## **Assignment 2**

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```
library(caret)
## Loading required package: ggplot2
## Loading required package: lattice
library(class)
library(ISLR)
library(dplyr)
##
## Attaching package: 'dplyr'
## The following objects are masked from 'package:stats':
##
##
       filter, lag
## The following objects are masked from 'package:base':
##
##
       intersect, setdiff, setequal, union
library(ggplot2)
library(fastDummies)
library(FNN)
##
## Attaching package: 'FNN'
## The following objects are masked from 'package:class':
##
       knn, knn.cv
##
```

Here I am going to load the UniversalBank.csv file with customer data and transform the categorical data to factors.

```
getwd()
## [1] "C:/Users/mercy/OneDrive/Desktop/FML/Assignment2"
setwd("C:/Users/mercy/OneDrive/Desktop/FML/Assignment2")
BankInfo <- read.csv("UniversalBank.csv")
BankInfo$Personal.Loan<-
factor(BankInfo$Personal.Loan,levels=c('0','1'),labels=c('No','Yes'))
summary(BankInfo)</pre>
```

```
##
          ID
                                     Experience
                                                       Income
                        Age
ZIP.Code
## Min.
               1
                   Min.
                          :23.00
                                   Min.
                                          :-3.0
                                                  Min.
                                                          : 8.00
                                                                    Min.
9307
## 1st Qu.:1251
                   1st Qu.:35.00
                                   1st Qu.:10.0
                                                  1st Qu.: 39.00
                                                                    1st
Qu.:91911
                                                  Median : 64.00
## Median :2500
                   Median :45.00
                                   Median :20.0
                                                                    Median
:93437
## Mean
           :2500
                          :45.34
                                          :20.1
                                                          : 73.77
                   Mean
                                   Mean
                                                  Mean
                                                                    Mean
:93153
## 3rd Qu.:3750
                   3rd Qu.:55.00
                                   3rd Qu.:30.0
                                                  3rd Qu.: 98.00
                                                                    3rd
Qu.:94608
## Max.
                          :67.00
           :5000
                   Max.
                                   Max.
                                          :43.0
                                                  Max.
                                                          :224.00
                                                                    Max.
:96651
##
        Family
                        CCAvg
                                       Education
                                                         Mortgage
Personal.Loan
## Min.
           :1.000
                    Min.
                           : 0.000
                                     Min.
                                             :1.000
                                                     Min.
                                                               0.0
                                                                      No:4520
## 1st Qu.:1.000
                    1st Qu.: 0.700
                                     1st Qu.:1.000
                                                                      Yes: 480
                                                     1st Qu.:
                                                                0.0
## Median :2.000
                    Median : 1.500
                                     Median :2.000
                                                     Median :
                                                                0.0
## Mean
           :2.396
                    Mean
                           : 1.938
                                     Mean
                                             :1.881
                                                     Mean
                                                             : 56.5
                                     3rd Qu.:3.000
## 3rd Qu.:3.000
                    3rd Qu.: 2.500
                                                     3rd Qu.:101.0
## Max.
           :4.000
                           :10.000
                                            :3.000
                    Max.
                                     Max.
                                                     Max.
                                                             :635.0
##
   Securities.Account
                         CD.Account
                                            Online |
                                                            CreditCard
##
   Min.
           :0.0000
                       Min.
                              :0.0000
                                        Min.
                                                :0.0000
                                                          Min.
                                                                 :0.000
## 1st Ou.:0.0000
                       1st Ou.:0.0000
                                        1st Qu.:0.0000
                                                          1st Qu.:0.000
## Median :0.0000
                       Median :0.0000
                                        Median :1.0000
                                                         Median:0.000
## Mean
           :0.1044
                       Mean
                              :0.0604
                                        Mean
                                               :0.5968
                                                         Mean
                                                                 :0.294
   3rd Qu.:0.0000
                       3rd Qu.:0.0000
                                        3rd Qu.:1.0000
                                                          3rd Qu.:1.000
##
## Max. :1.0000
                       Max. :1.0000
                                        Max. :1.0000
                                                         Max. :1.000
```

#### **Data Selection**

we should divide the collection into training (60%) and validation (40%) sets, utilizing relevant data (Here ID and Zip for each education level we will also transform Education into three dummy variables).

```
dummy_BankInfo <- dummy_columns(BankInfo, select_columns = 'Education')
m_BankInfo <-
select(dummy_BankInfo,Age,Experience,Income,Family,CCAvg,Education_1,Educatio
n_2,Education_3,Mortgage,Personal.Loan,Securities.Account,CD.Account,Online,C
reditCard)
m_BankInfo <- m_BankInfo %>%
relocate(Personal.Loan,.after=last_col())#Personal Loan should be placed to
the end of the list to make work easier later.
set.seed(1)
Train_Index <- sample(row.names(m_BankInfo), .6*dim(m_BankInfo)[1])
Val_Index <- setdiff(row.names(m_BankInfo), Train_Index)
Train_Data <- m_BankInfo[Train_Index,]
Validation_Data <- m_BankInfo[Val_Index,]
summary(Train_Data)</pre>
```

```
##
                       Experience
                                                            Family
         Age
                                          Income
           :23.00
                                                       Min.
##
    Min.
                     Min.
                            :-3.00
                                     Min.
                                             : 8.00
                                                               :1.000
##
    1st Qu.:36.00
                     1st Qu.:10.00
                                     1st Qu.: 39.00
                                                       1st Qu.:1.000
##
    Median :45.00
                     Median :20.00
                                     Median : 63.00
                                                       Median :2.000
##
    Mean
           :45.43
                     Mean
                            :20.19
                                     Mean
                                             : 73.08
                                                       Mean
                                                               :2.388
                     3rd Qu.:30.00
##
    3rd Qu.:55.00
                                     3rd Qu.: 98.00
                                                       3rd Qu.:3.000
##
           :67.00
                     Max.
                            :43.00
                                             :224.00
                                                       Max.
    Max.
                                     Max.
                                                               :4.000
        CCAvg
##
                       Education 1
                                         Education 2
                                                         Education 3
##
    Min.
           : 0.000
                             :0.0000
                                       Min.
                                               :0.000
                                                        Min.
                                                                :0.0000
                                                        1st Qu.:0.0000
##
    1st Qu.: 0.700
                      1st Qu.:0.0000
                                        1st Qu.:0.000
##
    Median : 1.500
                      Median :0.0000
                                       Median :0.000
                                                        Median :0.0000
          : 1.915
##
    Mean
                      Mean
                             :0.4173
                                       Mean
                                               :0.285
                                                        Mean
                                                                :0.2977
##
    3rd Qu.: 2.500
                      3rd Qu.:1.0000
                                        3rd Qu.:1.000
                                                        3rd Qu.:1.0000
##
    Max.
           :10.000
                      Max.
                             :1.0000
                                       Max.
                                               :1.000
                                                        Max.
                                                                :1.0000
##
                      Securities.Account
                                            CD.Account
                                                                 Online
       Mortgage
##
    Min.
          : 0.00
                      Min.
                             :0.0000
                                         Min.
                                                 :0.00000
                                                            Min.
                                                                    :0.0000
##
    1st Qu.: 0.00
                      1st Qu.:0.0000
                                          1st Qu.:0.00000
                                                             1st Qu.:0.0000
##
    Median: 0.00
                      Median :0.0000
                                          Median :0.00000
                                                            Median :1.0000
##
    Mean
          : 57.34
                      Mean
                             :0.1003
                                          Mean
                                                 :0.05367
                                                            Mean
                                                                    :0.5847
##
    3rd Qu.:102.00
                      3rd Qu.:0.0000
                                          3rd Qu.:0.00000
                                                             3rd Qu.:1.0000
##
   Max.
           :635.00
                             :1.0000
                                          Max.
                                                 :1.00000
                                                            Max.
                      Max.
                                                                    :1.0000
##
      CreditCard
                      Personal.Loan
## Min.
           :0.0000
                      No :2725
##
    1st Qu.:0.0000
                      Yes: 275
    Median :0.0000
##
    Mean
           :0.2927
##
    3rd Qu.:1.0000
##
    Max. :1.0000
```

### Here we are going to normalize the numeric data.

```
columnsare <-c(1,2,3,4,5,9)
BankInfo.norm.df <- m BankInfo</pre>
train.norm.df <- Train Data
valid.norm.df <- Validation_Data</pre>
norm.values <- preProcess(Train Data[,columnsare],</pre>
method=c("center", "scale"))
#putting the normalized data back into the dataframes
train.norm.df[, columnsare] <-predict(norm.values,Train Data[,columnsare])</pre>
valid.norm.df[, columnsare] <-</pre>
predict(norm.values, Validation_Data[,columnsare])
summary(train.norm.df)
##
         Age
                          Experience
                                                Income
                                                                   Family
##
   Min.
           :-1.97257
                        Min.
                               :-2.03718
                                            Min.
                                                   :-1.4240
                                                               Min.
                                                                      :-1.2058
##
    1st Qu.:-0.82922
                        1st Qu.:-0.89531
                                            1st Qu.:-0.7457
                                                               1st Qu.:-1.2058
   Median :-0.03767
                                            Median :-0.2206
                                                               Median :-0.3368
                        Median :-0.01695
##
    Mean
          : 0.00000
                        Mean
                               : 0.00000
                                            Mean
                                                   : 0.0000
                                                               Mean
                                                                      : 0.0000
##
    3rd Qu.: 0.84183
                        3rd Qu.: 0.86141
                                            3rd Qu.: 0.5452
                                                               3rd Qu.: 0.5321
           : 1.89723
                                                   : 3.3022
                                                                      : 1.4010
## Max.
                        Max.
                               : 2.00328
                                            Max.
                                                               Max.
##
        CCAvg
                        Education_1
                                         Education_2 Education_3
```

```
## Min. :-1.1059
                      Min. :0.0000
                                       Min. :0.000
                                                       Min.
                                                              :0.0000
## 1st Qu.:-0.7016
                      1st Qu.:0.0000
                                       1st Qu.:0.000
                                                       1st Qu.:0.0000
## Median :-0.2396
                      Median :0.0000
                                       Median :0.000
                                                       Median :0.0000
           : 0.0000
## Mean
                      Mean
                             :0.4173
                                       Mean
                                              :0.285
                                                       Mean
                                                              :0.2977
##
   3rd Qu.: 0.3380
                      3rd Qu.:1.0000
                                       3rd Qu.:1.000
                                                       3rd Qu.:1.0000
##
   Max.
           : 4.6700
                      Max.
                             :1.0000
                                       Max.
                                              :1.000
                                                       Max.
                                                              :1.0000
       Mortgage
##
                      Securities.Account
                                           CD.Account
                                                               Online
## Min.
                                                           Min.
           :-0.5679
                      Min.
                             :0.0000
                                         Min.
                                                :0.00000
                                                                  :0.0000
    1st Qu.:-0.5679
                      1st Qu.:0.0000
                                         1st Qu.:0.00000
                                                           1st Qu.:0.0000
##
   Median :-0.5679
                      Median :0.0000
                                         Median :0.00000
                                                           Median :1.0000
##
   Mean
          : 0.0000
                      Mean
                             :0.1003
                                         Mean
                                                :0.05367
                                                           Mean
                                                                  :0.5847
   3rd Qu.: 0.4423
                      3rd Qu.:0.0000
##
                                         3rd Qu.:0.00000
                                                           3rd Qu.:1.0000
                             :1.0000
##
   Max.
           : 5.7216
                      Max.
                                         Max.
                                                :1.00000
                                                           Max.
                                                                  :1.0000
##
      CreditCard
                     Personal.Loan
##
   Min.
           :0.0000
                     No :2725
## 1st Qu.:0.0000
                     Yes: 275
## Median :0.0000
## Mean
           :0.2927
## 3rd Ou.:1.0000
## Max. :1.0000
```

## **Building the K-NN model**

```
train.knn.predictors <- train.norm.df[, 1:13]</pre>
train.knn.success <-train.norm.df[,14]</pre>
valid.knn.predictors <- valid.norm.df[, 1:13]</pre>
valid.knn.success <-valid.norm.df[,14]</pre>
knn.results <- knn (train=train.knn.predictors, test=valid.knn.predictors,
cl=train.knn.success, k=1, prob=TRUE)
confusionMatrix(knn.results,valid.knn.success, positive="Yes")
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction
                No Yes
##
          No 1776
                      59
##
          Yes
                19
                    146
##
##
                  Accuracy: 0.961
##
                     95% CI: (0.9516, 0.9691)
       No Information Rate: 0.8975
##
##
       P-Value [Acc > NIR] : < 2.2e-16
##
##
                      Kappa : 0.768
##
##
    Mcnemar's Test P-Value : 1.006e-05
##
##
               Sensitivity: 0.7122
##
               Specificity: 0.9894
##
            Pos Pred Value: 0.8848
##
            Neg Pred Value: 0.9678
```

```
## Prevalence : 0.1025
## Detection Rate : 0.0730
## Detection Prevalence : 0.0825
## Balanced Accuracy : 0.8508
##

"Positive' Class : Yes
##
```

As observed the model is 95.4% accurate.

##1. k=1 Let's look at a sample consumer who has the following characteristics: Age = 40, Experience = 10, Income = 84, Family = 2, CCAvg = 2, Education\_1 = 0, Education\_2 = 1, Education\_3 = 0, Mortgage = 0, Securities Account = 0, CD Account = 0, Online = 1, and Credit Card = 1.

We are now using our model to assess him

```
customertest = data.frame(Age = as.integer(40), Experience = as.integer(10),
Income = as.integer(84), Family = as.integer(2), CCAvg = as.integer(2),
Education1 = as.integer(0), Education2 = as.integer(1), Education3 =
as.integer(0), Mortgage = as.integer(0), Securities.Account = as.integer(0),
CD.Account = as.integer(0), Online = as.integer(1), CreditCard =
as.integer(1)) #load the data into a customertest dataframe.
customer.norm.df <- customertest
customer.norm.df[, columnsare]<-
predict(norm.values,customertest[,columnsare])#normalize the quantitative
values</pre>
```

As we have imported and normalized the customer's data, we are going to test him with our K-NN from earlier.

```
set.seed(400)
customer.knn <- knn(train=train.knn.predictors,
test=customer.norm.df,cl=train.knn.success,k=1, prob=TRUE) #calculate knn for
customer.
head(customer.knn)
## [1] No
## Levels: No</pre>
```

The algorithm indicates that this customer will decline a loan offer.

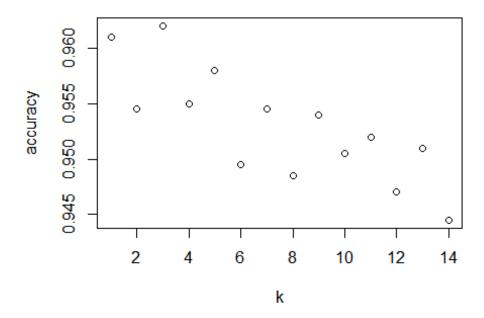
## **Tuning using Validation**

#2. On our validation set, we will now evaluate the performance of our model with various k values in order to find the best k value.

```
accuracy.df <- data.frame(k = seq(1,14,1), accuracy = rep(0 , 14))
#Now we will make a table with all of the k and their accuracies from 1 to
14.
for(i in 1:14){</pre>
```

```
knn.pred <- knn(train.knn.predictors,valid.knn.predictors,</pre>
cl=train.knn.success,k=i)
accuracy.df[i,2] <- confusionMatrix(knn.pred, valid.knn.success)$overall[1]</pre>
accuracy.df
##
       k accuracy
## 1
           0.9610
## 2
           0.9545
       2
## 3
       3
           0.9620
## 4
       4
           0.9550
## 5
       5
           0.9580
## 6
       6
           0.9495
## 7
       7
           0.9545
## 8
       8
          0.9485
## 9
       9
           0.9540
## 10 10
           0.9505
## 11 11
           0.9520
## 12 12
           0.9470
## 13 13
           0.9510
## 14 14
           0.9445
plot(x=accuracy.df$k, y=accuracy.df$accuracy, main="Accuracy vs K",
xlab="k",ylab="accuracy")
```

# Accuracy vs K



which.max(accuracy.df\$accuracy)

```
## [1] 3
```

The best performing k in the range of 1 to 14 is 'r which.max(accuracy.df\$accuracy)'. This k balances overfitting and ignoring predictions, and is the most accurate for 3.

```
customer.knn3 <- knn(train=train.knn.predictors,
test=customer.norm.df,cl=train.knn.success,k=3, prob=TRUE)
head(customer.knn3)
## [1] No
## Levels: No</pre>
```

#### Further examination of k = 3

A confusion matrix of the validation data for k=3 is shown below

```
knn.k3 <- knn(train =
train.knn.predictors, test=valid.knn.predictors, cl=train.knn.success, k=3,
prob=TRUE)
confusionMatrix(knn.k3, valid.knn.success,)
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction
                No Yes
##
          No 1792
                     73
##
                 3 132
          Yes
##
##
                  Accuracy: 0.962
##
                    95% CI: (0.9527, 0.9699)
##
       No Information Rate: 0.8975
##
       P-Value [Acc > NIR] : < 2.2e-16
##
##
                     Kappa: 0.7567
##
   Mcnemar's Test P-Value: 2.476e-15
##
##
##
               Sensitivity: 0.9983
##
               Specificity: 0.6439
##
            Pos Pred Value: 0.9609
##
            Neg Pred Value: 0.9778
##
                Prevalence: 0.8975
##
            Detection Rate: 0.8960
      Detection Prevalence: 0.9325
##
##
         Balanced Accuracy: 0.8211
##
          'Positive' Class : No
##
##
```

Our accuracy is .9620 (which means we have error rate of 3.8%).false-negative is also very low. Precision (TP/(TP+FP)) is low at 64% - this would be the worst metric as we want to

target the most responsive customers, the model's precision and false-positive rate (Type I errors) are troublesome. ## Repartitioning for a test set

```
set.seed(500)
Train Index <- sample(row.names(m BankInfo), .5*dim(m BankInfo)[1])#create</pre>
train index
Val Index <-
sample(setdiff(row.names(m BankInfo),Train Index),.3*dim(m BankInfo)[1])#crea
te validation index
Test Index
=setdiff(row.names(m BankInfo),union(Train Index,Val Index))#create test
index
#Load the data
Train Data <- m BankInfo[Train Index,]</pre>
Validation_Data <- m_BankInfo[Val_Index,]</pre>
Test Data <- m BankInfo [Test Index,]</pre>
#normalize the quantitative data
norm.values3 <- preProcess(m_BankInfo[,columnsare], method=c("center",</pre>
"scale"))
train.norm.df3 = Train Data
val.norm.df3 = Validation_Data
test.norm.df3 = Test Data
train.norm.df3[, columnsare] <- predict(norm.values3, Train Data[,</pre>
columnsare])
val.norm.df3[, columnsare] <- predict(norm.values3, Validation Data[,</pre>
columnsare])
test.norm.df3[, columnsare] <- predict(norm.values3, Test_Data[, columnsare])</pre>
#run knn for all 3
knn.train <- knn(train=train.norm.df3[,-14],test=train.norm.df3[,-</pre>
14],cl=train.norm.df3[,14], k=3, prob=TRUE)
knn.val<- knn(train=train.norm.df3[,-14],test=val.norm.df3[,-
14], cl=train.norm.df3[,14], k=3, prob=TRUE)
knn.test<- knn(train=train.norm.df3[,-14],test=test.norm.df3[,-</pre>
14], cl=train.norm.df3[,14], k=3, prob=TRUE)
#display the confusion matrices
confusionMatrix(knn.train,train.norm.df3[,14], positive="Yes")
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction
                No Yes
##
          No 2274
                      50
##
          Yes
                 2 174
##
                  Accuracy : 0.9792
##
                     95% CI: (0.9728, 0.9844)
##
       No Information Rate : 0.9104
##
##
       P-Value [Acc > NIR] : < 2.2e-16
##
##
                      Kappa : 0.8589
```

```
##
   Mcnemar's Test P-Value : 7.138e-11
##
##
##
               Sensitivity: 0.7768
               Specificity: 0.9991
##
            Pos Pred Value: 0.9886
##
##
            Neg Pred Value: 0.9785
                Prevalence: 0.0896
##
##
            Detection Rate: 0.0696
      Detection Prevalence: 0.0704
##
##
         Balanced Accuracy: 0.8880
##
          'Positive' Class : Yes
##
##
confusionMatrix(knn.val,val.norm.df3[,14], positive="Yes")
## Confusion Matrix and Statistics
##
             Reference
##
## Prediction
                No Yes
##
          No 1335
                     65
##
          Yes
                     95
##
##
                  Accuracy : 0.9533
##
                    95% CI: (0.9414, 0.9634)
       No Information Rate: 0.8933
##
##
       P-Value [Acc > NIR] : < 2.2e-16
##
##
                     Kappa: 0.7067
##
##
   Mcnemar's Test P-Value : 1.766e-12
##
##
               Sensitivity: 0.59375
##
               Specificity: 0.99627
##
            Pos Pred Value: 0.95000
            Neg Pred Value: 0.95357
##
##
                Prevalence: 0.10667
##
            Detection Rate: 0.06333
      Detection Prevalence: 0.06667
##
##
         Balanced Accuracy : 0.79501
##
          'Positive' Class : Yes
##
##
confusionMatrix(knn.test,test.norm.df3[,14], positive="Yes")
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction No Yes
```

```
##
          No 904 42
##
         Yes 0 54
##
##
                  Accuracy: 0.958
##
                    95% CI: (0.9436, 0.9696)
##
       No Information Rate : 0.904
##
       P-Value [Acc > NIR] : 9.200e-11
##
##
                     Kappa: 0.6992
##
   Mcnemar's Test P-Value : 2.509e-10
##
##
##
               Sensitivity: 0.5625
               Specificity: 1.0000
##
##
            Pos Pred Value : 1.0000
           Neg Pred Value: 0.9556
##
##
                Prevalence: 0.0960
##
            Detection Rate: 0.0540
      Detection Prevalence: 0.0540
##
##
         Balanced Accuracy: 0.7812
##
##
          'Positive' Class : Yes
##
```