

# **PROJECT REPORT**

## **HEALTH HUB FOR MEDICAL CLINIC**

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### **INTRODUCTION:**

#### **OVERVIEW:**

Zoho Books is primarily an accounting and financial management software designed to streamline financial operations for businesses.

Zoho books for health hub and medical clinic are use in health care industry for various usage in management and accounting area

They are used for financial management, Invoicing and billing, Expence tracking, Integration.

#### **PURPOSE:**

1. Financial Management: Zoho Books can help manage the financial aspects of a medical hub or health clinic. It allows you to track income, expenses, and generate financial reports, which is crucial for maintaining a sustainable healthcare business.

2. Invoicing and Billing: You can use Zoho Books to create and send invoices to patients or insurance companies for services provided. It can also help with automated payment reminders and recurring billing.

3. Expense Tracking: Managing clinic expenses is essential. Zoho Books can track and categorize expenses, making it easier to monitor costs and maintain a balanced budget.

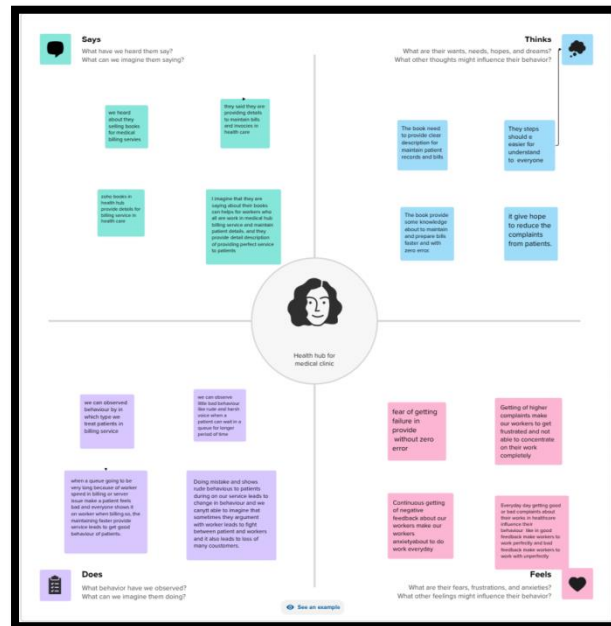
4. Integration: Zoho Books can be integrated with other software used in the healthcare industry, such as electronic health record (EHR) systems or appointment scheduling tools. This integration can streamline data flow and improve overall efficiency.

### **PROBLEM DEFINITION & DESIGN THINKING :**

We can able to solve our problem by using zoho books. Through zoho books there has a lot of ways to solve our problem. In that we use emphathy map and brain stroming and idea polarization to solve our problems regarding health hub and medical clinic.

Emphathy map:

By using emphathy map we can share our thoughts regarding zoho books so emphathy map help to think about the problem or question in different ways so we get different answers for a particular question . so through this we can solve our problem by define our problem in multiple ways. So that ways helps to solve our problem easily. Its similar to finding the root cause of problem .we neet to think a solution for one particular root cause only.



Screenshot of Empathy map

## BRAIN STROMING AND IDEA POLARIZATION:

Brain stroming and idea polarization is another method in zoho books to achieve a solution for a particular issue.

This method is basic concept of thinking and get a solution by 4 steps. Every person thinking is different so we gather the information and ideas for one particular problem and based on the every one idea find a solution as a group and prioritize the solution to get a solution for a particular problem.

1. Problem statement,
2. Brainstrom,
3. Group ideas,
4. Prioritize.

## PROBLEM STATEMENT



**1**

**Define your problem statement**

What problem are you trying to solve? Frame your problem as a How Might We statement. This will be the focus of your brainstorm.

5 minutes

**PROBLEM**

Claim denials due to inaccurate information or failure to meet specific requirements

**Key rules of brainstorming**

To run a smooth and productive session

- Stay in topic.
- Defer judgment.
- Go for volume.
- Encourage wild ideas.
- Listen to others.
- If possible, be visual.

## BRAIN STROM →

2

## Brainstorm

Write down any ideas that come to mind that address your problem statement.

10 minutes

TIP

You can select a sticky note and hit the pencil (switch to sketch) icon to start drawing!

Madhumitha

We need to list out the requirement which we need for process claim

Then verify all details provided by patients before start further process

Malathi

list down the possibility of problems occur on claim denials

Check the possibility for the problems and make the problem according to higher probability problems as first

Kokila

Then sort the details for claims based upon the category to simplify the process

Formulate steps to reduce claim denials.

Krishnaveni

We can use the techniques that referred in Zoho books for claim declines

To decrease claim declines We should first try for getting details from customer and the issue that we need to work on the problem with our requirements

3

## Group ideas

Take turns sharing your ideas while clustering similar or related notes as you go. Once all sticky notes have been grouped, give each cluster a sentence-like label. If a cluster is bigger than six sticky notes, try and see if you and break it up into smaller sub-groups.

🕒 20 minutes

**TIP**

Add customizable tags to sticky notes to make it easier to find, browse, organize, and categorize important ideas as themes within your mural.

**Problems in claim decline:**  
we can face many problems in claim decline but there has some issue that play major role and lead to claim decline

aro

1 inaccurate details  
2 in sufficient details  
3 The details without meet our requirements

**Requirements**

First we need to set our basic requirements for process claims for patient.

If we are clear in what we need then its easy to get all our requirements from patient side.

Some basic requirement:

- 1 Patient details
- 2 bill copy
- 3 Date of admission and discharge
- 4 location
- 5 address
- 6 patient report copy
- 7 details of issue for patient
- 8 if any other prout we need means that also

**Verification:**

Verification play important role in claim decline because maximum of decline happen because of incorrect details of patient should became a invalid details.

Probability of problems:

If claims are declined majority means we need to take survey of claim declines.

Then we do probability between problems to know which issue cause major decline then sort or solve that problem by finding approved or already practically tested solution.

Maximum in zoho books have certain solution for those problems we can consider that and try that solution to solve our issue

Ending solution:

After we find the value for claim decline we need to find a solution to solve the problem.

The solution should be valid and approved and already researched and tested.

theoretically then only we can solve use that solution.

We need multiple solution to solve problem but three type of solution takes time to apply so for that we can use certain solution that relevant and provided by zoho books because of the solution should be valid and researched one.

**← GROUP IDEA**

**1 Prioritize**

Your team should all be on the same page about what's important moving forward. Place your ideas on this grid to determine which ideas are important and which are feasible.

**20 minutes**

**Tip**  
Participants can use their cursor to point at where sticky notes should go on the grid. The facilitator can confirm the spot by using the laser pointer holding the **H** key on the keyboard.

**Importance**

To reduce value delivery, the way of reducing complexity can also save the time and resources used for research and decision making. We can discover profit by reducing research cost and also discover deal between product and organizations.

**Feasibility**

Finding requirements during enough amount of details can reduce the time for getting and using the details and reorientation, applying proper actions.

**The area closest to reorientation and work with new requirements**

**Verification of details**

**Use some vetting solutions for some problems**

**Solve the problem based on higher probability**

**Getting enough details**

**Losing requirements**

**Increase time for getting details**

## PRIORITIZE →

## RESULT:

Zoho books are help to manage the healthcare accounting in cloud based. We can able to manage and maintain the record of billing and purchasing in health care area.

In that we can able manage

- Sales
- Purchase
- Billing
- E-way billing
- Accounting
- Bank
- GST filling

I done my project with certain datas from Health hub for medical clinic using zoho books.

health hub medical clinic	
Profit and Loss	
Basis: Accrual	
From 01/10/2023 To 31/10/2023	
<a href="#">+ Add Temporary Note</a>	
ACCOUNT	TOTAL
<b>Operating Income</b>	
Sales	5,00,000.00
Total for Operating Income	5,00,000.00
<b>Cost of Goods Sold</b>	
Total for Cost of Goods Sold	0.00
	<b>Gross Profit</b> 5,00,000.00
<b>Operating Expense</b>	
Total for Operating Expense	0.00
	<b>Operating Profit</b> 5,00,000.00
<b>Non Operating Income</b>	
Total for Non Operating Income	0.00
<b>Non Operating Expense</b>	
Total for Non Operating Expense	0.00
	<b>Net Profit/Loss</b> 5,00,000.00

\*\*Amount is displayed in your base currency **INR**

## PROFIT AND LOSS

health hub medical clinic	
Balance Sheet	
Basis: Accrual	
As of 15/10/2023	
<a href="#">+ Add Temporary Note</a>	
<a href="#">Collapse all</a>	<a href="#">Expand All</a>
ACCOUNT	TOTAL
<b>Assets</b>	
<b>Current Assets</b>	
Cash	
Petty Cash	-4,08,000.00
Total for Cash	-4,08,000.00
Bank	
ICICI Bank-001	-92,000.00
Total for Bank	-92,000.00
Accounts Receivable	5,90,000.00
<b>Other current assets</b>	
Prepaid Expenses	5,72,000.00
Input Tax Credits	0.00
Input CGST	18,000.00
Input SGST	18,000.00
Total for Input Tax Credits	36,000.00
Total for Other current assets	6,08,000.00
Total for Current Assets	6,98,000.00
Total for Assets	6,98,000.00
<b>Liabilities &amp; Equities</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
salary payable	-1,00,000.00
Unearned Revenue	7,08,000.00
GST Payable	0.00
Output CGST	54,000.00
Output SGST	54,000.00
Total for GST Payable	1,08,000.00
Total for Current Liabilities	7,16,000.00
Total for Liabilities	7,16,000.00
<b>Equities</b>	
Owner's Equity	1,00,000.00
Current Year Earnings	-1,18,000.00
Total for Equities	-18,000.00
Total for Liabilities & Equities	6,98,000.00

\*\*Amount is displayed in your base currency **INR**

## BALANCE SHEET

## **ADVANTAGE & DISADVANTAGE:**

In every thing we have a some pros and cons in that also we have some advantage and some disadvantage.

### **Advantage:**

- We can easily access from anywhere because it's a cloud based system.
- It save our timing in accounting everything individually.
- We don't need to use multiple sites for different recording like sales, accounting, billing and etc..
- It reduce the searching time for data

### **Disadvantage:**

- It's a cloud based one whoever know our access data easily access from anywhere.
- In that there has a lot of change in data theft.
- If someone have our GST no can able to see our transaction and accounting details.  
So, in that have minimal privacy.

## **APPLICATION:**

It can be used in a healthcare setting like a medical clinic or health hub to manage the clinic's financial transactions, invoicing, expenses, and more. While it's not a dedicated healthcare management system, you can use it to:

- 1. Invoicing:** Generate invoices for patient consultations, procedures, and other services.
- 2. Expense Tracking:** Track expenses related to clinic operations, such as equipment, supplies, and staff salaries.
- 3. Financial Reporting:** Create financial reports to monitor the clinic's financial health and performance.
- 4. Tax Management:** Assist with tax-related tasks and financial compliance.
- 5. Payment Processing:** Accept online payments from patients and insurance providers.
- 6. Integration:** Integrate with other healthcare software for a more comprehensive solution.

However, for managing healthcare-specific operations like patient records, appointment scheduling, and medical billing.

## **CONCLUSION:**

Through this we can learn many things

- Mapping our ideas about problem to get clear definition about problem.

- Through brain storm we can organize our ideas about problem through that idea we can find solution as group and prioritize the solution and solve the problem.
- We can done the profit and loss for medical hub datas
- We can done balance sheet for their datas.

### **FUTURE SCOPE:**

The future scope and enhancements for software applications like Zoho Books used in healthcare settings are likely to revolve around improving efficiency, security, and integration with other healthcare systems. Here are some potential future enhancements:

**1. Enhanced Security:** With the increasing importance of patient data security, healthcare applications need to continually improve their security measures to protect sensitive information from cyber threats.

**2. AI and Machine Learning:** Integration of AI and ML for predictive analytics, personalized patient care, and fraud detection can be beneficial. For example, predicting patient needs, optimizing resource allocation, or identifying anomalies in financial transactions.

**3. Telehealth Integration:** The growth of telehealth services requires integration with billing and financial systems, making it easier to manage virtual consultations and bill patients and insurers accordingly.

**4. Mobile Applications:** Continued development of mobile apps for healthcare applications to enable healthcare professionals to access patient data and financial information on the go.

**5. Regulatory Compliance:** Staying up-to-date with evolving healthcare regulations and compliance requirements is crucial. Software enhancements can help automate compliance tasks and reporting.

### **APPENDIX:**

A. Source code:

**NM2023TMID22188**