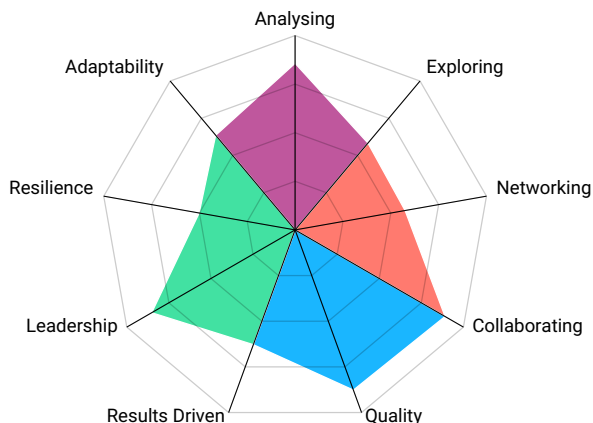# Mahmoud Hafez

`Team player`   `Detail oriented`   `Analytical`

Thinking

Analysing | Exploring

Mahmoud is comfortable in dealing with numerical data to understand problems and solve them. Mahmoud tends to be factual and uses evidence to support their hypothesis.

Mahmoud prefers following established and proven approaches when dealing with any obstacles. Mahmoud appreciates the need for authority and rules and can adjust easily to this. Mahmoud is generally practical and down to earth but at times may benefit from keeping an open mind to new or novel approaches to problems.

Connecting

Networking | Collaborating

Mahmoud displays empathy towards colleagues and finds it important to listen to their points of view. Mahmoud is likely to involve others in key decisions and plans. Mahmoud gives credit where it is due and delegates easily when necessary.

Mahmoud can take time to establish rapport with new people and may be reserved in group settings. Mahmoud may prefer to work independently and can find it uncomfortable to be the center of attention.

Executing

Quality | Result Driven

Mahmoud pays attention to details and enjoys delivering work that is of a high standard.

Mahmoud can lack the energy to complete tasks that they find boring and tends to work in a less systematic manner.

Progressing

Leadership | Resillience | Adaptability

Mahmoud enjoys taking the lead in groups and considers other's opinions when taking decisions.

Mahmoud enjoys being in charge and is lively and talkative in groups. Mahmoud is comfortable sharing their ideas and tends to be assertive and dominant.

Mahmoud is focused and drives their team towards desired outcomes.

Mahmoud prefers to work in stable environments and is uncomfortable with dealing with unplanned changes.

Mahmoud may feel demotivated when faced with negative feedback or setbacks.

Role Fit

- Roles which may involve managing multiple stakeholders or building deep relationships with key accounts.
- Roles dealing with or providing input to senior management or involving tasks that require precision and detail such as drafting communications.
- Roles which relate to research, analysis, data analytics or applying rational thinking to solve problems.

Organization Fit

- Organisations that are supportive of their employees, promote sharing information and have good employee recognition programs.
- Organisations that value high quality work that is precise and detailed.
- Organisations that promote evidence based critical thinking.