# Data warehouse and decision-making

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# Support Decision Making

- Management Information System(MIS)
- Decision Support System (DSS)
- Executive Information System (EIS)
- Datamining(DM)
- Business Intelligence (BI) (Data driven DSS)
- Business Analytics(BA)

### What is Data warehouse?

- Data warehouse is a collection of data designed to support decisión-making applications
- Data warehousing is the process of data accesss, transforamtion, and loading of data to the datawarehouse, and the accesss of the data by end users and applications.

#### **OLTP vs OLAP**

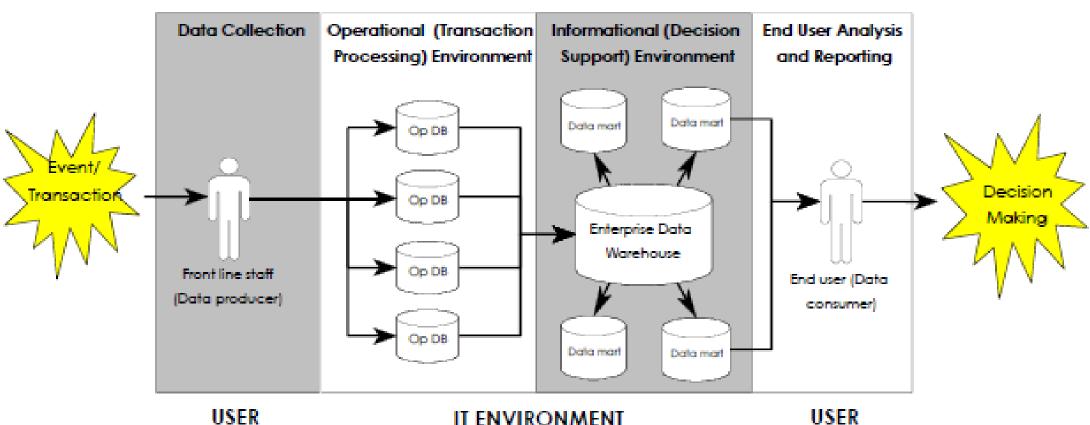
#### Operational

#### Informational

SUPPLY SIDE

PRODUCTION (Information Systems)

DEMAND SIDE

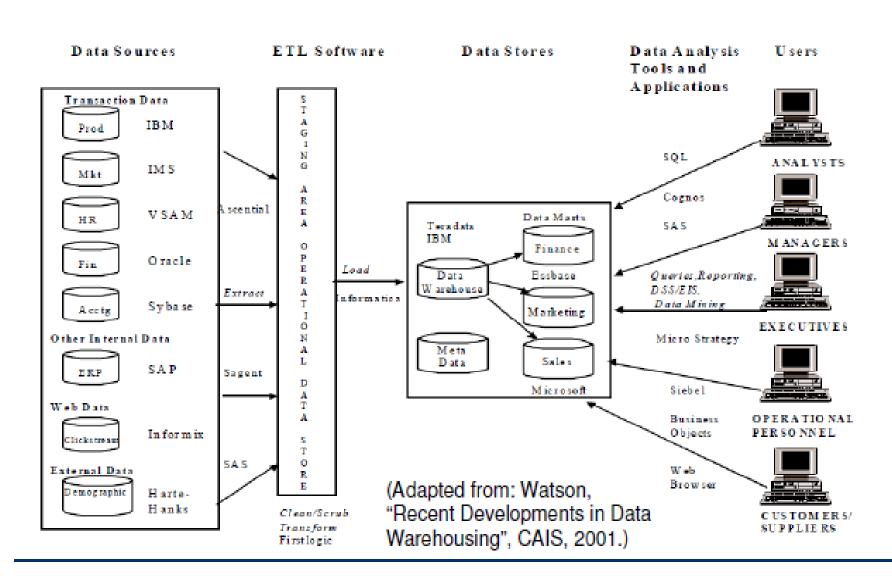


ENVIRONMENT

IT ENVIRONMENT

ENVIRONMENT

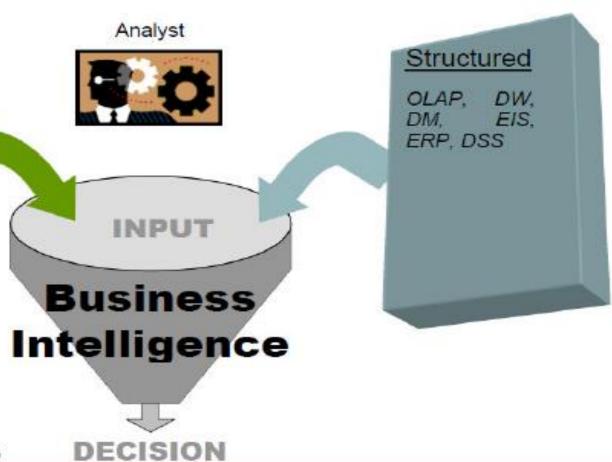
#### Data warehouse architecture



#### BI Architecture

#### Unstructured

Conversations,
Graphics, Images,
Movies, News items
Spreadsheets, Text,
Videos, Web Pages,
husiness processes



Source: Negash,

Business Intelligence".

# **Examples of Semi-Structured Data**

Table 1. Some Examples of Semi-Structured Data

<ul> <li>Business processes</li> <li>Chats</li> <li>E-mails</li> <li>Graphics</li> <li>Image files</li> </ul>	<ul> <li>Letters</li> <li>Marketing material</li> <li>Memos</li> <li>Movies</li> <li>News items</li> </ul>	<ul> <li>Phone conversations</li> <li>Presentations</li> <li>Reports</li> <li>Research</li> <li>Spreadsheet</li> </ul>	<ul> <li>User group files</li> <li>Video files</li> <li>Web pages</li> <li>White papers</li> <li>Word processing text</li> </ul>
■ Image files	■ News items	Spreadsheet    files	<ul> <li>Word processing text</li> </ul>

# EJ .Strategic BI: Market segmentation

- Different buying patterns segment on the basis of age, education, income, personality variables, ethnic background etc.
- Analyze data to identify segments market research, historical data Progressive Insurance segments by risk.
- Customize marketing programs improve response in each segment – premiums set based on risk segment