

# No. Of Functional Features Included In The Solution

In this activity you are expected to work on the functional features included in the solution.

Functional features included in a property management application using Salesforce can cover a wide range of functionalities. Here are some common functional features that can be included in the solution:

## Property Listing Management:

Create and manage property listings with details such as property type, location, amenities, and images.

Enable search and filtering options for users to find properties based on specific criteria.

## Tenant Management:

Maintain a database of tenants with their contact information, lease agreements, and rental payment history.

Enable the tracking of tenant requests, complaints, and communications.

## Lease and Contract Management:

Generate and manage lease agreements and contracts electronically.

Track lease terms, renewal dates, and rental payment schedules.

## Maintenance and Work Order Tracking:

Facilitate the creation and tracking of maintenance requests and work orders for property repairs and upkeep.

Assign tasks to maintenance staff and track the status of work orders.

## Financial Management:

Track rental payments, expenses, and property-related financial transactions.

Generate financial reports, including income statements and balance sheets.

## Document Management:

Store and manage property-related documents, including lease agreements, property records, and compliance documents.

Enable version control and secure document access for authorized users.

## Communication and Notifications:

Enable communication between property managers, tenants, and property owners through integrated messaging systems.

Send automated notifications for rent due dates, maintenance schedules, and lease renewals.

## Reporting and Analytics:

Provide comprehensive reports on property occupancy, vacancy rates, and financial performance.

Offer analytics on property trends, market insights, and comparative property analysis.

## Integration with External Systems:

Integrate with external systems such as accounting software, payment gateways, and property listing platforms for seamless data exchange.

## Task Automation and Workflow Management:

Automate routine tasks and workflows, such as lease renewals, rent escalations, and maintenance scheduling.

Streamline property management processes to improve operational efficiency. These functional features collectively contribute to the efficient management of properties, tenants, and financial aspects within the Salesforce-based property management application. By incorporating these features, the application can streamline various property management tasks and enhance the overall user experience for property managers, tenants, and property owners.