

Analyzing Ecommerce Files

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Quality Assurance Process

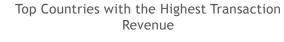
- ▶ What were the risk areas?
 - ▶ 1. Inconsistencies in Data Entry
 - ▶ 2. Missing Data
 - ▶ 3. Duplicate Entries
 - ▶ 4. Mismatched Data Types
 - ▶ 5. Foreign Key Mismatches
 - ▶ 6. Outliers

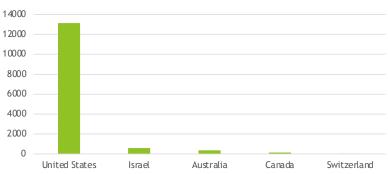


Data Cleaning

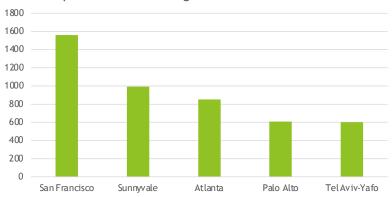
- ▶ 1. Date Columns: Must be in a 'YYYY-MM-DD' format
- ▶ 2.Empty Columns: Removed empty columns that at no values
- ▶ 3. Unit Cost/Price/Revenue in an incorrect unit
- ▶ 4. Time format in seconds rather than 'HH24-MI-SS'
- ▶ 5. Duplicate Entries can cause calculation problems
- ▶ 6. Missing Data which also can cause calculation problems

Question 1: Which cities and countries have the highest level of transaction revenues on the site?

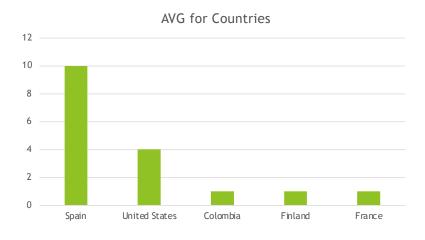


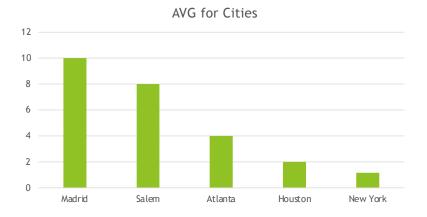




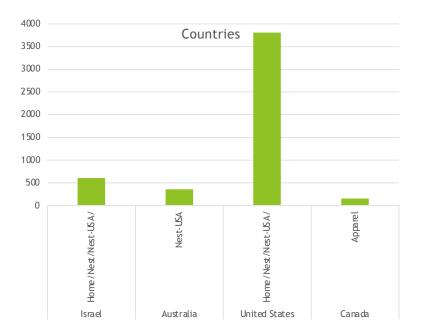


Question 2: What is the average number of products ordered from visitors in each city and country?

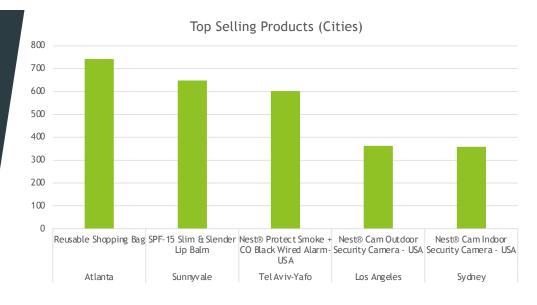


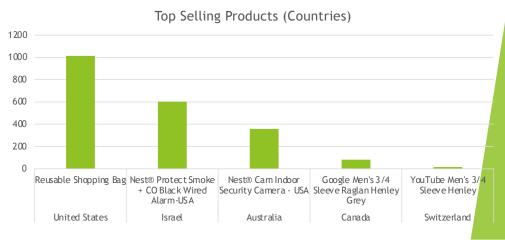


Question 3: Is there any pattern in the types (product categories) of products ordered from visitors in each city and country?



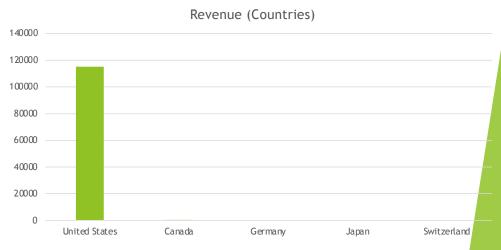
Question 4: What is the top-selling product from each city/country? Can we find any pattern worthy of noting in the products sold?





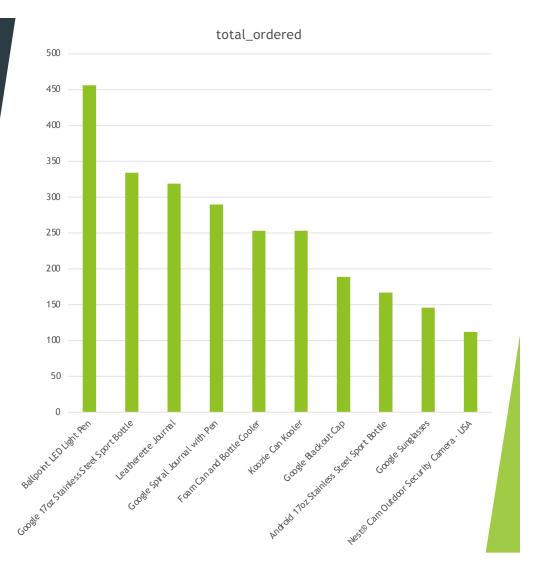
Question 5: Can we summarize the impact of revenue generated from each city/country?





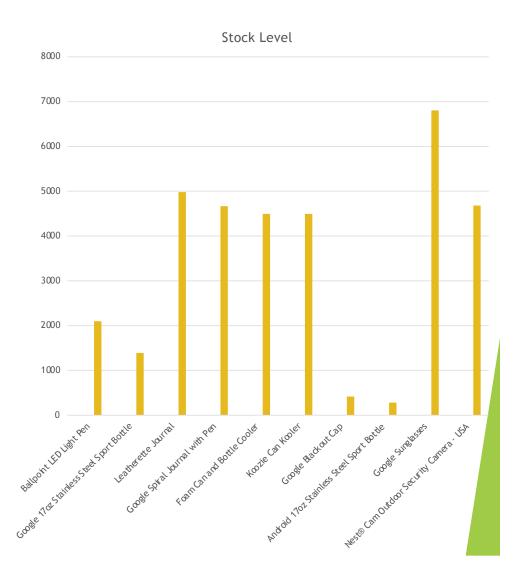
Answered Questions

- What are the top selling products internationly?
- What we learned from this data also is the top selling brands:
 - Google and Nest products



Answered Questions

How much stock is left for the most in demand products?



Answered Questions

- ► How much visitors that purchased a product were referred to the site?
 - ► A total of 32 visitors made purchases, which collectively accounted for 2580 product referrals and generated \$6010

