



Region, Market

All

Customer

All

Segment, Category, Pr...

All

2019

2020

2021

2022  
EST

YTD

YTG

Q1

Q2

Q3

Q4

81.17%

LY: 80.21% (+1.2%)

Forecast Accuracy

-3472.7K

LY: -751.7K (-361.97%)

Net Error

6899.0K

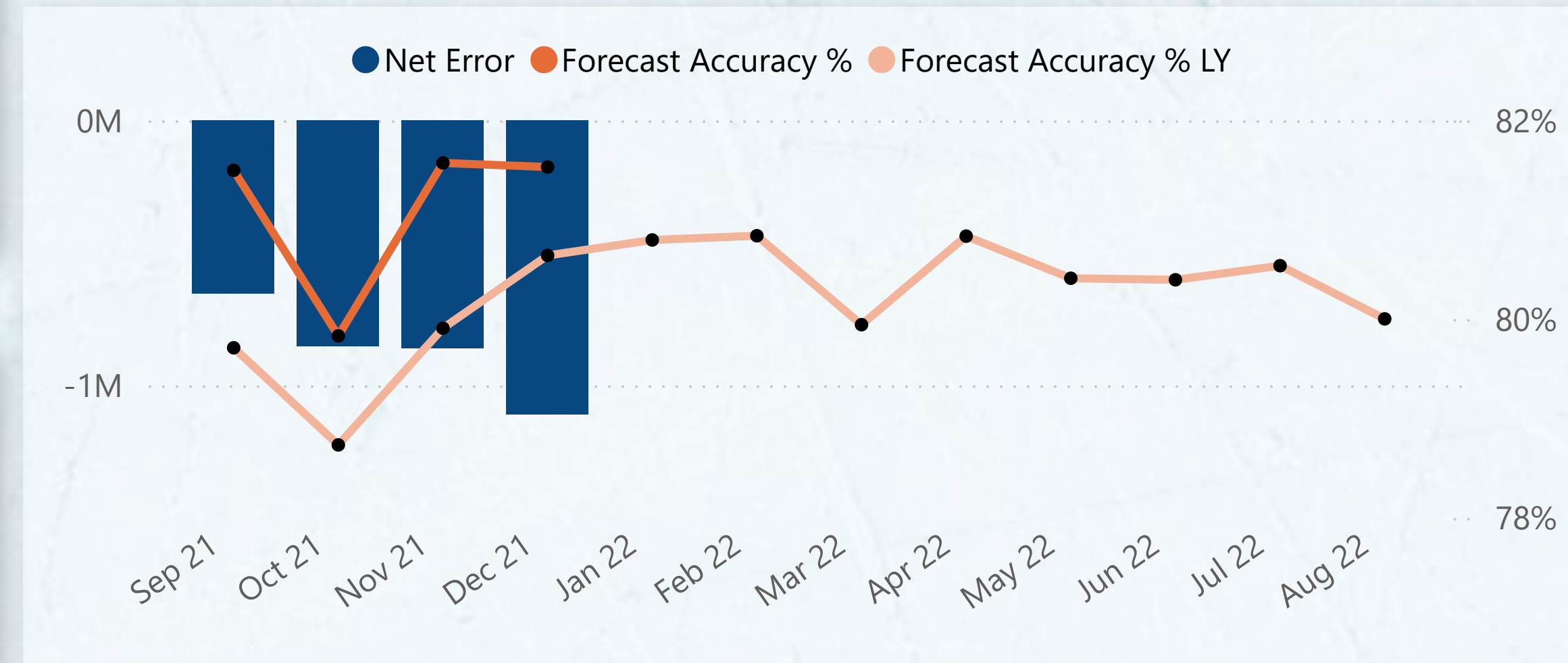
LY: 9780.7K (-29.46%)

ABS Error

## Key Metrics By Customer

Customer	FA %	FA % LY	NE	NE LY	Risk
Acclaimed Stores	57.74%	50.69%	83037	-122555	EI
BestBuy	46.60%	35.31%	81179	-73279	EI
Billa	42.63%	18.29%	3704	-37856	EI
Circuit City	46.17%	35.02%	85248	-84752	EI
Control	52.06%	47.42%	64731	-64707	EI
Costco	51.95%	49.42%	101913	-24581	EI
Currys (Dixons Carphone)	54.29%	35.92%	8104	-44680	EI
Leader	48.72%	24.45%	166751	-461507	EI
Logic Stores	52.49%	51.44%	6430	115481	EI
Nomad Stores	53.44%	50.59%	3394	30588	EI
Notebillig	42.70%	18.87%	1141	-36738	EI
Otto	45.76%	18.37%	1962	-35855	EI
Path	50.57%	45.53%	91486	-59454	EI
Radio Shack	45.64%	38.46%	69253	-47096	EI
Sage	50.72%	33.58%	154291	-425909	EI
Total	81.17%	80.21%	-34726	-75171	OOS
			90	4	

## Accuracy / Net Error Trend



## Key Metrics by Product

Segment	FA %	FA % LY	NE	NP %	Risk
Accessories	87.42%	77.66%	341468	-14.05%	EI
Desktop	87.53%	84.37%	78576	-13.75%	EI
Networking	93.06%	90.40%	-12967	-13.72%	OOS
Notebook	87.24%	79.99%	-47221	-14.06%	OOS
Peripherals	68.17%	83.23%	-3204280	-14.03%	OOS
Storage	71.50%	83.54%	-628266	-13.76%	OOS
Total	81.17%	80.21%	-3472690	-13.98%	OOS

BM = Benchmark, LY = Last Year, EI = Excess Inventory, OOS = Out Of Stock, FA% = Forecast Accuracy %, NE= Net Error,