

# Executive Summary

The objective of this data analysis project was to construct a reliable model capable of predicting the salary ranges for various positions within the data domain, leveraging a dataset comprised of numerous job listings. The project was undertaken in a series of methodical steps to ensure the accuracy and validity of the model's predictions.

Initially, the dataset presented a broad spectrum of features including company ratings, size, founding year, industry sector, revenue, competitors, and job-specific requirements such as title, seniority, and necessary technical skills. The dataset's richness and diversity required a meticulous approach to preprocessing to enhance model performance.

## Data Preprocessing and Cleaning

The initial phase of the project involved intensive data cleaning. This process included eliminating features that were deemed non-contributory to the model's objectives, such as redundant or irrelevant variables. Furthermore, categorical variables were consolidated, whereby less frequent categories were grouped under a general 'Others' label to streamline subsequent analyses.

## Feature Engineering

The project placed a significant emphasis on feature engineering, which involved transforming categorical variables into a format suitable for regression analysis. Ordinal variables such as company size and revenue were assigned ranked numerical values to reflect their inherent order. On the other hand, nominal variables such as job title and sector were processed using one-hot encoding, which transformed these categories into a binary matrix, suitable for regression without imposing an artificial order.

## Feature Selection

Feature selection was a critical step in this project, involving the use of mutual information gain and correlation matrices to discern the most impactful features. This approach allowed for the identification and retention of variables that had a considerable effect on salary variance while eliminating features that exhibited high multicollinearity, which could potentially skew the model's performance.

## Model Development and Evaluation

With the refined dataset, multiple regression models were applied and assessed to determine the most effective in predicting salary ranges. These models included Linear Regression, Lasso Regression, RandomForest Regression, and Gradient Boosting Regression. Each model's performance was rigorously evaluated using a cross-validation approach, focusing on metrics such as the Root Mean Squared Error (RMSE), Mean Absolute Error (MAE), and the coefficient of determination ( $R^2$ ).

The RandomForest Regression model demonstrated superior performance, showcasing the highest  $R^2$  mean and the lowest RMSE, indicative of its strong predictive power and its capability of capturing the variance in the data with a lower prediction error.

## Model Application

The practical application of the project was realized through the development of the `predict_salary` function. This function was designed to accept inputs including various company characteristics (e.g., rating, founding year), job details (e.g., title, seniority), and required skills (e.g., Python, SQL, Tableau), and to output an estimated salary range for the specified position. The model's utility was illustrated through several predictive scenarios that reflected different roles within the data science sector, validating the model's versatility and relevance in real-world applications.

## Conclusion and Utility

In summary, this project successfully created a predictive model that can estimate salary ranges for data-focused job positions with a respectable margin of accuracy. The RandomForest model, in particular, proved to be a robust tool for such predictions. The resulting `predict_salary` function offers tangible benefits to various stakeholders in the job market, including job seekers aiming to gauge the value of their skills and experience, and employers seeking to offer competitive compensation packages.

This model is poised to serve as a vital asset in the data science job market, providing insights into compensation trends and aiding in the establishment of fair and equitable salary standards across the industry.