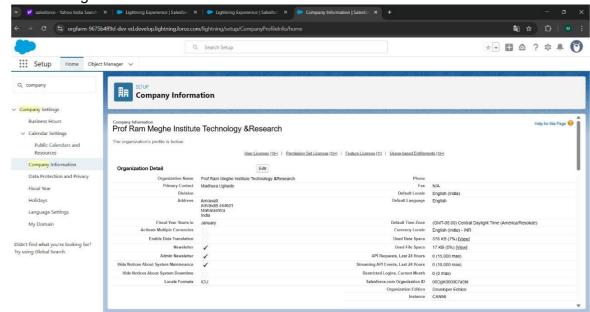
Salesforce NGO Management System

Phase 2 - Org Setup & Configuration

2.1 Company Profile Setup

Description: Configure NGO details like name, currency, locale, and time zone. Steps:

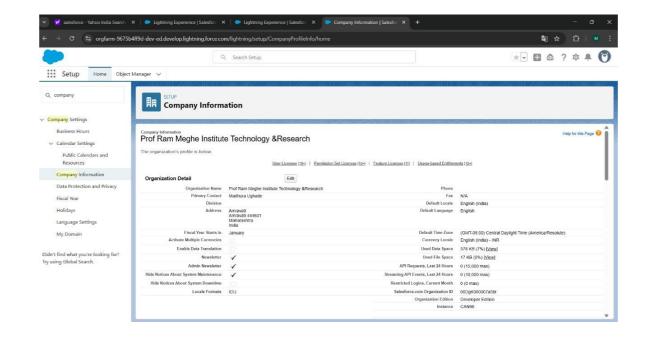
- 1. Go to Setup \rightarrow Company Settings \rightarrow Company Information.
- 2. Update details:
- Company Name: Helping Hands NGO
- Default Currency: INR (■)Locale: English (India)
- Time Zone: Asia/Kolkata (IST)
- 3. Save changes.



2.2 Business Hours & Holidays

Description: Define working hours and holidays for service-level tracking. Steps:

- 1. Navigate to Setup \rightarrow Company Settings \rightarrow Business Hours.
- 2. Create: Mon-Sat, 9:00 AM 6:00 PM.
- 3. Go to Holidays → Add: Diwali, Dussehra, New Year.



2.3 Fiscal Year Settings

Description: Align fiscal year with NGO reporting cycles.

Steps:

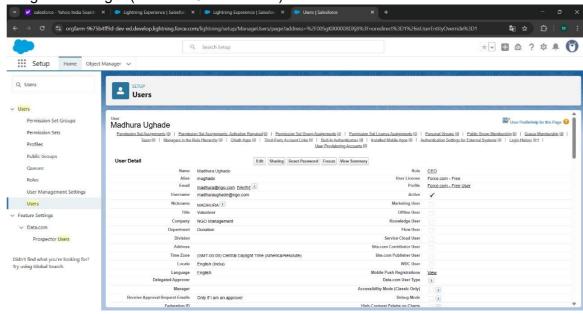
- 1. Go to Setup \rightarrow Fiscal Year.
- 2. Select Standard Fiscal Year.
- 3. Set to April March.

2.4 User Setup & Licenses

Description: Create users and assign licenses for each role.

Steps:

- 1. Go to Setup \rightarrow Users \rightarrow Users.
- 2. Add:
- Admin (System Administrator License)
- 2 Fundraising Officers (Platform User License)
- Finance Manager (Platform User License)
- Program Manager (Platform User License)

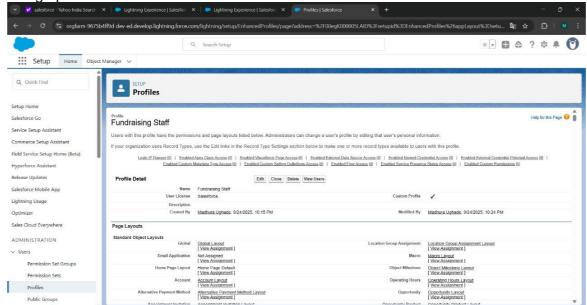


2.5 Profiles

Description: Define baseline access levels for users.

Steps:

- 1. Go to Setup \rightarrow Profiles.
- 2. Clone Standard Platform User.
- 3. Create:
- Fundraising_Officer_Profile: Donors, Donations, Campaigns
- Finance Manager Profile: Payments, Grants, Reports
- Program_Manager_Profile: Volunteers, Events, Reports
- 4. Assign profiles to users.



2.6 Roles

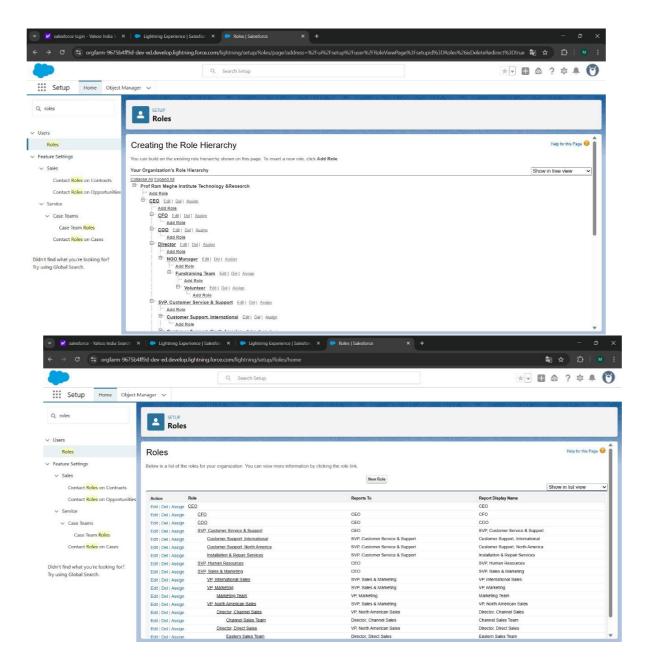
Description: Define hierarchy for data visibility.

Steps:

- 1. Go to Setup \rightarrow Roles \rightarrow Set Up Roles.
- 2. Create hierarchy:

Admin

- ■■■ Fundraising Manager
- ■ ■ Fundraising Officer
- ■■ Finance Manager
- ■ Program Manager
- 3. Assign users to roles.

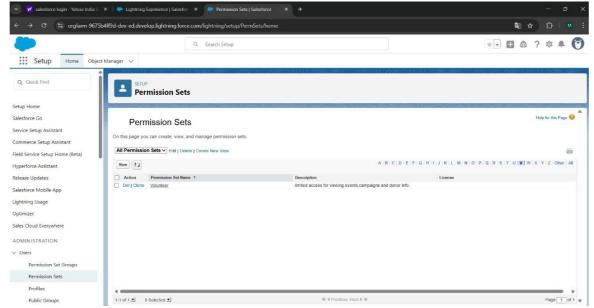


2.7 Permission Sets

Description: Extend access beyond profiles.

Steps:

- 1. Go to Setup \rightarrow Permission Sets \rightarrow New.
- 2. Create:
- Donor_Data_Access (for Fundraising Officers)
- Reports_Access (for Managers)
- 3. Assign permission sets to users.



2.8 Organization-Wide Defaults (OWD)

Description: Set baseline record access across the org.

Steps:

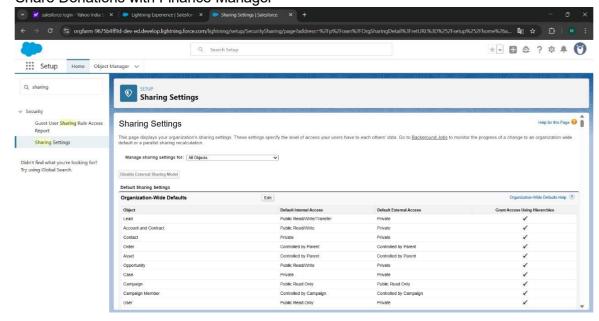
- 1. Go to Setup → Sharing Settings.
- 2. Configure OWD:
- Donors → Private
- Donations → Controlled by Parent (Donor)
- Payments → Private
- Campaigns → Public Read Only

2.9 Sharing Rules

Description: Open up access where required.

Steps:

- 1. Go to Setup \rightarrow Sharing Settings \rightarrow New Sharing Rule.
- 2. Add rules:
- Share Donors among fundraising officers in the same region
- Share Donations with Finance Manager



2.10 Login Access Policies

Description: Enable secure access for admins and managers.

Steps:

Allow Managers/Admins 24/7 access.

2.11 Dev Org Setup

Description: Configure developer org for building and testing. Steps:

- Use Developer Org created earlier.
- Install Salesforce CLI (SFDX) for metadata management.

2.12 Deployment Basics

Description: Move customizations between environments. Steps:

- 1. Use Change Sets for simple deployments.
- 2. For advanced projects, use Salesforce CLI (SFDX).
- 3. Path: Dev Org \rightarrow Sandbox (UAT) \rightarrow Production