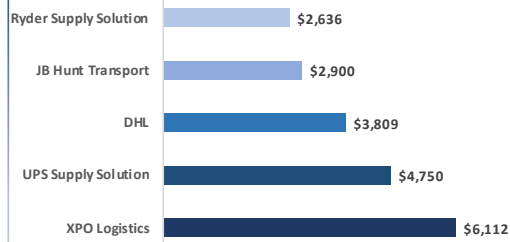


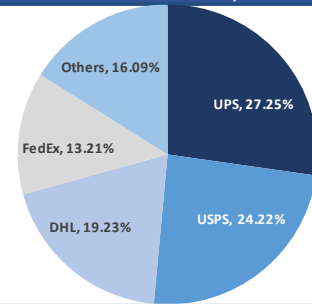
DASHBOARD FOR UPS



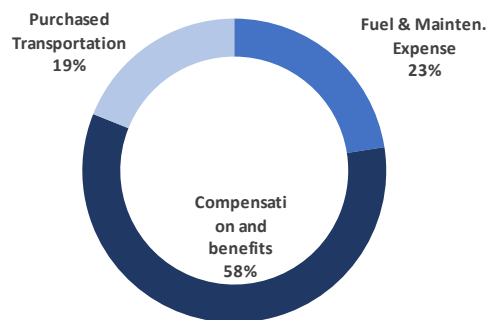
Industry Ranking (Net Revenue in Millions)



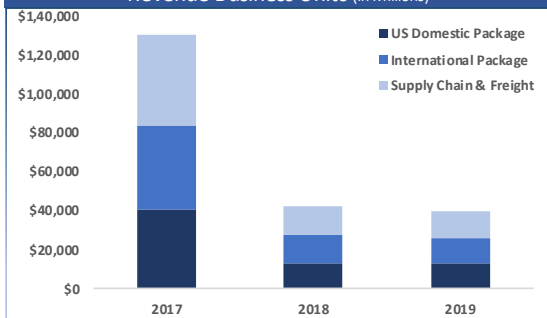
Market Share Analysis



Expense Category (in Millions)

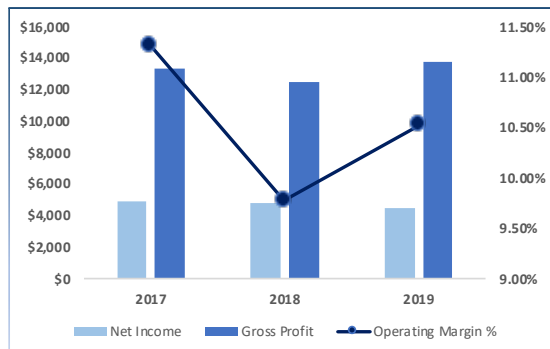


Revenue Business Units (in Millions)



Company Potential

Income Growth Summary (in Millions)



Dividend (in Millions)

	2018	2019	Change
Diluted earning per share	5.51	5.11	▼ -8%
Dividend declar. per share	3.64	3.84	▲ 5%
Dividend Yield	3.70%	3.30%	▼ -12%

Insights & Recommendation

1. Net Revenue & Income for UPS shows Opportunity of Growth by more than 20% as; UPS Being the second highest in the industry ranking, increasing market share can potentially increase their revenue.
2. International Package or Domestic Package close focus can Increase Operating Margin % by more than 1% in a year for UPS so does reducing expenses under Compensation because it majorly contributes to 58% of extra cost.
3. The Debt/Equity being reasonable UPS can provide slightly higher dividend in the upcoming year which had dropped by 8%.