



Let's Solve

Jun 11, 2018

LTI/SE/STAT/2018-19/30

National Stock Exchange of India Limited  
Exchange Plaza, Bandra-Kurla Complex  
Bandra (E), Mumbai- 400 051

The BSE Limited,  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai- 400 001

**NSE Symbol: LTI**

**BSE Scrip Code: 540005**

Dear Sirs,

**Subject: Schedule of Analyst/ Institutional Investor Meetings**

Pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we are enclosing a Schedule of Analyst/Institutional Investor Meetings planned for the month of June 2018.

Further, pursuant to Regulation 46(2) of SEBI Listing Regulations, we are also enclosing herewith a copy of Investor Presentation, which will be uploaded on the Company's website viz. [www.Lntinfotech.com/Investors](http://www.Lntinfotech.com/Investors).

Please take the same on your records.

Thanking You,

Yours sincerely,

**For Larsen & Toubro Infotech Limited**

Manoj Koul

**Company Secretary & Compliance Officer**

Encl: As above



**Larsen & Toubro Infotech Ltd.**

**Branch office** Technology Tower 1, Gate No. 5, Saki Vihar Road, Powai, Mumbai - 400072, India

T: + 22 6766 6766 | F + 22 2858 1130



**Intimation of Schedule of Analyst/ Institutional Investor Meetings pursuant to Regulation 30 of SEBI  
(Listing Obligations & Disclosure Requirements) Regulations, 2015**

**Interactions planned for June 2018**

**Investor Conferences:**

Date	Conference/Investor Meetings	Venue
June 13, 2018	Edelweiss India Conference	New York
June 25, 2018	Ambit India Access Conference	London





# Amplifying Outcomes

Investor Presentation

June 2018



## Safe Harbor

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause our actual results to differ materially from those in such forward-looking statements. LTI does not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.

# Meet LTI

24,000+

Headcount

\$1.13Bn

FY18 revenue

59

Fortune 500 clients

300

Active clients

6<sup>th</sup>

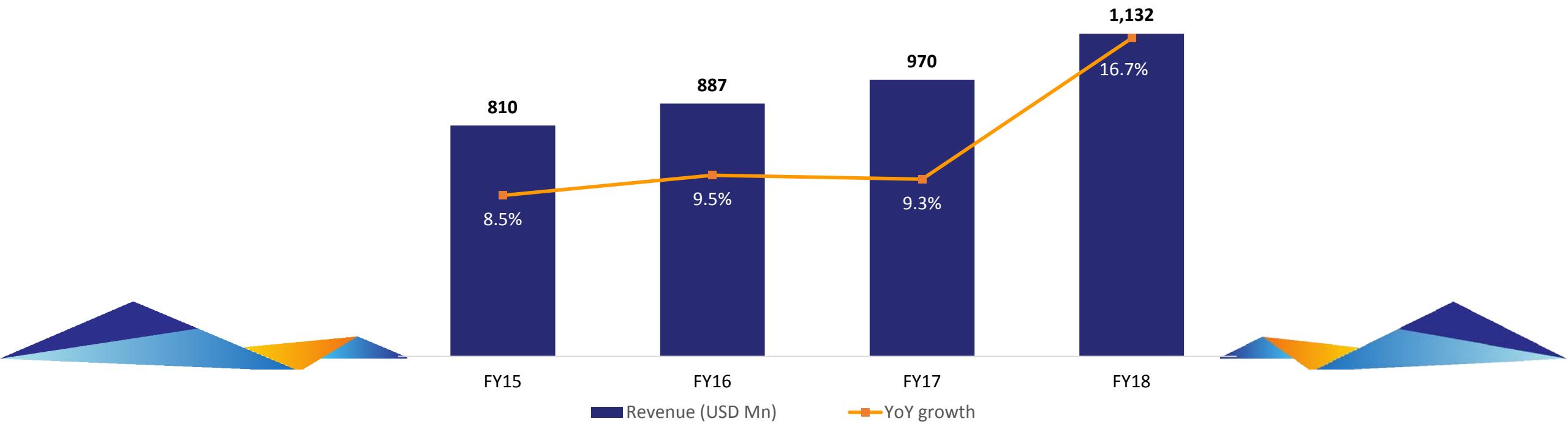
Largest Indian IT services  
company

23

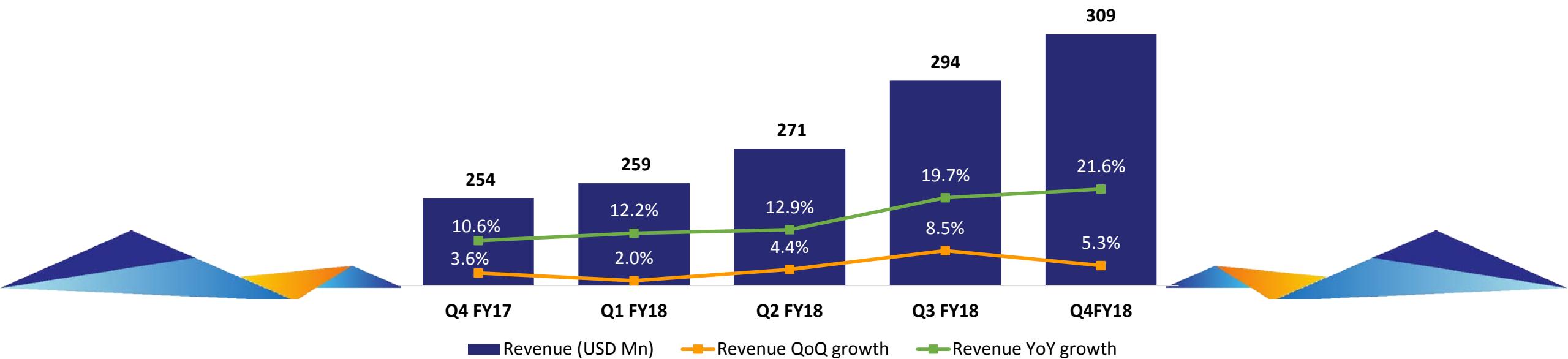
Delivery centers globally,  
with 44 sales offices

As of March 2018

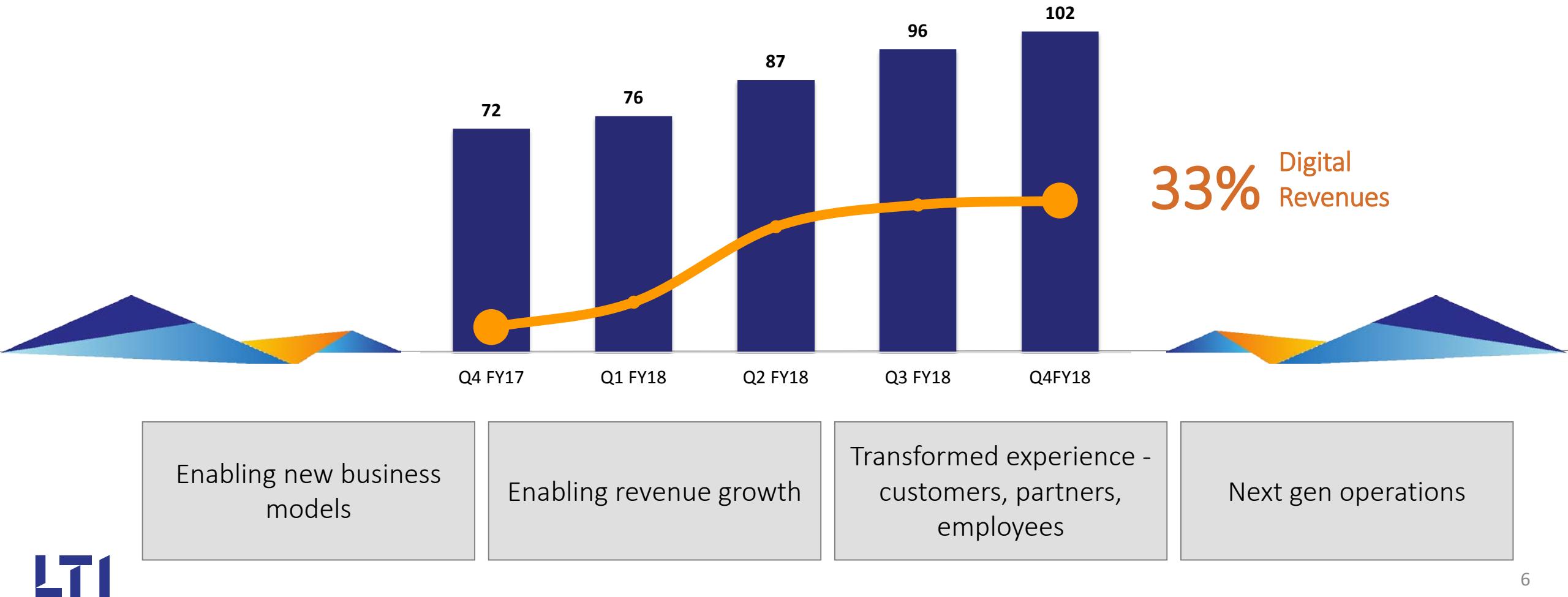
Consistently delivering industry leading revenue growth



# Predictable quarterly performance



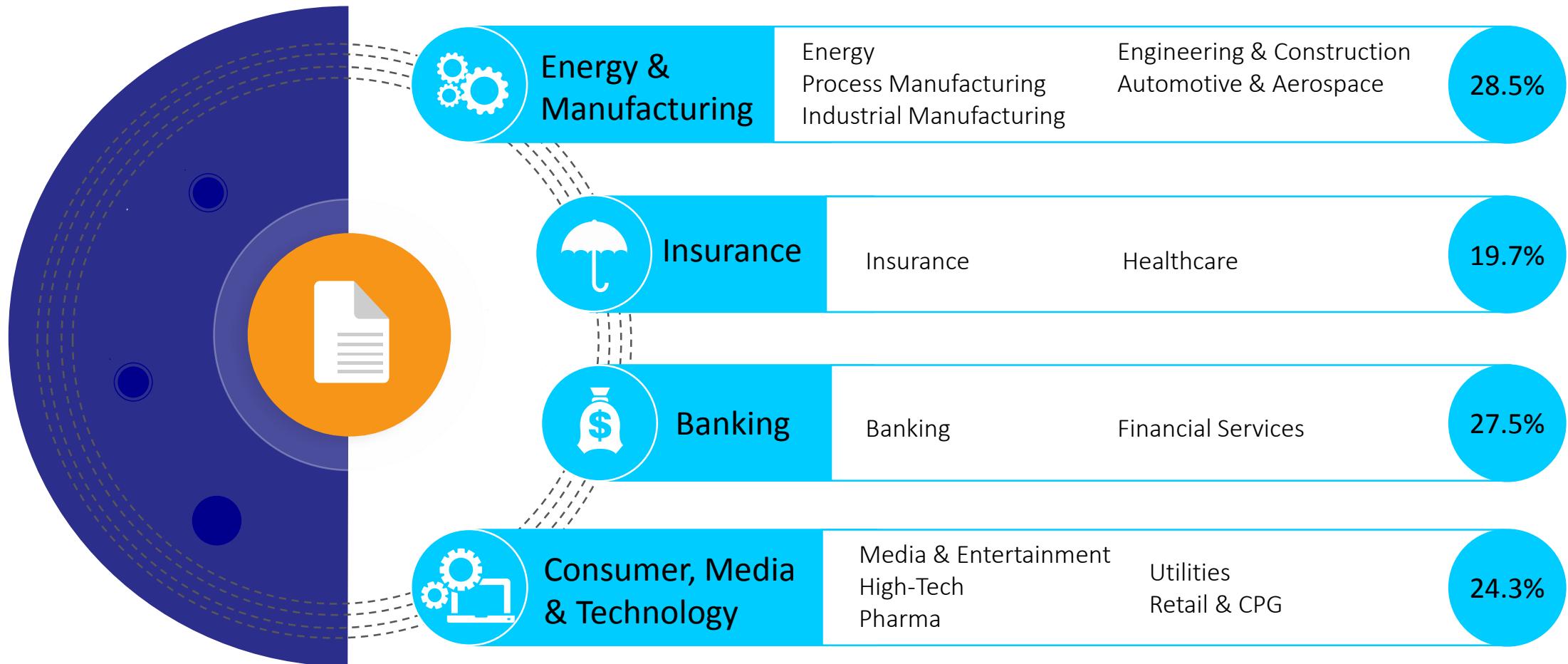
# Amplifying outcomes with Digital | Analytics | IoT | Automation | Cloud



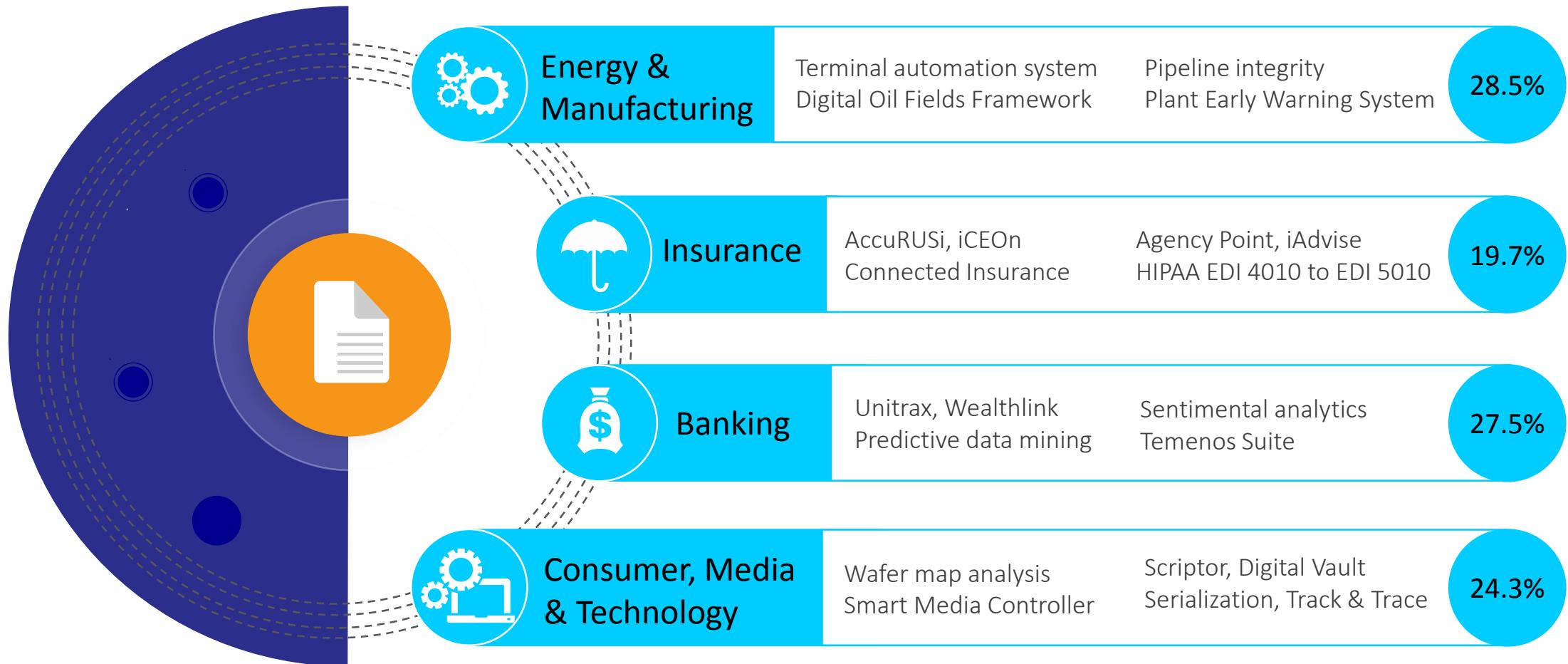
# Enviable client profile

\$100 Million +	1	US based global bank
\$50 Million +	4	Large P&C insurer   A professional services giant   Global O&G major
\$20 Million +	13	EU based reinsurer   African bank   Big M&E company   Nordic bank
\$10 Million +	23	Manufacturing giant   Large cement company   CPG giant   US based O&G
\$5 Million +	44	European shipping major   French utility   US based CPG company

# Industry focus and resilient portfolio



# Deep domain knowledge



# Change begins within

## Cloud & SaaS

AWS, Azure  
Facebook Workplace  
S4/HANA

## LTI Solutions

REDAxis  
Mosaic Security  
DiCE

## Acquisitions

AugmentIQ  
Syncordis

## Partnerships

Blue Prism  
Automation Anywhere  
Duck Creek

## Sales & Marketing

ADEA  
Global sales expansion  
Oracle Marketing Cloud

## Customer centricity

Beyond  
Hackathons with clients  
Rewarding curiosity



# mosaic

Accelerating Digital Transformation



## mosaic things

Intelligent  
Devices



## mosaic decisions

Impactful  
Decision-Making



## mosaic ai

Reinvent  
Problem Solving



## mosaic automation

Smarter  
Execution



## mosaic experience

Unmatched  
Customer Experience



## mosaic security

Total  
Cybersecurity

# mosaic academy

Continuous learning

# We're winning



\$300 Mn+ TCV in 6 quarters

## Leading African Bank

Multi-year deal to provide end-to-end ADM services

## A financial organization

End-to-end managed infrastructure engagement

## A cosmetics leader

New European client for automation-led SAP AMS

## ExxonMobil

Digitizing Geoscience content using MOSAIC for maximizing asset utilization and reduce total cost of ownership

## Recent partnerships & acquisitions

AWS

Azure

Cisco

Duck Creek

Nutanix

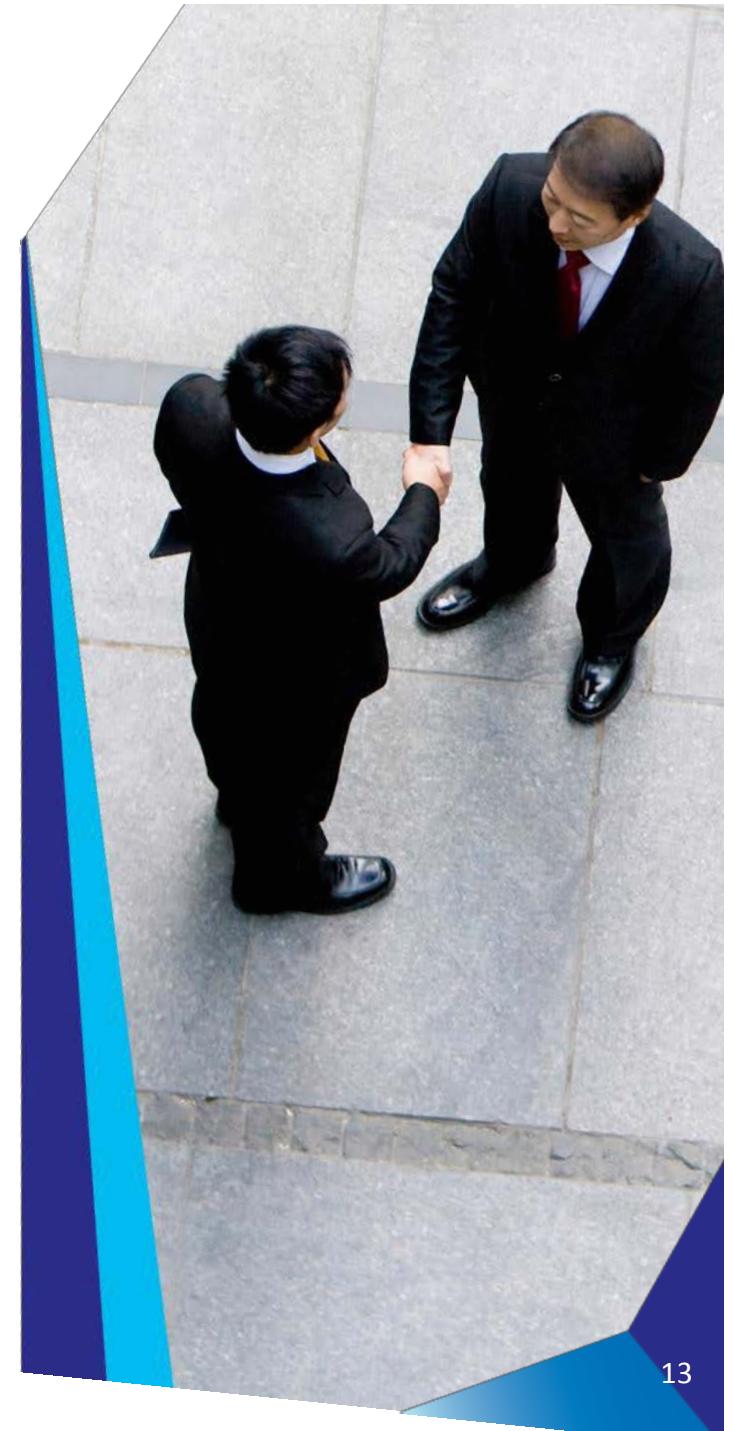
Workplace by Facebook



Acquisition of AugmentIQ has helped LTI enhance its big data platform and deepen the MOSAIC offerings



Acquisition of Syncordis will enable LTI to establish its core banking implementation capability and enhance footprint in the European financial services market



Digital Disruptions led by... A world of new technologies

saas  
insuretech  
**digital** bitcoin ux  
chatbots engineering analytics  
iot rpa **automation** mobile  
data transformation fintech social ui  
cybersecurity vr **cognitive**  
ar cloud blockchain iaas  
drones platform

## Customers need...

- Decluttering of technologies
- IT+OT experience



Shoshin



“ In the beginner’s mind there are many possibilities, in  
the expert’s mind there are few.

- Shunryu Suzuki

Learning  
Company



# Learning company



Learn & grow



Sales &  
marketing excellence



Capabilities



Acquisitions



Ecosystem & alliances



# Our journey



Performance  
with scale



Focus &  
Micro-segmentation

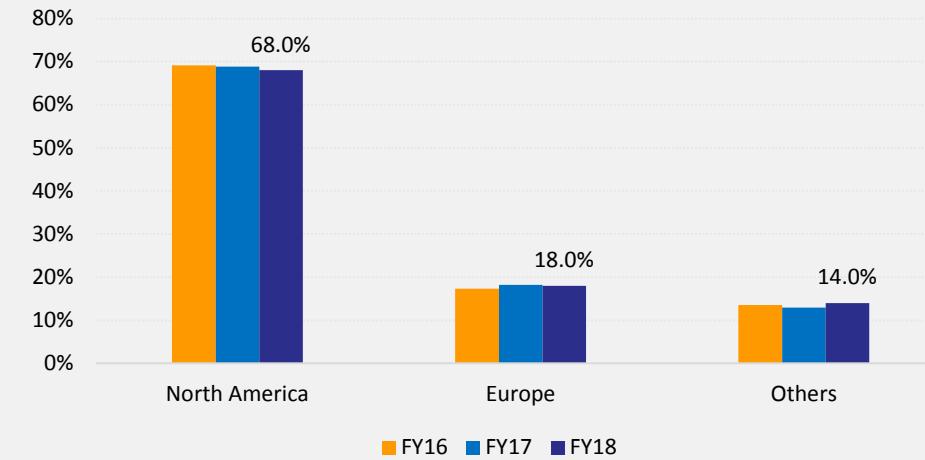
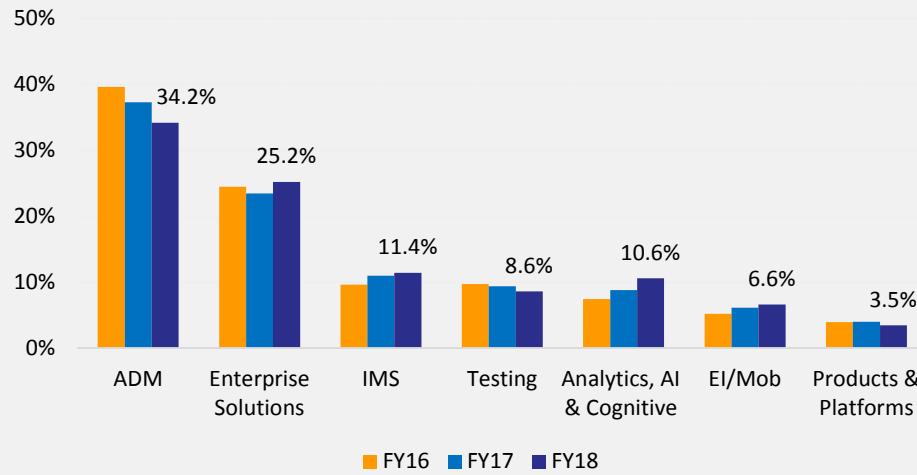
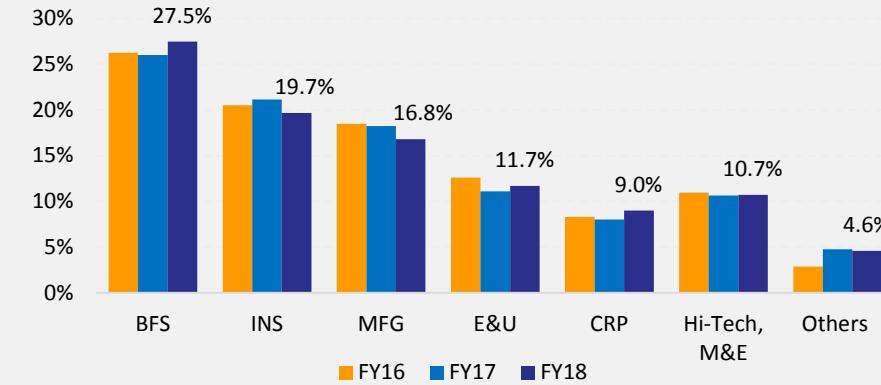
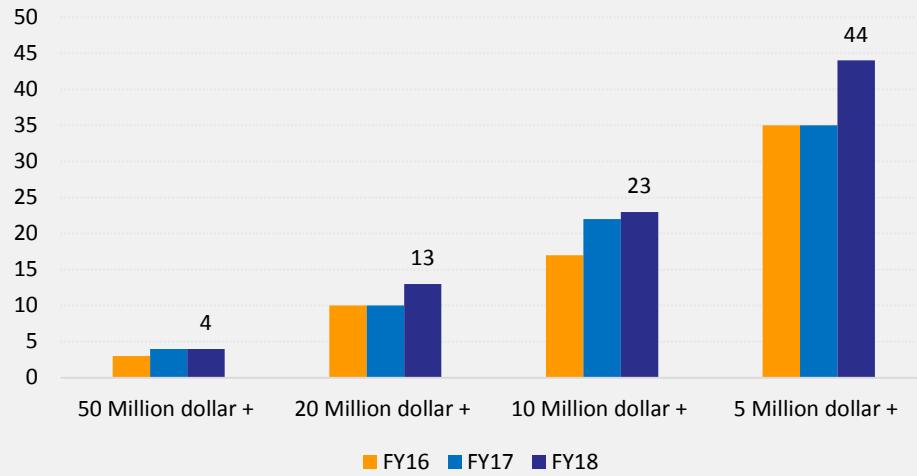


The  
Winning Team

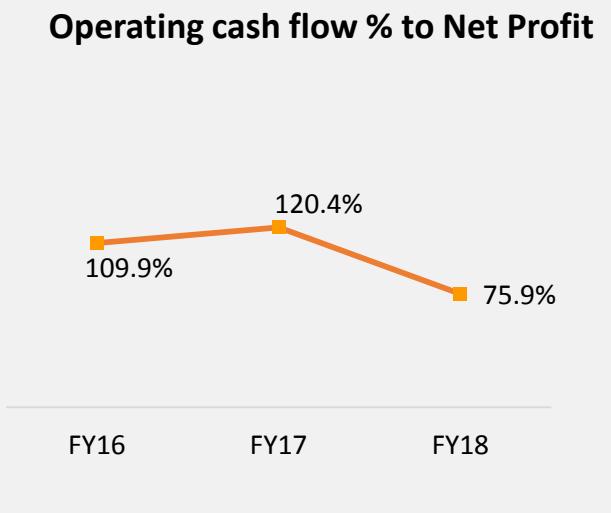
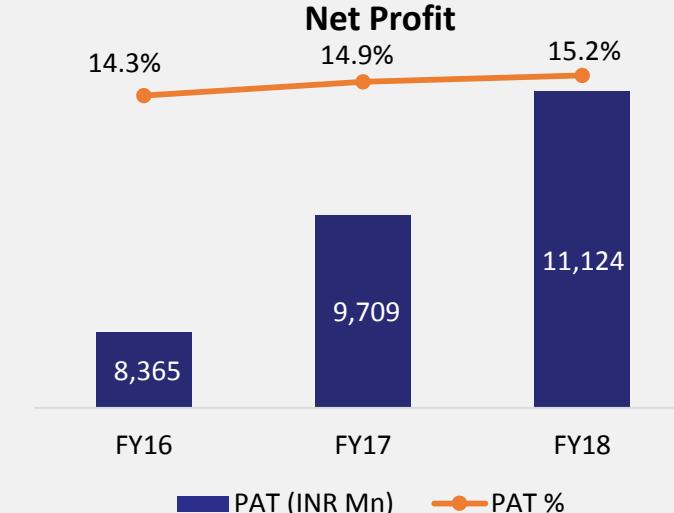
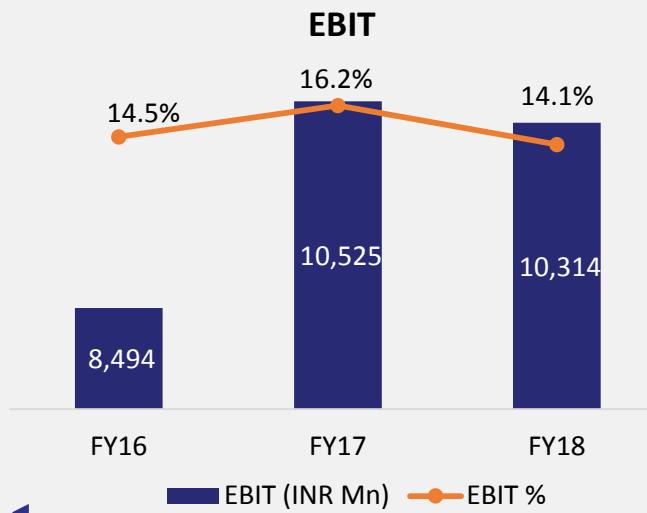
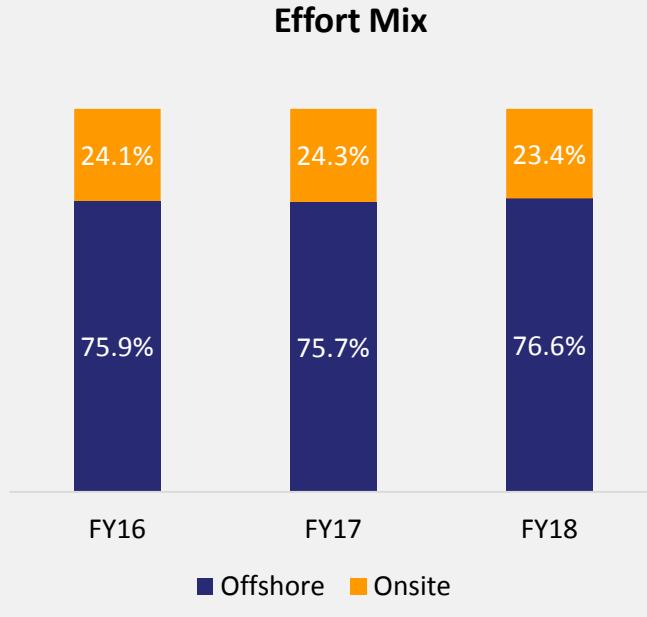
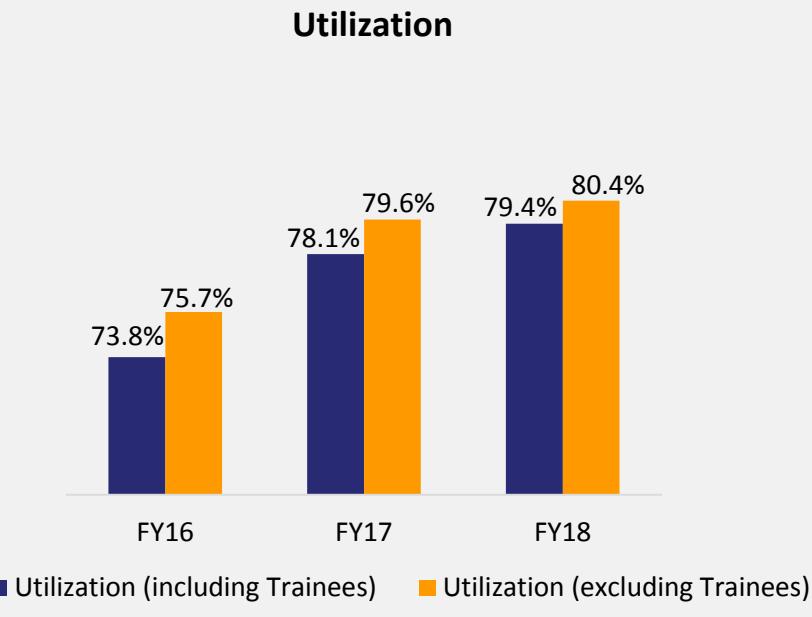
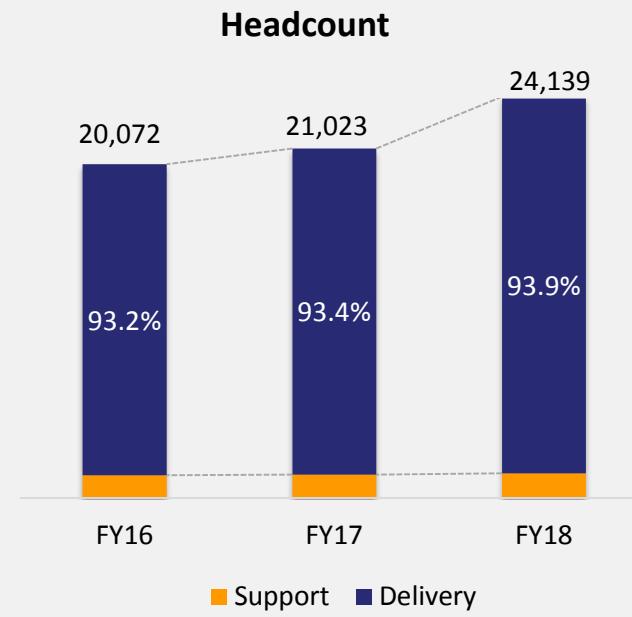


Amplifying  
outcomes

# Well diversified portfolio



# Operational Excellence leading to Healthy Financial Performance





Let's Solve

