

Centurion



Business Computers for Every Need

Centurion.

A total family of computer hardware...

Fast Centurion systems provide high-speed processing that is cost justifiable. Using the latest in processor and peripheral technology, Centurion systems deliver the timely results expected, guaranteeing dollar-to-performance efficiency that is hard to match.

Reliable Reliability is designed in . . . right from the start, placing Centurion among the best mean-time-between-failure performers in the business. Even if a service call is required, hardware modularity assures minimum down-time.

Expandable There is no need to worry about obsolescence. As your business grows, Centurion can grow . . . from the smallest to the largest configurations.

Affordable Centurion systems deliver some of the highest returns on processing dollars invested. Considering the results, they're simply inexpensive.

Accurate There's no need to sacrifice accuracy for high speed. Designed specifically for business applications, Centurion delivers both.

Quiet and Attractive Centurion systems are configured from individual components for best use of floor space. They're quiet and good looking enough to fit right in your present office environment.

Up-to-date Technically Centurion offers what's expected in computers by today's standards . . . and more. Just examine Centurion's big-system performance features. Real time clock • Communications capability • Universal microprogrammable controller •

Multiprogrammable
• Expandable memory • Flexible and rigid fixed/removable mass disk storage • Video terminals with 1920 characters and standard 10-key and typewriter keyboards • Up to 600 line-per-minute printers.

 **Centurion**

...with application software for virtually every business need.

Broad Application Library Centurion dealers participate in a mutual exchange of proven application software. Some of the application packages available are: • Client Accounting for the Professional Accountant • Wholesale Distributor Invoicing, Accounts Receivable, and Inventory Control • Professional Billing and Internal Cost Reporting • Contractors Job-cost and Construction Management • Clinical Billing • Publishers Circulation Accounting • Credit Union Accounting & Reporting • Trucking Company Accounting • Utility Billing • Law Firm Management • Fashion Retailer Accounting • Route Accounting • Real Estate Sales Analysis • Gas & Oil Producer Accounting • Country Club Billing • Insurance Agency Accounting • Auto Parts Inventory • Banking Accounting Systems • Many other Accounting Packages — Payables, Receivables, Payroll



Easy to Operate Instructions right on the video screen and program controlled cursor guide the operator, step by step.

Existing staff can quickly implement software using standard 10-key and typewriter keyboards.



Results Oriented The bottom-line benefit of Centurion systems is high speed preparation of accounting documents and reports . . . in a useful format . . . on time.

Proven and Available Centurion applications are installed, proven packages . . . providing *results* for customers — now. Standard applications, custom software, and modified packages are available through full-service Centurion distributors.



A note about the computer business from people whose only business is serving their customers.

It's easy to get lost in the world of bits and bytes, nano-this and micro-that. Sometimes the temptation is to think that doing business is isolated to its technical intricacies, whatever they are. But the truth is, business is *people*. That principle cannot be violated if business relationships are to be successful. So, the business of helping customers satisfy their data processing requirements is the business of serving *people* — not just machines, or even organizations. Every business transaction, regardless of its magnitude, must finally be dealt with at the personal level.

- People — not just companies — buy computers.
- People — not just staffs — run computers.
- People — not just vendors — sell and service computers.

It's this attitude up front that has given Centurion people their success in the computer industry. Personal attention given to each customer has resulted in many successful installations all across the country. Why do

Centurion people excel in this critical area? The answer is simple — Centurion people are *independent dealers*. They are people who run their own businesses in contrast to those who are just paid to do a certain specific job for some giant impersonal corporation. Your Centurion dealer is an independent businessman, just like you. That's why he's equipped to understand your needs better than anyone else. To him, all business is big business — you're very important to him. Because he's a *local* businessman, he's always there to serve you better. His experience and success justify his being in business for himself. His livelihood depends on delivering *results*. With him, you're dealing with a single responsibility for reaching and maintaining the benefits you pay for. So, the Centurion dealer must see his *customers* as the most important part of his business. Centurion people know what it means to base their livelihoods on service to individuals. Let us prove it to you — *person to person*.



Centurion is a product of the Warrex Computer Corporation.