



Required Quiz 9.1: Week 9 Quiz

Due Nov 28 at 11:59pm **Points 20** **Questions 20**
Available Nov 15 at 12am - Nov 28 at 11:59pm **Time Limit 30 Minutes**

Instructions



Learning Outcome Addressed

- Provide basic knowledge on management key concepts, evolution of management thoughts and theories.
 - Understand the interdisciplinary nature of Management for enabling them to function effectively.

It is now time to assess your understanding of the concepts covered so far in this week.

Quiz Instructions

- The time limit for this quiz is 30 mins. Kindly complete and submit this quiz within this time.
 - You have only one attempt to answer the quiz.
 - All quiz attempts must be attempted by **Friday, November 28, 2025, by 11:59 PM IST**.
 - The correct answers will be displayed after quiz submissions deadline.

Note: This is a graded quiz and counts towards course completion.

This quiz was locked Nov 28 at 11:59pm.

Attempt History

	Attempt	Time	Score
LATEST	Attempt 1	24 minutes	16 out of 20

Score for this quiz: **16** out of 20
Submitted Nov 24 at 10pm
This attempt took 24 minutes.

Question 1 0 / 1 pts

Which is NOT the synonym of performance appraisal in organization?

Performance Evaluation

Self-Appraisal

Merit Rating

Performance Review

Correct Answer

You Answered

That's incorrect! Revisit the videos for this week.

Question 2

1 / 1 pts

good deal of information about the employee and also reveals more about the evaluator.

Correct!

- Free Form method
- Paired comparison method
- Confidential report system
- Critical incidents method

That's correct!

Question 3

1 / 1 pts

_____ can also be used for developmental purposes by letting employees know where they stand in comparison to their peers—they can be motivated to improve performance

- Graphical Rating scale
- Confidential Report system
- Rating method
- Ranking Method

That's correct!

Question 4

1 / 1 pts

Which one of the following is not a Modern method of performance appraisal?

Correct!

- Forced choice method
- Assessment centers
- Humans Resources Accounting
- Behaviourally Anchored Rating Scales

That's correct!

Question 5

1 / 1 pts

Which author introduced a new method of performance appraisal call forced distribution, in an attempt to eliminate the flaws of the rates?

Correct!

- Paterson
- Smith and Kendall
- John Flanagan
- Tiffen

That's correct!

Question 6

1 / 1 pts

Under which approach, the employees are evaluated on the basis of various job performance criterions like Attitude, Knowledge of Work, Managerial Skills, Teamwork, Honesty, Regularity, Accountability, Interpersonal relationships, Creativity and Discipline etc?

- Forced distribution method
- Checklist Method
- Graphical Rating Scale
- Assessment centers

That's correct!

Correct!

Question 7

1 / 1 pts

The concept of human resource accounting was first developed by _____.

- Sir William Petty in 1690
- Smith and Kendall in 1963
- Sir William Petty in 1691
- Rensis Likert in 1960

That's correct!

Correct!

Question 8

1 / 1 pts

After planning, organizing and staffing, the management is required to initiate actual action for which _____ is required.

- Directing
- Motivating
- Controlling
- Inspiring

That's correct!

Correct!

Question 9

1 / 1 pts

Mention which is not the principle of Directing?

- Harmony of Objectives
- Leadership

Correct!

- Motivates Employees
- Unity of Command

That's correct!

Question 10

0 / 1 pts

_____ is the process of guiding and influencing subordinates for the accomplishment of desired goals. It involves the integration of organizational interests with personal goals.

- Training
- Motivation
- Supervision
- Leadership

That's incorrect! Revisit the videos for this week.

You Answered

Correct Answer

Question 11

1 / 1 pts

Which author quoted that "Motivation is the result of processes, internal or external to the individual, that arouse enthusiasm and persistence to pursue a certain course of action"?

- Gray Starke
- M.R. Jones
- S. Zedeck and M. Blood
- S.W Gellerman

That's correct!

Correct!

Question 12

1 / 1 pts

This example related to which study- A person agrees to donate a large sum of money to a university for the construction of a building, provided it will bear the family name. A child reads two books each week to avoid losing television privileges.

- Extrinsic motivation
- Persistence of effort
- Intensity of motivation
- Intrinsic motivation

That's correct!

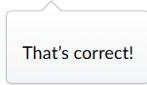
Correct!

Question 13

1 / 1 pts

_____ implies inspiring the subordinates to work with zeal and confidence. In order to activate and actuate his subordinates to work in the desired manner, a manager has to make use of appropriate incentive.

- Controlling
- Recognition
- Leadership
- Motivation

Correct!
That's correct!**Question 14**

1 / 1 pts

Maslow considered physiological needs, safety needs, and belongingness need as

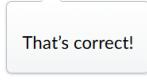
- Aesthetic needs
- Growth needs
- Esteem needs
- Deficiency needs

Correct!
That's correct!**Question 15**

1 / 1 pts

Once _____ are met, one's attention turns to safety and security in order to be free from the threat of physical and emotional harm.

- Safety needs
- Psychological needs
- Esteem needs
- Belongingness needs

Correct!
That's correct!**Question 16**

0 / 1 pts

Rearrange Maslow's hierarchy of needs logically

- Esteem needs
- Psychological needs
- a, d, b, c, e

Correct Answer

You Answered

b, d, a, c, e

That's incorrect! Revisit the videos for this week.

Question 17

1 / 1 pts

Who proposed the two alternative sets of assumptions about people at work, based upon which set of needs were the active motivators, – one basically negative as – Theory X and the other basically positive – as Theory Y.

Stephen P Robbins

Abraham Maslow

Douglas McGregor

Frederick Herzberg

That's correct!

Correct!

Question 18

1 / 1 pts

Which motivation theory is known as 'two-factor theory'.

Theory X and Theory Y

Maslow's Hierarchy of Needs

Psychological theory

Motivation-hygiene Theory

That's correct!

Correct!

Question 19

1 / 1 pts

According to Herzberg, building of motivation factor into Job Production and Job satisfaction is called_____ .

Recognition

Job Enrichment

Job Enlargement

Job Motivation

Correct!

That's correct!

Question 20

0 / 1 pts

According to Douglas McGregor, Maslow's need based theory is grouped as Lower Order and Upper Order, Find which one is upper order?

- c, d, e
- Esteem need
- a, d, e
- Safety need
- Social need
- Physiological need
- b, c, e
- a, b, e
- Self-Actualization

Correct Answer

You Answered

That's incorrect! Revisit the videos for this week.

Quiz Score: 16 out of 20

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