AKSHAY PRAMOD TELI
Product Manager

CONTACT

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in in/akshaypramodteli

EDUCATION

B.Tech in Electronics and Communication Engineering
PES University, Bangalore
2015 - 2019

SKILLS

Market Research & Analysis
Wireframing
Leadership
Product Management
Data Analysis
Agile and Scrum
Feature Prioritization
Financial Acumen
Negotiation
Executive Reporting

TOOLS

Jira
Metabase
Amplitude
Microsoft Excel
PPT
SQL
Framers
AWS understanding (DynamoDB, S3)
Notion

LANGUAGES

English: Fluent
Hindi: Native Speaker
Kannada: Native Speaker
Telugu: Fluent
Marathi: Intermediate

SUMMARY

With over 4 years of experience in the technology sector, my proficiency lies in defining and executing product strategies, fostering innovation, and ensuring outstanding user experiences. Expertise encompasses market analysis, data-driven decision-making, product development, go-to-market strategies, and stakeholder management. Possessing a deep comprehension of technology trends and customer requirements, products launched under my direction consistently boost business growth and elevate customer satisfaction.

WORK EXPERIENCE

Product Manager
Bijak
Gurgaon
Jun 2023 - Present

- Achieved more than 100% increase in app engagement through the implementation of multi-lingual support and the incorporation of clear user action prompts.
- Implemented and Automated Trade and Loan Management System, enhancing organizations' ability to manage & scale trades and lending worth 100+ Cr, saving 4 FTEs

Associate Product Manager
Bijak
Bangalore
Feb 2022 - May 2023

- Streamlined specific Trade processes and built an inventory management system, resulting in a 200% increase in overall operational efficiency
- Drove a 25% boost in DAU/MAU by gamifying the User Interface on the App
- Created comprehensive reports at both macro and micro levels, analyzing projected and actual returns to assess investment profitability.
- Managed multiple product responsibilities in daily Scrum, release planning, and go-to-market strategies.
- Led over 50 deployment calls in 1.5 years
- Managed a high-performing team of 27 members.

Co-Founder
VP Mart Pvt Ltd
Bangalore
Feb 2020 - Feb 2022

- Pioneered the end to end Development of a hyperlocal marketplace app, responsibilities included creating FRDs, PRDs, designing wireframes, and leading daily scrum meetings from inception to market launch.
- Analyzed and executed new and potential products, services, markets, and advertising opportunities.
- Closed 11 client agreements and successfully completed onboarding.
- Contributed to various aspects of a startup, gaining diverse cross functional experience.

Business Analyst Intern
Healthifyme
Bangalore
Jun 2018 - Jul 2018

- Gathered multiple business requirements.
- Documented impact reports for 4 clients using Excel and PowerPoint.
- Participated in 9 kiosks for interviewing users' across major cities, including Bangalore, Mumbai, Delhi, Chennai, Kolkata, and Jaipur.

Certifications:
1. CSPO(Certified Scrum Product Owner) license by Scrum Alliance.
2. Google Data Analyst Specialization - Foundation by Coursera

Achievements:
Top performer of 2 consecutive Biannual Metrics Review