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		Current Month						Last Month			Last Year Same Month		
	Model	Business Plan	Target	DAY	MTD	Achv%	Contr%	MTD	Growth%	Month Closing	MTD	Growth%	Month Closing
Enquiry	Grand i10 NIOS		0	1275	1275	0%	9%	948	34.0%	50093	742	72.0%	60172
	All New i20		0	899	899	0%	6%	780	15.0%	35826	500	80.0%	37262
	i20 N Line		0	114	114	0%	1%	185	-38.0%	5414	79	44.0%	4913
	Aura		0	1093	1093	0%	8%	989	11.0%	40186	493	122.0%	33081
	New Verna		0	780	780	0%	6%	613	27.0%	24902	321	143.0%	23157
	Exter		0	3009	3009	0%	22%	1413	113.0%	70968	1520	98.0%	72174
	Venue		0	1979	1979	0%	14%	1412	40.0%	80440	1006	97.0%	66759
	Venue N Line		0	81	81	0%	1%	186	-56.0%	4885	45	80.0%	3174
	Creta		0	2404	2404	0%	17%	1833	31.0%	98275	1200	100.0%	80241
	Creta N Line		0	195	195	0%	1%	192	2.0%	5754	0	0.0%	5
	Alcazar		0	2032	2032	0%	15%	556	265.0%	49551	265	667.0%	14186
	New Tucson		0	68	68	0%	0%	328	-79.0%	6917	52	31.0%	3074
	Kona EV		0	15	15	0%	0%	1	1400.0%	455	96	-84.0%	3118
	Ioniq 5		0	7	7	0%	0%	4	75.0%	167	3	133.0%	292
	Grand Total		0	13951	13951	0%	100%	9440	47.8%	473847	6322	120.7%	401621
Booking	Grand i10 NIOS		0	77	77	0%	10%	41	87.8%	6832	42	83.3%	9748
	All New i20		0	60	60	0%	8%	42	42.9%	5488	45	33.3%	7837
	i20 N Line		0	5	5	0%	1%	4	25.0%	472	6	-16.7%	757
	Aura		0	80	80	0%	10%	47	70.2%	5983	53	50.9%	7211
	New Verna		0	21	21	0%	3%	16	31.3%	1910	18	16.7%	3675
	Exter		0	115	115	0%	15%	57	101.8%	9509	84	36.9%	10887
	Venue		0	160	160	0%	20%	71	125.4%	13972	65	146.2%	15101
	Venue N Line		0	0	0	0%	0%	5	-100.0%	353	4	-100.0%	574
	Creta		0	224	224	0%	28%	119	88.2%	19873	100	124.0%	19836
	Creta N Line		0	4	4	0%	1%	6	-33.3%	549	0	0.0%	0
	Alcazar		0	42	42	0%	5%	31	35.5%	4406	19	121.1%	2482
	New Tucson		0	1	1	0%	0%	3	-66.7%	153	0	0.0%	253
	Kona EV		0	0	0	0%	0%	0	0.0%	0	1	-100.0%	68
	Ioniq 5		0	0	0	0%	0%	2	-100.0%	28	2	-100.0%	98
	Grand Total		0	789	789	0%	100%	444	77.7%	69528	439	79.7%	78527
Retail	Grand i10 NIOS	7085	0	7	7	0%	26%	0	0.0%	4713	4	75.0%	6444
	All New i20	6450	0	3	3	0%	11%	0	0.0%	3872	1	200.0%	5432
	i20 N Line	400	0	0	0	0%	0%	0	0.0%	320	0	0.0%	552
	Aura	4200	0	2	2	0%	7%	0	0.0%	3971	3	-33.3%	4297
	New Verna	2500	0	0	0	0%	0%	0	0.0%	1233	3	-100.0%	2415
	Exter	8600	0	0	0	0%	0%	0	0.0%	6376	1	-100.0%	7872
	Venue	9650	0	5	5	0%	19%	0	0.0%	9406	10	-50.0%	10715
	Venue N Line	450	0	0	0	0%	0%	0	0.0%	259	0	0.0%	403
	Creta	14600	0	7	7	0%	26%	0	0.0%	13904	17	-58.8%	13437
	Creta N Line	800	0	0	0	0%	0%	0	0.0%	431	0	0.0%	0
	Alcazar	2400	0	3	3	0%	11%	0	0.0%	2375	2	50.0%	1674
	New Tucson	300	0	0	0	0%	0%	0	0.0%	108	0	0.0%	205
	Kona EV	0	0	0	0	0%	0%	0	0.0%	0	0	0.0%	36
	Ioniq 5	65	0	0	0	0%	0%	0	0.0%	31	0	0.0%	0
	Grand Total	57500	0	27	27	0%	100%	0	0.0%	47001	41	-34.1%	53482
Order	Grand i10 NIOS	7035	0	32	32	0%	6%	3	966.7%	5009	0	0.0%	6871
	All New i20	6300	0	17	17	0%	3%	2	750.0%	4022	0	0.0%	6613
	i20 N Line	300	0	1	1	0%	0%	0	0.0%	323	0	0.0%	344
	Aura	4500	0	21	21	0%	4%	1	2000.0%	4369	0	0.0%	4308
	New Verna	2350	0	7	7	0%	1%	1	600.0%	1194	0	0.0%	2343
	Exter	7300	0	23	23	0%	4%	8	187.5%	6776	0	0.0%	8301
	Venue	9900	0	73	73	0%	13%	3	2333.3%	9914	0	0.0%	11383
	Venue N Line	350	0	0	0	0%	0%	1	-100.0%	209	0	0.0%	388
	Creta	13700	0	343	343	0%	63%	20	1615.0%	15470	0	0.0%	13282
	Creta N Line	700	0	1	1	0%	0%	2	-50.0%	445	0	0.0%	0
	Alcazar	2600	0	28	28	0%	5%	0	0.0%	2483	0	0.0%	2051
	New Tucson	400	0	2	2	0%	0%	0	0.0%	98	0	0.0%	205
	Kona EV	0	0	0	0	0%	0%	0	0.0%	0	0	0.0%	44
	Ioniq 5	65	0	0	0	0%	0%	0	0.0%	27	0	0.0%	129
	Other Models	0	0	0	0	0%	0%	0	0.0%	2	0	0.0%	0
	Grand Total	55500	0	548	548	0%	100%	41	1236.6%	50341	0	0.0%	56262
Wholesale	Grand i10 NIOS	7035	0	23	23	0%	5%	82	-72.0%	5103	79	-70.9%	6552
	All New i20	6300	0	7	7	0%	2%	64	-89.1%	4106	302	-97.7%	6772
	i20 N Line	300	0	2	2	0%	0%	0	0.0%	322	4	-50.0%	440
	Aura	4500	0	19	19	0%	5%	94	-79.8%	4462	19	0.0%	4096
	New Verna	2350	0	7	7	0%	2%	3	133.3%	1198	97	-92.8%	2313
	Exter	7300	0	21	21	0%	5%	111	-81.1%	6908	219	-90.4%	8097
	Venue	9900	0	34	34	0%	8%	115	-70.4%	10049	191	-82.2%	11195
	Venue N Line	350	0	0	0	0%	0%	0	0.0%	210	0	0.0%	386
	Creta	13700	0	283	283	0%	67%	22	1186.4%	15461	248	14.1%	13077
	Creta N Line	700	0	1	1	0%	0%	0	0.0%	441	0	0.0%	0
	Alcazar	2600	0	23	23	0%	5%	188	-87.8%	2712	73	-68.5%	1837
	New Tucson	400	0	2	2	0%	0%	0	0.0%	98	0	0.0%	202
	Kona EV	0	0	0	0	0%	0%	0	0.0%	0	0	0.0%	44
	Ioniq 5	65	0	0	0	0%	0%	0	0.0%	31	0	0.0%	117
	Other Models	0	0	0	0	0%	0%	0	0.0%	0	0	0.0%	0
	Grand Total	55500	0	422	422	0%	100%	679	-37.9%	51101	1232	-65.7%	55128

			Current Month					Last Month			Last Year Same Month		
	Zone	Region	Target	DAY	MTD	Achv%	Contr%	MTD	Growth%	Month Closing	MTD	Growth%	Month Closing
Enquiry	Central	Central 1	0	508	508	0%	4%	741	-31.4%	21370	606	-16.2%	17235
		Central 2	0	1020	1020	0%	7%	885	15.3%	30858	442	130.8%	24220
		Central 3	0	622	622	0%	4%	886	-29.8%	28298	679	-8.4%	22798
		Central 4	0	440	440	0%	3%	386	14.0%	13570	233	88.8%	9483
		Central Total	0	2590	2590	0%	19%	2898	-10.6%	94096	1960	32.1%	73736
	North	North 1	0	772	772	0%	6%	266	190.2%	25206	116	565.5%	19149
		North 2	0	825	825	0%	6%	442	86.7%	27202	224	268.3%	23984
		North 3	0	655	655	0%	5%	372	76.1%	23404	206	218.0%	18922
		North Total	0	2252	2252	0%	16%	1080	108.5%	75812	546	312.5%	62055
	East	East 1	0	792	792	0%	6%	561	41.2%	31615	193	310.4%	22609
		East 2	0	436	436	0%	3%	152	186.8%	14474	63	592.1%	14462
		East 3	0	633	633	0%	5%	502	26.1%	19382	214	195.8%	13829
		East Total	0	1861	1861	0%	13%	1215	53.2%	65471	470	296.0%	50900
	West	West 1	0	675	675	0%	5%	586	15.2%	21747	520	29.8%	19368
		West 2	0	1262	1262	0%	9%	823	53.3%	38900	421	199.8%	35529
		West 3	0	1396	1396	0%	10%	936	49.2%	42585	799	74.7%	36939
		West 4	0	1019	1019	0%	7%	501	103.4%	29254	366	178.4%	25503
		West Total	0	4352	4352	0%	31%	2846	52.9%	132486	2106	106.6%	117339
	South	South 1	0	763	763	0%	5%	345	121.2%	28028	219	248.4%	23202
		South 2	0	802	802	0%	6%	279	187.5%	26609	326	146.0%	27815
		South 3	0	350	350	0%	3%	173	102.3%	16505	46	660.9%	17626
		South 4	0	981	981	0%	7%	604	62.4%	34840	649	51.2%	28944
		South Total	0	2896	2896	0%	21%	1401	106.7%	105982	1240	133.5%	97587
	Others	Others	0	0	0	0%	0%	0	0.0%	0	0	0.0%	4
	Grand Total		0	13951	13951	0%	100%	9440	47.8%	473847	6322	120.7%	401621

Booking	Central	Central 1	0	39	39	0%	5%	83	-53.0%	3099	86	-54.7%	3718
		Central 2	0	67	67	0%	8%	39	71.8%	4578	46	45.7%	5377
		Central 3	0	25	25	0%	3%	90	-72.2%	3419	57	-56.1%	3827
		Central 4	0	23	23	0%	3%	19	21.1%	1772	24	-4.2%	1957
		Central Total	0	154	154	0%	20%	231	-33.3%	12868	213	-27.7%	14879
	North	North 1	0	36	36	0%	5%	3	1100.0%	4149	1	3500.0%	4547
		North 2	0	27	27	0%	3%	8	237.5%	3413	8	237.5%	4288
		North 3	0	38	38	0%	5%	15	153.3%	3225	5	660.0%	4056
		North Total	0	101	101	0%	13%	26	288.5%	10787	14	621.4%	12891
	East	East 1	0	48	48	0%	6%	3	1500.0%	3986	5	860.0%	4127
		East 2	0	37	37	0%	5%	0	0.0%	1704	0	0.0%	2321
		East 3	0	24	24	0%	3%	7	242.9%	2247	10	140.0%	2358
		East Total	0	109	109	0%	14%	10	990.0%	7937	15	626.7%	8806
	West	West 1	0	34	34	0%	4%	25	36.0%	3205	12	183.3%	3912
		West 2	0	105	105	0%	13%	22	377.3%	7303	6	1650.0%	8110
		West 3	0	99	99	0%	13%	41	141.5%	7152	34	191.2%	7550
		West 4	0	62	62	0%	8%	21	195.2%	4359	24	158.3%	4677
		West Total	0	300	300	0%	38%	109	175.2%	22019	76	294.7%	24249
	South	South 1	0	18	18	0%	2%	8	125.0%	4223	6	200.0%	4510
		South 2	0	53	53	0%	7%	3	1666.7%	3926	19	179.0%	4964
		South 3	0	12	12	0%	2%	0	0.0%	2614	0	0.0%	2529
		South 4	0	42	42	0%	5%	57	-26.3%	5154	96	-56.3%	5696
		South Total	0	125	125	0%	16%	68	83.8%	15917	121	3.3%	17699
	Others	Others	0	0	0	0%	0%	0	0.0%	0	0	0.0%	0
	Grand Total		0	789	789	0%	100%	444	77.7%	69528	439	79.7%	78524

Retail	Central	Central 1	0	0	0	0%	0%	0	0.0%	1919	0	0.0%	2721
		Central 2	0	0	0	0%	0%	0	0.0%	2686	1	-100.0%	3199
		Central 3	0	2	2	0%	7%	0	0.0%	2224	0	0.0%	2704
		Central 4	0	0	0	0%	0%	0	0.0%	1184	0	0.0%	1391
		Central Total	0	2	2	0%	7%	0	0.0%	8012	1	100.0%	10015
	North	North 1	0	0	0	0%	0%	0	0.0%	2523	0	0.0%	3170
		North 2	0	2	2	0%	7%	0	0.0%	2612	0	0.0%	2971
		North 3	0	1	1	0%	4%	0	0.0%	2471	0	0.0%	2977
		North Total	0	3	3	0%	11%	0	0.0%	7606	0	0.0%	9118
	East	East 1	0	4	4	0%	15%	0	0.0%	2614	0	0.0%	3019
		East 2	0	9	9	0%	33%	0	0.0%	1183	0	0.0%	1595
		East 3	0	2	2	0%	7%	0	0.0%	1235	0	0.0%	1463
		East Total	0	15	15	0%	56%	0	0.0%	5032	0	0.0%	6077
	West	West 1	0	0	0	0%	0%	0	0.0%	2482	0	0.0%	2391
		West 2	0	3	3	0%	11%	0	0.0%	5109	4	-25.0%	5682
		West 3	0	0	0	0%	0%	0	0.0%	4456	35	-100.0%	4585
		West 4	0	3	3	0%	11%	0	0.0%	2951	0	0.0%	2665
		West Total	0	6	6	0%	22%	0	0.0%	14998	39	-84.6%	15323
	South	South 1	0	0	0	0%	0%	0	0.0%	3348	1	-100.0%	3543
		South 2	0	1	1	0%	4%	0	0.0%	2612	0	0.0%	3649
		South 3	0	0	0	0%	0%	0	0.0%	2052	0	0.0%	1599
		South 4	0	0	0	0%	0%	0	0.0%	3296	0	0.0%	4016
		South Total	0	1	1	0%	4%	0	0.0%	11308	1	0.0%	12807
	Others	Others	0	0	0	0%	0%	0	0.0%	15	0	0.0%	142
	Grand Total		0	27	27	0%	100%	0	0.0%	47001	41	-34.1%	53482

Order	Central	Central 1	0	0	0	0%	0%	0	0.0%	1991	0	0.0%	2847
		Central 2	0	1	1	0%	0%	0	0.0%	2994	0	0.0%	3143
		Central 3	0	2	2	0%	0%	0	0.0%	2398	0	0.0%	2882
		Central 4	0	0	0	0%	0%	0	0.0%	1260	0	0.0%	1489
		Central Total	0	3	3	0%	1%	0	0.0%	8643	0	0.0%	10361
	North	North 1	0	95	95	0%	17%	0	0.0%	2796	0	0.0%	3233
		North 2	0	134	134	0%	24%	0	0.0%	2950	0	0.0%	3175
		North 3	0	32	32	0%	6%	0	0.0%	2813	0	0.0%	2835
		North Total	0	261	261	0%	48%	0	0.0%	8559	0	0.0%	9243
	East	East 1	0	5	5	0%	1%	6	-16.7%	2806	0	0.0%	2961
		East 2	0	0	0	0%	0%	0	0.0%	1250	0	0.0%	1534
		East 3	0	32	32	0%	6%	0	0.0%	1384	0	0.0%	1619
		East Total	0	37	37	0%	7%	6	516.7%	5440	0	0.0%	6114
	West	West 1	0	0	0	0%	0%	0	0.0%	2388	0	0.0%	2591
		West 2	0	86	86	0%	16%	0	0.0%	5258	0	0.0%	6180
		West 3	0	117	117	0%	21%	21	457.1%	4496	0	0.0%	5327
		West 4	0	24	24	0%	4%	0	0.0%	3064	0	0.0%	3126
		West Total	0	227	227	0%	41%	21	981.0%	15206	0	0.0%	17224
	South	South 1	0	8	8	0%	1%	14	-42.9%	3771	0	0.0%	3790
		South 2	0	4	4	0%	1%	0	0.0%	2890	0	0.0%	3709
		South 3	0	3	3	0%	1%	0	0.0%	2107	0	0.0%	1610
		South 4	0	5	5	0%	1%	0	0.0%	3684	0	0.0%	3964
		South Total	0	20	20	0%	4%	14	42.9%	12452	0	0.0%	13073
	Others	Others	0	0	0	0%	0%	0	0.0%	14	0	0.0%	247
	Grand Total		0	548	548	0%	100%	41	1236.6%	50341	0	0.0%	56262

Wholesale	Central	Central 1	0	3	3	0%	1%	41	-92.7%	2033	86	-96.5%	2841
		Central 2	0	1	1	0%	0%	23	-95.7%	3017	288	-99.7%	3330
		Central 3	0	2	2	0%	0%	76	-97.4%	2489	107	-98.1%	2885
		Central 4	0	2	2	0%	0%	12	-83.3%	1271	93	-97.9%	1509
		Central Total	0	8	8	0%	2%	152	-94.7%	8809	574	-98.6%	10565
	North	North 1	0	57	57	0%	14%	40	42.5%	2887	54	5.6%	3267
		North 2	0	87	87	0%	21%	31	180.7%	3003	94	-7.5%	3211
		North 3	0	20	20	0%	5%	27	-25.9%	2850	183	-89.1%	3046
		North Total	0	164	164	0%	39%	98	67.4%	8740	331	-50.5%	9524
	East	East 1	0	3	3	0%	1%	7	-57.1%	2811	55	-94.6%	3131
		East 2	0	0	0	0%	0%	6	-100.0%	1260	24	-100.0%	1579
		East 3	0	31	31	0%	7%	15	106.7%	1400	16	93.8%	1496
		East Total	0	34	34	0%	8%	28	21.4%	5471	95	-64.2%	6206
	West	West 1	0	0	0	0%	0%	110	-100.0%	2507	36	-100.0%	2377
		West 2	0	77	77	0%	18%	70	10.0%	5327	92	-16.3%	5833
		West 3	0	94	94	0%	22%	92	2.2%	4581	24	291.7%	4719
		West 4	0	21	21	0%	5%	11	90.9%	3077	25	-16.0%	2687
		West Total	0	192	192	0%	45%	283	-32.2%	15492	177	8.5%	15616
	South	South 1	0	4	4	0%	1%	0	0.0%	3766	14	-71.4%	3721
		South 2	0	10	10	0%	2%	71	-85.9%	2656	30	-66.7%	3656
		South 3	0	2	2	0%	0%	35	-94.3%	2146	2	0.0%	1601
		South 4	0	8	8	0%	2%	12	-33.3%	3705	9	-11.1%	3998
		South Total	0	24	24	0%	6%	118	-79.7%	12573	55	-56.4%	12976
	Others	0	0	0	0%	0%	0	0.0%	0	0	0.0%	241	
Grand Total		0	422	422	0%	100%	679	-37.9%	51101	1232	-65.7%	55128	