# Sample Data Scientist Resume

#### **Contacts**

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(123) 456-78-90

New Brunswick, New Jersey

#### **Education**

B.S. Statistics, Rutgers University, New Brunswick, NJ, 2011-2015

### **Skills**

Python (NumPy, Pandas, Scikit-learn, Keras, Flask)

SQL (MySQL, Postgres)

Git

Time Series Forecasting

**Productionizing Models** 

**Recommendation Engines** 

**Customer Segmentation** 

**AWS** 

## **Work Experience**

**Data Scientist** at Grubhub (August 2018 - current)

- Implemented various time series forecasting techniques to predict surge in customer orders to lower average customer wait time;
- Deployed a recommendation engine to production to conditionally recommend other menu items based on past order history to increase average order size by 5%;
- Designed a model in a Portland pilot program to increase incentives for drivers during peak ordering hours resulting in a 13% increase in driver availability during peak ordering times.

**Data Scientist** at Adobe (January 2016 - August 2018)

- Worked with the product and marketing teams to identify which customer interactions during their free trial maximize the likelihood of conversions resulting in a conversion rate increase of 15%;
- Built a customer attrition random forest model that improved monthly retention by 10 basis points for customers who were likely to attrit by servicing relevant product features for them;
- Worked closely with the product team to build a production recommendation engine in Python that improved the average length on page for users and resulted in \$275k in incremental annual revenue.

## Data Analyst at Adobe (April 2015 - January 2016)

- Worked with product managers to perform cohort analysis that identified an opportunity to reduce pricing by 20% for a segment of users to boost yearly revenue by \$610,000;
- Built operational reporting in Tableau to find areas of improvement for contractors resulting in \$190,000 in annual incremental revenue;
- Implemented a long-term pricing experiment that improved customer lifetime value by 25%.