
[5]: # Proportion of users they're converted

print("The proportion is {0:.2%}".format(df['converted'].mean())) #□

→ Approximately 12%
```

The proportion is 11.97%

e. The number of times the new_page and treatment don't line up.

```
user_id
                 1928
                 1928
timestamp
                 1928
group
                 1928
landing_page
converted
                 1928
dtype: int64
user_id
                 1965
timestamp
                 1965
group
                 1965
landing_page
                 1965
```

dtype: int64

converted

- [7]: 3893
 - f. Do any of the rows have missing values?

1965

```
[8]: #check if there is any null and missing values

df.isnull().sum().any()
```

- [8]: False
 - 2. For the rows where **treatment** is not aligned with **new_page** or **control** is not aligned with **old_page**, we cannot be sure if this row truly received the new or old page. Use **Quiz 2** in the classroom to provide how we should handle these rows.
 - a. Now use the answer to the quiz to create a new dataset that meets the specifications from the quiz. Store your new dataframe in df2.

```
[9]:
             user_id
                                       timestamp
                                                       group landing_page converted
     0
              851104 2017-01-21 22:11:48.556739
                                                     control
                                                                 old_page
                                                                                   0
     1
              804228 2017-01-12 08:01:45.159739
                                                                                   0
                                                     control
                                                                 old_page
     2
              661590 2017-01-11 16:55:06.154213 treatment
                                                                 new_page
                                                                                   0
```

```
3
         853541 2017-01-08 18:28:03.143765
                                                                               0
                                              treatment
                                                            new_page
4
         864975 2017-01-21 01:52:26.210827
                                                            old_page
                                                control
                                                                               1
         751197 2017-01-03 22:28:38.630509
                                                                               0
294473
                                                            old_page
                                                control
294474
         945152 2017-01-12 00:51:57.078372
                                                            old_page
                                                                               0
                                                control
294475
         734608 2017-01-22 11:45:03.439544
                                                            old_page
                                                                               0
                                                control
294476
         697314 2017-01-15 01:20:28.957438
                                                            old_page
                                                                               0
                                                control
294477
         715931 2017-01-16 12:40:24.467417
                                              treatment
                                                            new_page
                                                                               0
```

[290585 rows x 5 columns]

- 3. Use df2 and the cells below to answer questions for Quiz3 in the classroom.
 - a. How many unique **user_id**s are in **df2**?

```
[10]: # show number of unique users
df2['user_id'].nunique()
```

[10]: 290584

b. There is one **user_id** repeated in **df2**. What is it?

```
[11]: # Show the duplicated user id in df2

df2[df2['user_id'].duplicated()]['user_id']
```

[11]: 2893 773192 Name: user_id, dtype: int64

c. What is the row information for the repeat **user** id?

```
[12]: # Show the information of duplicated user id
df2[df2['user_id'].duplicated(keep= False)]
```

```
[12]:
                                                       group landing_page
            user id
                                       timestamp
                                                                           converted
      1899
             773192
                     2017-01-09 05:37:58.781806
                                                  treatment
                                                                 new_page
      2893
             773192
                     2017-01-14 02:55:59.590927
                                                  treatment
                                                                 new_page
                                                                                    0
```

d. Remove **one** of the rows with a duplicate **user_id**, but keep your dataframe as **df2**.

```
[13]: # drop duplicated user id df2['user_id'].drop_duplicates(keep=False, inplace=True)
```

```
[14]: # check if still there is a duplicated user id
df2['user_id'].duplicated().sum()
```

[14]: 0

4. Use df2 in the below cells to answer the quiz questions related to Quiz 4 in the classroom.

a. What is the probability of an individual converting regardless of the page they receive?

```
[15]: # show the proportion of probability that users converted

print("The probability is {0:.2%}".format(df2['converted'].mean())) #□

→ Approximately 12%
```

The probability is 11.96%

b. Given that an individual was in the control group, what is the probability they converted?

```
[16]: # show the proportion of probability that users converted with control group

p = float(df2.query('group == "control"')['converted'].mean())
print("The probability is {0:.2%}".format(p))
```

The probability is 12.04%

c. Given that an individual was in the treatment group, what is the probability they converted?

```
[17]: # show the proportion of probability that users converted with treatment group

p1 = float(df2.query('group == "treatment"')['converted'].mean())
print("The probability is {0:.2%}".format(p1))
```

The probability is 11.88%

d. What is the probability that an individual received the new page?

```
[18]: # show the proportion of probability that Individual received the new page

p2 = float(df2.query('landing_page == "new_page"')['user_id'].nunique())/ df2.

⇒shape[0]

print("The probability is {0:.2%}".format(p2))
```

The probability is 50.01%

e. Consider your results from a. through d. above, and explain below whether you think there is sufficient evidence to say that the new treatment page leads to more conversions.

From our findings above and regardless of page type the probability of the control group is 12.04% and the probability of the treatment group is 11.88% as we can see the treatment is less than the control group though we didn't take any consideration about page type if it is old or new. So, I think the control group is better in a little bit than the treatment group.

```
### Part II - A/B Test
```

Notice that because of the time stamp associated with each event, you could technically run a hypothesis test continuously as each observation was observed.

However, then the hard question is do you stop as soon as one page is considered significantly better than another or does it need to happen consistently for a certain amount of time? How long do you run to render a decision that neither page is better than another?

These questions are the difficult parts associated with A/B tests in general.

1. For now, consider you need to make the decision just based on all the data provided. If you want to assume that the old page is better unless the new page proves to be definitely better at a Type I error rate of 5%, what should your null and alternative hypotheses be? You can state your hypothesis in terms of words or in terms of p_{old} and p_{new} , which are the converted rates for the old and new pages.

Hypothesis:

Null Hypothesis (H_0): $p_{old} >= p_{new}$ Assume the old page is better.

Alternative Hypothesis (H_1) : $p_{old} < p_{new}$ Prove the new page is better.

2. Assume under the null hypothesis, p_{new} and p_{old} both have "true" success rates equal to the **converted** success rate regardless of page - that is p_{new} and p_{old} are equal. Furthermore, assume they are equal to the **converted** rate in **ab_data.csv** regardless of the page.

Use a sample size for each page equal to the ones in **ab_data.csv**.

Perform the sampling distribution for the difference in **converted** between the two pages over 10,000 iterations of calculating an estimate from the null.

Use the cells below to provide the necessary parts of this simulation. If this doesn't make complete sense right now, don't worry - you are going to work through the problems below to complete this problem. You can use **Quiz 5** in the classroom to make sure you are on the right track.

a. What is the **convert rate** for p_{new} under the null?

```
[19]: # Show convert rate for P_new
P_new = df2['converted'].mean()
P_new
```

- [19]: 0.11959667567149027
 - b. What is the **convert rate** for p_{old} under the null?

```
[20]: # Show convert rate for P_old
P_old = df2['converted'].mean()
P_old
```

- [20]: 0.11959667567149027
 - c. What is n_{new} ?

```
[21]: # Calculate number of using new page
n_new = df2.query("landing_page == 'new_page'")['user_id'].nunique()
n_new
```

- [21]: 145310
 - d. What is n_{old} ?

```
[22]: # Calculate number of using old page

n_old = len(df2.query("landing_page == 'old_page'"))
n_old
```

- [22]: 145274
 - e. Simulate n_{new} transactions with a convert rate of p_{new} under the null. Store these n_{new} 1's and 0's in **new_page_converted**.

```
[23]: #Simulate n_new transactions
new_page_converted = np.random.choice([1,0],size = n_new, p=[P_new,(1-P_new)])
```

f. Simulate n_{old} transactions with a convert rate of p_{old} under the null. Store these n_{old} 1's and 0's in old_page_converted.

```
[24]: #Simulate n_old transactions
old_page_converted = np.random.choice([1,0],size = n_old, p=[P_old,(1-P_old)])
```

g. Find p_{new} - p_{old} for your simulated values from part (e) and (f).

```
[25]: new_page_converted.mean() - old_page_converted.mean()
```

- [25]: -0.0015301684358783735
 - h. Simulate 10,000 p_{new} p_{old} values using this same process similarly to the one you calculated in parts **a.** through **g.** above. Store all 10,000 values in a numpy array called **p_diffs**.

```
[27]: # Simulate 10,000 P_new - P_old

p_diffs = []

new_converted_simulation = np.random.binomial(n_new, P_old, 10000)/n_new

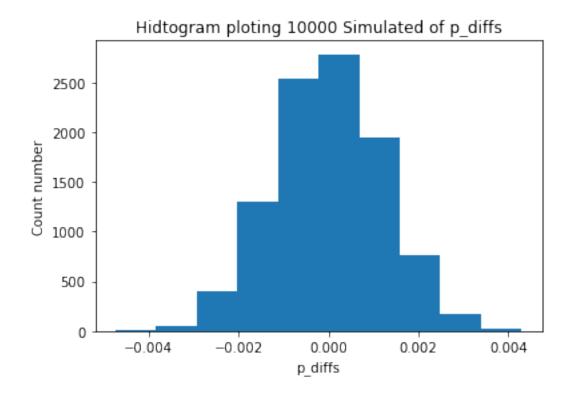
old_converted_simulation = np.random.binomial(n_old, P_old, 10000)/n_old

p_diffs = new_converted_simulation - old_converted_simulation
```

i. Plot a histogram of the **p_diffs**. Does this plot look like what you expected? Use the matching problem in the classroom to assure you fully understand what was computed here.

```
[28]: #plot the p_diffs in histogram
    plt.hist(p_diffs)
    plt.xlabel('p_diffs')
    plt.ylabel('Count number')
    plt.title('Hidtogram ploting 10000 Simulated of p_diffs')
```

[28]: Text(0.5, 1.0, 'Hidtogram ploting 10000 Simulated of p_diffs')



j. What proportion of the **p_diffs** are greater than the actual difference observed in **ab_data.csv**?

[29]: -0.0015790565976871451

```
[30]: # Show the proprtion of p_diffs are greater than the actual difference (np.array(p_diffs) > actual_differ).mean()
```

[30]: 0.907

k. In words, explain what you just computed in part **j.** What is this value called in scientific studies? What does this value mean in terms of whether or not there is a difference between the new and old pages?

The value called in scientific studies **P_value**. As shown above in part j the P_value is above 0.05 so, we do not have any evidence and we fail to reject the null hypothises.

l. We could also use a built-in to achieve similar results. Though using the built-in might be easier to code, the above portions are a walkthrough of the ideas that are critical to correctly

thinking about statistical significance. Fill in the below to calculate the number of conversions for each page, as well as the number of individuals who received each page. Let n_old and n_new refer the the number of rows associated with the old page and new pages, respectively.

m. Now use stats.proportions_ztest to compute your test statistic and p-value. Here is a helpful link on using the built in.

- [32]: (-1.3116075339133115, 0.905173705140591)
 - n. What do the z-score and p-value you computed in the previous question mean for the conversion rates of the old and new pages? Do they agree with the findings in parts j. and k.?

The z-score is equal -1.31 and is the distance between an individual score and the mean in standard deviation units, also known as a standardized score. Also, the P_value is still large that means both of them are agree with our findings in part j and k so, we can't reject the null hypothesis.

```
### Part III - A regression approach
```

- 1. In this final part, you will see that the result you acheived in the previous A/B test can also be acheived by performing regression.
 - a. Since each row is either a conversion or no conversion, what type of regression should you be performing in this case?

The Logistic Regression will be performed in this case.

b. The goal is to use **statsmodels** to fit the regression model you specified in part **a.** to see if there is a significant difference in conversion based on which page a customer receives. However, you first need to create a column for the intercept, and create a dummy variable column for which page each user received. Add an **intercept** column, as well as an **ab_page** column, which is 1 when an individual receives the **treatment** and 0 if **control**.

```
[33]: # add intercept column
df2['intercept']=1

# add ab_page column and get dummy variables
```

```
df2['ab_page'] = pd.get_dummies(df2['group'])['treatment']
[34]: # show dataset
      df2.head()
[34]:
         user_id
                                                    group landing_page
                                                                        converted
                                    timestamp
          851104 2017-01-21 22:11:48.556739
      0
                                                 control
                                                              old_page
                                                                                 0
      1
          804228
                  2017-01-12 08:01:45.159739
                                                              old page
                                                                                 0
                                                 control
      2
          661590
                  2017-01-11 16:55:06.154213 treatment
                                                              new page
                                                                                 0
          853541
                  2017-01-08 18:28:03.143765 treatment
                                                                                 0
      3
                                                              new page
          864975 2017-01-21 01:52:26.210827
                                                 control
                                                              old_page
                                                                                 1
         intercept ab_page
      0
                 1
                           0
                 1
                           0
      1
      2
                 1
                           1
      3
                 1
                           1
      4
                 1
                           0
```

c. Use **statsmodels** to import your regression model. Instantiate the model, and fit the model using the two columns you created in part **b**. to predict whether or not an individual converts.

```
[35]: # using logistic model
log_m=sm.Logit(df2['converted'],df2[['intercept','ab_page']])
results=log_m.fit()
```

Optimization terminated successfully.

Current function value: 0.366118

Iterations 6

d. Provide the summary of your model below, and use it as necessary to answer the following questions.

```
[36]: #Show summary results.summary()
```

[36]: <class 'statsmodels.iolib.summary.Summary'>

Logit Regression Results

______ Dep. Variable: converted No. Observations: 290585 Model: Df Residuals: 290583 Logit Method: MLE Df Model: Date: Sat, 24 Jul 2021 Pseudo R-squ.: 8.085e-06 Time: 21:27:53 Log-Likelihood: -1.0639e+05 LL-Null: converged: True -1.0639e+05 Covariance Type: LLR p-value: 0.1897 nonrobust

	coef	std err	z	P> z	[0.025	0.975]
intercept ab_page	-1.9888 -0.0150	0.008 0.011	-246.669 -1.312	0.000 0.190	-2.005 -0.037	-1.973 0.007
"""		=======		=======		=======

e. What is the p-value associated with **ab_page**? Why does it differ from the value you found in **Part II**? **Hint**: What are the null and alternative hypotheses associated with your regression model, and how do they compare to the null and alternative hypotheses in the **Part II**?

The P-value associated with ab_page is 0.190 which is differ from value found in Part II beacause the Null Hypothesis (H_0) : $p_{old} >= p_{new}$ and the Alternative Hypothesis (H_1) : $p_{old} < p_{new}$.

While here in the Logistics Regression the Null Hypothesis (H_0) : $p_{old} = p_{new}$ and the Alternative Hypothesis (H_1) : $p_{old} != p_{new}$.

The difference between p-values of Part 2 and 3 is because we have performed a one-tailed test in Part 2, and in Part 3, we are performing a two-tailed test.

f. Now, you are considering other things that might influence whether or not an individual converts. Discuss why it is a good idea to consider other factors to add into your regression model. Are there any disadvantages to adding additional terms into your regression model?

There are other factors to be considered such as timestamp that might be influenced on individual converts and also affect our decision-making and results. The disadvantages of adding additional terms into the regression model that makes the model explanation more complex as well as the combined impact of different variables disappears or reverses when these variables are combined, but appears where these variables are tested individually.

g. Now along with testing if the conversion rate changes for different pages, also add an effect based on which country a user lives. You will need to read in the **countries.csv** dataset and merge together your datasets on the appropriate rows. Here are the docs for joining tables.

Does it appear that country had an impact on conversion? Don't forget to create dummy variables for these country columns - **Hint: You will need two columns for the three dummy variables.** Provide the statistical output as well as a written response to answer this question.

```
user_id
630000
                 2017-01-19 06:26:06.548941
             US
                                               treatment
                                                              new_page
630001
             US
                 2017-01-16 03:16:42.560309
                                                              new_page
                                               treatment
630002
                 2017-01-19 19:20:56.438330
             US
                                                              old_page
                                                 control
```

```
630003
                  US 2017-01-12 10:09:31.510471 treatment
                                                                 new_page
      630004
                  US 2017-01-18 20:23:58.824994 treatment
                                                                 new_page
               converted intercept ab_page
     user_id
                                  1
      630000
                      0
                                           1
      630001
                                  1
                                           1
                      1
      630002
                      0
                                           0
                                  1
      630003
                      0
                                  1
                                           1
      630004
                       0
                                  1
[39]: ### Create the necessary dummy variables
      df_new[['CA', 'UK', 'US']] = pd.get_dummies(df_new['country'])
      df new.head()
[39]:
                                                       group landing_page \
              country
                                        timestamp
     user id
      630000
                  US 2017-01-19 06:26:06.548941 treatment
                                                                 new_page
      630001
                  US 2017-01-16 03:16:42.560309 treatment
                                                                 new_page
      630002
                  US 2017-01-19 19:20:56.438330
                                                     control
                                                                 old_page
      630003
                  US 2017-01-12 10:09:31.510471 treatment
                                                                 new_page
      630004
                  US 2017-01-18 20:23:58.824994 treatment
                                                                 new_page
               converted intercept ab_page CA UK
                                                      US
      user id
      630000
                      0
                                  1
                                           1
                                               0
                                                       1
      630001
                      1
                                  1
                                           1
                                               0
      630002
                      0
                                  1
                                           0
                                               0
                                                       1
      630003
                       0
                                  1
                                             0 0
                                           1
                                                       1
      630004
                      0
                                  1
                                               0
                                                       1
[40]: ### Fit Your Linear Model And Obtain the Results
      df_new['intercept'] = 1
      log_model = sm.Logit(df_new['converted'], df_new[['intercept', 'ab_page', 'CA',_

    'UK']])
      results = log_model.fit()
      results.summary()
     Optimization terminated successfully.
              Current function value: 0.366112
              Iterations 6
[40]: <class 'statsmodels.iolib.summary.Summary'>
      11 11 11
                                Logit Regression Results
```

Dep. Variate Model: Method: Date: Time: converged: Covariance		Sat, 24 Jul 21:	Logit MLE 2021 30:11 True	Df R Df M Pseu Log- LL-N	Observations: esiduals: odel: do R-squ.: Likelihood: ull: p-value:		290585 290581 3 2.324e-05 -1.0639e+05 -1.0639e+05 0.1758
	coei	std err	:=====	z	P> z	[0.025	0.975]
intercept ab_page CA UK	-1.9893 -0.0150 -0.0408 0.0099	0.011 0.027		23.763 -1.308 -1.516 0.744	0.000 0.191 0.130 0.457	-2.007 -0.037 -0.093 -0.016	-1.972 0.007 0.012 0.036
11 11 11							

h. Though you have now looked at the individual factors of country and page on conversion, we would now like to look at an interaction between page and country to see if there significant effects on conversion. Create the necessary additional columns, and fit the new model.

Provide the summary results, and your conclusions based on the results.

```
[41]: df_new['US_ab_page'] = df_new['US']*df_new['ab_page']
df_new['UK_ab_page'] = df_new['UK']*df_new['ab_page']
df_new.head()
```

```
group landing_page
[41]:
              country
                                          timestamp
      user_id
      630000
                   US
                        2017-01-19 06:26:06.548941
                                                     treatment
                                                                    new_page
      630001
                   US 2017-01-16 03:16:42.560309
                                                     treatment
                                                                    new_page
      630002
                   US 2017-01-19 19:20:56.438330
                                                                    old_page
                                                        control
      630003
                   US 2017-01-12 10:09:31.510471
                                                                    new_page
                                                     treatment
                       2017-01-18 20:23:58.824994
      630004
                                                     treatment
                                                                    new_page
               converted intercept ab_page CA
                                                    UK
                                                             US_ab_page UK_ab_page
      user_id
      630000
                                    1
                                                 0
                                                                       1
                                                                                   0
                                             1
      630001
                        1
                                    1
                                             1
                                                 0
                                                     0
                                                          1
                                                                       1
                                                                                   0
      630002
                        0
                                    1
                                             0
                                                 0
                                                     0
                                                          1
                                                                      0
                                                                                   0
      630003
                        0
                                    1
                                                 0
                                                     0
                                                          1
                                                                       1
                                                                                   0
                                             1
      630004
                                    1
                                                                       1
                                                                                   0
                                                          1
```

```
[42]: logit_model = sm.Logit(df_new['converted'], df_new[['intercept', 'ab_page', 

→'US', 'UK', 'US_ab_page', 'UK_ab_page']])
results = logit_model.fit()
results.summary()
```

Optimization terminated successfully.

Current function value: 0.366108

Iterations 6

[42]: <class 'statsmodels.iolib.summary.Summary'>

Logit Regression Results

Dep. Variabl	e:	conve	erted No	. Observations	: :	290585	
Model:		I	Logit Df	Residuals:		290579	
Method:			MLE Df	Model:		5	
Date:	Sat	t, 24 Jul	2021 Ps	eudo R-squ.:		3.483e-05	
Time:		21:3	39:55 Lo	g-Likelihood:		-1.0639e+05	
converged:			True LL	-Null:		-1.0639e+05	
Covariance T	ype:	nonro	bust LL	R p-value:		0.1918	
========	========				========	========	
	coef	std err		z P> z	[0.025	0.975]	
intercept	-2.0040	0.036	-55.00	 8 0.000	-2.075	-1.933	
ab_page	-0.0674	0.052	-1.29	7 0.195	-0.169	0.034	
US	0.0175	0.038	0.46	0.642	-0.056	0.091	
UK	0.0118	0.040	0.29	0.767	-0.066	0.090	
US_ab_page	0.0469	0.054	0.87	2 0.383	-0.059	0.152	
UK_ab_page	0.0783	0.057	1.37	0.168	-0.033	0.190	
========	=======	=======		========	=======	========	

11 11 11

Conclusions

In this project, the goal was to prove which page leads to more conversion than another page. The null hypothesis assumed the old page has higher more conversion or the same as the new page. Also, the alternative page is to prove the new page leads more conversion than older page. We performed A/B Testing to get a result and the results showed that the factors of landing page and country do not lead to significant effect on the converted rate individually as well as interactively. So, we fail to reject The Null Hypothesis and reject The Alternative Hypothesis.

0.2.1 Gather Submission Materials

Once you are satisfied with the status of your Notebook, you should save it in a format that will make it easy for others to read. You can use the File -> Download as -> HTML (.html) menu to save your notebook as an .html file. If you are working locally and get an error about "No module name", then open a terminal and try installing the missing module using pip install <module_name> (don't include the "<" or ">" or any words following a period in the module name).

You will submit both your original Notebook and an HTML or PDF copy of the Notebook for review. There is no need for you to include any data files with your submission. If you made reference to other websites, books, and other resources to help you in solving tasks in the project, make sure that you document them. It is recommended that you either add a "Resources" section in a Markdown cell at the end of the Notebook report, or you can include a readme.txt file

documenting your sources.

0.2.2 Submit the Project

When you're ready, click on the "Submit Project" button to go to the project submission page. You can submit your files as a .zip archive or you can link to a GitHub repository containing your project files. If you go with GitHub, note that your submission will be a snapshot of the linked repository at time of submission. It is recommended that you keep each project in a separate repository to avoid any potential confusion: if a reviewer gets multiple folders representing multiple projects, there might be confusion regarding what project is to be evaluated.

It can take us up to a week to grade the project, but in most cases it is much faster. You will get an email once your submission has been reviewed. If you are having any problems submitting your project or wish to check on the status of your submission, please email us at dataanalyst-project@udacity.com. In the meantime, you should feel free to continue on with your learning journey by beginning the next module in the program.

0.3 References

- https://verascity.github.io/ab test.html
- https://www.youtube.com/watch?v=VuKIN9S8Ivs
- https://online.stat.psu.edu/stat200/lesson/5/5.1