Mahalakshmi S

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SKILLS:

Analytical Tools:

Programming Languages:

Database:

MySQL

Power BI

- SQL (Structured Query
 - Language)
- Python

PROJECTS:

T20 Cricket World Cup - Final 11 Players [Python | Power BI]

Jan 2025

GitHub Repo | Live Dashboard | Coding

Advanced Excel

- Utilized Python libraries (BeautifulSoup, requests) to scrape T20 Cricket World Cup match data.
- Identified top-performing players, consistent teams, and match-winning strategies through Python's pandas for EDA and designed a Power BI dashboard.
- Highlighted key insights, such as identifying the top 11 players contributing to 60% of tournament runs and trends in team strategies

Hospitality Analysis - Hotel Chain [Power BI | Excel]

Jan 2025

GitHub Repo | Live Dashboard

- Customized a Power BI Dashboard using 3 months of hotels and bookings data, pinpointing reasons for declining market share and revenue at AtliQ Grands.
- Crafted Dashboards, created metrics, and delivered additional insights to support strategic decision-making.
- Identified top-performing hotel (AtliQ Exotica: \$320M), City (Mumbai: \$670M), and hotel occupancy leader (AtliQ Blu: 62.02%).

Finance and Supply Chain Analytics – Ad-Hoc [SQL | Excel]

Nov 2025

GitHub Repo | Presentation

- Implemented the Visualization & facilitated AtliQ Hardware to derive that Notebooks, Accessories and Peripherals contribute to 83% of the total unique product count.
- Highlighted a sudden decline in Gross Sales in Q3 of FY 2020 because of COVID-19 Pandemic (\$4M to 0.4M).

Business 360 - Brick & mortar and ecommerce [Power BI | SQL | Excel | Dax Studio]

Oct 2024

GitHub Repo | Live Dashboard

- Struggled with outdated Excel-based analytics, AtliQ Hardware aimed to modernize operations using data-driven methods
- Built a detailed operational performance report using Power BI and 2 data sources (Excel/CSV files and SQL Databases).
- Developed 5 distinct dashboards, each for Finance, Sales, Marketing, Supply Chain and Executive Insights.
- Enabled AtliQ Hardware to analyze different department sales trend and discovered Peripherals, PCs, and Networking as top divisions, with Asia-Pacific leading in **Net Sales (\$125.4Mil)** and **Europe in Gross Margin% (33.88%).**

P & L Report – Finance & Sales Analytics [Excel | Pivot Table | Power Query]

Aug 2024

GitHub Repo | Live Report

- Conducted a comprehensive Profit and Loss analysis, analyzing key financial indicators including Net Sales, COGS, Gross Margin and Gross Margin%.
- Automated data cleaning using Power Query, which can rescue around 4 hours of repeated manual work.
- Utilized DAX measure for calculations and pivot tables to improve user experience.

CERTIFICATIONS / AWARDS:

Secured a Top 50 SQL in <u>leetcode</u> for SQL.

Power BI for all Levels 3.0 | Codebasics

Jan 2025

Python : Beginner to Advanced for Data Professionals | Codebasics

Jan 2025 Nov 2024

SQL: Beginner to Advanced for Data Professionals | <u>Codebasics</u>

Oct 2024

• Excel: Mother of Business Intelligence | Codebasics

Aug 2024

EDUCATION:

Sri Ramachandra Engineering and Technology

M.Sc., Data Analytics - CGPA: 8.9

May 2023

Mahalashmi Women's College of Arts and Science

B.Sc., Computer Science - CGPA: 7.1

April 2021