1- Strategy 2-Scope 3-Structure 4- Skeleton

5- Surface

SCENARIO / ASSUMPTIONS

Laura, a primary school principal, is looking for a food/catering service. The service should provide lunch for the students and food and snacks for teachers and staff during the day. The school already has a basic lunch program, provided by a company, but many parents want more flexible options. To make a clear goal, PTO (Parent Teacher Organization) sent a questionnaire to parents and staff. He defined the requirements based on the questionnaire.

Laura is also considering a system to make the school supplies that provide for teachers and students more accountable and manageable service.



DEFINE

The service should include: Healthy food and drink Least interaction. Payable online Available all times Accept orders for special diets such as nut free or religion limited diets. High quality while Low cost enough to be comparable with bringing food from. Provide hot and cold lunch. Have option for recyclable packages within reasonable cost Comply with a donation option for underprivileged families.

COMPARE

Laura sees two major options: 1- In person service. Three local available companies bring 3 to 5 Employees to serve the food for lunch time. They can provide and cater food during the day based on the order. 2- Vvending is a service that provides the service through a vending machine. Vvendings provides custom designed vending machines in 7 types, in which 3 of them are suitable for the school needs. One service can be used for school supplies. Parents and staff can individually register to the website and use their app. It's face detection, voice communication, and face ID are very favorable for interacting and touching. The machines are easy to work with and provide a good quality service. Laura has read the reviews of these companies and talked to the other schools and companies who have used these services. Mike, the school vice president with the PTO principal, visited the services and used the app to see how it works.

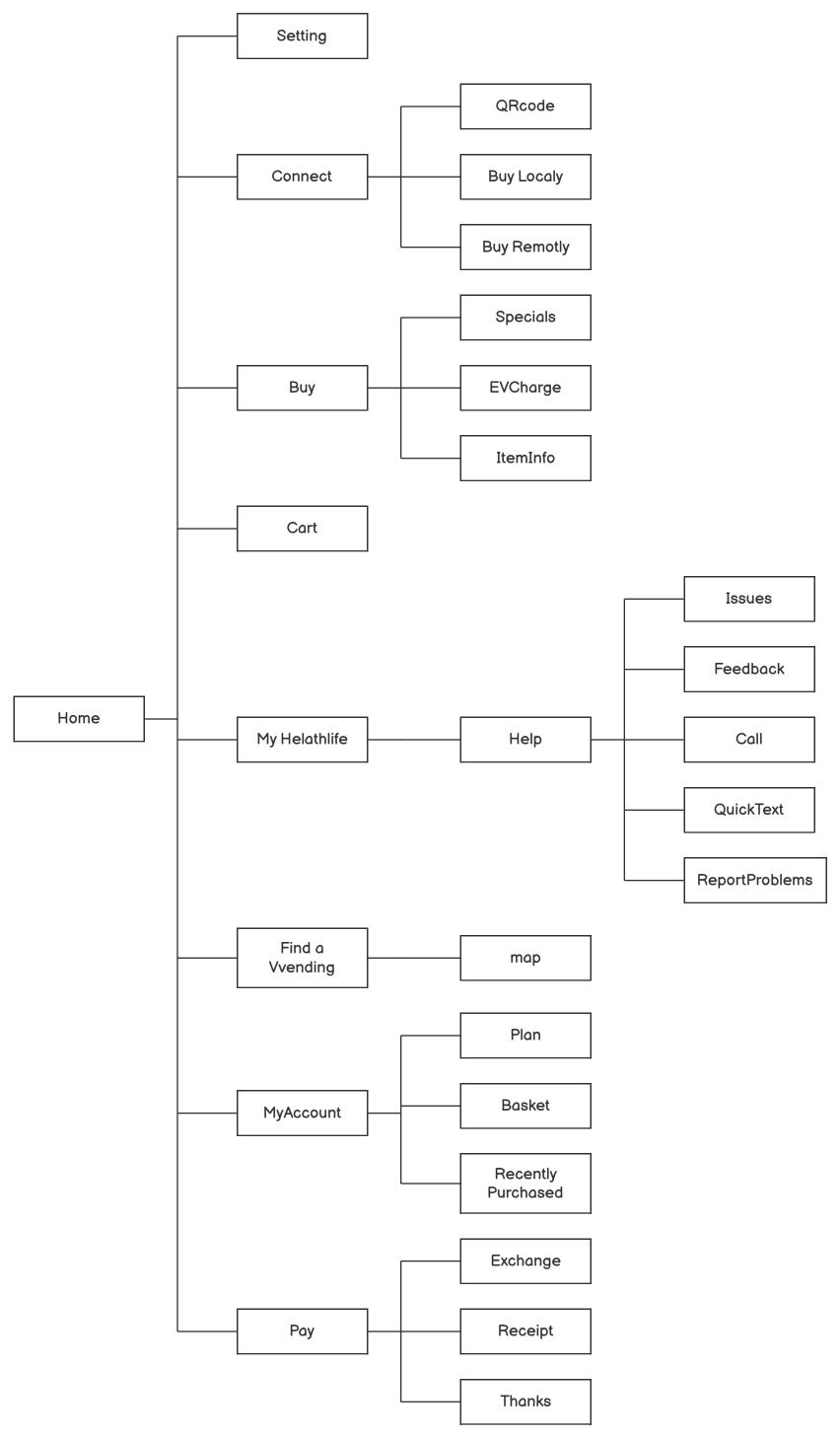
NEGOTIATE

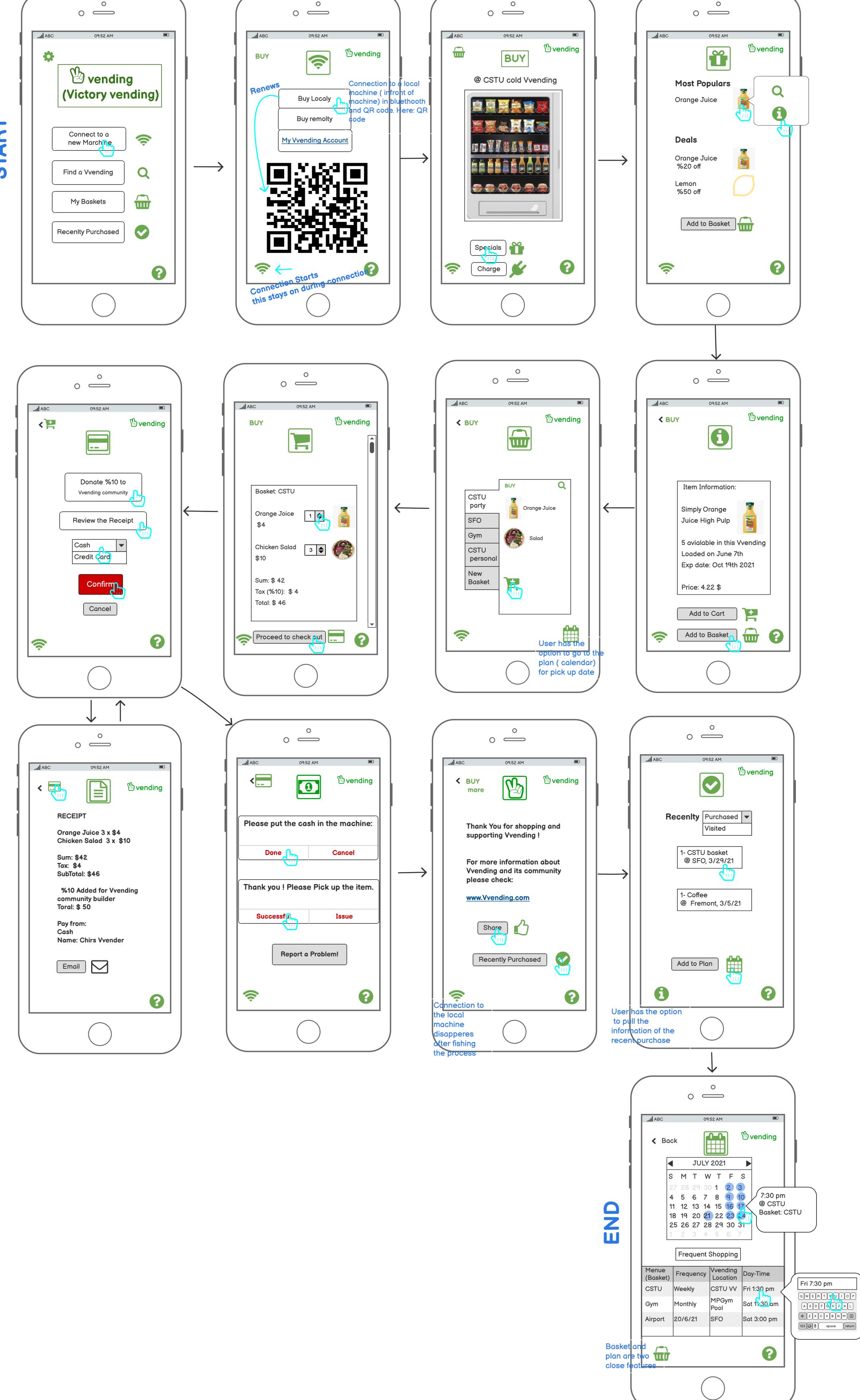
Laura asks the 3

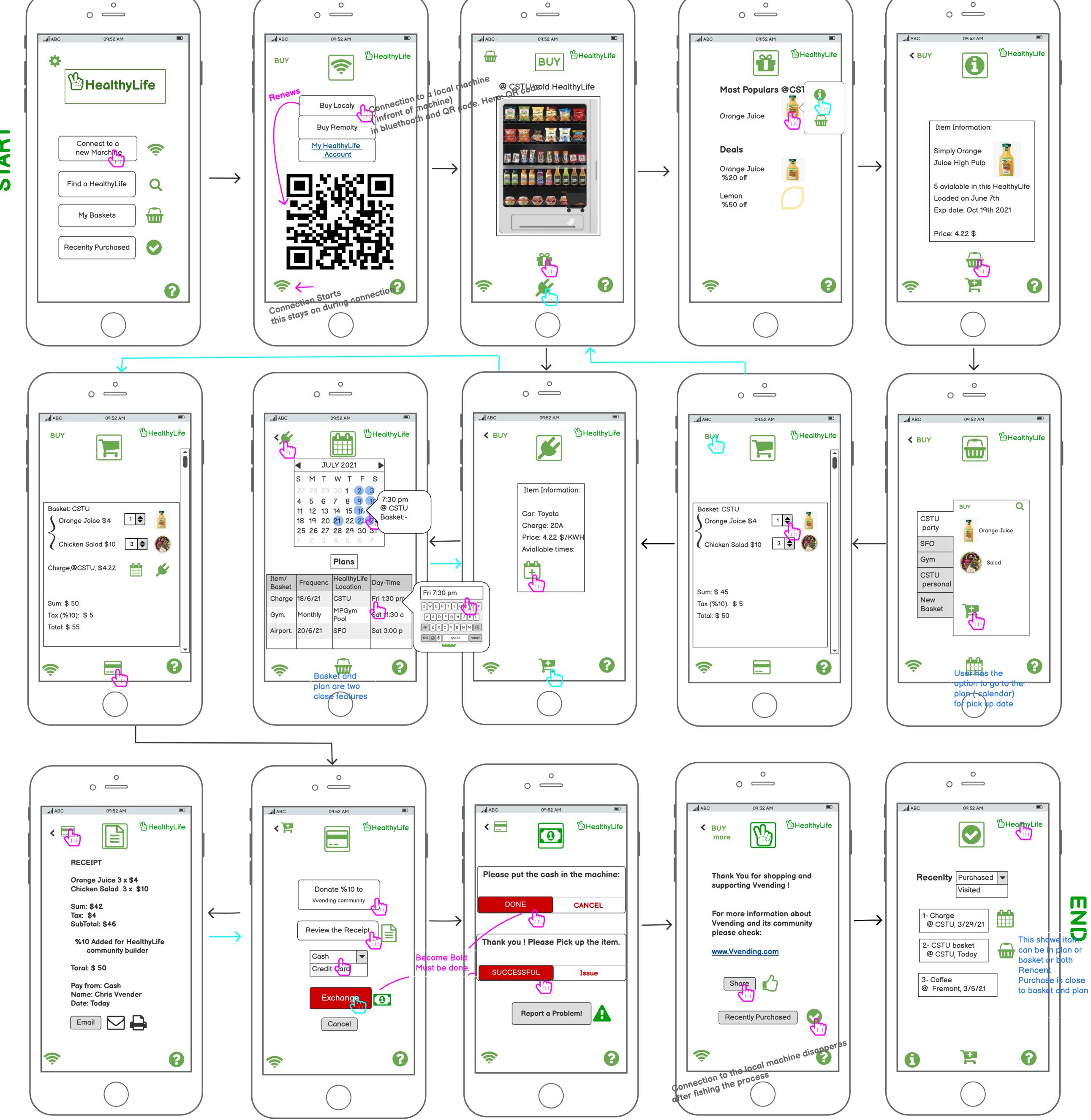
companies and Vvending to have a site visit of the school and give their best quality services quote for their 1 year and 2 years service. Mike is worried where to put the vending machines and how the company wants to have access to school. He asks them to include the detail of size and location and energy consumption of the vending machines.

SELECT

Laura enters the quotes data to a table to compare the 4 options. Table items are:1-Cost to the parents 2-Safety 3-quality, 4 Cost to the school, including space, electricity, and time 5 other costs including options. He, some teachers and PTO members give a weight and a score to each criteria. After diligent comparison, Vvending stands higher in total evaluation. Laura selects Vvending and asks to continue the contract.

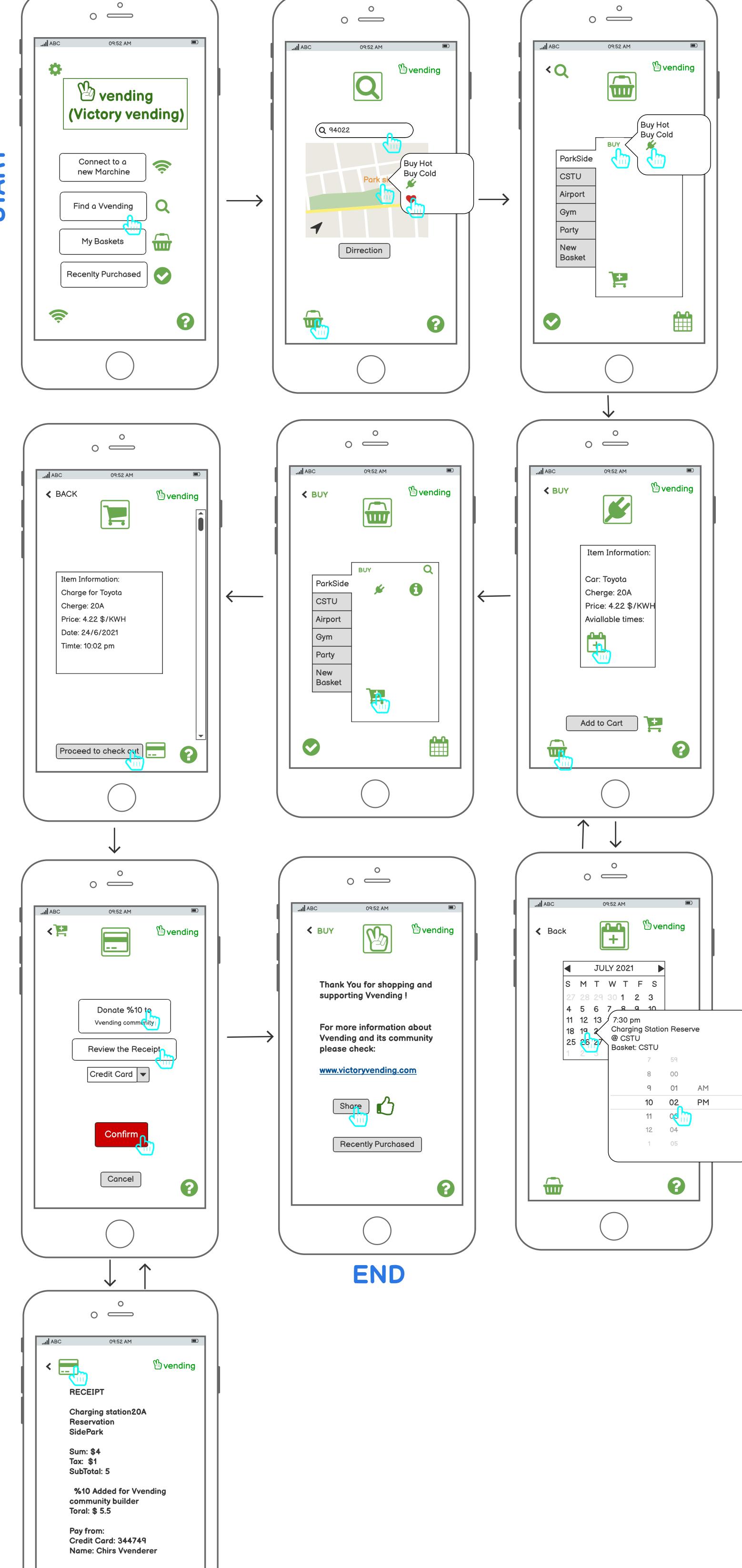






Email

3





...I ABC

09:52 AM







Connect to a new Marchine



Find a HealthyLife



My Baskets



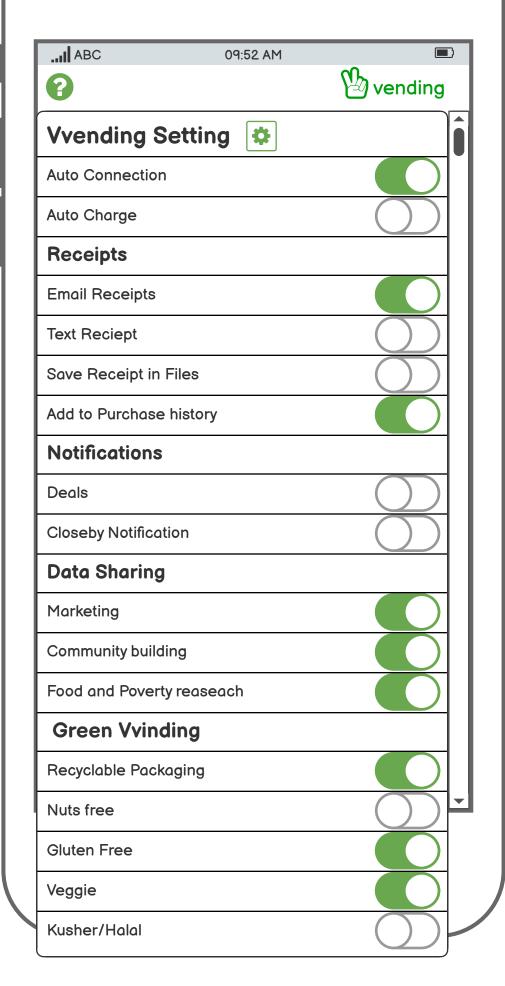
Recenlty Purchased















@ CSTU cold HealthyLife

















Item Information:

Simply Orange
Juice High Pulp



5 avialable in this HealthyLife Loaded on June 7th

Exp date: Oct 19th 2021

Price: 4.22 \$

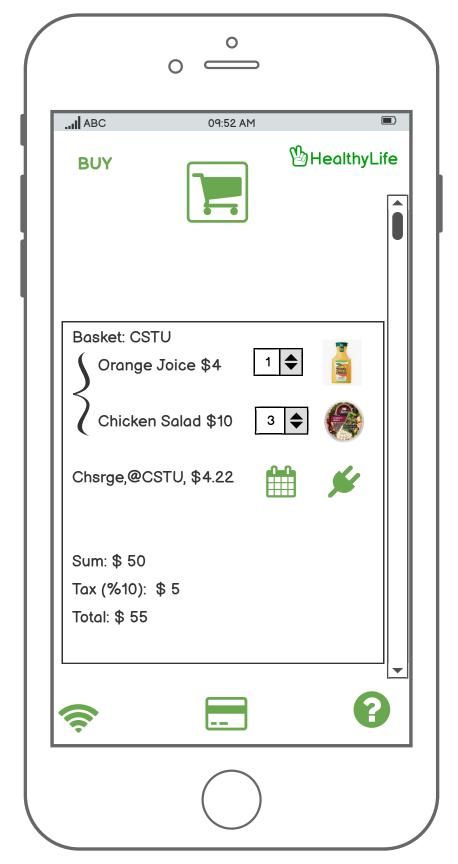


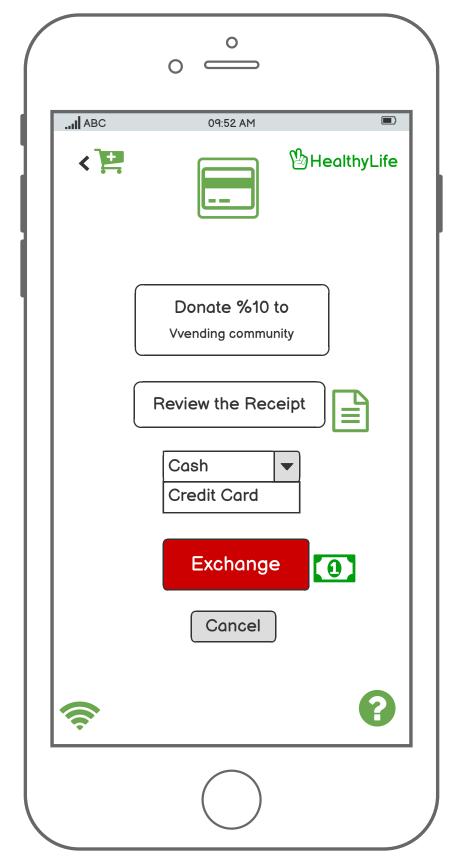


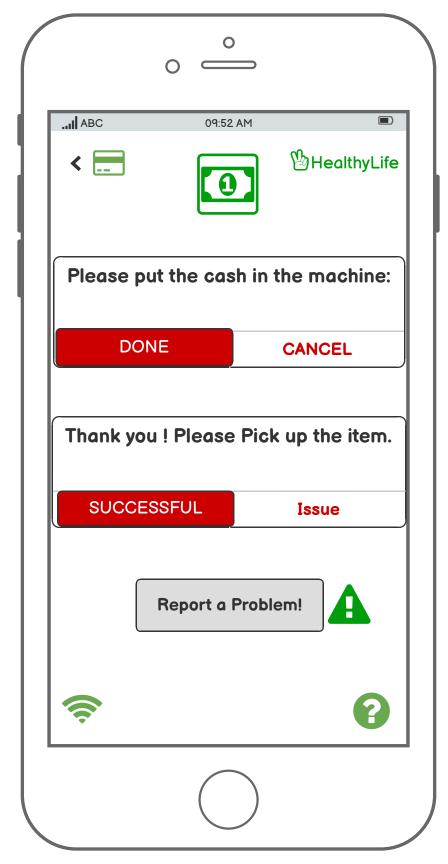


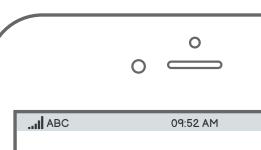












RECEIPT

Orange Juice 3 x \$4 Chicken Salad 3 x \$10

Sum: \$42

Tax: \$4

SubTotal: \$46

%10 Added for Vvending community builder Toral: \$ 50

Pay from:

Credit Card: 344749 Name: Chirs Wenderer







b vending





Thank You for shopping and supporting Vvending!

For more information about Vvending and its community please check:

www.Vvending.com

Share



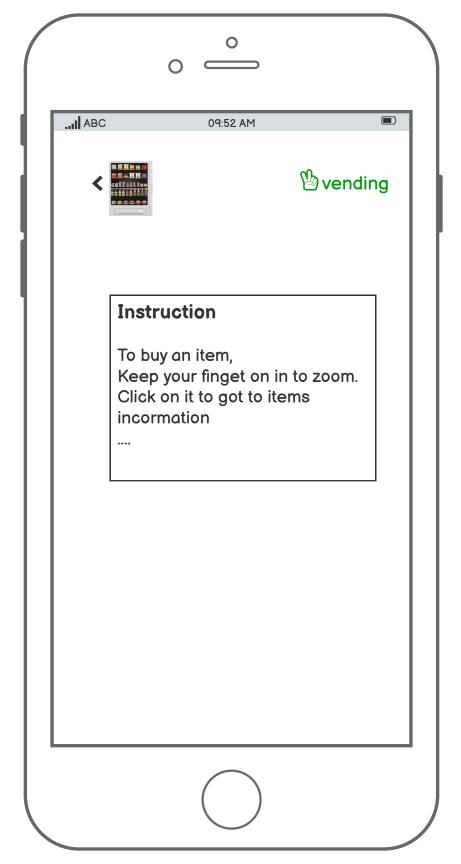
Recently Purchased















...| ABC

09:52 AM





wending vending

Please take the QR code infront of the Machie

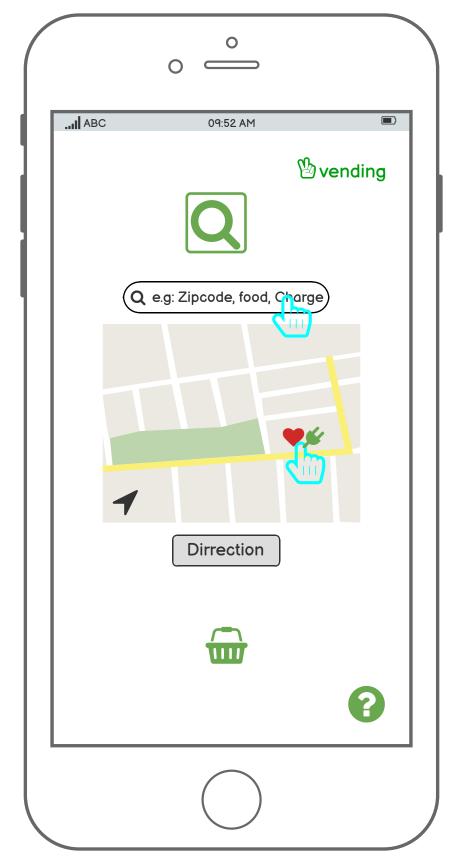


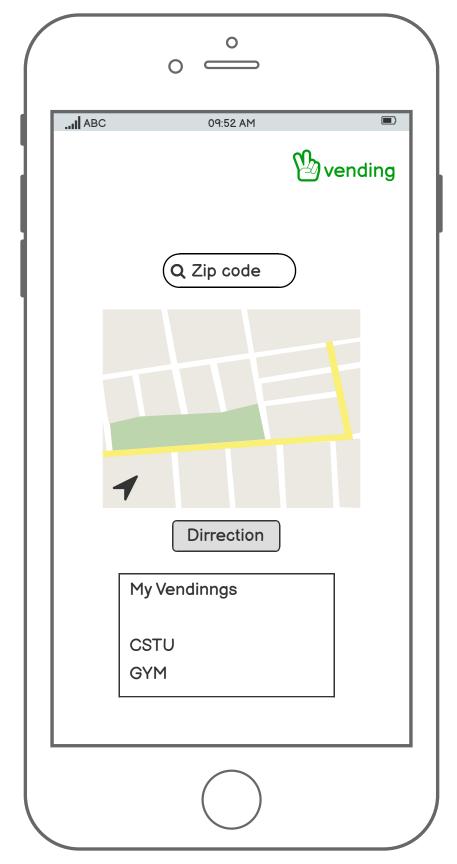
Get a new QR code

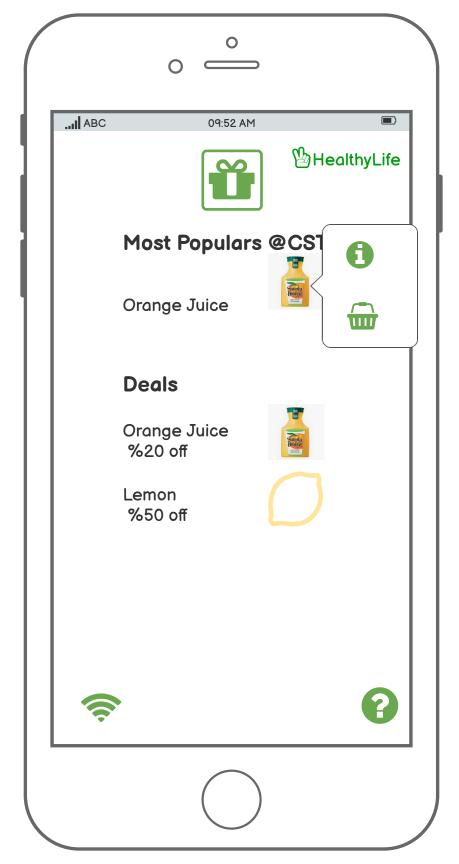


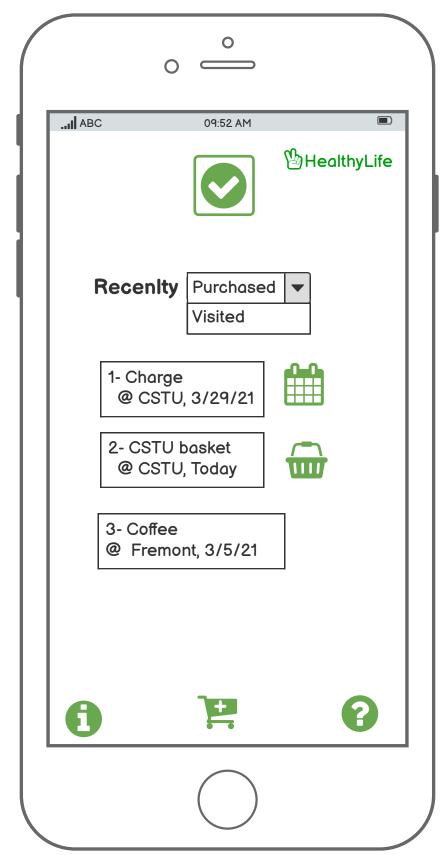




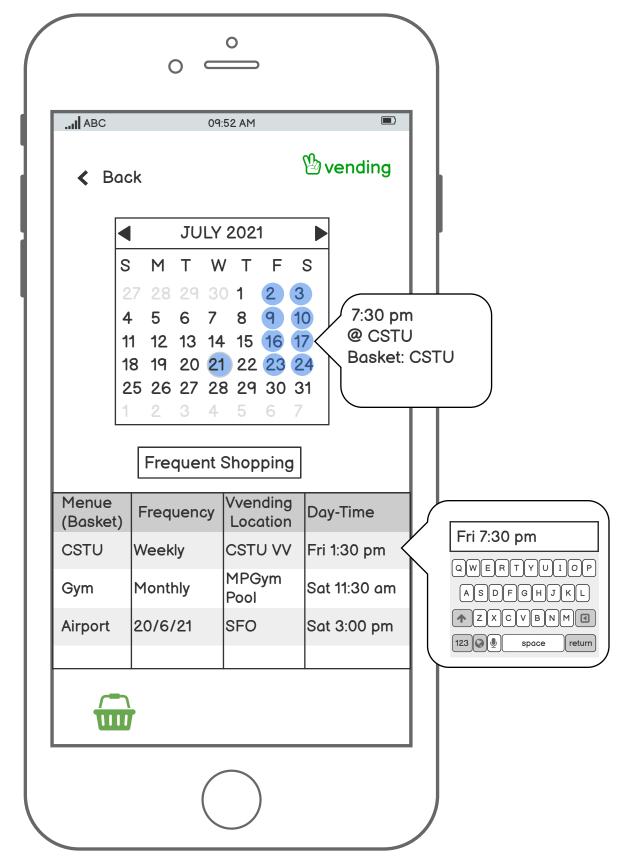












← → C Q https://D:/_mvdata	
First Name Last Name Lyan Email Address Payment Method Communication Preferences Membership Type Comments Sea Lyan Slyon@zoo.com © Cash ○ Check ○ Card D Email ☑ Newsletter □ Phone Full Am looking	

-