Smart
Internz

1   INTRODUCTION

1.1 Overview

The Project Aim is to Provide real time knowledge for all the students who have basic knowledge of Salesforce and Looking for a real-time project.
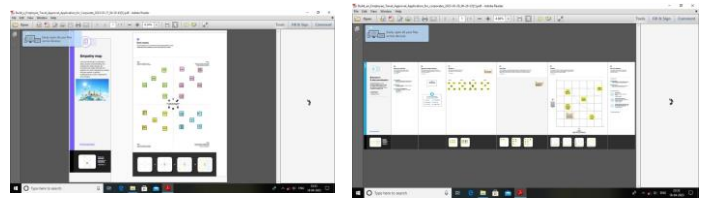
1.2 Purpose

This project help us to maintain and manage the Travel related problems which further can be modified based on the requirements.

2   Problem Definition & DesignThinking
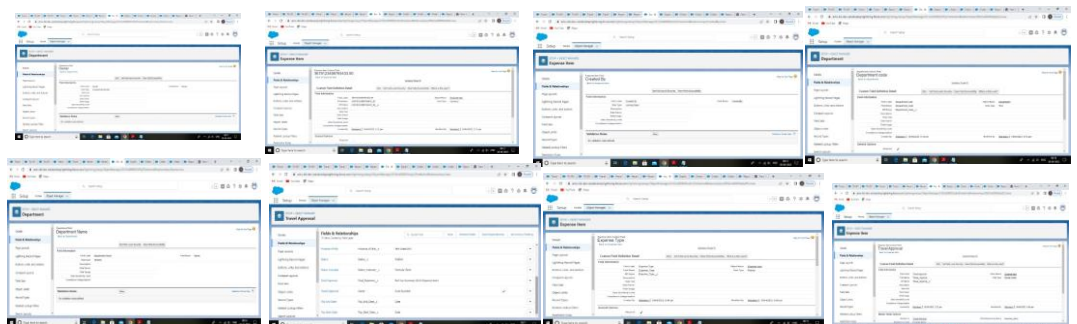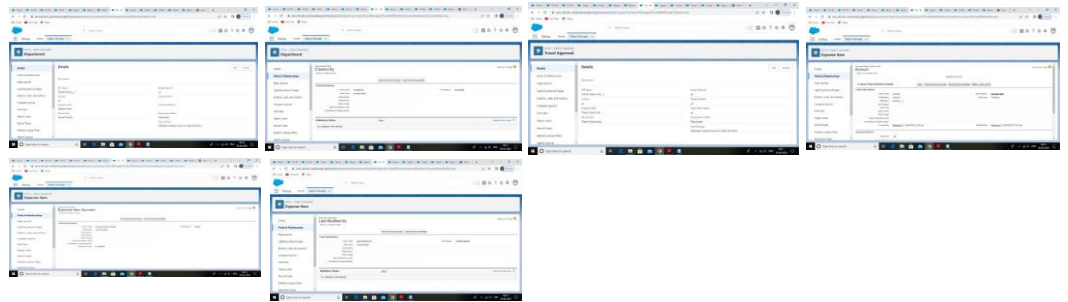
2.1 Empathy Map

2.2 Ideation & Brainstorming Map

3   RESULT

3.1 Data Model:

Object name	Fields in the Object	
obj1 Travel Approval		
	Field label	Data type
	Name	Auto Number
obj2 Department		
	Field label	Data type
	Department	Lookup

3.2 Activity &Screenshot

4   _Trailhead Profile Public URL_

Team Lead - https://trailblazer.me/id/mahat39

Team Member 1- https://trailblazer.me/id/authirabathi
Team Member 2 – https://trailblazer.me/id/anusm22
Team Member 3– http://trailblazer.me/id/karps8
Team Member 4- https://trailblazer.me/id/asree151

5   ADVANTAGES &DISADVANTAGE

ADVANTAGES

1. *Approvals ontime.*

2. *Increase compliance and reducecosts.*

DISADVANTAGES

1. *It can affectHealthand Fitness.*

2. *Traveling can beStressful.*

6   APPLICATIONS

1. *TrackingCustomers.*

2. *Improving interactions and Communications.*

3. *Streamlining internal salesprocesses.*

4. *Planning ourOperations.*

7   CONCLUSION

1. *Wide branch network has significant impact on strong customer relationships.*

8   FUTURESCOPE

This CRM system is best for users who are already leveraging Salesforce for their education data needs.